



Sanford Airport Authority
Adopted Comprehensive Annual Budget

FY 2017 - 2018



SANFORD AIRPORT AUTHORITY

ADOPTED ANNUAL BUDGET

FISCAL YEAR 2017 – 2018

SANFORD AIRPORT AUTHORITY
ORLANDO SANFORD INTERNATIONAL AIRPORT
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CITY OF SANFORD

MAYOR:

THE HONORABLE JEFF TRIPLETT*

COMMISSIONERS:

ART WOODRUFF

DR. VELMA H. WILLIAMS

PATRICK AUSTIN

PATTY MAHANY

SEMINOLE COUNTY

COMMISSIONER:

BRENDA K. CAREY *

* LIAISON TO THE AIRPORT AUTHORITY



MISSION STATEMENT

IT IS THE MISSION OF THE SANFORD AIRPORT AUTHORITY TO OPERATE, MAINTAIN, IMPROVE, EXPAND, AND PROFESSIONALLY MANAGE THE ORLANDO SANFORD INTERNATIONAL AIRPORT FOR THE CONVENIENCE AND BENEFIT OF THE AIR TRAVELING PUBLIC AND ECONOMIC DEVELOPMENT OF THE CENTRAL FLORIDA COMMUNITY.

IN FURTHERANCE OF THIS MISSION, THE AUTHORITY SHALL SEEK TO ATTRACT BOTH AVIATION AND NON-AVIATION BUSINESS AND INDUSTRY TO UTILIZE THE LAND, SERVICES, AND FACILITIES LOCATED AT THE AIRPORT, AND SHALL MANAGE THE AIRPORT RESOURCES IN A PRUDENT, LAWFUL, COMMUNITY-CONSCIOUS AND FISCALLY RESPONSIBLE MANNER.

SANFORD AIRPORT AUTHORITY

ADOPTED ANNUAL BUDGET FOR FY 2017–2018

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DISTRICT 1

VELVA H. WILLIAMS
DISTRICT 2

PATRICK AUSTIN
DISTRICT 3

PATTY MAHANY
DISTRICT 4

CITY MANAGER
NORTON N. BONAPARTE, JR.

DEPUTY CITY MANAGER
TOM GEORGE

September 5, 2017

Ms. Diane Crews
President and CEO
Sanford Airport Authority
1200 Red Cleveland Boulevard
Sanford, FL 32773

Dear Ms. Crews:

At a Special Joint Meeting with the Sanford Airport Authority held on August 28, 2017, the City Commission of the City of Sanford, Florida, considered and approved the Sanford Airport Authority's FY 2017/2018 Budget.

Please feel free to contact me if you need additional information.

Sincerely,

Cynthia Porter
Cynthia Porter,
City Clerk

BUDGET MESSAGE

Budget Objectives

Enclosed is the adopted annual budget for the Orlando Sanford International Airport for Fiscal Year 2017-2018. This fiscal year begins October 1, 2017 and ends September 30, 2018. The FY 2017-2018 budget sets forth a financial plan which seeks to implement specific goals of the Sanford Airport Authority in controlling operating expenditures, maximizing revenues, and providing “world-class” service delivery for the benefit of all airport users and the community as a whole.

Major budget objectives are:

To facilitate decision-making by the Sanford Airport Authority Board of Directors;

To accomplish strategic planning goals and facility growth within the Airport Master Plan;

To maximize and diversify sources of airport revenue; and,

To preserve and renew the Authority’s investment in its infrastructure.

The Sanford Airport Authority is a dependent special district of the City of Sanford and a governmental entity that is operated as a business enterprise. The Authority functions under the requirement that it will be self-sustaining and not be a burden upon local tax dollars. Thus, this Adopted budget is a balanced budget, providing an anticipated operating surplus of **\$2,275,512** that will be used to fund the Sanford Airport Authority’s non-grant funded portion of its **\$25,886,981** adopted capital expenditures. The budget totals **\$37,194,340** in expenses this coming fiscal year, including capital expenses. The “bottom line” is that after all capital projects are funded, **\$2,266,034** is available to add to SAA monetary reserves.

OPERATING REVENUES

Some specific assumptions are made in the Adopted FY 2017-2018 Budget, and several known changes are factored into the budget projections. Consultation with Airports World Wide (the Airport's terminal management company) also provided additional insights into revenue streams directly related to terminal and aviation-related operations. A quick synopsis will describe the known events and assumptions in each major revenue category:

Commerce Park Revenues:

This coming fiscal year, Commerce Park revenue is budgeted at **\$2,224,073** which is **an increase of \$72,587 or 3.37%**. Previous projections in this category have been shown to vary by only 0.1%. As a significant source of revenue, considerable effort is being focused on how to diversify and expand this revenue category. The decision to place the revenue stream from a particular property into this category is based upon the tenant's line of business, not the location or nature of the actual property. Specifically, these are non-aviation based tenants and this category includes building leases and land leases.

Other Leases & Revenues:

Just as the title of this category infers, it is the category for all non-traditional and/or non-recurring revenue streams. This category covers rental revenue from the use of Lake Golden Park, residential monthly rents, and fees charged for each employee obtaining a security badge and the associated criminal background check. Additionally, larger revenue streams such as communications revenues, TSA Law Enforcement Officer (LEO) reimbursement, and FAA "force account" revenue are also included in this category.

Communications revenue comes from the sale of digital and analog communications services (i.e. telephone, fax, internet, etc.). SAA operates its own AVAYA phone switch and over 1,800 phone lines. The terms of the TSA law enforcement officer (LEO) partial reimbursement is to provide approximately \$50,000 annually for our canine officer and \$20 per hour for 16 hours per day, partial reimbursement for an officer to respond to one or both of the TSA passenger checkpoints whenever a threat is detected or perceived.

The term "force account" work describes a condition where SAA provides personnel for several roles usually filled by our consultants or the general contractor on FAA-funded capital construction projects. The specific functions are Resident Project Representative (RPR) and the Project Coordinator. This FY 2017-2018 budget contains several construction projects that are expected to generate approx. \$210,000 of force account revenue.

Aviation Revenues:

The overriding criteria for inclusion in this category is the aviation nature of the source of revenue; those businesses that serve aviation needs, fuel consumed/stored in aviation travel and facilities utilized for storage of aircraft. The category also includes fuel flowage fees. Fuel flowage fees increases are expected to lead in this category. **An increase of \$117,556 is budgeted this coming fiscal year.**

Domestic Terminal Revenues:

The terminal expansion project will eliminate the distinction of international/domestic terminals. Moving forward this category will include all activities resulting from all terminal operations. The acceptance of a new agreement between the Authority and Orlando Sanford International, Inc. (OSI) will eliminate international terminal lease payments and will increase the Guaranteed Minimum fee (\$750,000 annually). Other revenues include; parking revenue (20% of total parking sales), and Customer Facility Charges (CFC) from the car rental companies (\$2.25 per car rental day up to a maximum 5 days). Terminal revenues will include revenue sharing with OSI based upon gross revenue derived from numerous sources. The percentage derived from each source is detailed in the new agreement which is under review at the time of this writing. Revenue projections are based upon past activities as detailed by OSI. Overall, we expect this category to generate an **additional \$1,243,949 to be earned, totaling \$5,578,500.**

International Terminal Revenues:

This category is listed for historical purposes. With the acceptance of the new agreement with OSI, Inc., this category will be unnecessary and will be phased out once it's inclusion is unnecessary.

Airfield Revenues:

This category contains both domestic and international airline landing fees and public safety fees. FY 2017-2018 landing fees are \$1.35 per 1,000 lbs. of the maximum gross landing weight of each air carrier aircraft. "Participating" airlines pay 40% of the established landing fee. Several factors have led us to expect an overall increase in these revenues in the upcoming year. **An increase of \$44,407 is anticipated in this category.**

Ground Transportation Revenues:

This category includes ground transportation permit and access fees as well as off-Airport and FBO rental car commissions. With the July enactment of legislation regarding transportation network companies (TNC) several unknowns are being introduced to this revenue composition. The number of TNC pick-ups and their effect on our current contract and resulting revenues is estimated based upon limited experience and communications with airports that do not reflect our characteristics. We have conservatively projected a **14.83% decrease to this category bringing for a total of \$106,000.**

Unrestricted Interest Earnings:

The coming fiscal year expects a **42.86% increase** in interest. This is based on past FY history, current rates (which are expected to rise again this fall) and building of our reserves held on deposit. Interest is earned on reserves in several interest-bearing accounts and interest accrued on Authority-funded leasehold improvements.

Overall, Total Revenue from Operations is expected to increase by \$1,224,062 (9.90%) above the Fiscal Year 2016-2017 level.

OPERATING EXPENSES

Salaries & Benefits:

An overall salary increase of 2.0% is adopted in this budget. Proportionally, most benefits increase along with the increase in overall salaries. Included in this expense category are overtime expenses, unemployment expenses, FICA, retirement/pension expenses, workers compensation insurance, and health/dental/life insurance. This expense category **will increase by \$925,870 (15.05%)** in FY 2017-2018. Two primary factors are contributing to this increase; salary increases to numerous positions bringing them in line with industry standards and commensurate with responsibilities and the inclusion of a management reserves account (\$385,566). The function of this management reserves is to provide a contingency to fund any non-budgeted operating expenses that are identified by management and approved by board action.

Office and Administrative:

This category contains all SAA travel, training, postage, and professional dues & memberships. **This expense category will decrease by \$13,674 (-6.16%).**

Professional and Contract Services:

The adopted level usually includes engineering services fees for non-grant related capital projects, our contract audit fees, professional fees, legal fees for general representation, and expenses for contractual services. Several new initiatives are being undertaken that are listed here; a study to develop our properties to their highest potential and usefulness, property management contract for commercial and residential properties, salary/compensation study and a celebration to commemorate the 75th anniversary of the commissioning of the Sanford Naval Air Station that will coincide with the terminal expansion ground breaking. **This category will slightly decrease by \$7,240.**

Marketing, Advertising & Community Relations:

Numerous efforts are to be expended to build awareness of the Orlando Sanford International Airport throughout our community and other relevant venues. \$80,000 will be spent by the Authority on our efforts to attract new originating airline service to and from Sanford. Additional funds will be expended to reach out to our community partners and provide a robust airport focused media campaign. Other expenses in this category are community event sponsorships & advertising. For the upcoming budget year **this expense category is budgeted to increase by \$10,875 (3.10%).**

Uniforms, Tools and Supplies:

This expense category contains basic office supplies for all SAA departments, as well as operating supplies for Maintenance, Operations, ARFF, & Police. Small tools, uniforms, janitorial supplies, and motor vehicle / equipment fuels & oil complete this category. **A modest decrease of \$653 is budgeted**, with the most significant decreases in the departmental Gas & Oil line items.

Repairs and Maintenance:

This category contains all expected maintenance of SAA facilities, such as streets, ramps, taxiways, runways, buildings, etc. that are not considered capital projects. In addition, this category contains expenses for fencing, keys & locks, wildlife management & control, signs, land clearing, and equipment/vehicle maintenance. The FY 2017-2018 budget provides for an **overall increase of \$38,988 (7.64%) in this category**, better providing for the care and upkeep of the capital plant.

Utilities:

Part of the Utilities expenses are telephone and data services. This includes contract services from Windstream, cellular phones from AT&T and Nextel, and pagers/air cards. Also, included are electrical service, water, sewer, and garbage collection. **This budget category expected to increase by \$10,668 (2.78%).**

Insurance:

The actual contract rates for the upcoming fiscal year will not be quoted until 45 days prior to October 1st for all insurance. The insurance (which amounts to non-salary related insurance) may not be contractually bound until the end of September. Binding ourselves to multi-year quotes has helped contain some yearly increases. **We anticipate a decrease of approximately \$19,148 (-5.00%) in this category.**

Debt service expense:

The SAA Budget for the Debt Service category for FY 2017-2018 contains a **decrease of \$2,801**. Principal reduction is being accelerated and will continue to reduce debt service costs.

Overall, **all expenses from operations are projected to increase by \$948,487 (9.16%)** and the net effect of the increase in revenues, coupled with the increase in expenses, should produce an **operating profit of \$2,275,512. This represents an increase over FY 2016-2017 of \$275,576 (13.78%) in operating profit.**

CAPITAL IMPROVEMENT PROGRAM

Grant Related Capital Projects

Continuing Project:

The Sanford Airport Authority has two grant funded projects to undertake during fiscal year 2017-2018. The reconstruction of Taxiway Romeo and the adjoining terminal apron expansion, and the Runway Incursion Mitigation project are those tasks.

1. FAA-AIP Grant #3-12-0069-76-2016; the Runway and Incursion Mitigation (RIM) project (the design and construction phases) Projected expenditures on this grant in the upcoming FY are to total \$2,400,000 of which FAA will reimburse \$2,160,000 (90%) and FDOT will fund \$120,000 (5%).

2. FAA-AIP Grant This grant funds the construction phase of the T/W Romeo and Terminal Apron Expansion projects. Expenditures are expected to total \$13,100,000 with FAA reimbursement equal to \$11,790,000, FDOT reimbursement of \$655,000 and SAA paying a similar amount (\$655,000).

An increasing passenger flow utilizing our terminal has resulted in the need to consider terminal expansion to accommodate our customers. While FDOT has agreed to fund 50% of the design costs, a portion of the expansion itself will be funded later through PFCs . The total cost of the expansion design is \$2,983,573 of which FDOT has funded 50% and the remaining amount will be reimbursed to SAA from PFC revenues.

New FAA-AIP Entitlement funded projects

Key Control Conversion: This project will convert various doors and access points in sixteen (16) buildings from tenant access/key control to Airport access/key control. Each building has different requirements based upon layout and use. Each building will require conversion of the current lock and key system to the Airport's high-security grade Best Lock and key, or will have to be added to the Airport's Access Control System, or both. The total cost of this grant will be \$500,000. Reimbursement will be from FAA which is expected to pay \$450,000 (90%) and FDOT and SAA each paying \$25,000 (5%).

Non-Grant Related Capital Purchases

The FY 2017-2018 Budget reflects an increase of \$247,621 (36.3%) in non-grant related capital purchases. The largest of these expenditures is \$400,000, to fund previously-approved improvements to the Rental Car Center and support facilities. These funds are to be taken from the Customer Facility Charges (CFCs) collected from the rental car operations.

Passenger Facility Charges (PFC):

As part of the Safety and Capacity Expansion Act of 1990, the Authority received approval from the FAA in December 2000 to impose a Passenger Facility Charge (PFC) of \$1 per eligible enplaned passenger at Orlando Sanford International Airport. PFCs may be used either to pay for eligible capital improvements or to pay debt service on bonds issued to finance projects eligible for PFC funding. Projects funded by PFC's can be past eligible projects (constructed after November 1991), current eligible projects, and/or future eligible projects. PFC funds that are used for reimbursement of funding for previously completed, eligible projects result in funding available by the SAA for discretionary use. The first approved PFC #1 application authorized \$1,192,352 to fund 100% of past project costs of various Airport improvements. PFC #2 (2003) increased the PFCs to \$2 per enplaned passenger with an authorized amount of \$13,312,090 to pay for 100% reimbursement to the SAA from the Domestic Terminal Project, completed in 2001. PFC 2 was fully collected in 2012. PFC #3 was approved in July 2012 and increased the PFCs from \$2 to \$4 per enplaned passenger, for a total authorized amount of \$29,837,167, of which \$1,963,878 was to be reimbursed to the SAA for past and already completed eligible projects. The PFC #3 application of FY 2013-2014 represented the final year that included PFC funding for reimbursement, and thus, available for SAA discretionary use. At present, the SAA has been fully reimbursed for authorized past projects; all future PFC funds authorized by PFC #3 are to go only to the remaining eligible project: 1) replacement and expansion of the baggage handling system.

PFC Application #4 is in progress. As in the past, we are requesting reimbursement for several past projects (\$3,176,951) and funding (\$5,000,000) for a terminal expansion project. The application is under review by the FAA. The terminal expansion planning is complete. The design cost of \$2,983,572.71 with SAA funding \$1,491,786 of that total. This budget is considering the first year of this three year project. Construction costs are expected to total \$8,160,177 and will result in the accumulation of approx. \$1,944,196 of debt.

Looking Forward: The SAA Board and Staff is seeking to commercially develop the Airport's outparcels. The primary purpose of this development is to maximize revenue for continued development of the Airport's infrastructure. The SAA's development will greatly benefit from continued support from the City and County economic development departments as well as the Orlando Economic Partnership and Enterprise Florida.

Respectfully submitted,



Diane H. Crews, A.A.E.

President & Chief Executive Officer

BUDGET DETAIL

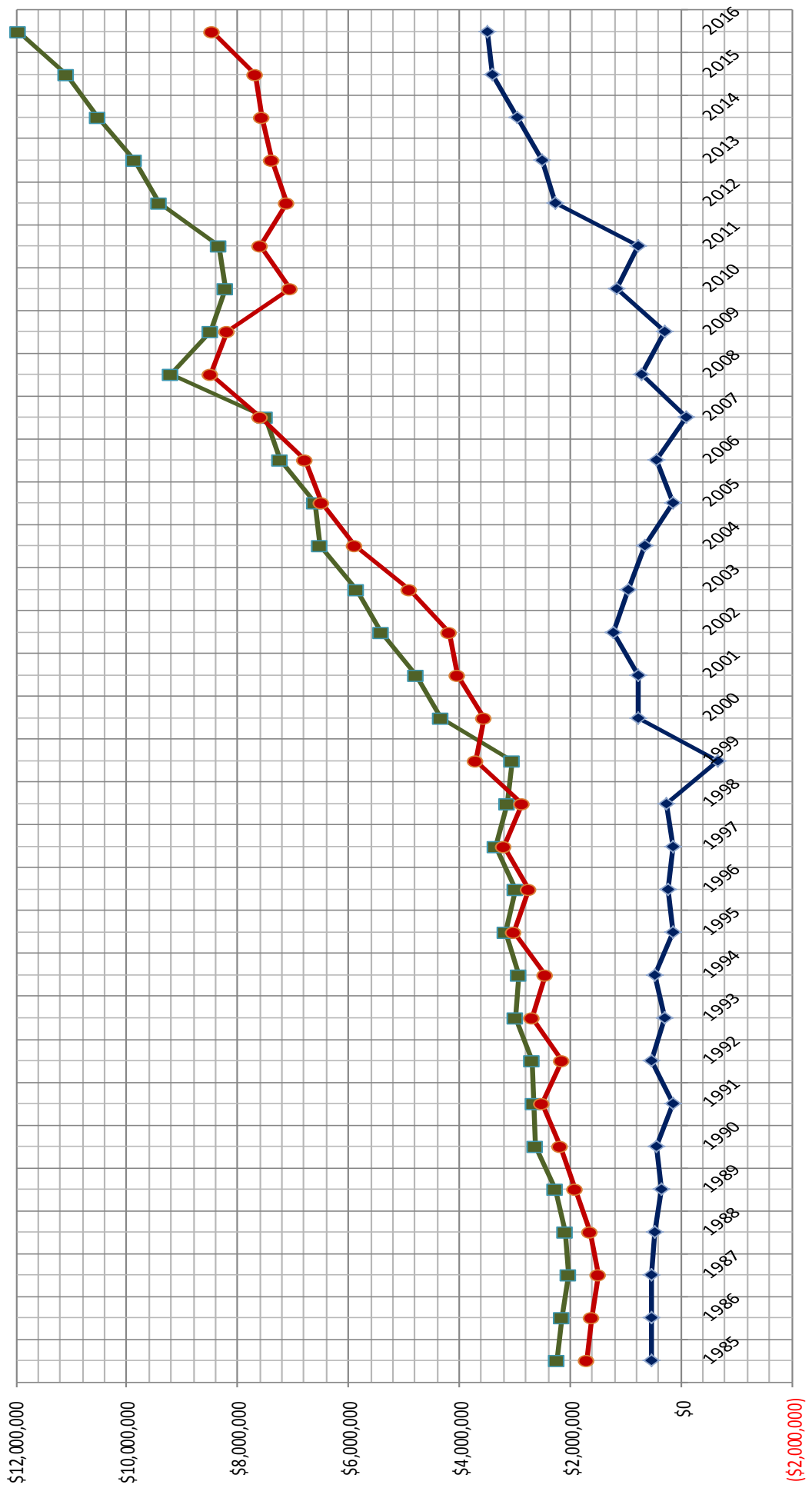
SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2017 - 2018

ADOPTED OPERATING & CAPITAL BUDGET SUMMARY

DESCRIPTION	ACTUALS FY 2015- 2016	ADOPTED BUDGET FY 2016- 2017	ADOPTED BUDGET FY 2017 - 2018	BUDGET % CHANGE
Operating Budget				
Estimated Revenues				
Commerce Park Revenues	2,168,761	2,151,486	2,224,073	3.37%
Other Leases & Miscellaneous Revenues	906,788	1,013,800	1,211,300	19.48%
Aviation Revenues	3,460,859	3,329,902	3,447,458	3.53%
Domestic Terminal Revenues	3,903,794	4,334,551	5,579,500	28.72%
International Terminal Revenues	429,070	440,484	0	-100.00%
Airfield Revenues	938,053	950,133	994,540	4.67%
Ground Transportation Revenues	130,036	124,452	106,000	-14.83%
Interest Earnings	17,633	14,000	20,000	42.86%
TOTAL ESTIMATED REVENUE	11,954,994	12,358,809	13,582,871	9.90%
Adopted Expenditures				
Salaries & Benefits	5,951,397	6,152,886	7,078,756	15.05%
Office & Administrative	150,969	222,154	208,480	-6.16%
Professional & Contract Services	812,454	1,265,280	1,258,040	-0.57%
Marketing, Advertising & Community Relations	145,544	351,323	362,198	3.10%
Uniforms, Tools & Supplies	240,122	302,853	302,200	-0.22%
Repairs & Maintenance	416,083	510,150	549,138	7.64%
Utilities	341,154	383,546	394,214	2.78%
Insurance	362,811	383,189	364,041	-5.00%
E:Debt Service - Interest: Finance	164,983	150,000	135,169	-9.89%
E:Debt Service - Principal	0	637,492	655,124	2.77%
TOTAL ESTIMATED EXPENSES	8,585,518	10,358,872	11,307,359	9.16%
Estimated Fund Surplus to Fund Capital Projects	3,369,475	1,999,936	2,275,512	13.78%
Other Capital Budget Items				
GRANT REVENUES:	-13,119,082	4,574,589	15,756,356	244.43%
OTHER SOURCES:	-5,056,634	7,788,694	12,396,659	59.16%
TOTAL CAPITAL FUNDS - ALL SOURCES	-18,175,716	14,363,219	28,153,015	96.01%
PROJECT RELATED EXPENDITURES:	19,415,839	13,694,859	25,886,981	89.03%
TOTAL FUND SURPLUS:	482,825	668,360	2,266,034	239.04%
	19,898,664	14,363,219	28,153,015	96.01%

Operating Revenues, Expenses and Surplus



CAPITAL BUDGET

SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2017-2018

ADOPTED CAPITAL BUDGET SUMMARY

<u>CAPITAL PROJECT BUDGET</u>	ADOPTED BUDGET FUNDS FY 2017- 2018	EXPENSES FY 2017- 2018	SAA EXPENSES FY 2017- 2018
<u>PROJECT DESCRIPTION</u>			
<u>GRANT RELATED CAPITAL PROJECTS</u>			
Reconstruction of T/W R & Terminal Ramp (Design), RIM (D&C)			
Estimated FAA Funds @ 90%	2,160,000		
Estimated FDOT Funds @ 5%	120,000		
		2,400,000	120,000
Reconstruction of T/W Romeo & Terminal Ramp (Construction)			
Estimated FAA Funds @ 90%	11,790,000		
Estimated FDOT Funds @ 5%	655,000		
		13,100,000	655,000
Security: Key Control Conversion			
Estimated FAA Funds @ 90%	450,000		
Estimated FDOT Funds @ 5%	25,000		
		500,000	25,000
<u>PFC - FUNDED CAPITAL PROJECTS</u>			
Design & Construction of Terminal Expansion			
Estimated PFC Collections	5,000,000		
Estimated FDOT Funds	556,356		
Estimated Terminal Expansion Debt	1,944,196		
		8,160,177	659,625
Reimbursement of past PFC eligible projects			
	3,176,951		
<u>NON-GRANT RELATED CAPITAL PURCHASES</u>		<u>1,726,804</u>	1,726,804
SAA 2017-18 PFC Funds	8,176,951		
FAA Funds	14,400,000		
FDOT Funds	1,356,356		
Terminal Expansion Debt	1,944,196		
TOTAL ESTIMATED GRANT & PFC REVENUES		25,877,503	
TOTAL CAPITAL REVENUES		25,877,503	
ESTIMATED CAPITAL EXPENDITURES		25,886,981	
Estimated Fund Surplus (Shortage)to/from Capital Projects			-9,478
Operating Profit (Loss)			<u>2,275,512</u>
ESTIMATED SURPLUS - MOVED TO SAA RESERVES			2,266,034

SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2017 - 2018

NON-GRANT RELATED CAPITAL PURCHASES

Finance Department			
7300-10-000	C:Computer/Office Equipment:Finance	Computer (1)	\$ 1,500
		Total	\$ 1,500
IT Department			
7100-12-000	C:Purchase Vehicles:IT		\$ -
7200-12-000	C:Small Equipment:IT		\$ 4,000
7300-12-000	C:Computer/Office Equipment:IT		\$ 24,000
7700-12-000	C:Improvements: Communications/Networks		\$ 55,526
7700-12-010	C:Improvements:Access Control		\$ 30,000
7700-12-020	C:Improvements:Video Recording System	LPR Cameras (6)	\$ 65,316
		Total	\$ 178,842
Administrative Department			
7100-20-000	C:Purchase Vehicles: Admin		\$ -
7200-20-000	C:Small Equipment:Admin		\$ -
7300-20-000	C:Computer/Office Equipment:Admin		\$ -
7700-20-000	C:Improvements:Buildings	R/E Listing Fee (100,000), Supervisor of Elections windows (47,600), T-Hangar Reconstruction(90,000), Bldg 310 Roof	\$ 653,600
		Total	\$ 653,600
Maintenance Department			
7000-30-000	C:Machinery & Equipment: Maintenance	John Deere front mower	\$ 36,133
7100-30-000	C:Purchase Vehicles:Maintenance	Replace Vehicles (2)	\$ 79,818
7200-30-000	C:Small Equipment:Maintenance	Rotary Surface Cleaner, Thermal Imager, Breezer	\$ 10,255
7300-30-000	C:Computer/Office Equipment:Maintenance	ALCS Computer Upgrades	\$ 23,822
		Total	\$ 150,028
Executive Department			
		Total	\$ -
Operations Department			
7100-50-000	C:Purchase Vehicles:Operations	Replace Vehicles (2)	\$ 80,934
7200-50-000	C:Small Equipment:Operations	Sound Monitor	\$ 11,300
7300-50-000	C:Computer/Office Equipment:Operations	Training System,Office Furniture	\$ 57,100
		Total	\$ 149,334
ARFF Department			
7000-60-000	C:Machinery & Equipment: ARFF		\$ 18,000
7100-60-000	C:Purchase Vehicles:ARFF		\$ 50,000
7200-60-000	C:Small Equipment:ARFF	Printer, Portable Generator	\$ 8,500
7300-60-000	C:Computer/Office Equipment:ARFF		\$ 6,000
		Total	\$ 82,500
Police Department			
7100-70-000	C:Purchase Vehicles:Police	Replace Vehicle (2)	\$ 56,000
7200-70-000	C:Small Equipment:Police	Radios, Tasers, Shotgun, Office Equip	\$ 44,000
7300-70-000	C:Computer/Office Equipment:Police	Laptops (2), Computers (3)	\$ 6,000
		Total	\$ 106,000
Control Department			
7200-71-000	C:Small Equipment:Control		\$ -
7300-71-000	C:Computer/Office Equipment:Control	Computers (4), Monitors (5)	\$ 5,000
		Total	\$ 5,000
	TOTAL DEPARTMENT CAPITAL		\$ 1,326,804
CFC Funded Projects			
1300-00-205	R:CFC RAC Projects		\$ 400,000
	TOTAL ALL NON-GRANT CAPITAL		\$ 1,726,804

DETAIL OF REVENUES

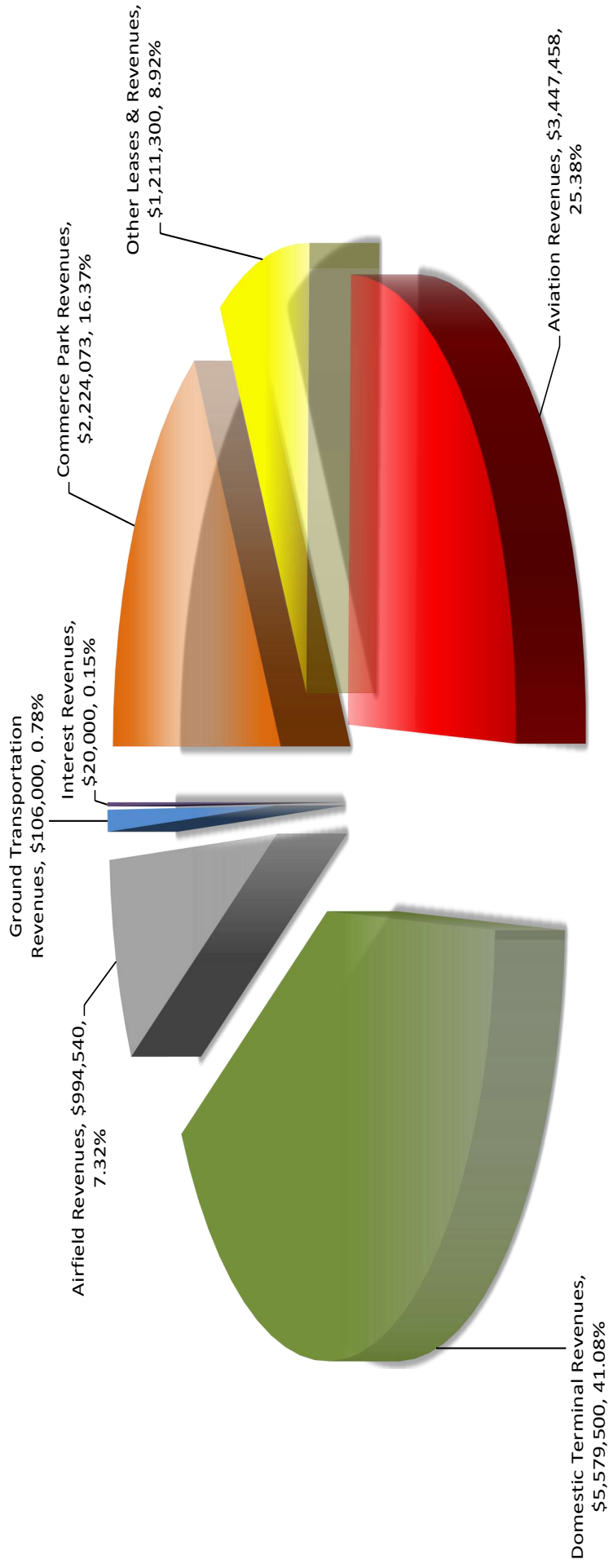
DETAIL OF REVENUES FY 2017-2018

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
COMMERCE PARK REVENUES				
1000-00-000	R:Commerce Park Bldg Leases	\$ 1,718,938	\$ 1,653,726	\$ 1,682,899
1000-00-010	R:Commerce Park Land Leases	\$ 449,823	\$ 497,760	\$ 541,174
		\$ 2,168,761	\$ 2,151,486	\$ 2,224,073
OTHER LEASES & MISC. REVENUES				
1100-00-000	R:Lake Golden Leases	\$ 4,900	\$ 5,000	\$ 5,000
1100-00-010	R:Residential Leases	\$ 137,657	\$ 136,200	\$ 143,700
1100-00-020	R:Security ID Fees	\$ 172,447	\$ 175,000	\$ 175,000
1100-00-030	R:Miscellaneous Revenue & Fees	\$ 107,024	\$ 110,000	\$ 110,000
1100-00-040	R:Late Fees & NSF Fees	\$ 22,774	\$ 20,000	\$ 20,000
1100-00-050	R:Security Fines	\$ 125	\$ 500	\$ 500
1100-00-060	R:Tenant Discounts Allowed	\$ -	\$ -	\$ -
1100-00-070	R:Communications Revenue	\$ 328,839	\$ 409,000	\$ 409,000
1100-00-080	R: TSA Law Enforcement Revenues	\$ 132,763	\$ 138,100	\$ 138,100
1100-00-090	R: FAA Force Account Revenue	\$ -	\$ 20,000	\$ 210,000
1100-00-100	R:Vending Revenues	\$ 260	\$ -	\$ -
		\$ 906,788	\$ 1,013,800	\$ 1,211,300
AVIATION REVENUES				
1200-00-000	R:Aviation Building Leases	\$ 1,986,553	\$ 1,938,244	\$ 1,837,110
1200-00-010	R:Aviation Land Leases	\$ 512,735	\$ 512,577	\$ 524,438
1200-00-020	R:Aviation Ramp Leases	\$ 120,634	\$ 112,534	\$ 115,000
1200-00-030	R:T-Hangar Leases	\$ 200,159	\$ 195,000	\$ 200,000
1200-00-100	R:Fuel Flowage Fees	\$ 628,953	\$ 559,748	\$ 760,010
1200-00-110	R:Fuel Storage Fees	\$ 3,000	\$ 3,000	\$ 3,000
1200-00-120	R:FTZ Fuel Permits	\$ 7,025	\$ 7,000	\$ 7,000
1200-00-200	R:Aircraft Brokerage Fees	\$ 1,800	\$ 1,800	\$ 900
		\$ 3,460,859	\$ 3,329,902	\$ 3,447,458
DOMESTIC TERMINAL REVENUES				
1300-00-000	R:Authority Share of Domestic Terminal Revenues	\$ 847,290	\$ 953,976	\$ 2,017,615
1300-00-100	R:OSD Parking Revenue	\$ 1,255,192	\$ 1,298,995	\$ 1,401,835
1300-00-200	R:Customer Facility Charges	\$ 1,801,312	\$ 2,081,580	\$ 2,159,050
		\$ 3,903,794	\$ 4,334,551	\$ 5,578,500
INTERNATIONAL TERMINAL REVENUES				
1400-00-000	R:International Land Leases	\$ 426,109	\$ 439,484	\$ -
1400-00-100	R:SAA Maintenance Fees	\$ 2,961	\$ 1,000	\$ 1,000
1400-00-300	R:International Terminal Privilege Fees	\$ -	\$ -	\$ -
		\$ 429,070	\$ 440,484	\$ 1,000
AIRFIELD REVENUES				
1500-00-000	R:Domestic Landing Fees - OSD	\$ 613,139	\$ 546,121	\$ 737,586
1500-00-100	R:Intn'l Landing Fees-OSI	\$ 148,924	\$ 244,012	\$ 81,954
1500-00-200	R:Public Safety Fee	\$ 175,990	\$ 160,000	\$ 175,000
		\$ 938,053	\$ 950,133	\$ 994,540
GROUND TRANSPORTATION REVENUES				
1600-00-000	R:GT Permit Fees	\$ 72,233	\$ 73,452	\$ 53,000
1600-00-100	R:GT Access Fees	\$ 49,410	\$ 45,000	\$ 45,000
1600-00-200	R:Off Airport Rental Car Comm.	\$ 8,394	\$ 6,000	\$ 8,000
		\$ 130,036	\$ 124,452	\$ 106,000
UNRESTRICTED INTEREST EARNINGS				
1700-00-000	R:Interest Earned:Unrestricted	\$ 17,633	\$ 14,000	\$ 20,000

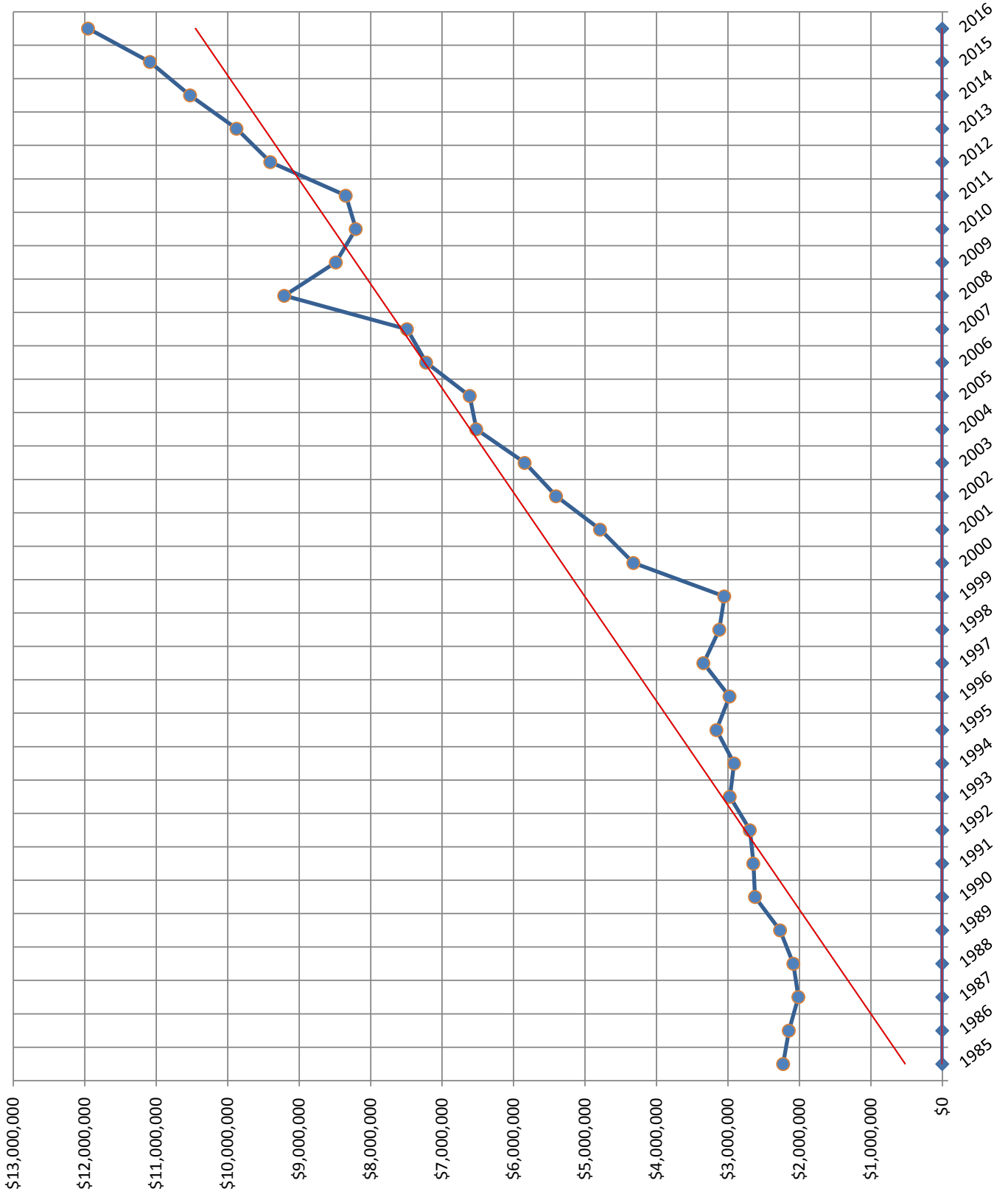
DETAIL OF REVENUES FY 2017-2018 (CONT.)

	ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
TOTAL REVENUES FROM OPERATIONS	\$ 11,954,994	\$ 12,358,809	\$ 13,582,871
TOTAL EXPENSES FROM OPERATIONS	\$ 11,844,445	\$ 10,368,872	\$ 11,307,359
PROJECTED FUND SURPLUS	\$ 110,548	\$ 1,989,936	\$ 2,275,512

Budgeted Revenue Sources, FY 2017-2018



SAA OPERATING REVENUE 1985 - 2016



DETAIL OF EXPENSES

DETAIL OF EXPENSES FY 2017-2018

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
FULL TIME SALARIES				
2000-10-000	E:Full Time Salaries:Finance	\$ 258,127	\$ 317,362	\$ 340,703
2000-12-000	E:Full Time Salaries:IT	\$ 274,940	\$ 324,700	\$ 374,875
2000-20-000	E:Full Time Salaries:Admin	\$ 282,921	\$ 281,774	\$ 293,300
2000-30-000	E:Full Time Salaries:Maint	\$ 821,533	\$ 880,202	\$ 949,197
2000-40-000	E:Full Time Salaries:Exec	\$ 449,694	\$ 368,625	\$ 417,376
2000-50-000	E:Full Time Salaries:Ops	\$ 526,246	\$ 721,903	\$ 772,687
2000-60-000	E:Full Time Salaries:ARFF	\$ 427,957	\$ 446,509	\$ 498,467
2000-70-000	E:Full Time Salaries:Police	\$ 623,108	\$ 615,199	\$ 610,025
2000-71-000	E:Full Time Salaries:Control	\$ 257,599	\$ 272,071	\$ 340,213
		\$ 3,922,126	\$ 4,228,345	\$ 4,596,843
PART TIME SALARIES				
2010-50-000	E:Part Time Wages:Ops	\$ 107,902	\$ -	\$ -
2010-40-000	E:Part Time Wages:Exec	\$ -	\$ -	\$ 61,198
2010-60-000	E:Part Time Wages:ARFF	\$ 36,256	\$ 54,301	\$ 59,003
2010-70-000	E:Part Time Wages:Police	\$ -	\$ -	\$ 28,479
		\$ 144,158	\$ 54,301	\$ 148,680
OVERTIME				
2020-10-000	E:Overtime:Finance	\$ 2,050	\$ 6,500	\$ 6,500
2020-12-000	E:Overtime:IT	\$ 435	\$ 500	\$ 500
2020-20-000	E:Overtime:Admin	\$ 2,393	\$ 1,500	\$ 2,000
2020-30-000	E:Overtime:Maint	\$ 5,144	\$ 6,000	\$ 6,000
2020-40-000	E:Overtime:Exec	\$ -	\$ -	\$ 1,000
2020-50-000	E:Overtime:Ops	\$ 36,786	\$ 30,000	\$ 30,000
2020-60-000	E:Overtime:ARFF	\$ 88,197	\$ 80,000	\$ 58,000
2020-70-000	E:Overtime:Police	\$ 8,085	\$ 32,463	\$ 20,000
2020-71-000	E:Overtime:Control	\$ 7,105	\$ 15,373	\$ 8,000
		\$ 150,194	\$ 172,336	\$ 132,000
UNEMPLOYMENT COMPENSATION				
2040-10-000	E:Unemployment Comp:Finance	\$ -	\$ -	\$ -
2040-12-000	E:Unemployment Comp:IT	\$ -	\$ -	\$ -
2040-20-000	E:Unemployment Comp:Admin	\$ -	\$ -	\$ -
2040-30-000	E:Unemployment Comp:Maint	\$ -	\$ -	\$ -
2040-50-000	E:Unemployment Comp:Ops	\$ 175	\$ -	\$ -
2040-60-000	E:Unemployment Comp:ARFF	\$ -	\$ -	\$ -
2040-70-000	E:Unemployment Comp:Police	\$ -	\$ -	\$ -
2040-71-000	E:Unemployment Comp:Control	\$ 429	\$ -	\$ -
		\$ 604	\$ -	\$ -
FICA				
2050-10-000	E:FICA:Finance	\$ 19,434	\$ 24,590	\$ 26,064
2050-12-000	E:FICA:IT	\$ 20,530	\$ 24,840	\$ 28,678
2050-20-000	E:FICA:Admin	\$ 22,029	\$ 21,556	\$ 22,437
2050-30-000	E:FICA:Maint	\$ 62,811	\$ 68,927	\$ 72,614
2050-40-000	E:FICA:Exec	\$ 20,358	\$ 27,927	\$ 28,756
2050-50-000	E:FICA:Ops	\$ 49,785	\$ 53,749	\$ 59,111
2050-60-000	E:FICA:ARFF	\$ 42,933	\$ 44,424	\$ 42,646
2050-70-000	E:FICA:Police	\$ 46,922	\$ 47,063	\$ 48,846
2050-71-000	E:FICA:Control	\$ 19,909	\$ 20,769	\$ 26,026
		\$ 304,713	\$ 333,844	\$ 355,178

DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
RETIREMENT				
2060-10-000	E:Employee Pension:Finance	\$ 340,456	\$ 38,562	\$ 44,906
2060-12-000	E:Employee Pension:IT	\$ 18,783	\$ 24,417	\$ 29,690
2060-20-000	E:Employee Pension:Admin	\$ 18,259	\$ 23,721	\$ 20,534
2060-30-000	E:Employee Pension:Maint	\$ 61,669	\$ 67,755	\$ 81,934
2060-40-000	E:Employee Pension:Exec	\$ 52,475	\$ 77,213	\$ 93,396
2060-50-000	E:Employee Pension:Ops	\$ 63,950	\$ 73,185	\$ 82,741
2060-60-000	E:Employee Pension:ARFF	\$ 115,275	\$ 113,033	\$ 129,723
2060-70-000	E:Employee Pension:Police	\$ 119,448	\$ 169,850	\$ 154,592
2060-71-000	E:Employee Pension:Control	\$ 18,069	\$ 20,416	\$ 26,945
2065-10-000	E:OPEB Contribution:Finance	\$ -	\$ 5,493	\$ 5,493
		\$ 808,383	\$ 613,647	\$ 669,955
MEDICAL, DENTAL & LIFE INSURANCE				
2070-10-000	E:Life & Health Ins:Finance	\$ 17,770	\$ 28,715	\$ 32,334
2070-12-000	E:Life & Health Ins:IT	\$ 33,085	\$ 32,288	\$ 38,698
2070-20-000	E:Life & Health Ins:Admin	\$ 138,442	\$ 44,728	\$ 44,758
2070-30-000	E:Life & Health Ins:Maint	\$ 14,819	\$ 159,373	\$ 153,237
2070-40-000	E:Life & Health Ins:Exec	\$ -	\$ 22,771	\$ 26,469
2070-50-000	E:Life & Health Ins:Ops	\$ 84,787	\$ 121,169	\$ 127,645
2070-60-000	E:Life & Health Ins:ARFF	\$ 51,251	\$ 64,132	\$ 64,242
2070-70-000	E:Life & Health Ins:Police	\$ 63,546	\$ 70,731	\$ 70,793
2070-71-000	E:Life & Health Ins:Control	\$ 38,890	\$ 44,671	\$ 57,412
		\$ 442,590	\$ 588,579	\$ 615,588
WORKER'S COMPENSATION				
2080-10-000	E:Workers Compensation:Finance	\$ 3,469	\$ 3,391	\$ 766
2080-12-000	E:Workers Compensation:IT	\$ 16,022	\$ 16,893	\$ 19,503
2080-20-000	E:Workers Compensation:Admin	\$ 8,182	\$ 2,429	\$ 2,455
2080-30-000	E:Workers Compensation:Maint	\$ 52,045	\$ 44,576	\$ 49,383
2080-40-000	E:Workers Compensation:Exec	\$ 15,225	\$ 18,140	\$ 21,852
2080-50-000	E:Workers Compensation:Ops	\$ 32,052	\$ 31,414	\$ 32,663
2080-60-000	E:Workers Compensation:ARFF	\$ 20,972	\$ 19,916	\$ 22,169
2080-70-000	E:Workers Compensation:Police	\$ 22,612	\$ 24,465	\$ 25,392
2080-71-000	E:Workers Compensation:Control	\$ 651	\$ 610	\$ 765
		\$ 171,228	\$ 161,835	\$ 174,947
2090-10-000	E:Management Reserves *	\$ 128,000	\$ -	\$ 385,566
		\$ 9,592,098	\$ 6,152,886	\$ 7,078,756

* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
2100-40-000	E:Travel:Board Members	\$ 16,335	\$ 14,000	\$ 20,000
2110-10-000	E:Travel:Staff:Finance	\$ 1,405	\$ 1,000	\$ 3,000
2110-12-000	E:Travel:Staff:IT	\$ 1,663	\$ 3,500	\$ 3,500
2110-20-000	E:Travel:Staff:Admin	\$ 180	\$ 4,000	\$ 4,000
2110-30-000	E:Travel:Staff:Maint	\$ 381	\$ 800	\$ 500
2110-40-000	E:Travel:Staff:Exec	\$ 2,720	\$ 5,000	\$ 10,000
2110-50-000	E:Travel:Staff:Ops	\$ 2,497	\$ 3,000	\$ 3,000
2110-60-000	E:Travel:Staff:ARFF	\$ 6,096	\$ 7,500	\$ 7,500
2110-70-000	E:Travel:Staff:Police	\$ 438	\$ 700	\$ 700
2110-71-000	E:Travel:Staff:Control	\$ 87	\$ 600	\$ 600
2120-10-000	E:Training:Staff:Finance	\$ -	\$ 4,000	\$ 4,000
2120-12-000	E:Training:Staff:IT	\$ 259	\$ 5,000	\$ 5,000
2120-20-000	E:Training:Staff:Admin	\$ -	\$ 500	\$ 1,000
2120-30-000	E:Training:Staff:Maint	\$ 542	\$ 1,000	\$ 800
2120-40-000	E:Training:Staff:Exec	\$ -	\$ 500	\$ 2,000
2120-50-000	E:Training:Staff:Ops	\$ 1,455	\$ 4,000	\$ 5,750
2120-60-000	E:Training:Staff:ARFF	\$ 5,616	\$ 7,500	\$ 7,500
2120-70-000	E:Training:Staff:Police	\$ 816	\$ 2,000	\$ 2,000
2120-71-000	E:Training:Staff:Control	\$ 4,000	\$ 2,500	\$ 2,500
2125-60-000	E:Airport Safety Training:ARFF	\$ 1,342	\$ 2,000	\$ 2,500
2130-10-000	E:Postage & Shipping:Finance	\$ 3,516	\$ 4,000	\$ 4,500
2130-12-000	E:Postage & Shipping:IT	\$ 2,136	\$ 750	\$ 750
2130-20-000	E:Postage & Shipping:Admin	\$ 63	\$ 3,500	\$ 4,000
2130-30-000	E:Postage & Shipping:Maint	\$ 130	\$ 100	\$ 100
2130-40-000	E:Postage & Shipping:Exec	\$ 172	\$ 300	\$ 400
2130-50-000	E:Postage & Shipping:Ops	\$ 35	\$ 750	\$ 750
2130-60-000	E:Postage & Shipping:ARFF	\$ 15	\$ 100	\$ 75
2130-70-000	E:Postage & Shipping:Police	\$ 1	\$ 80	\$ 80
2130-71-000	E:Postage & Shipping:Control	\$ 1,524	\$ 25	\$ 25
2140-10-000	E:Dues & Publications:Finance	\$ -	\$ 2,000	\$ 2,000
2140-12-000	E:Dues & Publication:IT	\$ 5,013	\$ -	\$ -
2140-20-000	E:Dues & Publications:Admin	\$ -	\$ 5,000	\$ 5,000
2140-30-000	E:Dues & Publications:Maint	\$ 39,963	\$ 1,950	\$ 1,950
2140-40-000	E:Dues & Publications:Exec	\$ 320	\$ 40,000	\$ 40,000
2140-50-000	E:Dues & Publications:Ops	\$ 2,557	\$ 450	\$ 450
2140-60-000	E:Dues & Publications:ARFF	\$ 1,116	\$ 2,350	\$ 2,350
2140-70-000	E:Dues & Publications:Police	\$ -	\$ 1,500	\$ 1,500
2140-71-000	E:Dues & Publication:Control	\$ -	\$ -	\$ -
2150-10-000	E:License&Registration:Finance	\$ 3,549	\$ 3,500	\$ 4,000
2150-12-000	E:License&Registration:IT	\$ 11,663	\$ 15,000	\$ 15,000
2150-20-000	E:License&Registration:Admin	\$ 656	\$ 1,000	\$ 1,500
2150-30-000	E:License&Registration:Maint	\$ 120	\$ 250	\$ 250
2150-40-000	E:License&Registration:Exec	\$ 549	\$ 449	\$ 500
2150-50-000	E:License&Registration:Ops	\$ 675	\$ 35,000	\$ 750
2150-60-000	E:License&Registration:ARFF	\$ 2,271	\$ 2,500	\$ 3,800
2150-70-000	E:License&Registration:Police	\$ 470	\$ 700	\$ 700
2150-71-000	E:License&Registration:Control	\$ -	\$ -	\$ 400
2160-10-000	E:Charges&Obligations:Finance	\$ 28,286	\$ 31,000	\$ 31,000
2160-12-000	E:Charges&Obligations:IT	\$ -	\$ -	\$ -
2160-20-000	E:Charges&Obligations:Admin	\$ -	\$ 500	\$ 500
2160-30-000	E:Charges&Obligations:Maint	\$ -	\$ -	\$ -
2160-40-000	E:Charges&Obligations:Exec	\$ -	\$ -	\$ -
2160-50-000	E:Charges&Obligations:Ops	\$ -	\$ -	\$ -
2160-60-000	E:Charges&Obligations:ARFF	\$ -	\$ -	\$ -
2160-70-000	E:Charges&Obligations:Police	\$ 142	\$ 300	\$ 300
2160-71-000	E:Charges&Obligations:Control	\$ -	\$ -	\$ -
		\$ 150,772	\$ 222,154	\$ 208,480

DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	\$ 3,874	\$ 15,000	\$ 15,000
2200-12-000	E:Professional Services:IT	\$ 24,510	\$ 50,000	\$ 50,000
2200-20-000	E:Professional Services:Admin	\$ 6,279	\$ 4,000	\$ 4,000
2200-30-000	E:Professional Services:Maint	\$ 311	\$ 250	\$ 300
2200-40-000	E:Professional Service:Exec	\$ 56,295	\$ 339,700	\$ 245,000
2200-50-000	E:Professional Services:Ops	\$ 8,993	\$ 3,450	\$ 3,450
2200-60-000	E:Professional Services:ARFF	\$ 13,206	\$ 7,900	\$ 7,000
2200-70-000	E:Professional Services:Police	\$ 995	\$ 1,500	\$ 1,500
2200-71-000	E:Professional Services:Control	\$ 214	\$ 580	\$ 580
2220-40-000	E:Legal Services:Exec	\$ 190,195	\$ 350,000	\$ 200,000
2230-10-000	E:Accounting&Auditing:Finance	\$ 113,011	\$ 32,000	\$ 77,310
2235-50-000	E:Security Services:Ops	\$ 91,379	\$ 82,000	\$ 82,000
2237-50-000	E:Security & Safety Awards:Ops	\$ 225	\$ 200	\$ 200
2240-10-000	E:Contractual Services:Finance	\$ 33,893	\$ 45,000	\$ 45,000
2240-12-000	E:Contractual Services:IT	\$ 97,034	\$ 144,000	\$ 154,000
2240-20-000	E:Contractual Services:Admin	\$ 62,059	\$ 55,000	\$ 55,000
2240-30-000	E:Contractual Services:Maint	\$ 32,743	\$ 71,000	\$ 74,100
2240-40-000	E:Contractual Services:Exec	\$ -	\$ -	\$ 75,000
2240-50-000	E:Contractual Services:Ops	\$ 9,358	\$ 21,300	\$ 21,300
2240-60-000	E:Contractual Services:ARFF	\$ 3,126	\$ 4,000	\$ 2,000
2240-70-000	E:Contractual Services:Police	\$ 4,013	\$ 8,400	\$ 9,300
2240-71-000	E:Contractual Services:Control	\$ 29,279	\$ 30,000	\$ 45,000
2250-10-000	E:Special Events: Expenses	\$ 32,064	\$ 10,000	\$ 91,000
		\$ 813,054	\$ 1,275,280	\$ 1,258,040
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-20-000	E:Airport Marketing:Admin	\$ 15,575	\$ -	\$ -
2300-40-000	E:Airport Marketing:Exec	\$ 18,125	\$ 148,000	\$ 150,748
2305-40-000	E:Airline Origination Marketing	\$ 80,000	\$ 80,000	\$ 80,000
2310-40-000	E:Community Relations:Exec	\$ 300	\$ 100,000	\$ 105,000
2315-10-000	E:Employee Relations:Finance	\$ 228	\$ 500	\$ 750
2315-12-000	E:Employee Relations:IT	\$ 105	\$ 250	\$ 250
2315-20-000	E:Employee Relations:Admin	\$ 3,586	\$ 5,000	\$ 5,000
2315-30-000	E:Employee Relations:Maint.	\$ 71	\$ 500	\$ 500
2315-40-000	E:Employee Relations:Exec	\$ 1,105	\$ 613	\$ 700
2315-50-000	E:Employee Relations:Ops	\$ 199	\$ 150	\$ 150
2315-60-000	E:Employee Relations:ARFF	\$ 1,284	\$ 500	\$ 500
2315-70-000	E:Employee Relations:Police	\$ 300	\$ 250	\$ 250
2315-71-000	E:Employee Relations:Control	\$ 97	\$ 150	\$ 150
2340-10-000	E:Advertising&Printing:Finance	\$ 2,080	\$ 3,000	\$ 3,500
2340-12-000	E:Advertising&Printing:IT	\$ -	\$ -	\$ -
2340-20-000	E:Advertising&Printing:Admin	\$ 10,964	\$ 2,000	\$ 2,500
2340-30-000	E:Advertising&Printing:Maint	\$ -	\$ -	\$ -
2340-40-000	E:Advertising&Printing:Exec	\$ -	\$ 8,000	\$ 8,000
2340-50-000	E:Advertising&Printing:Ops	\$ -	\$ -	\$ -
2340-60-000	E:Advertising&Printing:ARFF	\$ -	\$ 2,110	\$ 2,500
2340-70-000	E:Advertising&Printing:Police	\$ -	\$ 300	\$ 1,700
2340-71-000	E:Advertising&Printing:Control	\$ -	\$ -	\$ -
		\$ 134,019	\$ 351,323	\$ 362,198

DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDG- ET FY 2017-2018
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	\$ 5,006	\$ 5,000	\$ 5,500
2400-12-000	E:Office Supplies:IT	\$ 734	\$ 1,000	\$ 1,000
2400-20-000	E:Office Supplies:Admin	\$ 7,577	\$ 7,500	\$ 7,500
2400-30-000	E:Office Supplies:Maint	\$ 1,915	\$ 1,500	\$ 1,800
2400-40-000	E:Office Supplies:Exec	\$ 384	\$ 403	\$ 500
2400-50-000	E:Office Supplies:Ops	\$ 5,047	\$ 2,000	\$ 5,000
2400-60-000	E:Office Supplies:ARFF	\$ 3,357	\$ 3,000	\$ 3,000
2400-70-000	E:Office Supplies:Police	\$ 596	\$ 1,100	\$ 1,100
2400-71-000	E:Office Supplies:Control	\$ 406	\$ 400	\$ 400
2410-12-000	E:Operating Supplies:IT	\$ 3,331	\$ 2,300	\$ 2,300
2410-30-000	E:Operating Supplies:Maint	\$ 12,438	\$ 18,000	\$ 16,000
2410-50-000	E:Operating Supplies:Ops	\$ 5,542	\$ 6,000	\$ 6,000
2410-60-000	E:Operating Supplies:ARFF	\$ 25,606	\$ 23,000	\$ 23,000
2410-70-000	E:Operating Supplies:Police	\$ 4,164	\$ 9,000	\$ 9,000
2410-70-010	E:Operating Supplies:K-9 only	\$ 11,219	\$ 11,000	\$ 11,000
2415-10-000	E:Small Tools:Finance	\$ 1,731	\$ 1,500	\$ 1,500
2415-12-000	E:Small Tools:IT	\$ 1,583	\$ 2,000	\$ 2,000
2415-20-000	E:Small Tools:Admin	\$ 239	\$ 200	\$ 200
2415-30-000	E:Small Tools:Maint	\$ 3,612	\$ 6,500	\$ 6,500
2415-40-000	E:Small Tools:Exec	\$ -	\$ 300	\$ 300
2415-50-000	E:Small Tools:Ops	\$ 336	\$ 400	\$ 400
2415-60-000	E:Small Tools:ARFF	\$ 1,213	\$ 1,000	\$ 1,000
2415-70-000	E:Small Tools:Police	\$ 3,285	\$ 4,300	\$ 4,300
2415-71-000	E:Small Tools:Control	\$ 65	\$ 200	\$ 200
2420-30-000	E:Janitorial Supplies:Maint	\$ 4,750	\$ 4,500	\$ 4,800
2420-60-000	E:Janitorial Supplies:ARFF	\$ 3,005	\$ 2,000	\$ 2,000
2430-30-000	E:Chemicals & Defoliants:Maint	\$ 5,805	\$ 7,000	\$ 6,500
2440-10-000	E:Uniforms:Finance	\$ -	\$ -	\$ 500
2440-12-000	E:Uniforms:IT	\$ 577	\$ 500	\$ 500
2440-20-000	E:Uniforms:Admin	\$ 484	\$ 300	\$ 700
2440-30-000	E:Uniforms:Maint	\$ 3,908	\$ 5,000	\$ 5,000
2440-40-000	E:Uniforms:Exec	\$ 233	\$ 200	\$ 200
2440-50-000	E:Uniforms:Ops	\$ 730	\$ 1,750	\$ 4,000
2440-60-000	E:Uniforms:ARFF	\$ 4,404	\$ 6,000	\$ 6,000
2440-70-000	E:Uniforms:Police	\$ 5,327	\$ 6,000	\$ 7,000
2440-71-000	E:Uniforms:Control	\$ -	\$ 200	\$ 200
2450-10-000	E:Gas & Oil:Finance	\$ -	\$ 1,000	\$ 1,000
2450-12-000	E:Gas & Oil:IT	\$ 2,757	\$ 4,500	\$ 4,500
2450-20-000	E:Gas & Oil:Admin	\$ 70	\$ -	\$ -
2450-30-000	E:Gas & Oil:Maint	\$ 51,274	\$ 80,000	\$ 70,000
2450-40-000	E:Gas & Oil:Exec	\$ 5,384	\$ 10,000	\$ 10,000
2450-50-000	E:Gas & Oil:Ops	\$ 18,069	\$ 22,000	\$ 22,000
2450-60-000	E:Gas & Oil:ARFF	\$ 9,107	\$ 15,000	\$ 15,000
2450-70-000	E:Gas & Oil:Police	\$ 21,443	\$ 25,000	\$ 28,000
2460-10-000	E:Coffee&DrinkSupplies:Finance	\$ 2,971	\$ 3,000	\$ 3,500
2460-30-000	E:Coffee&Drink Supplies:Maint	\$ 390	\$ 1,000	\$ 1,000
2460-50-000	E:Coffee&Drink Supplies:Ops	\$ 49	\$ 100	\$ 100
2460-60-000	E:Coffee&Drink Supplies:ARFF	\$ -	\$ -	\$ -
2460-70-000	E:Coffee&Drink Supplies:Police	\$ -	\$ 100	\$ 100
2460-71-000	E:Coffee&DrinkSupplies:Control	\$ -	\$ 100	\$ 100
		\$ 240,122	\$ 302,853	\$ 302,200

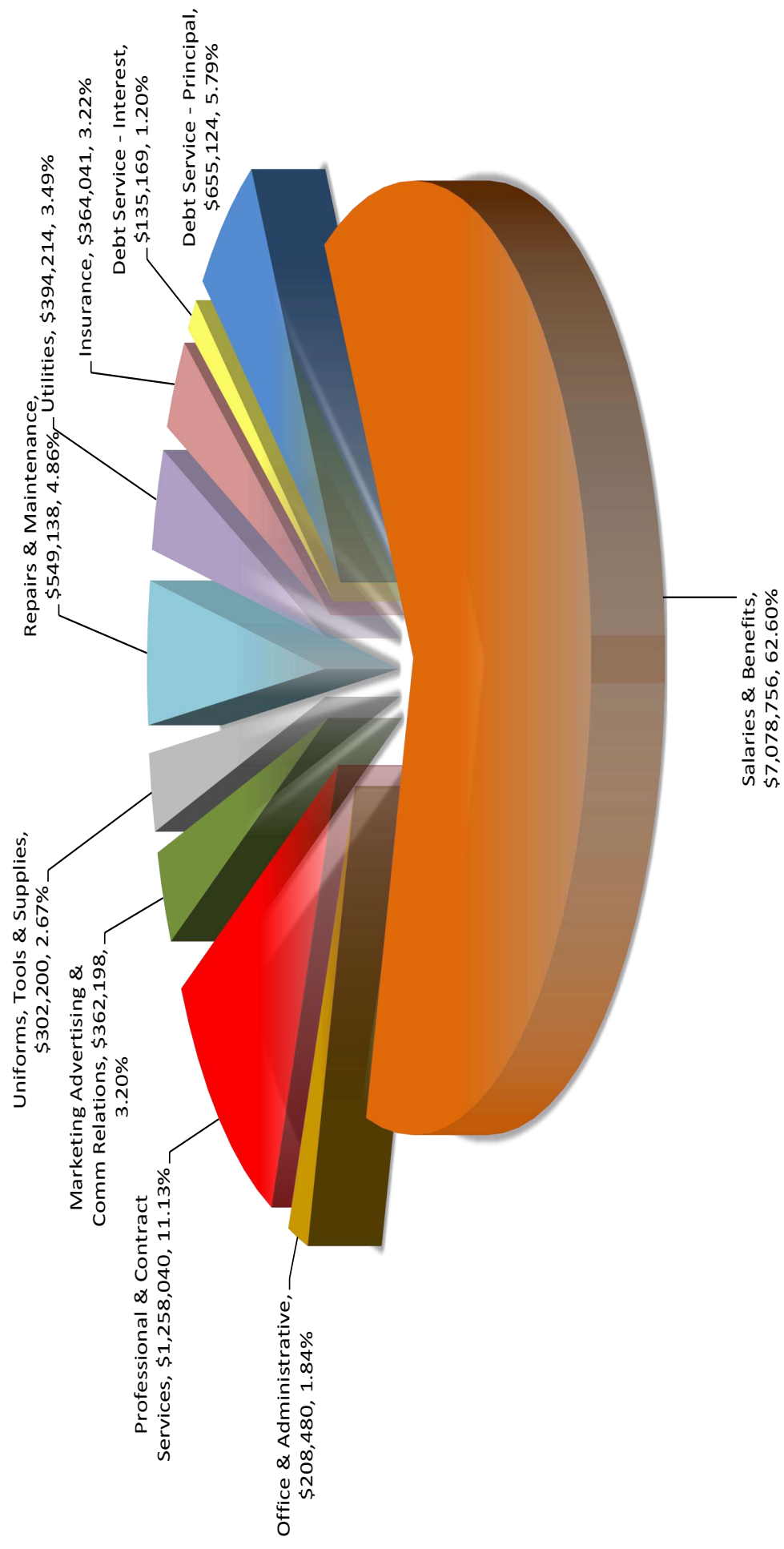
DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	\$ 2,428	\$ 3,000	\$ 3,000
2510-30-000	E:Maintenance:Parking Lots	\$ 280	\$ 2,000	\$ -
2520-30-000	E:Maintenance:Drainage Systems	\$ 750	\$ 32,000	\$ 2,000
2530-30-000	E:Maintenance:Grounds	\$ 7,937	\$ 5,000	\$ 7,000
2540-30-000	E:Maintenance:Fences	\$ 1,374	\$ 3,000	\$ 3,000
2550-30-000	E:Maintenance:AOA:Maint	\$ 151,829	\$ 150,000	\$ 150,000
2550-50-000	E:Maintenance:Navaid:Ops	\$ -	\$ -	\$ -
2570-50-000	E:Wildlife Management:Ops	\$ 712	\$ 5,000	\$ 8,500
2580-30-000	E:Maintenance:Signs & Industrial Lighting	\$ 3,851	\$ 9,000	\$ 20,388
2590-40-000	E:Haz-Mat Disposal:Exec	\$ -	\$ 5,000	\$ 5,000
2600-30-000	E:Land Clearing&Demo:Maint	\$ -	\$ 1,000	\$ 1,000
2610-10-000	E:Maintenance:Buildings:Finance	\$ 5,412	\$ 5,000	\$ 5,000
2610-12-000	E:Maintenance:Buildings:IT	\$ -	\$ 5,000	\$ 5,000
2610-30-000	E:Maintenance:Buildings:Maint	\$ -	\$ 75,000	\$ 125,000
2610-50-000	E:Maintenance:Buildings:Ops	\$ -	\$ 500	\$ 500
2610-60-000	E:Maintenance:Buildings:ARFF	\$ 3,008	\$ 26,400	\$ 6,000
2610-70-000	E:Maintenance:Building:Police	\$ 22	\$ -	\$ -
2615-30-000	E:Maintenance:Keys&Locks:Maint	\$ 12,123	\$ 4,000	\$ 7,500
2620-10-000	E:Maintenance:Equip:Finance	\$ -	\$ 500	\$ 1,000
2620-12-000	E:Maintenance:Equip:IT	\$ 3,476	\$ 3,500	\$ 3,500
2620-20-000	E:Maintenance:Equip:Admin	\$ -	\$ 500	\$ 500
2620-30-000	E:Maintenance:Equip:Maint	\$ 42,573	\$ 50,000	\$ 50,000
2620-40-000	E:Maintenance:Equip:Exec	\$ -	\$ 150	\$ 150
2620-50-000	E:Maintenance:Equip:Ops	\$ 396	\$ 1,500	\$ 1,500
2620-60-000	E:Maintenance:Equip:ARFF	\$ 2,650	\$ 5,000	\$ 17,000
2620-70-000	E:Maintenance:Equip:Police	\$ 1,328	\$ 2,000	\$ 2,000
2620-71-000	E:Maintenance:Equip:Control	\$ -	\$ 100	\$ 100
2630-10-000	E:Maintenance:Vehicles:Finance	\$ 29	\$ 500	\$ 500
2630-12-000	E:Maintenance:Vehicles:IT	\$ 1,637	\$ 3,000	\$ 3,000
2630-20-000	E:Maintenance:Vehicles:Admin	\$ 55	\$ -	\$ -
2630-30-000	E:Maintenance:Vehicles:Maint	\$ 11,662	\$ 20,000	\$ 20,000
2630-40-000	E:Maintenance:Vehicles:Exec	\$ 4,088	\$ 5,000	\$ 5,000
2630-50-000	E:Maintenance:Vehicles:Ops	\$ 7,444	\$ 5,000	\$ 5,000
2630-60-000	E:Maintenance:Vehicles:ARFF	\$ 75,241	\$ 74,500	\$ 83,000
2630-70-000	E:Maintenance:Vehicles:Police	\$ 7,733	\$ 8,000	\$ 8,000
		\$ 348,034	\$ 510,150	\$ 549,138
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	\$ 2,486	\$ 3,500	\$ 2,400
2700-12-000	E:Utilities:Telephones:IT	\$ 125,926	\$ 162,000	\$ 162,000
2700-20-000	E:Utilities:Telephones:Admin	\$ 1,497	\$ 1,200	\$ 1,200
2700-30-000	E:Utilities:Telephones:Maint	\$ 4,157	\$ 4,000	\$ 4,500
2700-40-000	E:Utilities:Telephones:Exec	\$ 884	\$ 1,800	\$ 4,500
2700-50-000	E:Utilities:Telephones:Ops	\$ 6,440	\$ 6,000	\$ 6,000
2700-60-000	E:Utilities:Telephones:ARFF	\$ 2,787	\$ 2,750	\$ 3,100
2700-70-000	E:Utilities:Telephones:Police	\$ 14,576	\$ 15,000	\$ 15,500
2700-71-000	E:Utilities:Telephones:Control	\$ 750	\$ 750	\$ 750
2710-10-000	E:Utilities:Electric:Finance	\$ 12,267	\$ 14,000	\$ 16,000
2710-12-000	E:Utilities:Electric:IT	\$ 3,664	\$ 4,030	\$ 4,030
2710-20-000	E:Utilities:Electric:Admin	\$ 25,882	\$ 23,460	\$ 24,164
2710-30-000	E:Utilities:Electric:Maint	\$ 43,176	\$ 40,000	\$ 40,000
2710-50-000	E:Utilities:Electric:Ops	\$ 41,850	\$ 44,370	\$ 44,370
2710-60-000	E:Utilities:Electric:ARFF	\$ 12,841	\$ 14,280	\$ 15,750
2710-70-000	E:Utilities:Electric:Police	\$ 8,504	\$ 9,690	\$ 10,500
2720-10-000	E:Utilities:Water:Finance	\$ -	\$ -	\$ -
2720-20-000	E:Utilities:Water:Admin	\$ 12,414	\$ 8,006	\$ 8,500
2720-30-000	E:Utilities:Water:Maint	\$ 2,172	\$ 1,600	\$ 2,000

DETAIL OF EXPENSES FY 2017-2018 (CONT.)

		ACTUAL FY 2015-2016	ADOPTED BUDGET FY 2016-2017	ADOPTED BUDGET FY 2017-2018
2720-50-000	E:Utilities:Water:Ops	\$ 687	\$ -	\$ -
2720-60-000	E:Utilities:Water:ARFF	\$ 394	\$ 450	\$ 500
2720-70-000	E:Utilities:Water:Police	\$ 114	\$ 130	\$ 170
2730-10-000	E:Utilities:Garbage:Finance	\$ -	\$ -	\$ -
2730-20-000	E:Utilities:Garbage:Admin	\$ -	\$ 18,000	\$ 18,000
2730-30-000	E:Utilities:Garbage:Maint	\$ 5,608	\$ 6,000	\$ 7,500
2730-50-000	E:Utilities:Garbage:Ops	\$ -	\$ -	\$ -
2730-60-000	E:Utilities:Garbage:ARFF	\$ 2,123	\$ 2,150	\$ 2,400
2730-70-000	E:Utilities:Garbage:Police	\$ 335	\$ 380	\$ 380
		\$ 331,535	\$ 383,546	\$ 394,214
INSURANCE EXPENSE				
2800-10-000	E:Insurance:Auto:Finance	\$ -	\$ -	\$ -
2800-12-000	E:Insurance:Auto:IT	\$ 2,157	\$ 2,078	\$ 1,784
2800-20-000	E:Insurance:Auto:Admin	\$ 598	\$ -	\$ -
2800-30-000	E:Insurance:Auto:Maint	\$ 10,469	\$ 12,334	\$ 11,034
2800-40-000	E:Insurance:Auto:Exec	\$ 1,202	\$ 1,200	\$ 1,698
2800-50-000	E:Insurance:Auto:Ops	\$ 3,713	\$ 4,522	\$ 3,838
2800-60-000	E:Insurance:Auto:ARFF	\$ 7,725	\$ 7,500	\$ 6,366
2800-70-000	E:Insurance:Auto:Police	\$ 8,653	\$ 9,755	\$ 8,280
2820-10-000	E:Insurance:Property	\$ 219,998	\$ 223,000	\$ 220,000
2830-10-000	E:Insurance:Airport Liability	\$ 60,914	\$ 62,800	\$ 55,240
2830-70-000	E:Insurance:Police Liability	\$ 9,801	\$ 17,000	\$ 17,000
2840-10-000	E:Insurance:Pollution (Tanks)	\$ 3,783	\$ 3,800	\$ 3,800
2860-10-000	E:Insurance:D & O Liability	\$ 33,798	\$ 37,000	\$ 35,000
2870-60-000	E:Insurance: AD&D: ARFF	\$ -	\$ 1,000	\$ -
2870-70-000	E:Insurance: AD&D: Police	\$ -	\$ 1,200	\$ -
		\$ 362,811	\$ 383,189	\$ 364,041
DEBT SERVICE				
2900-10-000	E:Debt Service - Interest:Finance	\$ -	\$ 150,000	\$ 135,169
Balance Sheet	E:Debt Service - Principal	\$ -	\$ 637,492	\$ 655,124
		\$ -	\$ 787,492	\$ 790,293
TOTAL REVENUES FROM OPERATIONS		\$ 11,954,994	\$ 12,358,809	\$ 13,582,871
TOTAL EXPENSES FROM OPERATIONS		\$ 11,844,445	\$ 10,368,872	\$ 11,307,359
PROJECTED FUND SURPLUS		\$ 110,548	\$ 1,989,936	\$ 2,275,512

Budgeted Expense Uses, FY 2017 - 2018



SCHEDULE OF PERSONNEL

ORLANDO SANFORD AIRPORT ADOPTED BUDGET FY 2015-2016

ORGANIZATIONAL STRUCTURE

The Airport staff is classified by functional department under the oversight of the President and Chief Executive Officer (CEO), who in turn reports to the Airport Authority Board. The day-to-day staff will be comprised of 96 full-time positions and 6 part-time positions. The Sanford Airport Authority, through the President & CEO, has full oversight authority and responsibility over the entire airport and airfield facilities, including the operations and management of all Terminal Buildings. The terminal buildings are managed by Orlando Sanford International. (OSI). OSI is a private sector organization, acquired by Airports Worldwide in the fall of 2013. All operating and / or long term management contracts and leases are with the Sanford Airport Authority (SAA).

Finance

Five (5) full-time employees attend to the Airport's financial duties within the Airport's Finance Department. These include the Chief Financial Officer (CFO), Finance Manager, Grant Administrator, and two Staff Accountants. The CFO provides direct oversight of all office administration, property management and financial services. All financial reporting, audit coordination, accounting, statistics, grant administration, contracts, and procurements are handled within the Finance Department.

Information Technology

This department is budgeted to be comprised of the six (6) full-time employees fulfilling the Airport's computer network needs, access control, and digital video duties within the Airport. Specifically, this includes the growth and maintenance of the AVAYA phone system, the Bogen paging system, the Airport's web server, the Microsoft Exchange server, the Hirsch Access Control system, the Genetec video recording system, a 802.11(b) wireless internet distributed antenna system, the NICE digital audio recording system, the Spillman Summit CAD & RMS, and the internal local area network (LAN). The Director of Information Technology has the oversight responsibility for this department and reports directly to the President and CEO.

Administration

The Chief Financial Officer oversees the Administration Department which is comprised of six (6) full-time employees and one (1) part-time employee. In addition to providing administrative support to the executive staff, this department serves as the primary point of contact for the Authority. Administration handles leasing of real properties, all record management functions, event planning, and the critical receptionist functions at the front desk. Human Resources, is listed within this department, however that function reports to the President and CEO.

Maintenance

Consisting of twenty-four (24) full-time employees, the Maintenance Department is responsible for all of the grounds-keeping, building maintenance, pavement maintenance, airfield maintenance, “in-house” construction projects, equipment, & vehicle maintenance, and the general upkeep of the entire property of almost 3,000 acres. The Director of Maintenance is assisted by positions that include foreman, electrician, mechanic, secretary, skilled workers, and semi-skilled workers. Oversight of this department is conducted by the Executive Vice-President and Chief Operations Officer (COO).

Executive

The Executive Department is comprised of three (3) full time employees (the President & Chief Executive Officer, Airport Construction Manager and the Contract Administrator) and one (1) part-time employee (Director of Communications). The President & CEO is the Chief of Security, and the designated Incident Commander of all emergency incidents involving the Airport. The Executive Department is responsible for the overall promotion, marketing, management, public information, regulation, development, land acquisition, operations, maintenance, and oversight of the Airport and its staff, and the President & Chief Executive Officer reports directly to the Sanford Airport Authority Board of Directors.

The Executive Department is also in charge of all planning and engineering activities, such as consultant direction, construction project coordination, development of project plans and specifications, coordinating the activities of the Airport’s Design Review Committee (DRC), contract compliance, and monitoring of environmental issues which may affect the Airport. Additionally, this department handles political liaison, legislative initiatives, government agency relations, regulatory affairs, and development of grant funding priorities.

In addition, the President & CEO serves as the Director of Seminole County’s Foreign Trade Zone (FTZ) No. 250.

Operations

Twenty (20) full-time employees are included in the Operations Department, and are collectively responsible for all airside functions, terminal & landside coordination, and coordination of safety & security related functions. All TSA security directives, airfield inspections, wildlife management, airport user group communications, airspace coordination with the control tower, and aircraft noise abatement issues are responsibilities of this department. The Operations Department conducts the required classes for tenants and employees for security badging purposes, and maintains the integrity of the badging system at the Airport. The Director of Operations provides the oversight of this department, and reports directly to the Executive Vice-President and COO.

The Executive Vice-President & COO serves as the Airport Security Coordinator and is the primary liaison with the Transportation Security Administration (TSA) Airport Federal Security Director (AFSD) and Assistant AFSD; the Director of Operations is the Assistant Airport Security Coordinator.

Aircraft Rescue and Firefighting (ARFF)

Ten (10) full-time and four (4) part-time employees are tasked with the responsibility of maintaining first response readiness for any airfield disaster or emergency response incidents that might occur. The Airport Fire Chief leads this department, and reports to the Executive Vice President & COO. All Aircraft Rescue and Firefighting (ARFF) personnel are state-certified firefighters and EMTs, in addition to being certified in aircraft firefighting. The ARFF department also coordinates job related safety training for all employees of the Sanford Airport Authority.

Airport Police

This department is comprised of eleven (11) full-time positions comprised of eight (8) Airport Police Officers, one (1) part-time Police Officer, one (1) Police Canine Handler all reporting to one (1) Captain. All department activities are directed by a full-time Airport Police Chief who reports to the Executive Vice President & COO. The Airport Police Officers provide law enforcement coverage for the Airport on a 24 hours a day, 7 days a week, 365 days per year basis. The full Airport Police Department consists of eleven (12) state certified, sworn police officers. As a general rule, a minimum of two Police Officers are scheduled on-duty at any given time.

Airport Control Center

The control department is staffed with eight (8) full time Airport Dispatchers. In addition, this department has one (1) full-time Airport Dispatch Supervisor. The Control Center personnel monitor and record all activities at the Airport, track all needs and events during on-going emergencies and activities, and provide radio and telephone assistance to all Airport users.

This Department reports to the Airport Police Chief, who in turn, reports to the Airport Executive Vice-President & COO. The Control Center personnel dispatch Airport Operations, Airport Rescue & Fire Fighting (ARFF), Airport Police, Airport Maintenance, Administration, and Construction activities. The dispatchers monitor and provide support for no less than twelve complex computer systems, such as the Airfield Lighting System, the Spillman-Summit Records Management System (RMS) & Computer Aided Dispatch (CAD), the Thorguard lightning protections system, the Simplex Fire Alarm system, the Hirsch-Velocity Access Control system, the Genetec-Omnicast digital Video Recording system, the NICE digital Audio Recording system, and the Emergency Generator Monitoring system.

SANFORD AIRPORT AUTHORITY

STAFFING DOCUMENT FY 2017-2018

	NAME & DEPARTMENT	POSITION HELD	MIN	MID	MAX	
FINANCE						
1	Don Poore	Chief Financial Officer	111,899.28	152,183.02	192,466.76	EXEMPT - Professional
2	Rachel Walker	Finance Manager	58,917.52	80,127.83	101,338.13	EXEMPT - Professional
3	Decia Hodge-Magras	Grant Administrator	31,021.42	42,189.13	53,356.84	Hourly
4	Michelle Gioielli	Staff Accountant - Receivables	38,416.92	52,247.01	66,077.11	Hourly
5	Patti Tranum	Staff Accountant - Payables/Payroll	38,416.92	52,247.01	66,077.11	Hourly
			Full-Time	Part-Time	Total	
			5	0	5	
INFORMATION TECHNOLOGY						
1	Jerry Crocker	Director of Information Technology	72,963.46	99,230.30	125,497.14	EXEMPT - Professional
2	Logan, Brian	Senior Software Engineer	47,575.52	64,702.70	81,829.89	EXEMPT - Professional
3	Tommy Gentry	Information Technology Supervisor	58,917.52	80,127.83	101,338.13	EXEMPT - Professional
4	Elisha Gilmore	IT Technician	31,021.42	42,189.13	53,356.84	Hourly
5	McKibbin, Christopher	IT Technician	31,021.42	42,189.13	53,356.84	Hourly
6	Vacant	Senior Software Engineer	47,575.52	64,702.70	81,829.89	EXEMPT - Professional
			Full-Time	Part-Time	Total	
			6	0	6	
ADMINISTRATION						
1	Lori Hunt	Executive Assistant to President	38,416.92	52,247.01	66,077.11	Hourly
2	Phyllis Gibson	Human Resources Manager	47,575.52	64,702.70	81,829.89	Hourly
3	Jacqueline Lauterbach	Lease Assistant	38,416.92	52,247.01	66,077.11	Hourly
4	Kristina Gove	Archivist	31,021.42	42,189.13	53,356.84	Hourly
5	Susan Gilmore	Administrative Assistant	38,416.92	52,247.01	66,077.11	Hourly
6	Angel Nieves	Receptionist	25,049.59	34,067.45	43,085.30	Hourly
7	Al Nygren	Lease Manager	72,963.46	99,230.30	125,497.14	EXEMPT - Professional
			Full-Time	Part-Time	Total	
			7	0	7	
MAINTENANCE						
1	Scott Cole	Director of Maintenance	72,963.46	99,230.30	125,497.14	EXEMPT - Supervisory
2	Charles "Mike" Lundquist	Lead Electrician	47,575.52	64,702.70	81,829.89	EXEMPT - Supervisory
3	Jason Murray	Assistant Director of Maintenance	47,575.52	64,702.70	81,829.89	Hourly
4	Joshua Phelps	Grounds Maintenance Foreman	47,575.52	64,702.70	81,829.89	Hourly
5	Charles Reibe	Airport Mechanic	47,575.52	64,702.70	81,829.89	Hourly
6	Kevin Taylor	Electrician Assistant	38,416.92	52,247.01	66,077.11	Hourly
7	Janice Fenton	Secretary	25,049.59	34,067.45	43,085.30	Hourly
8	Daryl, Lee	General Maintenance Worker- AC Tech	20,345.67	27,568.39	34,791.10	Hourly
9	Bennett, Charles	General Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
10	Steve Gazdak	General Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
11	Lenny Race	General Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
12	Stephen Therre	General Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
13	Vacant	General Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
14	Vacant	General Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
15	Ferman Barrett	Sr. Grounds Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
16	Jonathon Pfeifer	Sr. Grounds Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
17	Tyler Cogburn	Grounds Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
18	Brian Goodwin	Grounds Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
19	Robert Hall	Grounds Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
20	Clarence Hankerson	Grounds Maintenance Worker	25,049.59	34,067.45	43,085.30	Hourly
21	Kadian McKenzie	Grounds Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
22	Donald Rainier	Grounds Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
23	Vacant	Grounds Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
24	Vacant	Grounds Maintenance Worker	20,345.67	27,568.39	34,791.10	Hourly
			Full-Time	Part-Time	Total	
			24	0	24	

SANFORD AIRPORT AUTHORITY

STAFFING DOCUMENT FY 2017-2018 (CONT.)

	NAME & DEPARTMENT	POSITION HELD	MIN	MID	MAX	
EXECUTIVE						
1	Diane Crews	President & CEO	171,612.60	233,393.14	295,173.67	EXEMPT - Professional
2	Frank Liberatore	Project Construction Manager (RPR)	90,357.94	122,886.80	155,415.66	EXEMPT - Professional
3	Jennifer Taylor	Project Coordinator & Land Acquisition	47,575.52	64,702.70	81,829.89	Hourly
4	Lauren Rowe	Communications Director	47,575.52	64,702.70	81,829.89	Part-time
			Full-Time	Part-Time	Total	
			3	1	4	
OPERATIONS						
1	George Speake	Executive Vice President/Chief Operating Officer	138,576.07	188,463.45	238,350.83	EXEMPT - Professional
2	Rick Shea	Director of Operations	72,963.46	99,230.30	125,497.14	EXEMPT - Supervisory
3	Julie Sawyer	Executive Assistant to Executive Vice-President	20,345.67	27,568.39	34,791.10	Hourly
4	David Hazel	Operations Supervisor	38,416.92	52,247.01	66,077.11	Hourly
5	Denis, Daniel	Operations Supervisor - Shift	38,416.92	52,247.01	66,077.11	Hourly
6	William Bannon	Operations Supervisor	38,416.92	52,247.01	66,077.11	Hourly
7	Alex Gonzalez	Operations Supervisor - Shift	38,416.92	52,247.01	66,077.11	Hourly
8	Kevin Thompson	Operations Supervisor - Shift	38,416.92	52,247.01	66,077.11	Hourly
9	Raul Leal	Operations Specialist	38,416.92	52,247.01	66,077.11	Hourly
10	Brad Welborn	Wildlife Specialist	38,416.92	52,247.01	66,077.11	Hourly
11	Linda Chalkley	Security Administrator	38,416.92	52,247.01	66,077.11	Hourly
12	Malinda Singh	Security Administrator Assistant	20,345.67	27,568.39	34,791.10	Hourly
13	Deja Potts	Operations Officer - Curb Monitor	20,345.67	27,568.39	34,791.10	Hourly
14	Robert Williams	Operations Officer - Curb Monitor	20,345.67	27,568.39	34,791.10	Hourly
15	Sylvia Sanchez	Operations Officer - Curb Monitor	20,345.67	27,568.39	34,791.10	Hourly
16	Raymond, Strautveter	Operations Officer - Checkpoint Bravo	16,429.00	22,343.44	28,257.88	Hourly
17	Arthur Tompkins	Operations Officer - Checkpoint Bravo	16,429.00	22,343.44	28,257.88	Hourly
18	Darren Smith	Operations Officer - Floater	16,429.00	22,343.44	28,257.88	Hourly
19	David Vincent	Operations Officer - Floater	16,429.00	22,343.44	28,257.88	Hourly
20	Michael Browne	Operations Officer - Checkpoint Bravo	16,429.00	22,343.44	28,257.88	Hourly
			Full-Time	Part-Time	Total	
			20	0	20	
ARFF						
1	Jason Shippell	Airport Fire Chief	72,963.46	99,230.30	125,497.14	EXEMPT-Supervisory
2	Shalyn Frey	Batallion Commander	47,575.52	64,702.70	81,829.89	Hourly
3	Brennan Penland	Batallion Commander	47,575.52	64,702.70	81,829.89	Hourly
4	Brett Martin	Batallion Commander	47,575.52	64,702.70	81,829.89	Hourly
5	Keith Walker	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
6	James Merrow Jr	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
7	Matthew Maywald	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
8	Jeffrey Long	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
9	Brandon Brown	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
10	William McGovern	Firefighter / Driver	38,416.92	52,247.01	66,077.11	Hourly
11	Allison Constanza - Part-time	Firefighter / Driver	16,429.00	22,343.44	28,257.88	Part-time
12	Vacant - Part-time	Firefighter / Driver	16,429.00	22,343.44	28,257.88	Part-time
13	David Bruce-Part-time	Firefighter / Driver	16,429.00	22,343.44	28,257.88	Part-time
14	Vacant - Part-time	Firefighter / Driver	16,429.00	22,343.44	28,257.88	Part-time
			Full-Time	Part-Time	Total	
			10	4	14	

SANFORD AIRPORT AUTHORITY

STAFFING DOCUMENT FY 2017-2018 (CONT.)

	NAME & DEPARTMENT	POSITION HELD	MIN	MID	MAX	
	<u>AIRPORT POLICE</u>					
1	Thomas Fuehrer	Police Chief	72,963.46	99,230.30	125,497.14	EXEMPT-Supervisory
2	Marc Gilotti	Police Captain	58,917.52	80,127.83	101,338.13	EXEMPT-Supervisory
3	Christopher Sexton	Police Officer	38,416.92	52,247.01	66,077.11	Hourly
4	Dimitri Deglas	Police Officer - Shift	38,416.92	52,247.01	66,077.11	Hourly
5	George Small	Police Officer - Shift	38,416.92	52,247.01	66,077.11	Hourly
6	Jason Miller	Police Officer	38,416.92	52,247.01	66,077.11	Hourly
7	Keith Chester	Police Officer - Shift	38,416.92	52,247.01	66,077.11	Hourly
8	Lee Fuller	Police Officer	38,416.92	52,247.01	66,077.11	Hourly
9	Michael Robbins	Police Officer	38,416.92	52,247.01	66,077.11	Hourly
10	Rob Radosti	Police Officer - Shift	38,416.92	52,247.01	66,077.11	Hourly
11	Shawn Ziegler	Police Officer	38,416.92	52,247.01	66,077.11	Hourly
12	Vacant - Part-time	Police Officer - Part time	20,345.67	27,568.39	34,791.10	Part-time
			Full-Time	Part-Time	Total	
			11	1	12	
	<u>AIRPORT CONTROL CENTER</u>					
1	Tiffany Vincent	Control Center Supervisor	38,416.92	52,247.01	66,077.11	Hourly
2	Andrew Barrett	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
3	Celissa Potts	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
4	Cristal Welborn	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
5	Jennifer Sullivan	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
6	Lauren Weimar	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
7	Elizabeth Bernosky	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
8	Vacant	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
9	Vacant	Control Center Dispatcher - Shift	38,416.92	52,247.01	66,077.11	Hourly
			Full-Time	Part-Time	Total	
			9	0	9	
	TOTALS - Airport		96	6	102	
Shift positions receive a 10% differential. This is reflected in annual calculations only.						
89	FULL - TIME					
4	PART - TIME					
93	Total employees					

DEPARTMENTAL LINE ITEM BUDGETS

FINANCE

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
FINANCE DEPARTMENT

		ACTUALS FY15-16	ADOPE BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-10-000	E:Full Time Salaries:Finance	258,127	317,362	340,703
2020-10-000	E:Overtime:Finance	2,050	6,500	6,500
2040-10-000	E:Unemployment Comp:Finance	0	0	0
2050-10-000	E:FICA:Finance	19,434	24,590	26,064
2060-10-000	E:Employee Pension:Finance	340,456	38,562	44,906
2070-10-000	E:Life & Health Ins:Finance	17,770	28,715	32,334
2080-10-000	E:Workers Compensation:Finance	3,469	3,391	766
2090-10-000	E:Management Reserves *	128,000	0	385,566
	Total Salaries & Benefits	769,306	419,121	836,839
OFFICE & ADMINISTRATION EXPENSE				
2110-10-000	E:Travel:Staff:Finance	1,405	1,000	5,000
2120-10-000	E:Training:Staff:Finance	0	4,000	5,000
2130-10-000	E:Postage & Shipping:Finance	3,516	4,000	5,000
2140-10-000	E:Dues & Publications:Finance	0	2,000	2,000
2150-10-000	E:License&Registration:Finance	3,549	3,500	4,000
2160-10-000	E:Charges&Obligations:Finance	28,286	31,000	31,000
	Total Office & Administrative	36,756	45,500	52,000
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	3,874	15,000	15,000
2230-10-000	E:Accounting&Auditing:Finance	113,011	32,000	77,310
2240-10-000	E:Contractual Services:Finance	33,893	45,000	45,000
2250-10-000	E:Special Events: Expenses	32,064	10,000	91,000
	Total Professional & Contract Services	182,842	102,000	228,310
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-10-000	E:Employee Relations:Finance	228	500	750
2340-10-000	E:Advertising&Printing:Finance	2,080	3,000	3,500
	Total Marketing & Community Relations	2,308	3,500	4,250
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	5,006	5,000	5,500
2415-10-000	E:Small Tools:Finance	1,731	1,500	1,500
2440-10-000	E:Uniforms:Finance	0	0	500
2450-10-000	E:Gas & Oil:Finance	0	1,000	1,000
2460-10-000	E:Coffee&DrinkSupplies:Finance	2,971	3,000	3,500
	Total Uniforms, Tools & Supplies	9,708	10,500	12,000
REPAIRS & MAINTENANCE				
2610-10-000	E:Maintenance:Buildings:Finance	5,412	5,000	5,000
2620-10-000	E:Maintenance:Equip:Finance	0	500	1,000
2630-10-000	E:Maintenance:Vehicles:Finance	29	500	500
	Total Repairs & Maintenance	5,441	6,000	6,500
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	2,486	3,500	2,400
2710-10-000	E:Utilities:Electric:Finance	12,267	14,000	16,000
2720-10-000	E:Utilities:Water:Finance	0	0	0
2730-10-000	E:Utilities:Garbage:Finance	0	0	0
	Total Utilities	14,753	17,500	18,400

* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
FINANCE DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
INSURANCE EXPENSE				
2800-10-000	E:Insurance:Auto:Finance	0	0	0
2820-10-000	E:Insurance:Property	219,998	223,000	220,000
2830-10-000	E:Insurance:Airport Liability	60,914	62,800	55,240
2840-10-000	E:Insurance:Pollution (Tanks)	3,783	3,800	3,800
2860-10-000	E:Insurance:D & O Liability	33,798	37,000	35,000
	Total Insurance	318,493	326,600	314,040
DEBT SERVICE				
2900-10-000	E:Debt Service - Interest:Finance	164,983	150,000	60,023
Balance Sheet	E:Debt Service - Principal	0	637,492	422,632
	Total Debt Service	164,983	787,492	482,655
	<u>TOTAL OPERATING EXPENSES</u>	<u>1,504,590</u>	<u>1,718,213</u>	<u>1,954,994</u>
CAPITAL PURCHASES				
7100-10-000	C:Purchase Vehicles:Finance	0	0	0
7200-10-000	C:Small Equipment:Finance	0	0	0
7300-10-000	C:Computer/Office Equipment:Finance	0	11,000	1,500
	Total Capital Purchases	0	11,000	1,500
TOTAL FINANCE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,504,590	1,729,213	1,956,494

INFORMATION TECHNOLOGY

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
IT DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-12-000	E:Full Time Salaries:IT	274,940	324,700	374,875
2020-12-000	E:Overtime:IT	435	500	500
2040-12-000	E:Unemployment Comp:IT	0	0	0
2050-12-000	E:FICA:IT	20,530	24,840	28,678
2060-12-000	E:Employee Pension:IT	18,783	24,417	29,690
2070-12-000	E:Life & Health Ins:IT	33,085	32,288	38,698
2080-12-000	E:Workers Compensation:IT	16,022	16,893	19,503
	Total Salaries & Benefits	363,794	423,638	491,944
OFFICE & ADMINISTRATION EXPENSE				
2110-12-000	E:Travel:Staff:IT	1,663	3,500	3,500
2120-12-000	E:Training:Staff:IT	259	5,000	5,000
2130-12-000	E:Postage & Shipping:IT	2,136	750	750
2140-12-000	E:Dues & Publication:IT	5,013	0	0
2150-12-000	E:License&Registration:IT	11,663	15,000	15,000
2160-12-000	E:Charges&Obligations:IT	0	0	0
	Total Office & Administrative	20,733	24,250	24,250
PROFESSIONAL & CONTRACT SERVICES				
2200-12-000	E:Professional Services:IT	24,510	50,000	50,000
2240-12-000	E:Contractual Services:IT	97,034	144,000	154,000
	Total Professional & Contract Services	121,544	194,000	204,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-12-000	E:Employee Relations:IT	105	250	250
2340-12-000	E:Advertising&Printing:IT	0	0	0
	Total Marketing & Community Relations	105	250	250
UNIFORMS, TOOLS & SUPPLIES				
2400-12-000	E:Office Supplies:IT	734	1,000	1,000
2410-12-000	E:Operating Supplies:IT	3,331	2,300	2,300
2415-12-000	E:Small Tools:IT	1,583	2,000	2,000
2440-12-000	E:Uniforms:IT	577	500	500
2450-12-000	E:Gas & Oil:IT	2,757	4,500	4,500
	Total Uniforms, Tools & Supplies	8,982	10,300	10,300
REPAIRS & MAINTENANCE				
2610-12-000	E:Maintenance:Buildings:IT	0	5,000	5,000
2620-12-000	E:Maintenance:Equip:IT	3,476	3,500	3,500
2630-12-000	E:Maintenance:Vehicles:IT	1,637	3,000	3,000
	Total Repairs & Maintenance	5,113	11,500	11,500
UTILITIES EXPENSE				
2700-12-000	E:Utilities:Telephones:IT	125,926	162,000	162,000
2710-12-000	E:Utilities:Electric:IT	3,664	4,030	4,030
	Total Utilities	129,590	166,030	166,030
INSURANCE EXPENSE				
2800-12-000	E:Insurance:Auto:IT	2,157	2,078	1,784
	Total Insurance	2,157	2,078	1,784
	TOTAL OPERATING EXPENSES	652,018	832,046	910,059

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
IT DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
CAPITAL PURCHASES				
7100-12-000	C:Purchase Vehicles:IT	0	0	0
7200-12-000	C:Small Equipment:IT	0	4,000	4,000
7300-12-000	C:Computer/Office Equipment:IT	0	24,000	24,000
7700-12-000	C:Improvements: Communications/Networks	0	46,000	55,526
7700-12-010	C:Improvements:Access Control	0	30,000	30,000
7700-12-020	C:Improvements:Video Recording System	0	32,000	65,316
	Total Capital Purchases	<u>0</u>	<u>136,000</u>	<u>178,842</u>
TOTAL IT DEPARTMENT OPERATING & CAPITAL EXPENSES		652,018	968,046	1,088,901

ADMINISTRATION

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
ADMIN DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-20-000	E:Full Time Salaries:Admin	282,921	281,774	293,300
2020-20-000	E:Overtime:Admin	2,393	1,500	2,000
2040-20-000	E:Unemployment Comp:Admin	0	0	0
2050-20-000	E:FICA:Admin	22,029	21,556	22,437
2060-20-000	E:Employee Pension:Admin	18,259	23,721	20,534
2070-20-000	E:Life & Health Ins:Admin	138,442	44,728	44,758
2080-20-000	E:Workers Compensation:Admin	8,182	2,429	2,455
	Total Salaries & Benefits	472,228	375,708	385,483
OFFICE & ADMINISTRATION EXPENSE				
2110-20-000	E:Travel:Staff:Admin	180	4,000	4,000
2120-20-000	E:Training:Staff:Admin	0	500	1,000
2130-20-000	E:Postage & Shipping:Admin	63	3,500	4,000
2140-20-000	E:Dues & Publications:Admin	0	5,000	5,000
2150-20-000	E:License&Registration:Admin	656	1,000	1,500
2160-20-000	E:Charges&Obligations:Admin	0	500	500
	Total Office & Administrative	898	14,500	16,000
PROFESSIONAL & CONTRACT SERVICES				
2200-20-000	E:Professional Services:Admin	6,279	4,000	4,000
2240-20-000	E:Contractual Services:Admin	62,059	55,000	55,000
	Total Professional & Contract Services	68,338	59,000	59,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-20-000	E:Airport Marketing:Admin	15,575	0	0
2310-20-000	E:Community Relations:Admin	11,525	0	0
2315-20-000	E:Employee Relations:Admin	3,586	5,000	5,000
2320-20-000	E:Foreign Trade Zone:Admin	0	0	0
2340-20-000	E:Advertising&Printing:Admin	10,964	2,000	2,500
	Total Marketing & Community Relations	41,650	7,000	7,500
UNIFORMS, TOOLS & SUPPLIES				
2400-20-000	E:Office Supplies:Admin	7,577	7,500	7,500
2415-20-000	E:Small Tools:Admin	239	200	200
2440-20-000	E:Uniforms:Admin	484	300	700
2450-20-000	E:Gas & Oil:Admin	70	0	0
	Total Uniforms, Tools & Supplies	8,370	8,000	8,400
REPAIRS & MAINTENANCE				
2620-20-000	E:Maintenance:Equip:Admin	0	500	500
2630-20-000	E:Maintenance:Vehicles:Admin	55	0	0
	Total Repairs & Maintenance	55	500	500
UTILITIES EXPENSE				
2700-20-000	E:Utilities:Telephones:Admin	1,497	1,200	1,200
2710-20-000	E:Utilities:Electric:Admin	25,882	23,460	24,164
2720-20-000	E:Utilities:Water:Admin	12,414	8,006	8,500
2730-20-000	E:Utilities:Garbage:Admin	0	18,000	18,000
	Total Utilities	39,792	50,666	51,864
INSURANCE EXPENSE				
2800-20-000	E:Insurance:Auto:Admin	598	0	0
	Total Insurance	598	0	0
	TOTAL OPERATING EXPENSES	631,929	515,374	528,747

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
ADMIN DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
CAPITAL PURCHASES				
7100-20-000	C:Purchase Vehicles: Admin	0	0	0
7200-20-000	C:Small Equipment:Admin	0	0	0
7300-20-000	C:Computer/Office Equipment:Admin	0	8,000	0
7700-20-000	C:Improvements:Buildings	0	195,000	653,600
	Total Capital Purchases	0	203,000	653,600
TOTAL ADMINISTRATIVE DEPARTMENT OPERATING & CAPITAL EXPENSES		631,929	718,374	1,182,347

MAINTENANCE

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
MAINTENANCE DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-30-000	E:Full Time Salaries:Maint	821,533	880,202	949,197
2020-30-000	E:Overtime:Maint	5,144	6,000	6,000
2040-30-000	E:Unemployment Comp:Maint	0	0	0
2050-30-000	E:FICA:Maint	62,811	68,927	72,614
2060-30-000	E:Employee Pension:Maint	61,669	67,755	81,934
2070-30-000	E:Life & Health Ins:Maint	14,819	159,373	153,237
2080-30-000	E:Workers Compensation:Maint	52,045	44,576	49,383
	Total Salaries & Benefits	1,018,021	1,226,833	1,312,364
OFFICE & ADMINISTRATION EXPENSE				
2110-30-000	E:Travel:Staff:Maint	381	800	500
2120-30-000	E:Training:Staff:Maint	542	1,000	800
2130-30-000	E:Postage & Shipping:Maint	130	100	100
2140-30-000	E:Dues & Publications:Maint	39,963	1,950	1,950
2150-30-000	E:License&Registration:Maint	120	250	250
2160-30-000	E:Charges&Obligations:Maint	0	0	0
	Total Office & Administrative	41,136	4,100	3,600
PROFESSIONAL & CONTRACT SERVICES				
2200-30-000	E:Professional Services:Maint	311	250	300
2240-30-000	E:Contractual Services:Maint	32,743	71,000	74,100
	Total Professional & Contract Services	33,054	71,250	74,400
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-30-000	E:Employee Relations:Maint.	71	500	500
2340-30-000	E:Advertising&Printing:Maint	0	0	0
	Total Marketing & Community Relations	71	500	500
UNIFORMS, TOOLS & SUPPLIES				
2400-30-000	E:Office Supplies:Maint	1,915	1,500	1,800
2410-30-000	E:Operating Supplies:Maint	12,438	18,000	16,000
2415-30-000	E:Small Tools:Maint	3,612	6,500	6,500
2420-30-000	E:Janitorial Supplies:Maint	4,750	4,500	4,800
2430-30-000	E:Chemicals & Defoliants:Maint	5,805	7,000	6,500
2440-30-000	E:Uniforms:Maint	3,908	5,000	5,000
2450-30-000	E:Gas & Oil:Maint	51,274	80,000	70,000
2460-30-000	E:Coffee&Drink Supplies:Maint	390	1,000	1,000
	Total Uniforms, Tools & Supplies	84,092	123,500	111,600
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	2,428	3,000	3,000
2510-30-000	E:Maintenance:Parking Lots	280	2,000	0
2520-30-000	E:Maintenance:Drainage Systems	750	32,000	2,000
2530-30-000	E:Maintenance:Grounds	7,937	5,000	7,000
2540-30-000	E:Maintenance:Fences	1,374	3,000	3,000
2550-30-000	E:Maintenance:AOA:Maint	151,829	150,000	150,000
2580-30-000	E:Maintenance:Signs & Industrial Lighting	3,851	9,000	20,388
2600-30-000	E:Land Clearing&Demo:Maint	0	1,000	1,000
2610-30-000	E:Maintenance:Buildings:Maint	0	75,000	125,000
2615-30-000	E:Maintenance:Keys&Locks:Maint	12,123	4,000	7,500
2620-30-000	E:Maintenance:Equip:Maint	42,573	50,000	50,000
2630-30-000	E:Maintenance:Vehicles:Maint	11,662	20,000	20,000
	Total Repairs & Maintenance	234,805	354,000	388,888

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
MAINTENANCE DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
UTILITIES EXPENSE				
2700-30-000	E:Utilities:Telephones:Maint	4,157	4,000	4,500
2710-30-000	E:Utilities:Electric:Maint	43,176	40,000	40,000
2720-30-000	E:Utilities:Water:Maint	2,172	1,600	2,000
2730-30-000	E:Utilities:Garbage:Maint	5,608	6,000	7,500
	Total Utilities	55,113	51,600	54,000
INSURANCE EXPENSE				
2800-30-000	E:Insurance:Auto:Maint	10,469	12,334	11,034
	Total Insurance	10,469	12,334	11,034
	TOTAL OPERATING EXPENSES	1,476,761	1,844,117	1,956,386
CAPITAL PURCHASES				
7000-30-000	C:Machinery & Equipment: Maintenance	0	0	36,133
7100-30-000	C:Purchase Vehicles:Maintenance	0	39,443	79,818
7200-30-000	C:Small Equipment:Maintenance	0	0	10,255
7300-30-000	C:Computer/Office Equipment:Maintenance	0	3,000	23,822
	Total Capital Purchases	0	42,443	150,028
TOTAL MAINTENANCE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,476,761	1,886,560	2,106,414

EXECUTIVE

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
EXECUTIVE DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-40-000	E:Full Time Salaries:Exec	449,694	368,625	417,376
2010-40-000	E:Part Time Wages:Exec	0	0	61,198
2020-40-000	E:Overtime:Exec	0	0	1,000
2040-40-000	E:Unemployment Comp:Exec	0	0	0
2050-40-000	E:FICA:Exec	20,358	27,927	28,756
2060-40-000	E:Employee Pension:Exec	52,475	77,213	93,396
2070-40-000	E:Life & Health Ins:Exec	0	22,771	26,469
2080-40-000	E:Workers Compensation:Exec	15,225	18,140	21,852
	Total Salaries & Benefits	537,751	514,676	650,046
OFFICE & ADMINISTRATION EXPENSE				
2100-40-000	E:Travel:Board Members	16,335	14,000	20,000
2110-40-000	E:Travel:Staff:Exec	2,720	5,000	10,000
2120-40-000	E:Training:Staff:Exec	0	500	2,000
2130-40-000	E:Postage & Shipping:Exec	172	300	400
2140-40-000	E:Dues & Publications:Exec	320	40,000	40,000
2150-40-000	E:License&Registration:Exec	549	449	500
2160-40-000	E:Charges&Obligations:Exec	0	0	0
	Total Office & Administrative	20,097	60,249	72,900
PROFESSIONAL & CONTRACT SERVICES				
2200-40-000	E:Professional Service:Exec	56,295	339,700	245,000
2220-40-000	E:Legal Services:Exec	190,195	350,000	200,000
2240-40-000	E:Contractual Services:Exec	0	0	75,000
	Total Professional & Contract Services	246,490	689,700	520,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-40-000	E:Airport Marketing:Exec	18,125	148,000	150,748
2305-40-000	E:Airline Origination Marketing	80,000	80,000	80,000
2310-40-000	E:Community Relations:Exec	300	100,000	105,000
2315-40-000	E:Employee Relations:Exec	1,105	613	700
2340-40-000	E:Advertising&Printing:Exec	0	8,000	8,000
	Total Marketing & Community Relations	99,530	336,613	344,448
UNIFORMS, TOOLS & SUPPLIES				
2400-40-000	E:Office Supplies:Exec	384	403	500
2415-40-000	E:Small Tools:Exec	0	300	300
2440-40-000	E:Uniforms:Exec	233	200	200
2450-40-000	E:Gas & Oil:Exec	5,384	10,000	10,000
	Total Uniforms, Tools & Supplies	6,001	10,903	11,000
REPAIRS & MAINTENANCE				
2590-40-000	E:Haz-Mat Disposal:Exec	0	5,000	5,000
2620-40-000	E:Maintenance:Equip:Exec	0	150	150
2630-40-000	E:Maintenance:Vehicles:Exec	4,088	5,000	5,000
	Total Repairs & Maintenance	4,088	10,150	10,150
UTILITIES EXPENSE				
2700-40-000	E:Utilities:Telephones:Exec	884	1,800	4,500
	Total Utilities	884	1,800	4,500
INSURANCE EXPENSE				
2800-40-000	E:Insurance:Auto:Exec	1,202	1,200	1,698
	Total Insurance	1,202	1,200	1,698
	TOTAL OPERATING EXPENSES	916,042	1,625,291	1,614,741

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
EXECUTIVE DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
CAPITAL PURCHASES				
7100-40-000	C:Purchase Vehicles:Executive	0	0	0
7200-40-000	C:Small Equipment:Executive	0	0	0
7300-40-000	C:Computer/Office Equipment:Executive	0	1,000	0
7700-40-000	C:Improvements:Land & Stormwater	0	0	0
	Total Capital Purchases	0	1,000	0
TOTAL EXECUTIVE DEPARTMENT OPERATING & CAPITAL EXPENSES		916,042	1,626,291	1,614,741

OPERATIONS

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
OPERATIONS DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-50-000	E:Full Time Salaries:Ops	526,246	721,903	772,687
2010-50-000	E:Part Time Wages:Ops	107,902	0	0
2020-50-000	E:Overtime:Ops	36,786	30,000	30,000
2040-50-000	E:Unemployment Comp:Ops	175	0	0
2050-50-000	E:FICA:Ops	49,785	53,749	59,111
2060-50-000	E:Employee Pension:Ops	63,950	73,185	82,741
2070-50-000	E:Life & Health Ins:Ops	84,787	121,169	127,645
2080-50-000	E:Workers Compensation:Ops	32,052	31,414	32,663
	Total Salaries & Benefits	901,682	1,031,421	1,104,846
OFFICE & ADMINISTRATION EXPENSE				
2110-50-000	E:Travel:Staff:Ops	2,497	3,000	3,000
2120-50-000	E:Training:Staff:Ops	1,455	4,000	5,750
2130-50-000	E:Postage & Shipping:Ops	35	750	750
2140-50-000	E:Dues & Publications:Ops	2,557	450	450
2150-50-000	E:License&Registration:Ops	675	35,000	750
2160-50-000	E:Charges&Obligations:Ops	0	0	0
	Total Office & Administrative	7,219	43,200	10,700
PROFESSIONAL & CONTRACT SERVICES				
2200-50-000	E:Professional Services:Ops	8,993	3,450	3,450
2235-50-000	E:Security Services:Ops	91,379	82,000	82,000
2237-50-000	E:Security & Safety Awards:Ops	225	200	200
2240-50-000	E:Contractual Services:Ops	9,358	21,300	21,300
	Total Professional & Contract Services	109,954	106,950	106,950
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-50-000	E:Employee Relations:Ops	199	150	150
2340-50-000	E:Advertising&Printing:Ops	0	0	0
	Total Marketing & Community Relations	199	150	150
UNIFORMS, TOOLS & SUPPLIES				
2400-50-000	E:Office Supplies:Ops	5,047	2,000	5,000
2410-50-000	E:Operating Supplies:Ops	5,542	6,000	6,000
2415-50-000	E:Small Tools:Ops	336	400	400
2440-50-000	E:Uniforms:Ops	730	1,750	4,000
2450-50-000	E:Gas & Oil:Ops	18,069	22,000	22,000
2460-50-000	E:Coffee&Drink Supplies:Ops	49	100	100
	Total Uniforms, Tools & Supplies	29,772	32,250	37,500
REPAIRS & MAINTENANCE				
2550-50-000	E:Maintenance:Nav aids:Ops	0	0	0
2570-50-000	E:Wildlife Management:Ops	712	5,000	8,500
2610-50-000	E:Maintenance:Buildings:Ops	0	500	500
2620-50-000	E:Maintenance:Equip:Ops	396	1,500	1,500
2630-50-000	E:Maintenance:Vehicles:Ops	7,444	5,000	5,000
	Total Repairs & Maintenance	8,551	12,000	15,500
UTILITIES EXPENSE				
2700-50-000	E:Utilities:Telephones:Ops	6,440	6,000	6,000
2710-50-000	E:Utilities:Electric:Ops	41,850	44,370	44,370
2720-50-000	E:Utilities:Water:Ops	687	0	0
2730-50-000	E:Utilities:Garbage:Ops	0	0	0
	Total Utilities	48,978	50,370	50,370

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
OPERATIONS DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
INSURANCE EXPENSE				
2800-50-000	E:Insurance:Auto:Ops	3,713	4,522	3,838
	Total Insurance	3,713	4,522	3,838
	TOTAL OPERATING EXPENSES	1,110,069	1,280,863	1,329,854
CAPITAL PURCHASES				
7100-50-000	C:Purchase Vehicles:Operations	0	0	80,934
7200-50-000	C:Small Equipment:Operations	0	0	11,300
7300-50-000	C:Computer/Office Equipment:Operations	0	26,100	57,100
	Total Capital Purchases	0	26,100	149,334
TOTAL OPERATIONS DEPARTMENT OPERATING & CAPITAL EXPENSES		1,110,069	1,306,963	1,479,188

ARFF

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
ARFF DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-60-000	E:Full Time Salaries:ARFF	427,957	446,509	498,467
2010-60-000	E:Part Time Wages:ARFF	36,256	54,301	59,003
2020-60-000	E:Overtime:ARFF	88,197	80,000	58,000
2040-60-000	E:Unemployment Comp:ARFF	0	0	0
2050-60-000	E:FICA:ARFF	42,933	44,424	42,646
2060-60-000	E:Employee Pension:ARFF	115,275	113,033	129,723
2070-60-000	E:Life & Health Ins:ARFF	51,251	64,132	64,242
2080-60-000	E:Workers Compensation:ARFF	20,972	19,916	22,169
	Total Salaries & Benefits	782,841	822,315	874,252
OFFICE & ADMINISTRATION EXPENSE				
2110-60-000	E:Travel:Staff:ARFF	6,096	7,500	7,500
2120-60-000	E:Training:Staff:ARFF	5,616	7,500	7,500
2125-60-000	E:Airport Safety Training:ARFF	1,342	2,000	2,500
2130-60-000	E:Postage & Shipping:ARFF	15	100	75
2140-60-000	E:Dues & Publications:ARFF	1,116	2,350	2,350
2150-60-000	E:License&Registration:ARFF	2,271	2,500	3,800
2160-60-000	E:Charges&Obligations:ARFF	0	0	0
	Total Office & Administrative	16,455	21,950	23,725
PROFESSIONAL & CONTRACT SERVICES				
2200-60-000	E:Professional Services:ARFF	13,206	7,900	7,000
2240-60-000	E:Contractual Services:ARFF	3,126	4,000	2,000
	Total Professional & Contract Services	16,332	11,900	9,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-60-000	E:Employee Relations:ARFF	1,284	500	500
2340-60-000	E:Advertising&Printing:ARFF	0	2,110	2,500
	Total Marketing & Community Relations	1,284	2,610	3,000
UNIFORMS, TOOLS & SUPPLIES				
2400-60-000	E:Office Supplies:ARFF	3,357	3,000	3,000
2410-60-000	E:Operating Supplies:ARFF	25,606	23,000	23,000
2415-60-000	E:Small Tools:ARFF	1,213	1,000	1,000
2420-60-000	E:Janitorial Supplies:ARFF	3,005	2,000	2,000
2440-60-000	E:Uniforms:ARFF	4,404	6,000	6,000
2450-60-000	E:Gas & Oil:ARFF	9,107	15,000	15,000
2460-60-000	E:Coffee&Drink Supplies:ARFF	0	0	0
	Total Uniforms, Tools & Supplies	46,692	50,000	50,000
REPAIRS & MAINTENANCE				
2610-60-000	E:Maintenance:Buildings:ARFF	3,008	26,400	6,000
2620-60-000	E:Maintenance:Equip:ARFF	2,650	5,000	17,000
2630-60-000	E:Maintenance:Vehicles:ARFF	75,241	74,500	83,000
	Total Repairs & Maintenance	80,900	105,900	106,000
UTILITIES EXPENSE				
2700-60-000	E:Utilities:Telephones:ARFF	2,787	2,750	3,100
2710-60-000	E:Utilities:Electric:ARFF	12,841	14,280	15,750
2720-60-000	E:Utilities:Water:ARFF	394	450	500
2730-60-000	E:Utilities:Garbage:ARFF	2,123	2,150	2,400
	Total Utilities	18,145	19,630	21,750

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
ARFF DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
INSURANCE EXPENSE				
2800-60-000	E:Insurance:Auto:ARFF	7,725	7,500	6,366
2870-60-000	E:Insurance: AD&D: ARFF	0	1,000	0
	Total Insurance	7,725		6,366
	TOTAL OPERATING EXPENSES	970,374	1,042,805	1,094,093
CAPITAL PURCHASES				
7000-60-000	C:Machinery & Equipment: ARFF	0	0	18,000
7100-60-000	C:Purchase Vehicles:ARFF	0	54,676	50,000
7200-60-000	C:Small Equipment:ARFF	0	31,009	8,500
7300-60-000	C:Computer/Office Equipment:ARFF	0	2,200	6,000
	Total Capital Purchases	0	87,885	82,500
TOTAL ARFF DEPARTMENT OPERATING & CAPITAL EXPENSES		970,374	1,130,690	1,176,593

AIRPORT POLICE

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
POLICE DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-70-000	E:Full Time Salaries:Police	623,108	615,199	610,025
2010-70-000	E:Part Time Wages:Police	-	0	28,479
2020-70-000	E:Overtime:Police	8,085	32,463	20,000
2040-70-000	E:Unemployment Comp:Police	0	0	0
2050-70-000	E:FICA:Police	46,922	47,063	48,846
2060-70-000	E:Employee Pension:Police	119,448	169,850	154,592
2070-70-000	E:Life & Health Ins:Police	63,546	70,731	70,793
2080-70-000	E:Workers Compensation:Police	22,612	24,465	25,392
	Total Salaries & Benefits	883,721	959,771	958,127
OFFICE & ADMINISTRATION EXPENSE				
2110-70-000	E:Travel:Staff:Police	438	700	700
2120-70-000	E:Training:Staff:Police	816	2,000	2,000
2130-70-000	E:Postage & Shipping:Police	1	80	80
2140-70-000	E:Dues & Publications:Police	0	1,500	1,500
2150-70-000	E:License&Registration:Police	470	700	700
2160-70-000	E:Charges&Obligations:Police	142	300	300
	Total Office & Administrative	1,867	5,280	5,280
PROFESSIONAL & CONTRACT SERVICES				
2200-70-000	E:Professional Services:Police	995	1,500	1,500
2240-70-000	E:Contractual Services:Police	4,013	8,400	9,300
	Total Professional & Contract Services	5,008	9,900	10,800
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-70-000	E:Employee Relations:Police	300	250	250
2340-70-000	E:Advertising&Printing:Police	0	300	1,700
	Total Marketing & Community Relations	300	550	1,950
UNIFORMS, TOOLS & SUPPLIES				
2400-70-000	E:Office Supplies:Police	596	1,100	1,100
2410-70-010	E:Operating Supplies:K-9 only	11,219	11,000	11,000
2410-70-000	E:Operating Supplies:Police	4,164	9,000	9,000
2415-70-000	E:Small Tools:Police	3,285	4,300	4,300
2440-70-000	E:Uniforms:Police	5,327	6,000	7,000
2450-70-000	E:Gas & Oil:Police	21,443	25,000	28,000
2460-70-000	E:Coffee&Drink Supplies:Police	0	100	100
	Total Uniforms, Tools & Supplies	46,034	56,500	60,500
REPAIRS & MAINTENANCE				
2610-70-000	E:Maintenance:Building:Police	22	0	0
2620-70-000	E:Maintenance:Equip:Police	1,328	2,000	2,000
2630-70-000	E:Maintenance:Vehicles:Police	7,733	8,000	8,000
	Total Repairs & Maintenance	9,082	10,000	10,000
UTILITIES EXPENSE				
2700-70-000	E:Utilities:Telephones:Police	14,576	15,000	15,500
2710-70-000	E:Utilities:Electric:Police	8,504	9,690	10,500
2720-70-000	E:Utilities:Water:Police	114	130	170
2730-70-000	E:Utilities:Garbage:Police	335	380	380
	Total Utilities	23,529	25,200	26,550

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
POLICE DEPARTMENT (CONT.)

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
INSURANCE EXPENSE				
2800-70-000	E:Insurance:Auto:Police	8,653	9,755	8,280
2830-70-000	E:Insurance:Police Liability	9,801	17,000	17,000
2870-70-000	E:Insurance: AD&D: Police	0	1,200	0
	Total Insurance	18,454	27,955	25,280
	TOTAL OPERATING EXPENSES	987,995	1,095,156	1,098,488
CAPITAL PURCHASES				
7100-70-000	C:Purchase Vehicles: Police	0	0	56,000
7200-70-000	C:Small Equipment: Police	0	7,210	44,000
7300-70-000	C:Computer/Office Equipment: Police	0	6,000	6,000
	Total Capital Purchases	0	13,210	106,000
TOTAL POLICE DEPARTMENT OPERATING & CAPITAL EXPENSES		987,995	1,108,366	1,204,488

CONTROL CENTER

SANFORD AIRPORT AUTHORITY
FY 2017 - 2018 ADOPTED OPERATING BUDGET
CONTROL DEPARTMENT

		ACTUALS FY15-16	ADOPTED BUDGET FY16-17	ADOPTED BUDGET FY17-18
SALARIES & BENEFITS EXPENSE				
2000-71-000	E:Full Time Salaries:Control	257,599	272,071	340,213
2020-71-000	E:Overtime:Control	7,105	15,373	8,000
2040-71-000	E:Unemployment Comp:Control	429	0	0
2050-71-000	E:FICA:Control	19,909	20,769	26,026
2060-71-000	E:Employee Pension:Control	18,069	20,416	26,945
2070-71-000	E:Life & Health Ins:Control	38,890	44,671	57,412
2080-71-000	E:Workers Compensation:Control	651	610	765
	Total Salaries & Benefits	342,653	373,911	459,361
OFFICE & ADMINISTRATION EXPENSE				
2110-71-000	E:Travel:Staff:Control	87	600	600
2120-71-000	E:Training:Staff:Control	4,000	2,500	2,500
2130-71-000	E:Postage & Shipping:Control	1,524	25	25
2140-71-000	E:Dues & Publication:Control	0	0	0
2150-71-000	E:License&Registration:Control	0	0	400
2160-71-000	E:Charges&Obligations:Control	0	0	0
	Total Office & Administrative	5,611	3,125	3,525
PROFESSIONAL & CONTRACT SERVICES				
2200-71-000	E:Professional Services:Control	214	580	580
2240-71-000	E:Contractual Services:Control	29,279	30,000	45,000
	Total Professional & Contract Services	29,493	30,580	45,580
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-71-000	E:Employee Relations:Control	97	150	150
2340-71-000	E:Advertising&Printing:Control	0	0	0
	Total Marketing & Community Relations	97	150	150
UNIFORMS, TOOLS & SUPPLIES				
2400-71-000	E:Office Supplies:Control	406	400	400
2415-71-000	E:Small Tools:Control	65	200	200
2440-71-000	E:Uniforms:Control	0	200	200
2460-71-000	E:Coffee&DrinkSupplies:Control	0	100	100
	Total Uniforms, Tools & Supplies	471	900	900
REPAIRS & MAINTENANCE				
2620-71-000	E:Maintenance:Equip:Control	0	100	100
	Total Repairs & Maintenance	0	100	100
UTILITIES EXPENSE				
2700-71-000	E:Utilities:Telephones:Control	750	750	750
	Total Utilities	750	750	750
	TOTAL OPERATING EXPENSES	379,074	409,516	510,366
CAPITAL PURCHASES				
7200-71-000	C:Small Equipment:Control	0	3,000	0
7300-71-000	C:Computer/Office Equipment:Control	0	6,000	5,000
	Total Capital Purchases	0	9,000	5,000
	TOTAL CONTROL DEPARTMENT OPERATING & CAPITAL EXPENSES	379,074	418,516	515,366

SCHEDULE OF DEBT SERVICE

SANFORD AIRPORT AUTHORITY

SCHEDULE OF CONTRACTUAL DEBT

FISCAL YEAR 2017-2018

DEBT HOLDER'S NAME	PURPOSE OF LOAN	Rate	ANNUAL PRINCIPAL	ANNUAL INTEREST	ANNUAL TOTAL	ORIGINAL AMOUNT	APPROX. 1-OCT-17 BALANCE	ORIG. DATE	MATURITY DATE
1. BANK of AMERICA	LOAN FOR 3 LOCAL GOVERNMENT BUILDINGS	4.62%	\$ 208,332	\$ 61,598	\$ 269,930	\$ 3,500,000	\$ 1,781,762	Aug-03	Sept-23
2. CNL BANK	AVOCET HANGAR LOAN	4.25%	\$ 214,300	\$ 63,570	\$ 277,870	\$ 2,500,000	\$ 1,995,884	Feb-10	Apr-24
3. CNL BANK *	LINE OF CREDIT - PROJECTS	75% of WSJ Prime @	\$ -	\$ 10,000	\$ 10,000	\$ 4,000,000	\$ -	Various	Dec-17
4. TBD	TERMINAL EXPANSION (to be capitalized)		\$ 659,625	\$ 2,113	\$ 661,738		\$ 1,944,196	Nov-17	Jan-26
SUBTOTAL - ALL DEBT GENERATING MONTHLY INTEREST EXPENSE:			\$ 1,082,257	\$ 137,282	\$ 1,219,539	\$ 10,000,000	\$ 5,721,842		

EXISTING FDOT AIRPORT LOANS:

Sinking Fund

6. STATE OF FLORIDA	FDOT LAND ACQUISITION	0.00%	\$ 174,055	\$ -	\$ -	\$ 1,206,250	\$ 1,206,250	Jun-12	Jul-21
7. STATE OF FLORIDA	FDOT LAND ACQUISITION	0.00%	\$ 58,437	\$ -	\$ -	\$ 207,479	\$ 207,479	Sep-14	May-24
SUBTOTAL - ALL STATE OF FLORIDA LOANS:			\$ 232,492	\$ -	\$ -	\$ -	\$ 1,413,729		

TOTAL - ALL DEBT HELD

\$ 7,135,571

† Fixed Rate

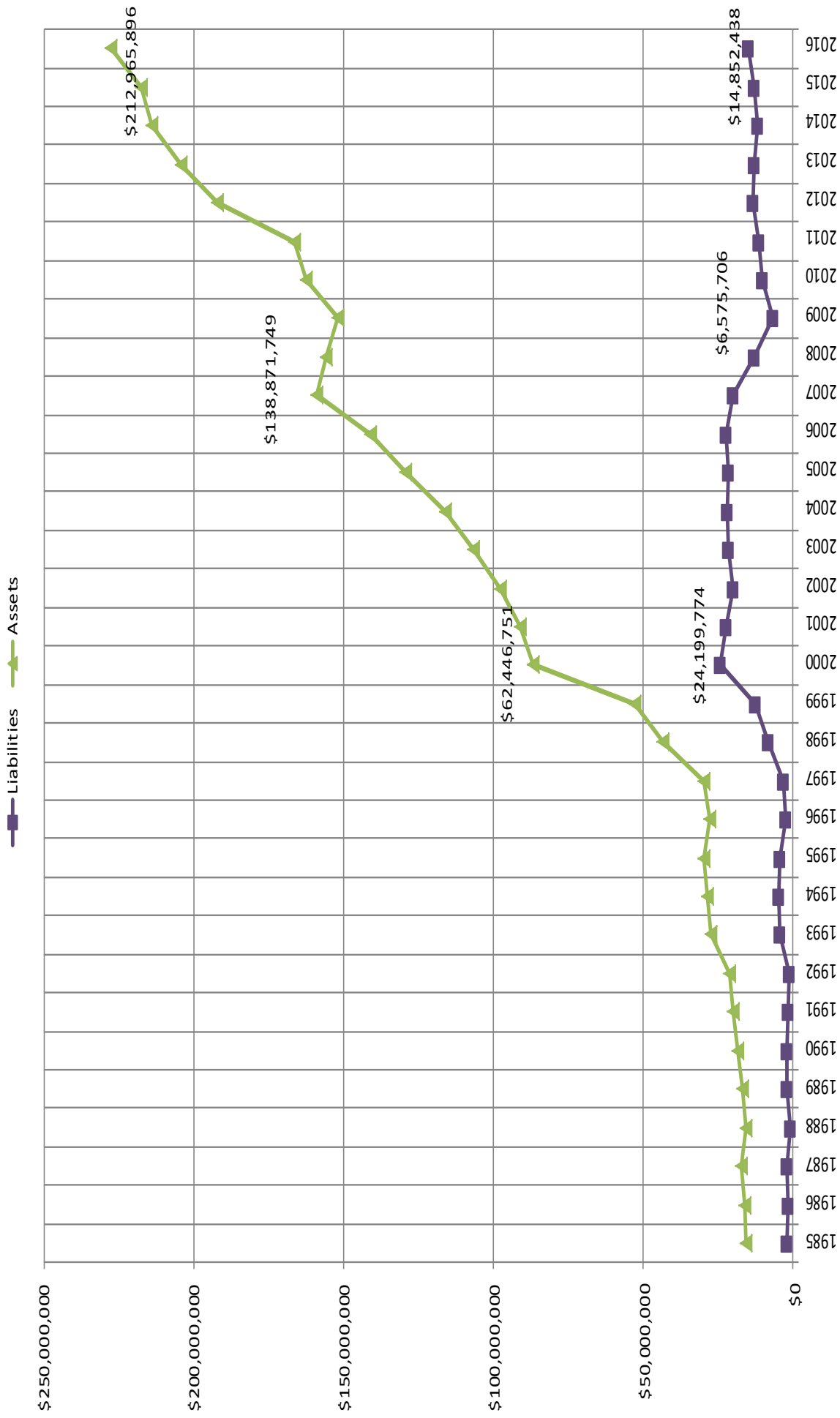
@ Adjustable Rate

! Derivative Based Rate (63.7% of 30 day Libor + 115 bps)

* This line of credit is paid in full (principal and interest) from PFC revenues as such no balances are reflected other than funds available

PERFORMANCE

SAA ASSETS vs. LIABILITIES 1985 - 2016



ORLANDO SANFORD INTERNATIONAL AIRPORT (SFB)

AUGUST, 2017

MONTHLY ACTIVITY REPORT

	Aug-17	Aug-16	% CHANGE Aug-17	CYTD 2017	CYTD 2016	% CHANGE CYTD	LAST 12 MO TO DATE	LAST 12 MO TO DATE	% CHG 12 TO DATE
PASSENGERS							Aug-17	Aug-16	
DOMESTIC									
ENPLANING	97,461	94,857	2.75%	917,401	850,807	7.83%	1,282,021	1,181,414	8.52%
DEPLANING	93,988	90,131	4.28%	925,086	855,170	8.18%	1,303,524	1,198,717	8.74%
DOMESTIC TOTAL	191,449	184,988	3.49%	1,842,487	1,705,977	8.00%	2,585,545	2,380,131	8.63%
INTERNATIONAL									
ENPLANING	20,726	19,172	8.11%	96,811	97,892	-1.10%	145,495	136,988	6.21%
DEPLANING	21,357	19,603	8.95%	107,540	109,114	-1.44%	152,429	143,088	6.53%
INTERNATIONAL SUBTOTAL	42,083	38,775	8.53%	204,351	207,006	-1.28%	297,924	280,076	6.37%
TRANSIT PASSENGERS	308	621	-50%	1,425	2,652	-46.27%	1,569	4,526	-65.33%
INTERNATIONAL TOTAL	42,391	39,396	7.60%	205,776	209,658	-1.85%	299,493	284,602	5.23%
TOTAL PASSENGERS	233,840	224,384	4.21%	2,048,263	1,915,635	6.92%	2,885,038	2,664,733	8.27%
CARGO									
INTNL EXPORTS	13	35	-62.86%	96	222	-56.76%	202	362	-44.20%
INTN'L IMPORTS	9	11	-18.18%	97	230	-57.83%	149	510	-70.78%
DOMESTIC EXPORTS	-	-	0.00%	-	-	0.00%	-	-	0.00%
DOMESTIC IMPORTS	-	-	0.00%	-	-	0.00%	-	-	0.00%
TOTAL CARGO-TONS	22	46	-52.17%	193	452	-57.30%	351	872	-59.75%
OPERATIONS									
DOMESTIC AIR CARRIER	1,415	1,362	3.89%	13,398	12,104	10.69%	18,934	16,994	11.42%
INTERNATIONAL AIR CARRIER	184	175	5.14%	1,093	1,057	3.41%	1,611	1,414	13.93%
AIR TAXI	7,733	7,406	4.42%	59,514	57,163	4.11%	87,834	89,707	-2.09%
GENERAL AVIATION	17,474	12,989	34.53%	136,615	122,067	11.92%	199,392	176,844	12.75%
MILITARY	17	5	240.00%	147	100	47.00%	264	232	13.79%
TOTAL OPERATIONS	26,823	21,937	22.27%	210,767	192,491	9.49%	308,035	285,191	8.01%