

**MINUTES OF THE REGULAR MEETING OF THE
SANFORD AIRPORT AUTHORITY
TUESDAY, APRIL 1, 2014**

- PRESENT:** Tom Ball, Chairman
Frank S. Ioppolo, Jr., Vice-Chairman
Tim M. Slattery, Secretary/Treasurer
U. Henry Bowlin
Jennifer T. Dane
Whitey Eckstein
William R. Miller
Clayton D. Simmons
Stephen P. Smith
Mayor Jeffrey C. Triplett, City Liaison
Commissioner Brenda Carey
Brett Renton, Airport Counsel – *arrived at 8:36 a.m.*
- ABSENT:** None
- STAFF PRESENT:** Larry A. Dale, President & CEO
Diane Crews, Vice President of Finance & Administration
George Speake, Vice President of Operations & Maintenance
Tommy L. Barnes, ARFF Chief
Jerry Crocker, IT Manager
Thomas R. Fuehrer, SAA Police Chief
Diana M. Muñiz-Olson, Executive Secretary
Don Poore, Chief Financial Officer
Jennifer Taylor, Project Coordinator/Land Acquisition Specialist
- OTHERS PRESENT:** Margaret Cummins, AHSCG
Larry D. Gouldthorpe, TBI
James S. Hall, Contract Link, Inc.
Jim Huckeba, Renaissance Strategy Group
Geoff Lane, Starport
Frank Mazelin
Commissioner Mark McCarty, District 1
Jack Reynolds, JRA, Inc.
Tim Shea, AVCON
Kevin J. Spolski, Spolski Construction
Craig Sucich, ATKINS

1. CALL TO ORDER, PLEDGE OF ALLEGIANCE, AND INTRODUCTION OF GUESTS

The meeting was called to order at 8:30 a.m., followed by the Pledge of Allegiance.

Chairman Ball welcomed everyone present.

2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON MARCH 4, 2014

Motion by Board Member Smith, seconded by Board Member Simmons, to approve the minutes of the regular March meeting held on Tuesday, March 4, 2014. Vote taken, none opposed. Motion passed.

4. COMMENTS FROM THE PUBLIC

None

5. PRESIDENT'S REPORT

President Dale reported on the following:

A. Staff Reorganization

B. Construction Update

i. Extension of Runway 9L-27R

a. Land Acquisition - Fertakis Litigation

ii. Extension of Runway 18/36 – BCA status

iii. Southwest Apron Rehabilitation – Bid Package 1

iv. Passenger Boarding Bridges

v. Aerials

vi. Runway 18 Approach Artificial Turf Installation.

vii. T-Hangar Repairs

C. Monthly Interim Financial Results of Fiscal Year 2013-2014, for Period Ending February 28, 2014

D. Loan Modifications

Motion by Board Member Slattery, seconded by Board Member Dane, to approve loan modifications to Loan 3677- Proposal #2, Loan 3680, Loan 4019, and Loan 4520, and for the modification renewal fee not to exceed ½ point; including authorization for Chairman Ball to execute the documents on behalf of the Board. Vote taken, none opposed. Motion passed.

E. Request from Tenant – Executive Jet Designs, Inc.

It was the consensus of the Board for President Dale to contact Executive Jet Designs, Inc. to discuss the specific terms of their request for rent relief for the duration of the construction in front of their hangar. President Dale will bring back his recommendation to the next meeting for Board approval.

F. Request from Tenant – Goodman Networks

Motion by Board Member Smith, seconded by Board Member Dane, to approve ninety (90) day extension on the term of the lease with Goodman Networks, in consideration of the new principals and acquisitions wanting to review leasing/location options. Vote taken, none opposed. Motion passed.

G. Seminole County Centennial Book Sales

H. Screening Partnership Program (SPP) Update

I. L3 Scanners (X-ray) Machines – Continuing Problems and Replacement

J. Replacement of 800 MHz radios

Motion by Board Member Smith, seconded by Board Member Eckstein, to fund approximately \$528,000.00 projected for the acquisition of the new system using only the Line of Credit (as opposed to using reserves); approve an emergency sole-source order from Motorola; piggy back (the contract) off the County; and apply for the FDOT grant (already done). Vote taken, five opposed (Chairman Ball, Board Member Dane, Board Member Ioppolo, Board Member Miller, and Board Member Slattery). Motion did not pass due to lack of votes.

Motion by Board Member Ioppolo, seconded by Board Member Eckstein, to piggy back (the contract) off the County; approve an emergency sole-source order from Motorola; allocate the appropriate funds to acquire the radios that are necessary; allow President Dale to decide how to best spend the reserves and use the Line of Credit, with the suggestion that using the reserves and the Line of Credit together would be the preference of the Board; however, not to exceed \$600,000.00. Vote taken, none opposed. Motion passed.

K. Reschedule June meeting

It was the consensus of the Board to reschedule the June meeting to Monday, June 2, 2014 at 8:30 a.m.

6. COUNSEL'S REPORT

Counsel briefed the Board on the following:

- A. Funds from the Cleo Howard case and the Jettair Litigation
- B. Fertakis Litigation
- C. McDonnell Litigation

7. TBI REPORT

TBI President Larry Gouldthorpe reported on the following:

A. Monthly Statistics for March 2014

- i. UK traffic total
March 2014 – **810** passengers
- ii. International traffic total
March 2014 – **9,297** passengers
- iii. Domestic traffic total
March 2014 – **213,558** passengers
- iv. Total traffic
March 2014 – **222,855** passengers
- v. Percentage
Total traffic is up 6% compared to March 2013. Year-to-date traffic is up 11% compared to 2013.

C. Terminal A Activation Plan

D. Advertising in Volusia County during Race Week

E. Allegiant

i. Overflow Dispatch Services

ii. Annual Conference

F. Meeting with Rental Car Operators regarding Concession Agreement

8. LIAISON REPORTS

Seminole County

Commissioner Carey reminded the Board the Penny Sales Tax will be on the May 20, 2014 ballot; and briefed them on the status of the SR 46 project.

City of Sanford

Mayor Triplett left the meeting early. In his absence, Commissioner McCarty briefed the Board on Sunrail and the replacement of the 800 MHz radios.

9. CHAIRMAN'S REPORT

Chairman Ball reminded the Board of the FAC Conference, scheduled to be held August 3-6, 2014. Board Members interested in attending should contact Diana M. Muñiz-Olson.

10. CONSENT AGENDA

- A. Consider approval of Agreement with Contract Link, Inc. (CLI) for Consulting Services for Interim Finance Department Support.
[Moved to Discussion Agenda]
- B. Consider approval of Banking Resolution No. 2014-03 to authorize signatory for SAA financial accounts at CNL Bank and Bank of America.
- C. Consider approval of Collateral Access Agreements between the SAA, Powerteq LLC (formerly Superchips Inc.) and Monroe Capital Management Advisors LLC; and between the SAA, Powerteq LLC (formerly Superchips Inc.) and Z Capital Commercial Finance LLC.
- D. Consider approval of Addendum B to Lease No. 2000-06 with CAMBATA AVIATION INTERNATIONAL, LLC for Building No. 452, located at 100 Starport Way (FBO).
- E. Consider approval of Lease No. 2014-06 with RAC SOLUTIONS, INC. for Building No. 262, located at 2751 Flightline Avenue (Warehouse/Office).

Motion by Board Member Slattery, seconded by Board Member Bowlin, to approve Consent Agenda Items B through E, excluding Consent Agenda Item A. Vote taken, none opposed. Motion passed.

11. DISCUSSION AGENDA

- A. Consider approval of 2014 Customer Facility Charge (CFC) Projects and Funding Allocation for Improvements to the Rental Car Center and Support Facilities.

[Discussed out of order, after Discussion Agenda Item B] Motion by Board Member Slattery, seconded by Board Member Simmons, to approve Discussion Agenda Item A. Vote taken, none opposed. Motion passed.

- B. Consider approval of Agreement with Contract Link, Inc. (CLI) for Consulting Services for Interim Finance Department Support.

[Moved from Consent Agenda] Motion by Board Member Slattery, seconded by Board Member Miller, to approve Discussion Agenda Item B, with an end date of September 30, 2014. Vote taken, none opposed. Motion passed.

12. COMMENTS FROM THE PUBLIC

None

13. OTHER BUSINESS

Board Member Slattery reminded the Board that the Seminole Chamber of Commerce will be having a pro-con forum regarding the Penny Sales Tax at 9:00 a.m. on Thursday, April 3, 2014.

Board Member Dane commended President Dale and Ms. Crews for their presentation at the Seminole Inn of Court meeting.

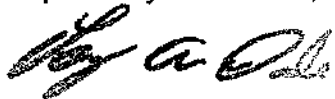
14. REMINDER OF NEXT BOARD MEETING (MAY 6, 2014)

15. REMINDER OF SAA ECONOMIC DEVELOPMENT ADVISORY COMMITTEE MEETING (IMMEDIATELY FOLLOWING BOARD MEETING)

16. ADJOURNMENT

There being no further business, the meeting adjourned at 10:35 a.m.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Larry A. Dale". The signature is written in a cursive, slightly slanted style.

Larry A. Dale, President & CEO
/dmo



SANFORD AIRPORT AUTHORITY
1200 Red Cleveland Boulevard
Sanford, Florida 32773
(407) 585-4001 • Fax (407) 585-4045
www.orlandosanfordairport.com

March 11, 2014

Via email: legals@mysanfordherald.com

The Sanford Herald
P. O. Box 1657
Sanford, Florida 32772 1657

Attn: Scott, Legal Classified

Please publish the following Public Notice one (1) time in the **Sunday edition (March 16, 2014) of the Sanford Herald Classifieds.** Please confirm receipt of this advertisement by email to dmuniz@osaa.net.

PUBLIC NOTICE

SANFORD AIRPORT AUTHORITY

Notice is hereby given that the Sanford Airport Authority will conduct its April meeting on Tuesday, April 1, 2014, at 8:30 a.m., at the Sanford Airport Authority Executive Offices Board Room, A.K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4002.

Immediately following the regular Sanford Airport Authority April meeting, the SAA Economic Development Advisory Committee will meet at the Sanford Airport Authority Executive Offices Board Room, A.K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4002.

Please take notice that if any person decides to appeal any decision made by the Sanford Airport Authority with respect to any matter considered at the meeting or hearing scheduled herein, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is based, per Section 286.0105, Florida Statutes. Persons with disabilities needing assistance to participate in any of these proceedings should contact the executive offices 48 hours in advance of the meeting at (407) 585-4002.

Larry A. Dale
President & CEO

Certified proof of publication and invoice should be sent to:

Attn: Diana M. Muñiz-Olson
Sanford Airport Authority
1200 Red Cleveland Boulevard
Sanford, FL 32773

Please do not hesitate to call me at (407) 585-4002 if you have any questions.

Sincerely,

Diana M. Muñiz-Olson
Executive Assistant

PUBLIC NOTICE

BOARD MEETING

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SANAC

The Sanford Airport Noise Abatement Committee (SANAC) meeting will be held on Tuesday, April 8, 2014, at 9:00 a.m., in the Sanford Airport Authority Executive Offices Board Room, A. K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the Vice President of Operations during regular business hours at (407) 585-4006.

USER GROUP

The Airport User Group meeting will be held on Tuesday, April 8, 2014, at 10:00 a.m., in the Sanford Airport Authority Executive Offices Board Room, A. K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the Vice President of Operations during regular business hours at (407) 585-4006.

DESIGN REVIEW COMMITTEE (DRC)

The Sanford Airport Design Review Committee (DRC) meetings are conducted on the first Wednesday of each month unless otherwise posted. The next meeting will be held on Wednesday, April 2, 2014, at 10:00 a.m., in the Authority's Executive Offices Board Room, A. K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4002.

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Larry A. Dale
President & CEO