MINUTES OF THE REGULAR MEETING OF THE
SANFORD AIRPORT AUTHORITY
APRIL 2, 2019
8:30 A.M.

PRESENT:
Tim M. Slattery, Chairman
Tom Green, Vice Chairman
Jennifer T. Dane, Secretary Treasurer
Chick Gregg, Sr.
Frank S. Ioppolo, Jr.
William R. Miller
Clyde H. Robertson, Jr. (appeared via phone)
Clayton D. Simmons
Stephen P. Smith
Brett Renton, Airport Counsel
Commissioner Brenda Carey, County Liaison
Mayor Jeff Triplett, City Liaison

ABSENT:

STAFF PRESENT:
Diane Crews, President & CEO
George Speake, Executive Vice President & COO
Don Poore, Chief Financial Officer
Dory Adams, Finance
Jerry Crocker, IT Director
Tom Fuehrer, SAPD Chief
Tommy Gentry, IT Director
Lori Hunt, Executive Assistant
Al Nygren, Property Manager
Julie Sawyer, Executive Assistant
Jennifer Taylor, Project Coordinator

OTHERS PRESENT:
Sonya Brauer, South East Ramp
Elizabeth Brown, AWW
Krysty Carr, Sanford Chamber of Commerce
Kevin Dillon, Constant Aviation
Tracy Forrest, South East Ramp
Luke Frey, Walbridge
Jonathan Hand, Atkins
Joel Knopp, Moore Stephens Lovelace
Hillary Maull, AVCON
D’Anne Mica
Jeremy Owens, CPH
Paul Partyka, NAI Realvest
Keith Robinson, AWW
Frank Rygiel, Walbridge
1. CALL TO ORDER, PLEDGE OF ALLEGIANCE, AND INTRODUCTION OF GUESTS

The meeting was called to order at 8:30 a.m. followed by the Pledge of Allegiance.

2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON MARCH 5, 2019 AND THE MINUTES OF THE SPECIAL CALLED MEETING HELD ON MARCH 12, 2019

Motion by Board Director Dane, seconded by Board Director Miller, to approve the Minutes of the Regular Meeting held on March 5, 2019 and the Minutes of the Special Called Meeting held on March 12, 2019. Board Director Ioppolo requested the minutes be revised: on page (15) of the March 12th Special Meeting minutes, strike the words beginning with: “I would be concerned” to the end of that paragraph. Friendly amendment accepted by Board Director Dane, seconded by Board Director Miller. Vote was taken, none opposed. Motion passed.

4. LIAISON REPORTS

A. Seminole County

Commissioner Carey updated the Board regarding State Road 46 completion date being pushed back from April 16. Project is a great example of partnership and the importance of the penny sales tax to the community. The County was able to advance fund the project to FDOT which completes this important road around the airport. An FDOT future project would be an interchange exit ramp off I4 at Lake Mary Boulevard providing an exit directly to Lake Emma. Chairman Slattery stated we appreciated Seminole County advancing funding to the City of Oviedo to re-route State Road 426.

President Crews noted the 4-laning of State Road 46 for years was the number one legislative priority whenever SAA went to the FAC Conference and met with legislators in Tallahassee. It was the County being willing to support it and Commissioner Carey’s initiative to propel that project forward, that made it possible and she really appreciates that.
Commissioner Carey responded that is what we should do - work together in concert for the community with our partners.

B. City of Sanford

Mayor Triplett updated the Board that the State of Cities breakfast is this Friday at the Central Florida Zoo. The cities participating are Sanford, Lake Mary, Orange City and Debary.

Board Director Robertson requested the timing be changed on the traffic light at First Street and 17/92 heading west on SR 46. The schedule has been affected by the closure of 17/92 along the lakefront. Mayor Triplett replied the lakefront road is closed for four months during construction.

5. COMMENTS FROM THE PUBLIC

Chairman Slattery invited Krysty Carr to say a word or two about her new venture. Krysty Carr stated she was excited that people are so interested in her ice-cream truck and that L3 Technologies has commissioned Krysty’s Cones to come out once a month beginning April 11th between 11 a.m. – 1 p.m. to purchase ice-cream.

Chairman Slattery congratulated Board Director Dane for her nomination from the OBJ “Women Who Mean Business in Orlando” as one of the “Women to Watch”.

6. PRESIDENT’S REPORT

President Crews updated the Board regarding: Terminal Expansion Project, installation of the PV-1 Ventura on March 12th, new Police Station and Badging Office. RIM project is done. Welcome Center renovation was put out to bid, bid opening held on February 27th, Consent Agenda addresses approval of the contract.

Don Poore updated the Board regarding the Terminal Expansion. Don Poore stated Joel Knopp; Moore Stephens Lovelace is here to present the highlights of the FY 2018 audit. Joel Knopp presented the audit for FY 2018, copies of the audit and required communication letter were distributed to the Board.

Paul Partyka updated the Board regarding: Gator Dock and Marine, Toro, and American Building Supply. Ace Aviation is continuing discussions with L3; their goal is to have a pilot housing project that can handle roughly 180 pilots.

Paul Partyka stated that he and President Crews were at the inauguration of Dr. Georgia Lorenz, President of Seminole State College. Dr. Lorenz is
a big fan of the Airport and all we do here. Paul Partyka stated next month he will include a comp leasing report for this area showing rates and leasing activity.

President Crews stated we need to schedule an EDAC meeting to discuss the new lease formats and formalize them, bring them back to the May Board meeting.

Southern Strategy – President Crews noted that Oscar Anderson is in Tallahassee, and she provided the Board with weekly compilation reports received when the legislative session began. These reports show what is happening that is relevant to the Airport and what Oscar is doing on our behalf.

President Crews referenced Police and ARFF reports.

President updated the Board regarding the hotel project.

President Crews referenced community outreach events.

Tuesday April 30th at 8:00 a.m. was selected for the next EDAC meeting.

7. COUNSEL’S REPORT

Brett Renton updated the Board regarding: T-hangar tenant 100% recovery, FDEP/Gator Dock and Marine site, Board ethics course, and L3 Technologies’ lease.

Motion by Board Director Ioppolo, seconded by Board Director Smith to accept the audit as presented. Vote taken, none opposed. Motion passed.

8. AIRPORTS WORLDWIDE REPORT

Elizabeth Brown updated the Board, noting that passenger numbers are heading up after the challenging January and February, with March 2019 at 4% over March 2018. March is also highest month ever on record for SFB. Elizabeth Brown explained how the outside world impacts our efforts for airline development and referenced the grounding of the 737 max aircraft and the impending Brexit vote on again off again.

Some significant progress has been made with many of the airlines, generating additional data and proposals with follow up discussions and meetings.

Elizabeth Brown pointed out the AWW report now includes social media. Tanisha Morris is working very closely with Lauren Rowe on stepping up our social media presence, that information is being presented in the
report to include tweets and feedback. Tanisha is also allowing us to get an understanding of some of the problems that are being identified by our customers and how we can address them.

Elizabeth Brown updated the Board that a new customer bonus activity is being held April 5th coming from Vinci Airports. Every year Vinci Airports initiates a customer service focused activity that is held at the same time with 45+ of their airports around the world called Vinci Smiling Day. There is a very specific focus on social media with the encouragement to engage on Instagram, Facebook and Twitter. In the terminal will be a team of volunteers from AWWW and SAA and the community that will be engaging with customers.

Board Director loppolo referenced conversations held regarding the importance of diversifying our carriers. He requested to see more information at the Board meetings about what is being done and inquired what is the best way to get more information? Elizabeth Brown replied she would be able to provide a report to the Board, so they have a better understanding what we’re doing without revealing our strategy. Elizabeth Brown informed the Board she has frequent conversations with President Crews and has an upcoming meeting with the Chairman and President Crews to discuss what that plan is. She noted her openness to have one on one meetings with each of the Board Directors and President Crews. Or provide a report that gives just numbers without revealing “who” and we can say international or domestic, whichever the Board prefers. Board Director loppolo stated he preferred one on one meetings.

Board Director loppolo inquired how we are in our ground transportation program. Elizabeth Brown responded the shuttle is running Thursday thru Monday, it is increasing in ridership every day, we are receiving fairly good feedback, we’re finding that there is a lot of attraction from the passengers to reusing it, and we’re starting to see that on Facebook and Twitter. Allegiant, as our partner airline, is expected to start pushing it out to their customers in a week or so. We are awaiting the partnership of a major attraction that we’re working to confirm their presence and they’re local, to be able to share with their customers, there is a bit of a delay with their approval process. She feels very good that it’s going to continue to grow.

President Crews replied to what Elizabeth just said about air service development, that they have been meeting to go over the exact same questions asked by the Board. She noted that there was a graph involved that showed all the different airlines, their viability and what the earliest projected time frame reasonably could be to get that particular service here, all information which was very valuable to President Crews. She noted that last year, she and Elizabeth met with individual Board Directors, and she thinks it’s good to do that once a year. If everyone is amenable with that, she planned to go ahead and schedule those again.
The other thing is the ground transportation that has been verified with multiple carriers being an issue as well as with passengers. What we have initiated is just a very small program that meets a specific need, so in no way is it a comprehensive solution. However, I think it could be the beginning of a comprehensive solution and I think it may require that each party puts in more dollars to subsidize that. The big problem most often cited by air carriers that we are talking to is we need to be more willing put more money in.

Elizabeth Brown stated we addressed three areas that need to be addressed: 1) good data which we have, and we continue to improve all the time; 2) making sure that airlines understand we are an Orlando destination airport, we've addressed that through the GDS systems, we know that when airlines or when a customer is looking to come to Orlando there are two airports that show on that option. That's important to be able to show and demonstrate to airlines that we are an Orlando destination; and 3) ground transportation.

Chairman Slattery noted the drop off in international traffic. He stated he was hopeful that Vinci in all its connections in airports would be able to show some success to our airport bringing in more international. Elizabeth Brown agreed with that statement, noting that they are very involved with Vinci. She explained that international services are a long journey to get to the realization of an operation and reminded the Board that when you're looking at the international statistics 2019 against what happened in 2018, there was the loss of an international carrier, Interjet. In addition, TUI changed one of the flights and is no longer flying to Belgium. Chairman Slattery responded sometimes analytics can freeze you up, Vinci knows a lot of people.

9. **CHAIRMAN'S REPORT**

Chairman Slattery thanked the Board Directors for the extra meeting last month, a very tough meeting but we got through it and he appreciated everyone's participation.

Chairman Slattery stated under Consent Agenda Item D is removed.

10. **CONSENT AGENDA**

A. Consider approval and authorize President to execute contract between the Sanford Airport Authority and Axios Construction Services, LLC.

B. Consider approval and authorization to execute FDOT Transportation Supplemental Joint Participation Agreement FM#437713-1-94-02.

C. Consider approval of 2nd Amendment to Food & Beverage Concession
Agreement with Host International, Inc.
D. Consider approval of Mobile Charging Service Agreement with Tricoplan, Inc.
E. Consider approval of Lease Nos. 2019-05 and 2019-06 with MARCUS BROCATO d/b/a PLAYA AVIATION for Buildings 421 and 423 (aviation hangars).

Motion by Board Director loppolo, seconded by Board Director Smith to approve Consent Agenda items A through C and E. Vote taken, none opposed. Motion passed.

President Crews updated the Board, Consent Agenda Item D, the approval of a mobile charging service concession agreement, was removed from the Agenda per the request of AWW’s attorney. President Crews stated AWW’s attorney didn’t agree with changes Brett Renton made to the draft agreement. The language was for AWW to have sole discretion to choose the location of the fuel rod charging stations, and our counsel said that we needed to have the “SAA” added in two places. AWW’s counsel was concerned that the changes violate our operation management agreement; we disagree so that has been pulled from the agenda pending her review.

11. DISCUSSION AGENDA

A. Replacement of Retiring President.

Chairman Slattery stated this is his item, as requested by the Board he placed a discussion item regarding the retiring President and how we can move forward. A couple of options are outlined and are certainly not the only options. The first option would be for us to go ahead and designate George Speake as our next President along with estimated expense, approximately $83,399. If we choose that, then we would replace George. George has an idea to replace his position with two people so the expense would be a little bit greater.

The second option would be for us to go out and do a national search similar to what we did four years ago, and that estimated expense would be about $40,000. It would take quite a bit of time, so we’d most likely need to get underway July of this year in order to have enough time to introduce this person and bring them in 2-3 months before Diane’s retirement. That search would be $40,000, and the overlap would be $46,000 so a total $86,000 estimated expense. Chairman Slattery reminded the Board we don’t have to decide if we’re not ready. We don’t have all the information, he thought he’d bring it forward to start discussion and opened the floor for discussion.

Board Director Simmons stated when we went through the search when we hired Diane, he was very disappointed in that process. He thought that the prospects that came out of that search were less than stellar, there was only one in that group that he thought was competent and this was going to be his
retirement stop so he was concerned about that. He further stated that he
thinks that time has shown that we made a wise choice with Diane, we knew
what we were getting when we hired her. She came in and we had no lapse of
any kind. She was known to the elected officials in the area which he thinks is
critical in the position of President of the Airport. She had the experience with
the airport and there was no gap between Larry Dale and Diane Crews. He
stated that if you’ve got a known quality, it makes a lot of sense to me to hire
from within. We all know George, first he is passionate about this airport
there’s no question about that. George has many years of airport management
experience, and we have time between now and when Diane retires that Diane
can school him in anything he needs to learn. He stated that he doesn’t have
any doubt that hiring George Speake makes all the sense in the world. He
doesn’t want to go through another search, doesn’t want to meet another group
of people who aren’t qualified or coming here for whatever reason other than
coming to run this airport and be passionate about it.

Chairman Slattery stated he’d like to make sure everyone spoke before a
motion is made.

Board Director Smith stated that he too was very frustrated with the talent
search agency that we hired and the whole process, that he didn’t feel
comfortable with it. He thought they put up a very poor pool for us to choose
from. Diane was always the most qualified of the whole group. He thinks we
made absolutely the right decision in Diane and he personally thinks that
George has already run airports, and that’s an advantage that Diane didn’t
have. He believes George has run three airports in his past, one being almost
comparable to our size but not quite. No one knows our runway infrastructure,
the FAA, or TSA and everything else that goes along with running an airport as
well as George does. He feels George is competent and more than qualified
and would personally like to see him in that position. It makes sense he’s been
here right behind Diane and he would really call them equal more than he
would consider him being an underling to Diane. He thinks they work very well
as a team, and it’s a logical next step for us.

Board Director Gregg stated as the newest member of this Board, he’s known
George 2-3 years now, so he knows something about him, this is no reflection
on his ability. He noted that he’s been involved in national searches before as
a candidate for a national search looking at an internal employee being
selected so he doesn’t see a downside to it quite honestly. He has experienced
some search firms that came up with weak candidates but feels an obligation
as a Board member that we find the very best and it well may be George. He
stated his preference is Option B.

Board Director Green agreed with Board Director Gregg. He didn’t see any
downside in going through a process as he is a process guy. You learn
through a process, what we went through four years ago, he is glad we went
through that process. He thought there were a couple of solid candidates, and
for no other reason going through it, he certainly heard a lot about airports, and
got a different perspective and impression as a Board member. He stressed
that he is not saying that George isn’t the best or won’t become best outside
the candidates; he’s doing a fantastic job. He just thinks we need
transparency; we are under the public eye and he just doesn’t see any
downside. He certainly supports us going through a process and at the end of
the day just like Diane, if George emerges then he’s a better President for that,
not just handed it to him. It’s not personal, it’s not about people, it’s about the
process.

Board Director Robertson stated that he went through the process and like
Board Director Green said, he didn’t think anything is disturbed by going
through the process.

Board Director Miller stated comments are relevant having lived through the
last one. He really thinks option B is the process that we as a Board should
understand and go through for ourselves and benefit of the community as well.
We’ve got a lot of good solid people out there that have had a good experience
going through the process. Board Directors Gregg and Green have said it, no
reflection on George whatsoever, what he’s doing, the opportunity is there. But
he thinks the process of going out needs to be done.

Board Director Dane stated that she thinks the process is really important, we
established that 4-5 years ago. She feels like just hiring from within is a stab in
the back of time a little bit. She agrees with what Tom, Chick and Bill have
said, it’s not about George. George is great, she doesn’t think anyone debates
that and he may be the candidate, but we wouldn’t be doing our jobs if we
didn’t look at other candidates. You don’t know what’s out there and it’s
important that we remain transparent and go through the process we
established. It was radical 4-5 years ago, it’s important to keep that going and
if George arises as the next President or CEO like Tom said, he will be better
for it. It’s a daunting process it’s not easy, most things that are worth it, aren’t.

Board Director Ioppolo stated the process is important. Just as a reminder to
everybody, he lived that process more than he wanted to four years ago, we
had less than 6 months to make a decision which was tremendous in the past.
And part of the problem was created because it looked like we were going to
have a meeting where Larry tendered his resignation and we voted to replace
him in the same motion. This will require a more objective process; he wasn’t
thrilled with the search firm’s performance but did like the process although he
thinks it can be streamlined this time based on experience.

The job Larry Dale had was a very different job than what Diane Crews has.
The airport has evolved, and the job has evolved. He noted that he didn’t think
any of us thought that Larry made the trains run on time; we knew that was
Diane and George. He doesn’t think anybody doubts George’s ability to make
the trains run on time.
The job of President is a bigger job than that and has become a bigger job because of the expansion, the need to expand air service, and real estate development. It probably behooves us to look back at the job description we created four years ago and to take the four years that we’ve had with Diane to tweak it.

He stated that Part I he is in favor of the process. Part II is one of the things he learned in dealing with the process four years ago was that there were a number of airports who had done a better job than we did in a succession plan. What that meant was that they had made clear years in advance when they hired somebody that this person was intended to be the successor. And that way when it came to that moment the President was going to retire, they already had a person. They had their George for the role, that was what was expected by the Board, expected by the staff and everybody all the way along. He thinks we could move to something like that whether we’re comfortable or not, we’re a half a step early for that but thinks that’s a process we want. George is going to do great in the process he’s great guy who he would like to see have the opportunity to impress us with his ability to be part of the job that isn’t making the trains run on time, but he is still in support of the process.

President Crews stated she knows that everyone here knows that it is her preference George be promoted to be her successor and some of what you’re going to hear her say you’ve heard before, but she thinks it bears hearing again. When she looked at going with an inhouse person versus going with a search committee of a potential outside candidate, she noted that George is qualified, he’s got a significant level of experience and education. Twenty-seven years of professional experience in the industry, and he has experience at not two but three other airports. He has an Aviation Business Administration degree, so where as she comes from a Public Administration background, George comes from aviation. He already has his CM with AAAE and is in the very final stages of going before the Board and doing his orals to get his designation of AAE. He’s perfectly qualified.

She further noted that George has a totally intimate knowledge of this Airport. She stated that George’s knowledge of this Airport is greater than hers due to his operation background. So total knowledge of the airfield, the terminal, he’s security coordinator and has been for at least fourteen years here, so his knowledge of security here at this airport is probably second to none because he’s lived and breathed it. He has intimate knowledge of the P3 under which we operate which is a public private partnership. She has been told that what we have here at this airport in the US is totally unique to the US, and Vinci as well. He was intimately involved in the operation and management renegotiation, so he has a thorough knowledge of that document as well as how we operate here with the P3, totally engaged in the Commerce Park operation. He’s been part of that process and has been part of the formulation of our outparcel development that’s been directed by this Board. He has proven
leadership as Executive VP and security coordinator. He chairs Seminole County’s TDC and has served on that Board for going on 4 years. She knows firsthand from talking to the hoteliers and people serving with him that he is widely respected in that position and taking that leadership role very seriously. He has also been involved in FAC taking a leadership role as Chairman of their education committee.

George has been part of the process for establishing your vision of this airport, he’s been an integral part of that, he’s bought into it and supported it. When we first started making very big changes 3.5 years ago, there was some resistance from all of us, change is difficult. She stated that her team including George who stands beside me have totally supported the vision that the Board has brought forward. It took a long time for us to get there, the Board becoming cohesive enough to develop that.

George has existing relationships with the FAA and FDOT. Many can say that any airport director that comes here is going to have an existing relationship with those types of agencies especially the FAA, but depending on where they’re coming from, you’re not going to have that existing relationship with the local people and that’s who we rely on more than anything else. The TSA, Allegiant and the people we deal with on a daily basis, SCPS Board, Seminole State College and a lot of other agencies.

That’s what we have inhouse. If we go outside, we’ll have the ability to procure a pool of qualified candidates and most of you have said you think that process is important. So, we bring you a pool of we hope qualified candidates, but those candidates won’t all have what George has because he is inhouse. He’s already in place and already has a lot of those things under his belt. However, you will have the opportunity to talk to people who have a different vision, that’s not a bad thing.

There is a huge value to a fresh perspective as we see when we get new Board members. But along with that, it’s highly unlikely that the search firm will find a candidate that has the equivalent knowledge of this airport that George has. They would not be able to find a candidate who would have that knowledge that is already there. It’s a huge learning curve and an outside candidate will not only have to rely on her but George going forward initially to get that body of knowledge. That will not be a 2-3 month learning curve, that will be a curve that goes on for quite a while, and they won’t have any exposure to that unique contract that we have with AWW.

Your leadership assessment of an outside candidate is going to be totally based on interviews and references rather than personal knowledge. The candidate would have to become familiar with and willing to adopt your vision. Your vision that’s taken us 12 years to produce, establish, bring forward, but again, an outside candidate would come forward with a fresh perspective and there is a tremendous value in that. They will have to work to establish the
relationships with our inhouse candidate and they would have to rely on him for the other aspects of the job, rely on our inhouse candidate to foster those relationships going forward. It's not something that's going to happen in a month, two months, three months, it's something that will build over time.

President Crews stated that she wanted them to understand how important she thinks it is to give our inhouse candidate a thorough look. If we go to a search, it does have its own set of issues. It's been said by some of you in past conversations that sometimes bringing in a new person results in them being uncomfortable with someone who was an inhouse candidate so they might seek to bring in their own people. We not only lose continuity of our mission but potential loss of continuity of our vision.

She thanked the Board for listening to her, she appreciates it, and ended by saying this: Whatever decision this Board makes you can count on having the full support of not only me but of my Executive Vice President; that's how we operate here, we don't always agree and you know that because we tell you, but there's not a question that you have our full support.

Chairman Slattery stated I'll be short. I went thru the grueling process 4 years ago; it wasn't done well; it didn't produce candidates that I thought were much better than anybody else. I dread going through this process again, but we have come so far in the words of transparency over the past 6-7 years that I think it's healthy for us to go through this process again. I would like to ask for a volunteer to lead this process should we vote in that direction. I've done everything I can to give George every opportunity to prove himself. I think he's going to be a President somewhere if not our airport and so we have to keep that in our minds. He brings a ton of institutional knowledge that we can't afford to lose. So, with Frank's thought of having that number two already picked maybe that's a direction we go but we've got to make sure we give George every opportunity to earn this position through a search in my opinion. With that I will open the floor for any motions.

Motion by Board Director Ippolito, seconded by Board Director Gregg to adopt option 2 from your Board recommendation and move forward with that.

Discussion

Board Director Ippolito stated he'd be happy to set up the process having lived it four years ago and has some ideas of how to better improve it going forward, not the least of which is a different search firm which was a majority of it. And in this particular case, because we as a Board have been more transparent, there isn't a need for an intervening objective to the Board to in effect wash the candidates. To Diane's credit and to the process she had to go through: an application process, interviewed by 5 community leaders, recommendation by the search firm, selected as a finalist by this Board, interviewed and selected by this Board. Irrespective of where you start in that process, she earned this job in spades and
he'd say based on her performance over the last few years, that process has been confirmed. We made a hell of a good choice and nobody can say that it was anything other than she had merit. If it works for the Board, he stated that he would be happy to see if he can streamline and bring it back or somebody else lead it.

Board Director Simmons reminded the Board after we went through all of that process that Frank just highlighted, there were members of this Board that voted against Diane and we still wound up with Diane as our President and she's done a wonderful job. You talk about process all you want, it's the result not the process.

Board Director Ioppolo responded he thought it was the process and not the result and he was one of the guys who voted against Diane and yet he worked with her for 3.5 years as Chairman and grew to have enormous respect for her. It was important to the Board at the time that the community have the confidence that we did select the best person for the job, nationally not simply the next one that was up or the person we like.

Board Director Simmons stated that this community can have confidence this Board has been running this Airport in a very efficient manner and made a great choice last time in picking Diane. With that corporate experience, we can make a great choice in picking George and training him up to be our next President. There are a lot of Boards that don't have as you mentioned and there are a lot of Boards that already have the successor in place.

Board Director Robertson addressed the Board and stated after speaking and then listening to everybody else speak and then especially hearing Diane speak about George, that he thinks we all know George is the most qualified person for the position. He doesn't believe there is any problem with going through the process of showing that to the public. Also, we worked together, and we already have that vision of George taking over, that's why we put the process in place, and he feels very comfortable. What we should seriously be concerned about after this process is over is looking for a number two position.

Board Director Miller addressed what Board Director Ioppolo said, thanked him for offering his support in moving us forward, but suggested that the Chairman talk to Board Director Gregg and hopefully get his involvement in the process.

Chairman Slattery responded as much as we value Frank's input and obviously his massive involvement over the last 4 years, you can't go to the same well all the time. Therefore, he'd like Board Director Gregg to consider being the lead on this. Chick, you've just started your term, so you've got plenty of time, some of us don't have much time left on our term so you're going to live with the new President for at least the next two or three years. If Frank doesn't mind, he'd like Chick to consider that and we can make a motion after this motion or we can add to this motion. We have a motion on the floor. Board Director Ioppolo inquired
the motion on the floor is just to advise not anyone in particular? Chairman Slattery replied correct.

Vote taken. Board Directors Simmons, Smith opposed. Motion passed.

Chairman Slattery stated that he would like to follow up with the liaison for this task that will take 18 months approximately, anybody care to make a motion or suggestion.

Board Director Dane made a motion, seconded by Board Director Ioppolo to nominate Board Director Gregg as liaison for the selection firm process. Vote taken. None opposed. Motion passed.

President Crews addressed the Board and stated that it’s been mentioned by several of you not to use the previous search firm, and she would like to add her voice to that. She whole heartedly encouraged the Board not to use the previous search firm, they were extremely disrespectful to her and disingenuous to her throughout the whole process. If they want to hear more personal insight about that, she would be glad to speak to them individually, but it was unprofessional. She’s had at least one other airport director at another airport share similar stories and would prefer that we not use them ever again.

Mayor Triplett stated you have the opportunity with Chick and his knowledge for the three of you to spend a lot of time to condense this. Transparency is good and great but like someone said we don’t need 18 months of interviews and community meetings etc. You can look at a couple of people through a search firm and boil that down on paper and go from there, just my opinion. Chairman Slattery thanked Mayor Triplett.

12. COMMENTS FROM THE PUBLIC

Paul Partyka addressed the Board regarding the hotel market. A Comfort Inn is coming in, just south of Boombah, it’s had the first reading with the City of Sanford. Andre Hickman of Hickman Enterprises who owns the Comfort Inn at 46 and I4, has proposed on a 5.22-acre piece of property south of Boombah a 100-room hotel. In addition to that there are three other hotels coming in out of the ground near I-4 and SR46 and two more on Rinehart Road. That’s in addition to the Mayfair Hotel, a luxury hotel next to Seminole County government building on the old New Tribes Mission site. Four applications for hotel sites right now. There’s a lot of things going on, but the most critical piece is the Comfort Inn, our study showed that this general area has room for at least two more hotels with 220 rooms. As more and more people come in, he thinks the market will improve.

Board Director Smith thanked the Mayor for providing that enlightening and exhilarating ethics course that we had this year, it’s more exciting every time.
13. OTHER BUSINESS

14. REMINDER OF NEXT BOARD MEETING (MAY 7, 2019)

15. ADJOURNMENT

There being no further business, the meeting was adjourned at 10:37 a.m.

Respectfully submitted,

Diane H. Crews, President & CEO

/lh