

**MINUTES OF THE
SANFORD AIRPORT AUTHORITY
ECONOMIC DEVELOPMENT ADVISORY COMMITTEE MEETING
TUESDAY, APRIL 1, 2014**

PRESENT: Frank S. Ioppolo, Jr., Chairman
Tom Ball
U. Henry Bowlin
Whitey Eckstein
Jennifer T. Dane
William R. Miller
Clayton D. Simmons
Tim M. Slattery

ABSENT: Stephen P. Smith

STAFF PRESENT: Larry A. Dale, President & CEO
Diane Crews, Vice President of Finance & Administration
George Speake, Vice President of Operations & Maintenance
Diana M. Muñiz-Olson, Executive Secretary

OTHERS PRESENT: Joseph A. Forte, Deputy County Manager - Seminole County
Lydia Wing, Geotechnical & Environmental Consultants

1. CALL TO ORDER

The meeting was called to order at 10:47 a.m. by Chairman Ioppolo.

2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. COMMENTS FROM THE PUBLIC

None

4. APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON MARCH 4, 2014; AND MINUTES FROM THE SPECIAL MEETING HELD ON MARCH 28, 2014

Motion by Board Member Ball, seconded by Board Member Simmons, to approve the minutes of the March meeting held on Tuesday, March 4, 2014. Vote taken, none opposed. Motion passed.

Motion by Board Member Dane, seconded by Board Member Miller, to approve the minutes of the special meeting held on Friday, March 28, 2014. Vote taken, none opposed. Motion passed.

5. DISCUSSION REGARDING UNIFYING THEME OF THE AIRPORT'S ROLE IN THE DEVELOPMENT OF LAND CONTIGOUS/ADJACENT TO CURRENT FOOTPRINT

Chairman Ioppolo briefed the Committee on the conclusions reached at the special meeting, and recommended the Committee members reach out within their networks to bring people with expertise, or even find a private partner who can help carry the burden and take advantage of the opportunity for development.

Discussion ensued regarding retaining a professional consultant. Board Member Slattery recommended getting pricing for a consultant and add it as a line item on this year's budget. Board Member Bowlin recommended contacting Tallahassee (Governor's Office) as well as to discuss possible incentives (tax exemptions) that can be offered to developers. Discussion ensued regarding how to compensate the consultant.

Discussion ensued regarding the lands owned by the Airport and available for development as well as the Master Plan.

Chairman Ioppolo stated he would like to take the Committee's recommendation to the regular Board. The consensus of the Committee is to suggest to the Board to add to the budget process the retention of a consultant to partner with the Authority to help develop a plan (for the properties the Airport owns), help the Authority to evaluate and "move this forward" (inclusive of contacting the Governor's Office regarding incentives). Discussion ensued regarding developing a specific plan for development of lands and how to fund the retention of a consultant.

Board Member Miller stated President Dale has presented the properties the Airport owns and has control over, and the numerous properties the Airport does not own and does not control. He questioned if the Committee/Board would like to go and receive free advice or pay for something that the Authority will be a minor beneficiary of in an overall plan, considering there is more land in gross volume that the Airport does not own versus the land it does. Discussion ensued regarding the properties the Airport does not own. Mr. Forte recommended staff meet with Bob Turk, the County's Economic Development team, and Tracy Turk, and review the map with future land uses and current zoning plans in order to get a snapshot of what currently exist (for development). He cautioned the Authority has no control of the properties not owned by them. He further noted the Authority has a lot of land; however, there is also the disadvantage of having two runways. President Dale noted staff has already met with the parties as recommended by Mr. Forte, and clarified the Authority has a tri-party agreement with the City of Sanford and the County for uses compatible with the Airport.

6. UPDATE ON COUNTY-OWNED PROPERTY LOCATED AT NORTHEAST CORNER OF LAKE MARY BLVD. AND RED CLEVELAND BLVD. (AIRPORT ENTRANCE)

President Dale briefed the Committee on the County's proposal regarding the exchange of the property located at the Northeast corner of Lake Mary Blvd. It was the consensus of the Committee to exchange the property located in the corner (it will be up-to-grade and developable) for another Airport owned land.

Discussion ensued regarding development and the original hotel concept.

7. CONTINUED DISCUSSION OF POTENTIAL DEVELOPMENT OF PREVIOUS IDENTIFIED AIRPORT-OWNED PARCELS

None

8. OTHER BUSINESS

None

9. COMMENTS FROM THE PUBLIC

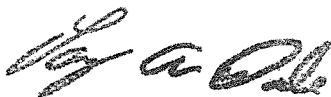
None

10. REMINDER TO SCHEDULE NEXT SAA ECONOMIC DEVELOPMENT ADVISORY COMMITTEE MEETING

11. ADJOURNMENT

There being no further business, the meeting adjourned at 11:58 a.m.

Respectfully submitted,



Larry A. Dale, President & CEO
/dmo