

SANFORD AIRPORT AUTHORITY

ADOPTED COMPREHENSIVE ANNUAL BUDGET
FY 2019-2020



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FISCAL YEAR 2019 – 2020

SANFORD AIRPORT AUTHORITY
ORLANDO SANFORD INTERNATIONAL AIRPORT
AIRPORT AUTHORITY BOARD MEMBERS

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CITY OF SANFORD

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	* LIAISON TO THE AIRPORT AUTHORITY
COMMISSIONERS:	PATRICK AUSTIN
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	KERRY WIGGINS
	ART WOODRUFF

SEMINOLE COUNTY

COMMISSIONER:	BRENDA K. CAREY *
	* LIAISON TO THE AIRPORT AUTHORITY



MISSION STATEMENT

IT IS THE MISSION OF THE SANFORD AIRPORT AUTHORITY TO OPERATE, MAINTAIN, IMPROVE, EXPAND, AND PROFESSIONALLY MANAGE THE ORLANDO SANFORD INTERNATIONAL AIRPORT FOR THE CONVENIENCE AND BENEFIT OF THE AIR TRAVELING PUBLIC AND ECONOMIC DEVELOPMENT OF THE CENTRAL FLORIDA COMMUNITY.

IN FURTHERANCE OF THIS MISSION, THE AUTHORITY SHALL SEEK TO ATTRACT BOTH AVIATION AND NON-AVIATION BUSINESS AND INDUSTRY TO UTILIZE THE LAND, SERVICES, AND FACILITIES LOCATED AT THE AIRPORT, AND SHALL MANAGE THE AIRPORT RESOURCES IN A PRUDENT, LAWFUL, COMMUNITY-CONSCIOUS AND FISCALLY RESPONSIBLE MANNER.

SANFORD AIRPORT AUTHORITY

ADOPTED ANNUAL BUDGET FOR FY 2019-2020

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BUDGET MESSAGE



CITY OF
SANFORD
OFFICE OF THE CITY CLERK

September 12, 2019



Ms. Diane Crews
President and CEO
Sanford Airport Authority
1200 Red Cleveland Boulevard
Sanford, FL 32773

Dear Ms. Crews:

At a Special Joint Meeting on August 12, 2019, the City Commission of the City of Sanford, Florida, considered and approved the Sanford Airport Authority's FY 2019/2020 Budget.

Please feel free to contact me if you need additional information.

Sincerely,

Traci R. Houchin, CMAC, FCRM
City Clerk



Jeff Isler, esq.
Mayor

Art Woodruff
District 1

Yvonne H. Williams
District 2

Patrick Austin
District 3

Patty Mahony
District 4

Norman M. Bonaparte, Jr.
City Manager

City Hall, 2nd Floor - 300 North Park Avenue - Sanford, FL 32771-1244 • P.O. Box 1788 - Sanford, FL 32772-1788

p. 407.588.5010 • f. 407.635.5011 • sanford.fl.gov

Budget Objectives

Budget Objectives

Enclosed is the adopted annual budget for the Orlando Sanford International Airport for Fiscal Year 2019-2020. This fiscal year begins October 1, 2019 and ends September 30, 2020. The FY 2019-2020 budget sets forth a financial plan which seeks to implement specific goals of the Sanford Airport Authority in controlling operating expenditures, maximizing revenues, and providing “world-class” service delivery for the benefit of all airport users and the community as a whole.

Major budget objectives are:

To facilitate decision-making by the Sanford Airport Authority Board of Directors;

To accomplish strategic planning goals and facility growth within the Airport Master Plan and the Master Development Plan;

To maximize and diversify sources of airport revenue; and

To preserve and renew the Authority’s investment in its infrastructure.

The Sanford Airport Authority is a dependent special district of the City of Sanford and a governmental entity that is operated as a business enterprise. The Authority functions under the requirement that it will be self-sustaining and not be a burden upon local tax dollars. Thus, this adopted budget is a balanced budget, providing an anticipated operating surplus of **3,019,243** that will be used to fund the Sanford Airport Authority’s non-grant funded portion of its **\$36,912,881** adopted capital expenditures. The budget totals **\$49,417,563** in expenses this coming fiscal year, including capital expenses. The “bottom line” is that after all capital projects are funded, **\$624,027** is available to add to SAA monetary reserves.

The Orlando Sanford International Airport (SFB) has experienced tremendous growth. SFB exceeded 2,000,000 total passengers in 2014 and 3,000,000 in 2018. In total passengers, SFB ranks **78th** out of 555 commercial service airports. In magnitude of operations (number of take-off and landings) SFB is the **4th** busiest airport in Florida, **6th** busiest in the eight state FAA southern region and **27th** busiest in the entire U.S. Total passenger growth over the last five years has averaged greater than 10% annually.

Numerous businesses have chosen the Orlando Sanford International Airport as a venue to build their future. In 2017, Allegiant Airlines completed a \$27,000,000 air crew training and simulator center adjacent to our entrance roadway. Global One continues to expand their simulator base that trains domestic and foreign airline pilots. L-3 Airline Academy campus is training students from all over the world, supplying the next generation of pilots. Constant Aviation chose SFB for their presence in the southeast to provide MRO services to private clients. These businesses along with others exhibit growth that SFB facilitates in client base, facility availability and management relationship.

Some specific assumptions are made in the adopted FY 2019-2020 Budget, and several known changes are factored into the budget projections. Consultation with Airports World Wide (the Airport's terminal management company) also provided additional insights into revenue streams directly related to terminal and aviation-related operations. A quick synopsis will describe the known events and assumptions in each major revenue category:

OPERATING REVENUES

Commerce Park Revenues:

This coming fiscal year, Commerce Park revenue is budgeted at **\$2,384,670, a decrease of \$188,311 (-7.32%)**. Analysis of current rent rolls indicate that the expected revenue decrease is related to a change in tenant business type and a resulting reclassification of tenant revenue from commercial to aviation. The decision to place the revenue stream from any particular property into this category is based upon the tenant's line of business, not the location or nature of the actual property. Specifically, these are non-aviation based tenants and this category includes building leases and land leases. As a significant source of revenue, considerable effort is being focused on how to diversify and expand this revenue category. Projections made during budget formulation indicate that this category should total approx. \$2,378,000 during FY19.

Other Leases & Revenues:

Just as the title of this category infers, it is the category for all non-traditional and/or non-recurring revenue streams. This category covers rental revenue from the use of Lake Golden Park, residential monthly rents, and fees charged for each employee obtaining a security badge and the associated criminal background check. Additionally, larger revenue streams such as communications revenues, TSA Law Enforcement Officer (LEO) reimbursement, and FAA "force account" revenue are also included in this category.

Communications revenue comes from the sale of digital and analog communications services (i.e. telephone, fax, internet, etc.). SAA operates its own phone switch and over 1,800 phone lines. The terms of the TSA law enforcement officer (LEO) partial reimbursement is to provide approximately \$50,000 annually for our canine officer and \$20 per hour for 16 hours per day, partial reimbursement for an officer to respond to one or both of the TSA passenger checkpoints whenever a threat is detected or perceived.

This overall category has been increased during the upcoming year due to the presence of force account revenue. The term "force account" work describes a condition where the FAA allows SAA to provide personnel for several roles usually filled by our consultants or the general contractor on FAA-funded capital construction projects. The specific functions are Resident Project Representative (RPR) and the Project Coordinator; grant funding is used to fund a portion of these positions during the project.

Aviation Revenues:

The overriding criteria for inclusion in this category is the aviation nature of business revenue; those businesses that serve aviation needs, fuel consumed/stored in aviation travel and facilities utilized for storage of aircraft. Due to the tenant increase in aviation-based businesses, the aviation lease revenue is expected to increase by approx. 9.4%. Our primary carrier has completed a fleet change out from MD-80s to Airbus 319/320, a quieter and more fuel efficient aircraft. Numerous changes are taking place in regard to fleet dynamics (higher fuel efficiency, increased operations, fleet basing strategies and flight origin/destination). The category includes fuel flowage fees, which is directly related to these changes. Regardless overall the fuel flowage fees are budgeted to increase by nearly 6%. **Altogether, aviation revenue is expected to increase by 6.7% in FY 2019- 2020, an increase of \$265,528 is budgeted this coming fiscal year.**

Terminal Revenues:

For FY 2019- 2020 this category combined the domestic and international terminal revenues into one category, Terminal Revenues. The acceptance of a 2017 agreement between the Authority and Orlando Sanford International, Inc. (OSI) eliminated international terminal lease payments and increased the Guaranteed Minimum fee (\$750,000 annually). Other revenues include: parking revenue (20% of total parking sales), and Customer Facility Charges (CFC) from the car rental companies (\$2.25 per car rental day up to a maximum 5 days). Terminal revenues will include revenue sharing with OSI based upon gross revenue derived from numerous sources. The percentage derived from each source is detailed in the new agreement. Overall, we expect this category to generate a total of \$6,219,961 during the upcoming FY.

Airfield Revenues:

This category contains both domestic and international airline landing fees and public safety fees. FY 2019-2020 landing fees are \$1.35 per 1,000 lbs. of the maximum gross landing weight of each air carrier aircraft. "Participating" airlines pay 40% of the established landing fee. The continued decline in international traffic has led us to expect an overall decrease in these revenues in the upcoming year. **A decrease of \$45,000 (3.83%) is anticipated in this category.**

Ground Transportation Revenues:

This category includes ground transportation permit and access fees as well as off-Airport and FBO rental car commissions. The number of TNC pick-ups has been a paradigm shift for us and their effect on our current contract (with Mears) and resulting revenues is only now being fully realized. Currently, TNC revenues are being tallied and reported to us by the Association of American Airport Executives (AAAE). We have not projected an **increase to this category and expect to meet the FY19 budgeted total of \$241,000.**

Unrestricted Interest Earnings:

Based on past FY history and current reserve levels, an increase in interest earned would be expected. Given the delivery of a master development plan and related capital projects, the level of current reserves and anticipated interest rates, interest earnings is budgeted at \$125,000.

Overall, Total Revenues from Operations are expected to exceed the Fiscal Year 2018-2019 budget by \$499,739 (3.33%).

OPERATING EXPENSES

Salaries & Benefits:

An overall salary increase of 3.0% is adopted in this budget. Proportionally, the cost of benefits increase along with the increase in overall salaries. Included in this expense category are overtime expenses, unemployment expenses, FICA, retirement/pension expenses, workers compensation insurance, and health/dental/life insurance. This expense category **will increase by \$588,537 (7.50%)** in FY 2019-2020. During FY 2017-2018 a salary/compensation survey was conducted for all positions to formulate job descriptions and determine salary ranges commensurate with skills, responsibilities and authority. Increases to this category are a function of maintaining all positions at related industry ranges per the salary survey, additional staffing to provide support services and assist with increased traffic conditions (2 additional curb monitors, 2 additional police officer and a police administrative coordinator), incurring related employee benefits costs (health and dental insurance, pension increases) and adjustments to the management reserve account (\$356,300). The function of the management reserves is to provide a contingency to fund any non-budgeted operating expenses that are identified by management and approved by board action.

Office and Administrative:

This category contains all SAA travel, training, postage, and professional dues & memberships. Continuing increases in training, travel, financial services fees and software upgrades necessitate an increase in this category. A change from fleet ownership to leased vehicles has increased this category and reduced capital purchase needs. **This expense category will increase by \$47,388 (11.8%).**

Professional and Contract Services:

The adopted level includes engineering services fees for non-grant related capital projects, our contract audit fees, professional fees, legal fees for general representation, and expenses for contractual services. Numerous costs that occur only once or once every 3 or more years contribute to the increases necessary for this category. Commerce park development, contractual audit obligations, Motorola contracts, FAC conference hosting and media events comprise the majority of the increases for this year. **This category will increase by \$173,295 (15.2%).**

Marketing, Advertising & Community Relations:

Numerous funds are being expended to build awareness of the Orlando Sanford International Airport throughout our community and other relevant venues, to attract new originating airline service to and from Sanford. Additional funds will be expended to provide a robust airport focused media campaign. Other expenses in this category are community event sponsorships & advertising. A \$1,000 reduction in police advertising and printing accounts for the majority of the decrease in this category. For the upcoming budget year **this expense category is budgeted to decrease by \$1,448 (0.28%).**

Uniforms, Tools and Supplies:

This expense category contains basic office supplies for all SAA departments, as well as operating supplies for the maintenance, operations, ARFF, & police departments. Small tools, uniforms, janitorial supplies, and motor vehicle / equipment fuels & oil complete this category. **A modest increase of \$21,330 is budgeted.**

Repairs and Maintenance:

This category contains all expected maintenance of SAA facilities, such as streets, ramps, taxiways, runways, buildings, etc. that are not considered capital projects. In addition, this category contains expenses for fencing, keys & locks, wildlife management & control, signs, land clearing, and equipment/vehicle maintenance. The FY 2018-2019 budget provides for an **overall increase of \$50,253 (8.31%) in this category**, better providing for the care and upkeep of the capital plant.

Utilities:

Part of the Utilities expenses are telephone and data services. This includes contract services from Windstream, cellular phones from AT&T and Nextel, and pagers/air cards. Also, included are electrical service, water, sewer, and garbage collection. **This budget category is expected to decrease by \$13,758 (-3.37%).**

Insurance:

The actual contract rates for the upcoming fiscal year will not be quoted until 45 days prior to October 1st for all insurance. The insurance (which amounts to non-salary related insurance) may not be contractually bound until the end of September. Binding ourselves to multi-year quotes has helped contain some yearly increases. **We anticipate an increase of approximately \$4,167 (1.07%) in this category.**

Debt service expense:

The SAA Budget for the Debt Service category for FY 2019-2020 does not contain debt service. Terminal expansion project is listed as a capital expense.

Overall, **all expenses from operations are projected to increase by \$869,764 (7.48%).** The net effect of the increase in revenues, coupled with the increase in expenses, should produce an **operating profit of \$3,019,243.** **This represents a decrease over FY 2018-2019 of \$370,025 (-10.92%) in operating profit.**

CAPITAL IMPROVEMENT PROGRAM

Grant Related Capital Projects

Continuing Project:

The Terminal Expansion Project commenced on April 2, 2018. Construction is underway in numerous parts of the terminal. A loan for \$60,500,000 was secured for the construction phase of this project. The FAA, through its PFC program is funding approximately 73% of this project and the remaining amount is funded through an FDOT grant and airport revenues.

New FAA-AIP Entitlement funded projects:

1. FAA-AIP Grant This grant finances the Master Plan Update project. Expenditures are expected to total \$1,167,000 with FAA reimbursement equal to \$1,050,669, FDOT reimbursement of \$58,370 and SAA paying a similar amount (\$58,370).

2. FAA-AIP Grant This grant finances the Rehabilitation of Taxiway Bravo, Charlie and Lima project. SAA is one of three airports in Florida to receive a portion of the funds made available by the FAA in a massive \$1,000,000,000 program. This is the first phase of a multi-year project that is expected to provide \$10,000,000 of FAA funds. FDOT and SAA are each expected to contribute \$555,556 toward this phase of the project.

Non-Grant Related Capital Purchases:

The FY 2019-2020 budget reflects a decrease of \$517,845 (-34.08%) in non-grant related capital purchases.

Passenger Facility Charges (PFC):

As part of the Safety and Capacity Expansion Act of 1990, the Authority received approval from the FAA in December 2000 to impose a Passenger Facility Charge (PFC) of \$1 per eligible enplaned passenger at Orlando Sanford International Airport. PFCs may be used either to pay for eligible capital improvements or to pay debt service on bonds issued to finance projects eligible for PFC funding. Projects funded by PFC's can be past eligible projects (constructed after November 1991), current eligible projects, and/or future eligible projects. PFC funds that are used for reimbursement of funding for previously completed, eligible projects result in funding available by the SAA for discretionary use. The first approved PFC #1 application authorized \$1,192,352 to fund 100% of past project costs of various Airport improvements. PFC #2 (2003) increased the PFCs to \$2 per enplaned passenger with an authorized amount of \$13,312,090 to pay for 100% reimbursement to the SAA from the Domestic Terminal Project, completed in 2001. PFC 2 was fully collected in 2012. PFC #3 was approved in July 2012 and increased the PFCs from \$2 to \$4 per enplaned passenger, for a total authorized amount of \$29,837,167, of which \$1,963,878 was to be reimbursed to the SAA for past and already completed eligible projects. As of July 31, 2018 PFC #3 application had been fully collected.

Passenger Facility Charges (cont.):

On January 23, 2018 the FAA partially approved PFC Application #4. Reimbursement for \$1,674,940 for past projects and \$51,033,661 for a portion of the terminal expansion project was approved. A construction loan for \$60,500,000 was secured with Fifth Third Bank. The project is expected to take approximately 32 months to complete. FY 2019-2020 is expected to incur approx. \$18,661,149 in costs with \$6,500,000 collected in PFC, FDOT paying \$600,969, SAA incurring loan increases of \$12,541,698 and paying \$780,000 in loan payments.

Looking Forward: The SAA Board and Staff are seeking to commercially develop the Airport's outparcels. The primary purpose of this development is to maximize revenue for continued development of the Airport's infrastructure. The SAA's development will greatly benefit from continued support from the City and County economic development departments as well as the Orlando Economic Partnership and Enterprise Florida.

Respectfully submitted,

Diane H. Crews, A.A.E.

President & Chief Executive Officer

Diane H. Crews

**DEBT SERVICE
& STATISTICS**

BUDGET DETAIL

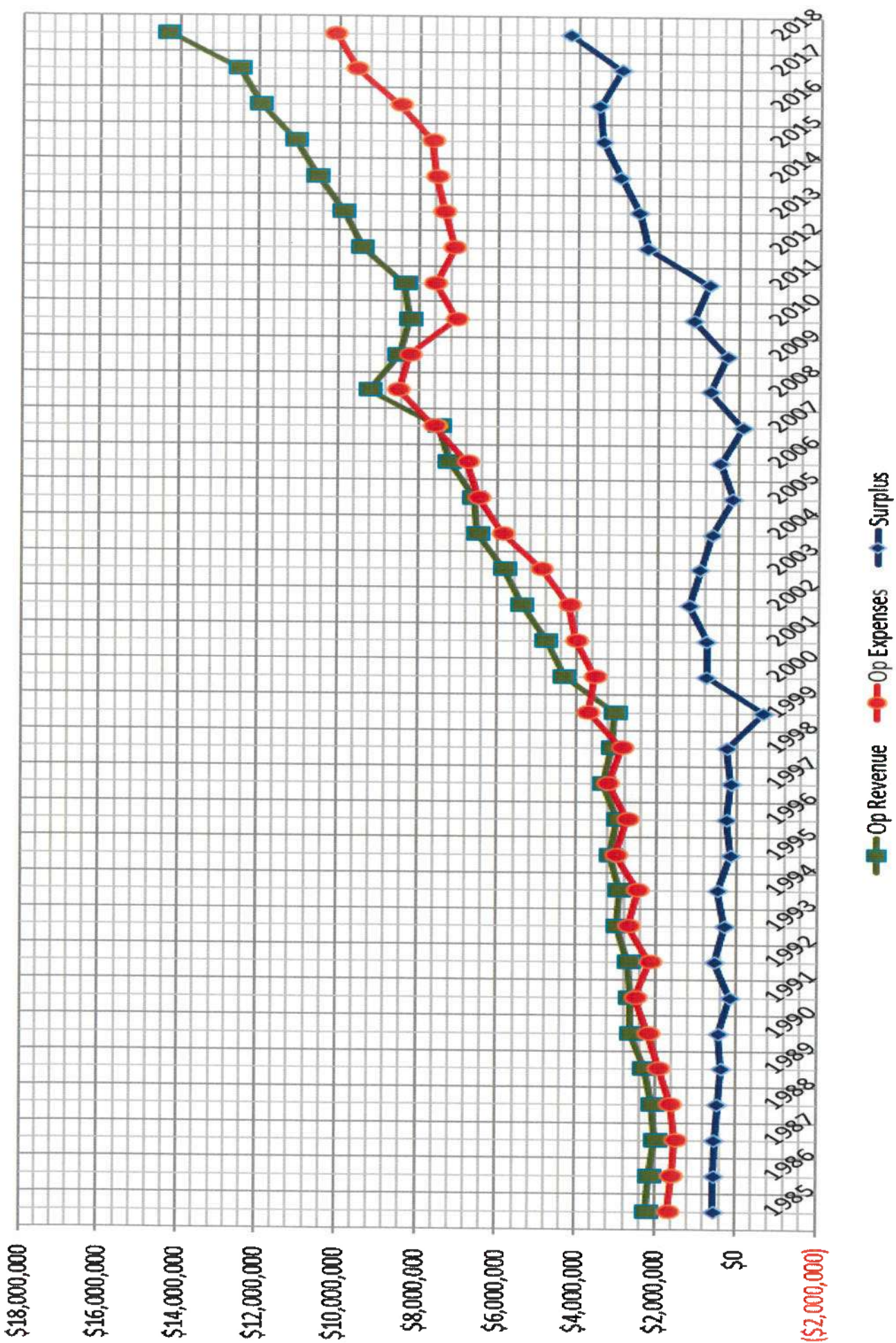
SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2019 - 2020

ADOPTED OPERATING & CAPITAL BUDGET SUMMARY

DESCRIPTION		ACTUALS FY 2017- 2018	ADOPTED BUDGET FY 2018- 2019	ADOPTED BUDGET FY 2019- 2020	BUDGET % CHANGE
Operating Budget					
Estimated Revenues					
	Commerce Park Revenues	2,347,095	2,572,981	2,384,670	-7.32%
	Other Leases & Miscellaneous Revenues	1,034,283	1,012,600	1,190,590	17.58%
	Aviation Revenues	3,645,865	3,967,177	4,232,705	6.69%
	Terminal Revenues	5,881,389	6,035,428	6,219,961	3.06%
	Airfield Revenues	1,106,303	1,175,000	1,130,000	-3.83%
	Ground Transportation Revenues	176,261	241,000	241,000	0.00%
	Interest Earnings	123,498	20,000	125,000	525.00%
	TOTAL ESTIMATED REVENUE	14,314,694	15,024,186	15,523,925	3.33%
Adopted Expenditures					
	Salaries & Benefits	7,127,695	7,845,846	8,434,386	7.50%
	Office & Administrative	198,948	400,330	447,718	11.84%
	Professional & Contract Services	1,254,417	1,136,430	1,309,725	15.25%
	Marketing, Advertising & Community Relations	84,395	514,448	513,000	-0.28%
	Uniforms, Tools & Supplies	288,181	333,870	355,200	6.39%
	Repairs & Maintenance	446,999	604,850	655,103	8.31%
	Utilities	380,297	408,408	394,650	-3.37%
	Insurance	307,870	390,733	394,900	1.07%
	E:Debt Service - Interest:Finance	0	0	0	0.00%
	E:Debt Service - Principal	0	0	0	0
	TOTAL ESTIMATED EXPENSES	10,088,802	11,634,915	12,504,682	7.48%
Estimated Fund Surplus to Fund Capital Projects		4,225,892	3,389,271	3,019,243	-10.92%
Other Capital Budget Items					
	GRANT REVENUES:	0	3,643,094	14,251,525	291.19%
	OTHER SOURCES:	0	26,884,461	23,285,383	-13.39%
	TOTAL CAPITAL FUNDS - ALL SOURCES	0	30,527,555	37,536,908	22.96%
	PROJECT RELATED EXPENDITURES:	19,415,839	29,527,420	36,912,881	25.01%
	TOTAL FUND SURPLUS:	482,825	1,000,136	624,027	-37.61%
		19,898,664	30,527,556	37,536,908	22.96%

Operating Revenues, Expenses and Surplus (1985-2018)



**DEPARTMENT
BUDGETS**

CAPITAL BUDGET

SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2019 - 2020

ADOPTED CAPITAL BUDGET SUMMARY

CAPITAL PROJECT BUDGET	ADOPT- EDBUDGET FY 2019- 2020	EXPENSES FY 2019- 2020	SAA EXPENSES FY 2019- 2020
PROJECT DESCRIPTION			
<u>GRANT RELATED CAPITAL PROJECTS</u>			
Upgrade Master Plan			
Estimated FAA Funds @ 90%	1,050,669		
Estimated FDOT Funds @ 5%	58,370		
		1,167,409	58,370
Reconstruction of T/W B, C & L (Construction)			
Estimated FAA Funds @ 90%	10,000,000		
Estimated FDOT Funds @ 5%	555,556		
		11,111,112	555,556
<u>PFC - FUNDED CAPITAL PROJECTS</u>			
Design & Construction of Terminal Expansion			
Estimated PFC Collections	6,500,000		
Estimated FDOT Funds	2,586,930		
Estimated Terminal Expansion Debt	13,766,140		
		23,633,070	780,000
<u>NON-GRANT RELATED CAPITAL PURCHASES</u>			
		1,001,290	1,001,290
SAA 2019-20 PFC Funds	6,500,000		
FAA Funds	11,050,669		
FDOT Funds	3,200,856		
Terminal Expansion Debt	13,766,140		
TOTAL ESTIMATED GRANT & PFC REVENUES	34,517,665		
TOTAL CAPITAL REVENUES	34,517,665		
ESTIMATED CAPITAL EXPENDITURES		36,912,881	
Estimated Fund Surplus (Shortage)to/from Capital Projects			-2,395,216
Operating Profit (Loss)			3,019,243
ESTIMATED SURPLUS - MOVED TO SAA RESERVES			624,027

SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2019 - 2020 ADOPTED OPERATING BUDGET

NON-GRANT RELATED CAPITAL PURCHASES

Finance Department			
7300-10-000	C:Computer/Office Equipment:Finance	Accounting Program Reporting Pkg , Computer (2) and Printers (2)	\$ 2,500
		Total	\$ 2,500
IT Department			
7100-12-000	C:Purchase Vehicles:IT		\$ -
7200-12-000	C:Small Equipment:IT		\$ -
7300-12-000	C:Computer/Office Equipment:IT	Computers (5)	\$ 6,000
7700-12-000	C:Improvements: Communications/Networks		\$ 146,000
7700-12-010	C:Improvements:Access Control		\$ 13,000
7700-12-020	C:Improvements:Video Recording System		\$ 32,000
		Total	\$ 197,000
Administrative Department			
7100-20-000	C:Purchase Vehicles: Admin	General Purpose Vehicle - wrapped	\$ 15,000
7200-20-000	C:Small Equipment:Admin		\$ -
7300-20-000	C:Computer/Office Equipment:Admin		\$ 1,500
7700-20-000	C:Improvements:Buildings	Bldg 533 A/C, Bldg 262 Demo, Bldg 14 A/C, Bldg 503 Tower roof, Door Operators	\$ 290,436
		Total	\$ 306,936
Maintenance Department			
7000-30-000	C:Machinery & Equipment: Maintenance		\$ -
7100-30-000	C:Purchase Vehicles:Maintenance		\$ -
7200-30-000	C:Small Equipment:Maintenance	Mowers (3), Blade Grinder	\$ 42,828
7300-30-000	C:Computer/Office Equipment:Maintenance	Computers (5)	\$ 5,000
		Total	\$ 47,828
Executive Department			
7100-40-000	C:Purchase Vehicles:Executive	Construction Manager Vehicle	\$ 25,000
7200-40-000	C:Small Equipment:Executive		\$ -
7300-40-000	C:Computer/Office Equipment:Executive		\$ 1,000
7700-40-000	C:Improvements:Land & Stormwater		\$ -
		Total	\$ 26,000
Operations Department			
7100-50-000	C:Purchase Vehicles:Operations		\$ -
7200-50-000	C:Small Equipment:Operations	VHF Radios (2)	\$ 2,500
7300-50-000	C:Computer/Office Equipment:Operations	Computer (4), Printer (1), Training Video	\$ 55,000
		Total	\$ 57,500
ARFF Department			
7000-60-000	C:Machinery & Equipment: ARFF	Tires, Foam Testing Sys, Flow Control Valve,Bunker Gear	\$ 134,059
7100-60-000	C:Purchase Vehicles:ARFF		\$ -
7200-60-000	C:Small Equipment:ARFF	K-saws (3) , Defibrilators	\$ 42,466
7300-60-000	C:Computer/Office Equipment:ARFF		\$ -
		Total	\$ 176,526
Police Department			
7100-70-000	C:Purchase Vehicles:Police	Replace K-9 vehicle, purchase 2 new vehicles	\$ 160,000
7200-70-000	C:Small Equipment:Police		\$ -
7300-70-000	C:Computer/Office Equipment:Police	Laptops (11)	\$ 22,000
		Total	\$ 182,000
Control Department			
7200-71-000	C:Small Equipment:Control		\$ -
7300-71-000	C:Computer/Office Equipment:Control	Computers, Monitors (5)	\$ 5,000
		Total	\$ 5,000
	TOTAL ALL NON-GRANT CAPITAL		\$ 1,001,290

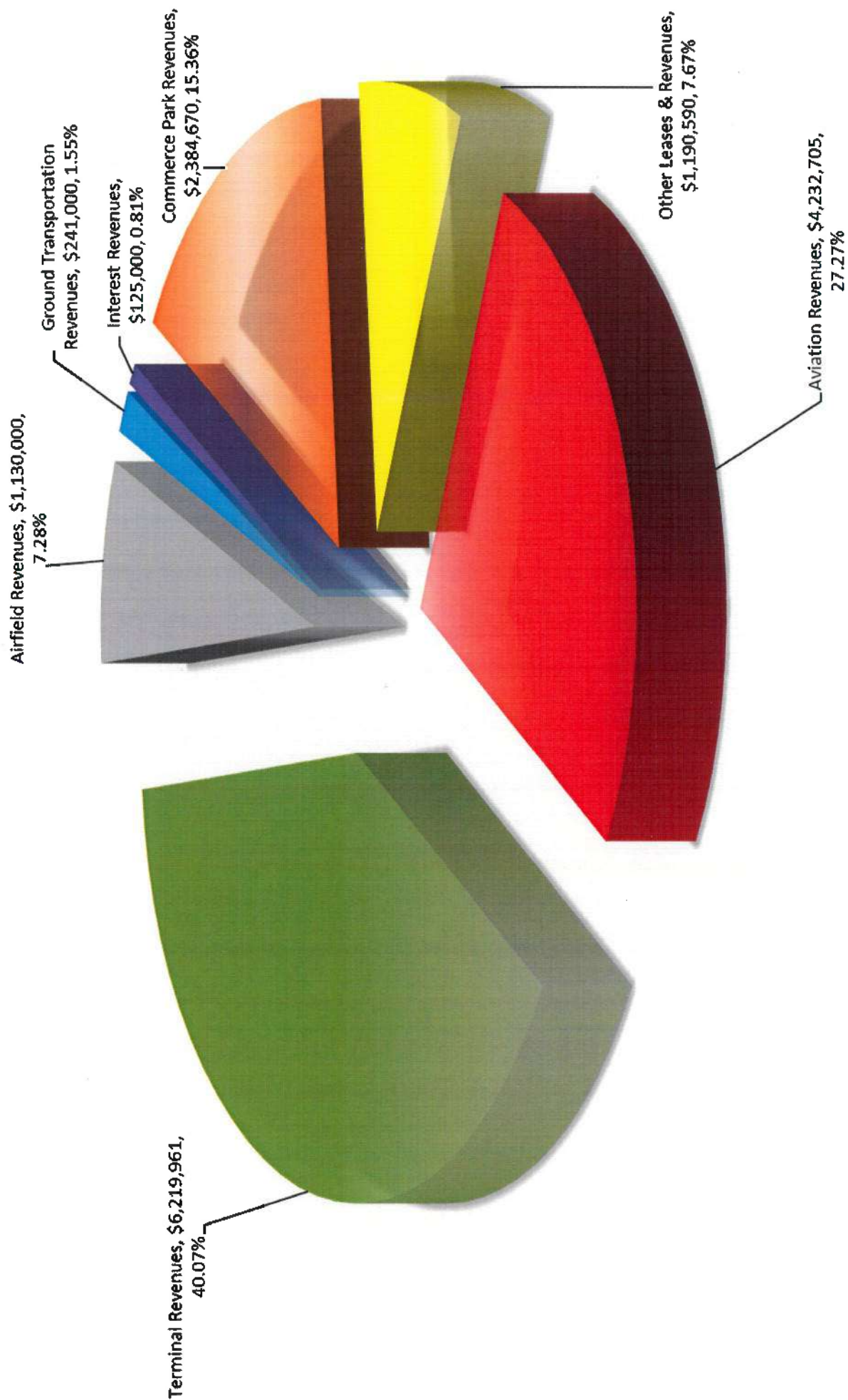
**DETAIL OF
REVENUES**

DETAIL OF REVENUES

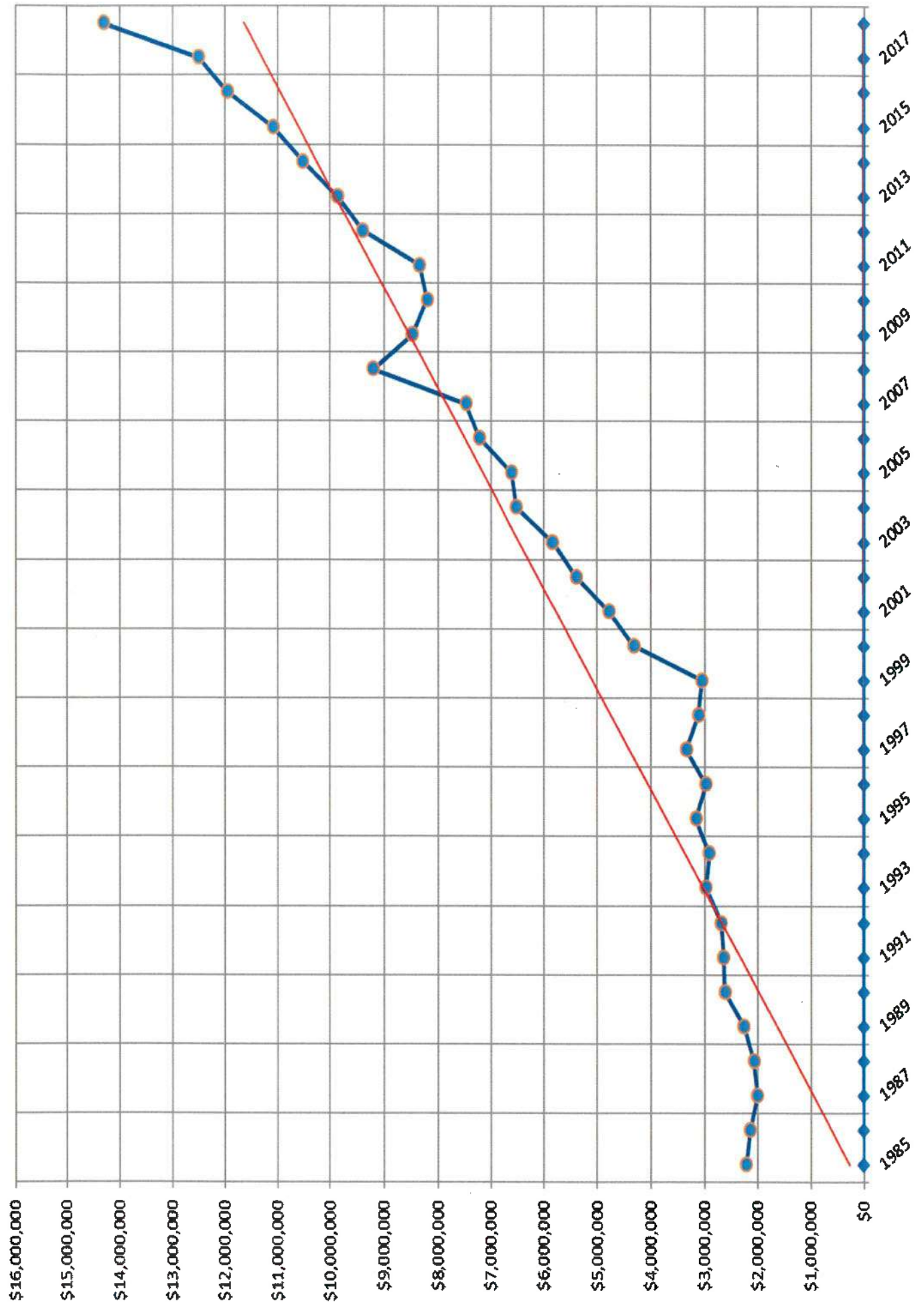
DETAIL OF REVENUES FY 2019-2020

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDGET FY 2019-2020
COMMERCE PARK REVENUES				
1000-00-000	R:Commerce Park Bldg Leases	\$ 1,791,838	\$ 1,953,805	\$ 1,689,719
1000-00-010	R:Commerce Park Land Leases	\$ 555,257	\$ 619,176	\$ 694,951
		\$ 2,347,095	\$ 2,572,981	\$ 2,384,670
OTHER LEASES & MISC. REVENUES				
1100-00-000	R:Lake Golden Leases	\$ 6,000	\$ 5,000	\$ 5,000
1100-00-010	R:Residential Leases	\$ 153,089	\$ 174,000	\$ 171,990
1100-00-020	R:Security ID Fees	\$ 213,432	\$ 175,000	\$ 175,000
1100-00-030	R:Miscellaneous Revenue & Fees	\$ 71,193	\$ 100,000	\$ 100,000
1100-00-040	R:Late Fees & NSF Fees	\$ 25,329	\$ 20,000	\$ 20,000
1100-00-050	R:Security Fines	\$ 15,700	\$ 500	\$ 500
1100-00-060	R:Tenant Discounts Allowed	\$ -	\$ -	\$ -
1100-00-070	R:Communications Revenue	\$ 405,662	\$ 400,000	\$ 400,000
1100-00-080	R: TSA Law Enforcement Revenues	\$ 141,746	\$ 138,100	\$ 138,100
1100-00-090	R: FAA Force Account Revenue	\$ -	\$ -	\$ 180,000
1100-00-100	R:Vending Revenues	\$ 2,132	\$ -	\$ -
		\$ 1,034,283	\$ 1,012,600	\$ 1,190,590
AVIATION REVENUES				
1200-00-000	R:Aviation Building Leases	\$ 1,795,336	\$ 2,173,267	\$ 2,378,447
1200-00-010	R:Aviation Land Leases	\$ 551,497	\$ 613,938	\$ 625,051
1200-00-020	R:Aviation Ramp Leases	\$ 100,268	\$ 112,520	\$ 100,019
1200-00-030	R:T-Hangar Leases	\$ 264,927	\$ 276,552	\$ 288,388
1200-00-100	R:Fuel Flowage Fees	\$ 922,037	\$ 780,000	\$ 825,000
1200-00-110	R:Fuel Storage Fees	\$ 3,000	\$ 3,000	\$ -
1200-00-120	R:FTZ Fuel Permits	\$ 7,000	\$ 7,000	\$ 14,000
1200-00-200	R:Aircraft Brokerage Fees	\$ 1,800	\$ 900	\$ 1,800
		\$ 3,645,865	\$ 3,967,177	\$ 4,232,705
TERMINAL REVENUES				
1300-00-000	R:Authority Share of Domestic Terminal Revenues	\$ 2,105,299	\$ 2,139,195	\$ 2,203,371
1300-00-100	R:OSD Parking Revenue	\$ 1,547,167	\$ 1,670,233	\$ 1,720,340
1300-00-200	R:Customer Facility Charges	\$ 2,224,388	\$ 2,225,000	\$ 2,291,750
1400-00-000	R:International Land Leases	\$ -	\$ -	\$ -
1400-00-100	R:SAA Maintenance Fees	\$ 4,535	\$ 1,000	\$ 4,500
1400-00-300	R:International Terminal Privilege Fees	\$ -	\$ -	\$ -
		\$ 5,881,389	\$ 6,035,428	\$ 6,219,961
AIRFIELD REVENUES				
1500-00-000	R:Domestic Landing Fees	\$ 772,067	\$ 850,000	\$ 850,000
1500-00-100	R:Intr'l Landing Fees	\$ 135,060	\$ 125,000	\$ 80,000
1500-00-200	R:Public Safety Fee	\$ 199,176	\$ 200,000	\$ 200,000
		\$ 1,106,303	\$ 1,175,000	\$ 1,130,000
GROUND TRANSPORTATION REVENUES				
1600-00-000	R:GT Permit Fees	\$ 61,769	\$ 53,000	\$ 53,000
1600-00-100	R:GT Access Fees	\$ 107,430	\$ 180,000	\$ 180,000
1600-00-200	R:Off Airport Rental Car Comm.	\$ 7,062	\$ 8,000	\$ 8,000
		\$ 176,261	\$ 241,000	\$ 241,000
UNRESTRICTED INTEREST EARNINGS				
1700-00-000	R:Interest Earned:Unrestricted	\$ 123,498	\$ 20,000	\$ 125,000
TOTAL REVENUES FROM OPERATIONS		\$ 14,314,694	\$ 15,024,186	\$ 15,523,925
TOTAL EXPENSES FROM OPERATIONS		\$ 10,088,802	\$ 11,634,918	\$ 12,504,682
PROJECTED FUND SURPLUS		\$ 4,225,892	\$ 3,389,268	\$ 3,019,243

Budgeted Revenue Sources, FY 2019-2020



SAA OPERATING REVENUE 1985 - 2018



**DETAIL OF
EXPENSES**

DETAIL OF EXPENSES

DETAIL OF EXPENSES FY 2019-2020

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDG- ET FY 2019-2020
FULL TIME SALARIES				
2000-10-000	E:Full Time Salaries:Finance	\$ 340,893	\$ 350,149	\$ 361,335
2000-12-000	E:Full Time Salaries:IT	\$ 315,507	\$ 404,674	\$ 319,345
2000-20-000	E:Full Time Salaries:Admin	\$ 296,227	\$ 262,377	\$ 183,375
2000-30-000	E:Full Time Salaries:Maint	\$ 902,643	\$ 1,001,188	\$ 1,042,374
2000-40-000	E:Full Time Salaries:Exec	\$ 342,273	\$ 430,721	\$ 569,152
2000-50-000	E:Full Time Salaries:Ops	\$ 792,110	\$ 886,315	\$ 1,028,631
2000-60-000	E:Full Time Salaries:ARFF	\$ 477,993	\$ 606,447	\$ 631,837
2000-70-000	E:Full Time Salaries:Police	\$ 618,704	\$ 653,925	\$ 823,942
2000-71-000	E:Full Time Salaries:Control	\$ 311,005	\$ 397,299	\$ 409,595
		\$ 4,397,355	\$ 4,993,095	\$ 5,369,585
PART TIME SALARIES				
2010-20-000	E:Part Time Wages:Admin	\$ -	\$ -	\$ 53,581
2010-50-000	E:Part Time Wages:Ops	\$ -	\$ -	\$ -
2010-40-000	E:Part Time Wages:Exec	\$ -	\$ 62,417	\$ 64,293
2010-60-000	E:Part Time Wages:ARFF	\$ 24,408	\$ 46,048	\$ 47,433
2010-70-000	E:Part Time Wages:Police	\$ -	\$ -	\$ -
		\$ 24,408	\$ 108,465	\$ 165,307
OVERTIME				
2020-10-000	E:Overtime:Finance	\$ 868	\$ 6,500	\$ 6,500
2020-12-000	E:Overtime:IT	\$ 1,565	\$ 500	\$ 2,000
2020-20-000	E:Overtime:Admin	\$ 2,533	\$ 2,000	\$ 2,000
2020-30-000	E:Overtime:Maint	\$ 17,068	\$ 10,000	\$ 15,000
2020-40-000	E:Overtime:Exec	\$ 1,750	\$ 1,000	\$ -
2020-50-000	E:Overtime:Ops	\$ 46,188	\$ 30,000	\$ 45,000
2020-60-000	E:Overtime:ARFF	\$ 83,119	\$ 90,000	\$ 101,377
2020-70-000	E:Overtime:Police	\$ 4,041	\$ 20,000	\$ 20,000
2020-71-000	E:Overtime:Control	\$ 4,840	\$ 8,000	\$ 8,000
		\$ 161,972	\$ 168,000	\$ 199,877
UNEMPLOYMENT COMPENSATION				
2040-10-000	E:Unemployment Comp:Finance	\$ 161	\$ -	\$ -
2040-12-000	E:Unemployment Comp:IT	\$ -	\$ -	\$ -
2040-20-000	E:Unemployment Comp:Admin	\$ -	\$ -	\$ -
2040-30-000	E:Unemployment Comp:Maint	\$ -	\$ -	\$ -
2040-50-000	E:Unemployment Comp:Ops	\$ 2,614	\$ -	\$ -
2040-60-000	E:Unemployment Comp:ARFF	\$ -	\$ -	\$ -
2040-70-000	E:Unemployment Comp:Police	\$ -	\$ -	\$ -
2040-71-000	E:Unemployment Comp:Control	\$ -	\$ -	\$ -
		\$ 2,775	\$ -	\$ -
FICA				
2050-10-000	E:FICA:Finance	\$ 26,607	\$ 26,786	\$ 27,642
2050-12-000	E:FICA:IT	\$ 24,426	\$ 30,958	\$ 24,430
2050-20-000	E:FICA:Admin	\$ 23,021	\$ 20,072	\$ 14,028
2050-30-000	E:FICA:Maint	\$ 70,648	\$ 76,591	\$ 79,742
2050-40-000	E:FICA:Exec	\$ 27,330	\$ 29,247	\$ 39,490
2050-50-000	E:FICA:Ops	\$ 64,704	\$ 67,803	\$ 78,690
2050-60-000	E:FICA:ARFF	\$ 44,007	\$ 49,916	\$ 51,964
2050-70-000	E:FICA:Police	\$ 46,688	\$ 50,025	\$ 63,032
2050-71-000	E:FICA:Control	\$ 24,065	\$ 30,393	\$ 31,334
		\$ 351,496	\$ 381,791	\$ 410,352

DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDG- ET FY 2019-2020
RETIREMENT				
2060-10-000	E:Employee Pension:Finance	\$ 449,076	\$ 51,949	\$ 59,062
2060-12-000	E:Employee Pension:IT	\$ 27,134	\$ 33,426	\$ 27,049
2060-20-000	E:Employee Pension:Admin	\$ 24,271	\$ 18,793	\$ 13,791
2060-30-000	E:Employee Pension:Maint	\$ 86,832	\$ 90,248	\$ 96,550
2060-40-000	E:Employee Pension:Exec	\$ 74,581	\$ 98,653	\$ 115,194
2060-50-000	E:Employee Pension:Ops	\$ 94,479	\$ 96,688	\$ 113,052
2060-60-000	E:Employee Pension:ARFF	\$ 146,086	\$ 159,861	\$ 173,078
2060-70-000	E:Employee Pension:Police	\$ 164,364	\$ 166,224	\$ 215,952
2060-71-000	E:Employee Pension:Control	\$ 26,556	\$ 32,817	\$ 34,693
2065-10-000	E:OPEB Contribution:Finance	\$ -	\$ 5,493	\$ 9,000
		\$ 1,093,379	\$ 754,152	\$ 857,421
MEDICAL, DENTAL & LIFE INSURANCE				
2070-10-000	E:Life & Health Ins:Finance	\$ 232,105	\$ 39,877	\$ 49,118
2070-12-000	E:Life & Health Ins:IT	\$ 36,632	\$ 55,583	\$ 48,998
2070-20-000	E:Life & Health Ins:Admin	\$ 42,293	\$ 47,421	\$ 32,602
2070-30-000	E:Life & Health Ins:Maint	\$ 153,239	\$ 189,464	\$ 195,320
2070-40-000	E:Life & Health Ins:Exec	\$ 30,380	\$ 32,522	\$ 49,908
2070-50-000	E:Life & Health Ins:Ops	\$ 107,242	\$ 173,586	\$ 203,291
2070-60-000	E:Life & Health Ins:ARFF	\$ 68,930	\$ 87,325	\$ 90,029
2070-70-000	E:Life & Health Ins:Police	\$ 68,785	\$ 87,377	\$ 114,529
2070-71-000	E:Life & Health Ins:Control	\$ 50,883	\$ 71,098	\$ 73,284
		\$ 790,489	\$ 784,253	\$ 857,080
WORKER'S COMPENSATION				
2080-10-000	E:Workers Compensation:Finance	\$ 967	\$ 787	\$ 756
2080-12-000	E:Workers Compensation:IT	\$ 21,889	\$ 21,054	\$ 17,622
2080-20-000	E:Workers Compensation:Admin	\$ 703	\$ 590	\$ 383
2080-30-000	E:Workers Compensation:Maint	\$ 55,421	\$ 52,088	\$ 57,520
2080-40-000	E:Workers Compensation:Exec	\$ 10,232	\$ 22,549	\$ 29,252
2080-50-000	E:Workers Compensation:Ops	\$ 38,808	\$ 36,979	\$ 46,951
2080-60-000	E:Workers Compensation:ARFF	\$ 22,984	\$ 25,948	\$ 33,963
2080-70-000	E:Workers Compensation:Police	\$ 26,173	\$ 26,005	\$ 31,160
2080-71-000	E:Workers Compensation:Control	\$ 644	\$ 893	\$ 856
		\$ 177,821	\$ 186,893	\$ 218,464
2090-10-000	E:Management Reserves	\$ 128,000	\$ 469,200	\$ 356,300
		\$ 7,127,695	\$ 7,845,849	\$ 8,434,386

* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDG- ET FY 2019-2020
OFFICE & ADMINISTRATION				
2100-40-000	E:Travel:Board Members	\$ 18,367	\$ 30,000	\$ 30,000
2110-10-000	E:Travel:Staff:Finance	\$ 3,701	\$ 4,000	\$ 5,000
2110-12-000	E:Travel:Staff:IT	\$ 4,975	\$ 7,636	\$ 7,500
2110-20-000	E:Travel:Staff:Admin	\$ 126	\$ 4,000	\$ 4,000
2110-30-000	E:Travel:Staff:Maint	\$ 16,767	\$ 21,091	\$ 23,091
2110-40-000	E:Travel:Staff:Exec	\$ 21,081	\$ 36,908	\$ 60,000
2110-50-000	E:Travel:Staff:Ops	\$ 18,952	\$ 34,248	\$ 42,050
2110-60-000	E:Travel:Staff:ARFF	\$ 6,981	\$ 26,417	\$ 26,417
2110-70-000	E:Travel:Staff:Police	\$ 4,209	\$ 8,200	\$ 700
2110-71-000	E:Travel:Staff:Control	\$ 806	\$ 600	\$ 600
2120-10-000	E:Training:Staff:Finance	\$ 180	\$ 4,000	\$ 4,000
2120-12-000	E:Training:Staff:IT	\$ 2,240	\$ 5,000	\$ 5,000
2120-20-000	E:Training:Staff:Admin	\$ 795	\$ 1,000	\$ 1,000
2120-30-000	E:Training:Staff:Maint	\$ 715	\$ 1,500	\$ 3,155
2120-40-000	E:Training:Staff:Exec	\$ 1,197	\$ 3,000	\$ 3,000
2120-50-000	E:Training:Staff:Ops	\$ 3,238	\$ 5,750	\$ 10,155
2120-60-000	E:Training:Staff:ARFF	\$ 7,420	\$ 10,500	\$ 20,640
2120-70-000	E:Training:Staff:Police	\$ 1,564	\$ 2,500	\$ 2,655
2120-71-000	E:Training:Staff:Control	\$ 255	\$ 2,500	\$ 2,500
2125-60-000	E:Airport Safety Training:ARFF	\$ 2,442	\$ 2,500	\$ -
2130-10-000	E:Postage & Shipping:Finance	\$ 1,323	\$ 4,500	\$ 5,000
2130-12-000	E:Postage & Shipping:IT	\$ 84	\$ 750	\$ 750
2130-20-000	E:Postage & Shipping:Admin	\$ 1,817	\$ 4,000	\$ 4,000
2130-30-000	E:Postage & Shipping:Maint	\$ 60	\$ 100	\$ 100
2130-40-000	E:Postage & Shipping:Exec	\$ 223	\$ 400	\$ 400
2130-50-000	E:Postage & Shipping:Ops	\$ 422	\$ 750	\$ 750
2130-60-000	E:Postage & Shipping:ARFF	\$ 82	\$ 75	\$ 100
2130-70-000	E:Postage & Shipping:Police	\$ 41	\$ 80	\$ 80
2130-71-000	E:Postage & Shipping:Control	\$ -	\$ 25	\$ 25
2140-10-000	E:Dues & Publications:Finance	\$ 2,477	\$ 2,000	\$ 3,000
2140-12-000	E:Dues & Publication:IT	\$ 29	\$ -	\$ -
2140-20-000	E:Dues & Publications:Admin	\$ 1,836	\$ 5,000	\$ 5,000
2140-30-000	E:Dues & Publications:Maint	\$ -	\$ 300	\$ 300
2140-40-000	E:Dues & Publications:Exec	\$ 29,870	\$ 40,000	\$ 40,000
2140-50-000	E:Dues & Publications:Ops	\$ 404	\$ 750	\$ 1,300
2140-60-000	E:Dues & Publications:ARFF	\$ 1,846	\$ 2,350	\$ 2,350
2140-70-000	E:Dues & Publications:Police	\$ 1,285	\$ 1,500	\$ 1,500
2140-71-000	E:Dues & Publication:Control	\$ -	\$ -	\$ -
2150-10-000	E:License&Registration:Finance	\$ 854	\$ 4,000	\$ 4,000
2150-12-000	E:License&Registration:IT	\$ 18,075	\$ 15,000	\$ 29,000
2150-20-000	E:License&Registration:Admin	\$ 300	\$ 1,500	\$ 1,500
2150-30-000	E:License&Registration:Maint	\$ 100	\$ 1,900	\$ 1,900
2150-40-000	E:License&Registration:Exec	\$ 200	\$ 6,200	\$ 6,200
2150-50-000	E:License&Registration:Ops	\$ 827	\$ 50,000	\$ 41,200
2150-60-000	E:License&Registration:ARFF	\$ 2,298	\$ 5,900	\$ 5,900
2150-70-000	E:License&Registration:Police	\$ 530	\$ 700	\$ 700
2150-71-000	E:License&Registration:Control	\$ -	\$ 400	\$ 400
2160-10-000	E:Charges&Obligations:Finance	\$ 17,764	\$ 40,000	\$ 40,000
2160-12-000	E:Charges&Obligations:IT	\$ -	\$ -	\$ -
2160-20-000	E:Charges&Obligations:Admin	\$ -	\$ 500	\$ 500
2160-30-000	E:Charges&Obligations:Maint	\$ -	\$ -	\$ -
2160-40-000	E:Charges&Obligations:Exec	\$ -	\$ -	\$ -
2160-50-000	E:Charges&Obligations:Ops	\$ -	\$ -	\$ -
2160-60-000	E:Charges&Obligations:ARFF	\$ -	\$ -	\$ -
2160-70-000	E:Charges&Obligations:Police	\$ 190	\$ 300	\$ 300
2160-71-000	E:Charges&Obligations:Control	\$ -	\$ -	\$ -
		\$ 198,948	\$ 400,330	\$ 447,718

DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDG- ET FY 2019-2020
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	\$ 5,730	\$ 15,000	\$ 20,000
2200-12-000	E:Professional Services:IT	\$ 18,936	\$ 50,000	\$ 50,000
2200-20-000	E:Professional Services:Admin	\$ 570	\$ 4,000	\$ 4,000
2200-30-000	E:Professional Services:Maint	\$ 220	\$ 300	\$ 300
2200-40-000	E:Professional Service:Exec	\$ 137,286	\$ 170,000	\$ 230,000
2200-50-000	E:Professional Services:Ops	\$ 2,842	\$ 3,450	\$ 3,450
2200-60-000	E:Professional Services:ARFF	\$ 110	\$ 1,000	\$ 1,000
2200-70-000	E:Professional Services:Police	\$ 586	\$ 2,100	\$ 1,400
2200-71-000	E:Professional Services:Control	\$ 332	\$ 580	\$ 580
2220-40-000	E:Legal Services:Exec	\$ 227,706	\$ 250,000	\$ 250,000
2230-10-000	E:Accounting&Auditing:Finance	\$ 117,100	\$ 100,000	\$ 100,000
2235-50-000	E:Security Services:Ops	\$ 71,354	\$ 82,000	\$ 82,000
2237-50-000	E:Security & Safety Awards:Ops	\$ 150	\$ 200	\$ 500
2240-10-000	E:Contractual Services:Finance	\$ 172,445	\$ 45,000	\$ 52,000
2240-12-000	E:Contractual Services:IT	\$ 177,236	\$ 154,000	\$ 154,000
2240-20-000	E:Contractual Services:Admin	\$ 29,844	\$ 55,000	\$ 55,000
2240-30-000	E:Contractual Services:Maint	\$ 79,461	\$ 75,000	\$ 93,000
2240-40-000	E:Contractual Services:Exec	\$ 69,161	\$ 30,000	\$ 30,000
2240-50-000	E:Contractual Services:Ops	\$ 17,944	\$ 28,300	\$ 28,295
2240-60-000	E:Contractual Services:ARFF	\$ 1,385	\$ 2,000	\$ 21,200
2240-70-000	E:Contractual Services:Police	\$ 8,938	\$ 10,500	\$ 12,000
2240-71-000	E:Contractual Services:Control	\$ 33,248	\$ 28,000	\$ 26,000
2250-10-000	E:Special Events: Expenses	\$ 81,833	\$ 30,000	\$ 95,000
		\$ 1,254,417	\$ 1,136,430	\$ 1,309,725
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-20-000	E:Airport Marketing:Admin	\$ -	\$ -	\$ -
2300-40-000	E:Airport Marketing:Exec	\$ 126,529	\$ 300,748	\$ 300,000
2305-40-000	E:Airline Origination Marketing	\$ (30,000)	\$ 80,000	\$ 80,000
2310-40-000	E:Community Relations:Exec	\$ (30,324)	\$ 105,000	\$ 105,000
2315-10-000	E:Employee Relations:Finance	\$ 836	\$ 750	\$ 1,000
2315-12-000	E:Employee Relations:IT	\$ 11	\$ 250	\$ 250
2315-20-000	E:Employee Relations:Admin	\$ 2,173	\$ 5,000	\$ 5,000
2315-30-000	E:Employee Relations:Maint.	\$ 427	\$ 500	\$ 500
2315-40-000	E:Employee Relations:Exec	\$ 4,408	\$ 700	\$ 700
2315-50-000	E:Employee Relations:Ops	\$ 807	\$ 150	\$ 150
2315-60-000	E:Employee Relations:ARFF	\$ 746	\$ 500	\$ 500
2315-70-000	E:Employee Relations:Police	\$ 200	\$ 400	\$ 400
2315-71-000	E:Employee Relations:Control	\$ 119	\$ 250	\$ 300
2320-20-000	E:Foreign Trade Zone:Admin	\$ -	\$ 1,000	\$ 1,000
2340-10-000	E:Advertising&Printing:Finance	\$ 675	\$ 4,000	\$ 4,000
2340-12-000	E:Advertising&Printing:IT	\$ -	\$ -	\$ -
2340-20-000	E:Advertising&Printing:Admin	\$ 2,017	\$ 3,000	\$ 3,000
2340-30-000	E:Advertising&Printing:Maint	\$ -	\$ -	\$ -
2340-40-000	E:Advertising&Printing:Exec	\$ 1,887	\$ 8,000	\$ 8,000
2340-50-000	E:Advertising&Printing:Ops	\$ 231	\$ -	\$ -
2340-60-000	E:Advertising&Printing:ARFF	\$ 2,117	\$ 2,500	\$ 2,500
2340-70-000	E:Advertising&Printing:Police	\$ 1,536	\$ 1,700	\$ 700
2340-71-000	E:Advertising&Printing:Control	\$ -	\$ -	\$ -
		\$ 84,395	\$ 514,448	\$ 513,000

DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDGET FY 2019-2020
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	\$ 3,898	\$ 18,000	\$ 18,000
2400-12-000	E:Office Supplies:IT	\$ 504	\$ 1,000	\$ 1,000
2400-20-000	E:Office Supplies:Admin	\$ 5,345	\$ 8,500	\$ 7,500
2400-30-000	E:Office Supplies:Maint	\$ 984	\$ 1,800	\$ 1,800
2400-40-000	E:Office Supplies:Exec	\$ 1,679	\$ 1,000	\$ 1,000
2400-50-000	E:Office Supplies:Ops	\$ 4,977	\$ 5,000	\$ 6,000
2400-60-000	E:Office Supplies:ARFF	\$ 2,537	\$ 3,000	\$ 3,000
2400-70-000	E:Office Supplies:Police	\$ 1,078	\$ 1,500	\$ 1,500
2400-71-000	E:Office Supplies:Control	\$ 512	\$ 500	\$ 500
2410-12-000	E:Operating Supplies:IT	\$ 2,225	\$ 2,300	\$ 5,000
2410-30-000	E:Operating Supplies:Maint	\$ 16,135	\$ 17,000	\$ 20,000
2410-40-000	E:Operating Supplies:Exec	\$ -	\$ 6,000	\$ -
2410-50-000	E:Operating Supplies:Ops	\$ 5,014	\$ 8,000	\$ 8,000
2410-60-000	E:Operating Supplies:ARFF	\$ 19,653	\$ 24,000	\$ 24,000
2410-70-000	E:Operating Supplies:Police	\$ 6,712	\$ 9,000	\$ 9,000
2410-70-010	E:Operating Supplies:K-9 only	\$ 11,076	\$ 11,000	\$ 11,000
2415-10-000	E:Small Tools:Finance	\$ 2,135	\$ 1,500	\$ 2,000
2415-12-000	E:Small Tools:IT	\$ 311	\$ 2,000	\$ 2,000
2415-20-000	E:Small Tools:Admin	\$ 13,480	\$ 200	\$ 500
2415-30-000	E:Small Tools:Maint	\$ -	\$ 7,500	\$ 9,500
2415-40-000	E:Small Tools:Exec	\$ 804	\$ 300	\$ 300
2415-50-000	E:Small Tools:Ops	\$ 802	\$ 400	\$ 400
2415-60-000	E:Small Tools:ARFF	\$ 3,692	\$ 4,000	\$ 4,000
2415-70-000	E:Small Tools:Police	\$ -	\$ 4,300	\$ 4,300
2415-71-000	E:Small Tools:Control	\$ -	\$ 900	\$ 900
2420-30-000	E:Janitorial Supplies:Maint	\$ 5,435	\$ 4,800	\$ 4,800
2420-60-000	E:Janitorial Supplies:ARFF	\$ 1,998	\$ 2,000	\$ 2,000
2430-30-000	E:Chemicals & Defoliants:Maint	\$ 6,224	\$ 6,500	\$ 6,500
2440-10-000	E:Uniforms:Finance	\$ -	\$ 500	\$ 600
2440-12-000	E:Uniforms:IT	\$ 492	\$ 500	\$ 500
2440-20-000	E:Uniforms:Admin	\$ 46	\$ 700	\$ 600
2440-30-000	E:Uniforms:Maint	\$ 6,739	\$ 5,000	\$ 7,500
2440-40-000	E:Uniforms:Exec	\$ 312	\$ 500	\$ 500
2440-50-000	E:Uniforms:Ops	\$ 2,599	\$ 4,000	\$ 5,250
2440-60-000	E:Uniforms:ARFF	\$ 4,554	\$ 6,600	\$ 9,600
2440-70-000	E:Uniforms:Police	\$ 6,068	\$ 9,000	\$ 10,000
2440-71-000	E:Uniforms:Control	\$ 265	\$ 250	\$ 250
2450-10-000	E:Gas & Oil:Finance	\$ 19	\$ -	\$ 200
2450-12-000	E:Gas & Oil:IT	\$ 2,446	\$ 4,500	\$ 4,500
2450-20-000	E:Gas & Oil:Admin	\$ -	\$ -	\$ 100
2450-30-000	E:Gas & Oil:Maint	\$ 75,429	\$ 65,000	\$ 70,000
2450-40-000	E:Gas & Oil:Exec	\$ 6,198	\$ 11,000	\$ 11,000
2450-50-000	E:Gas & Oil:Ops	\$ 16,100	\$ 22,000	\$ 22,000
2450-60-000	E:Gas & Oil:ARFF	\$ 12,869	\$ 15,000	\$ 15,750
2450-70-000	E:Gas & Oil:Police	\$ 32,878	\$ 32,000	\$ 36,000
2460-10-000	E:Coffee&DrinkSupplies:Finance	\$ 3,441	\$ 4,000	\$ 5,000
2460-30-000	E:Coffee&Drink Supplies:Maint	\$ 458	\$ 1,000	\$ 1,000
2460-50-000	E:Coffee&Drink Supplies:Ops	\$ (1)	\$ 100	\$ 100
2460-60-000	E:Coffee&Drink Supplies:ARFF	\$ -	\$ -	\$ -
2460-70-000	E:Coffee&Drink Supplies:Police	\$ 59	\$ 120	\$ 150
2460-71-000	E:Coffee&DrinkSupplies:Control	\$ -	\$ 100	\$ 100
		\$ 288,181	\$ 333,870	\$ 355,200
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	\$ 4,529	\$ 3,000	\$ 3,000
2510-30-000	E:Maintenance:Parking Lots	\$ -	\$ 1,000	\$ 1,000
2520-30-000	E:Maintenance:Drainage Systems	\$ 150	\$ 2,000	\$ 2,000
2530-30-000	E:Maintenance:Grounds	\$ 21,758	\$ 20,000	\$ 30,000
2540-30-000	E:Maintenance:Fences	\$ 913	\$ 4,000	\$ 4,000

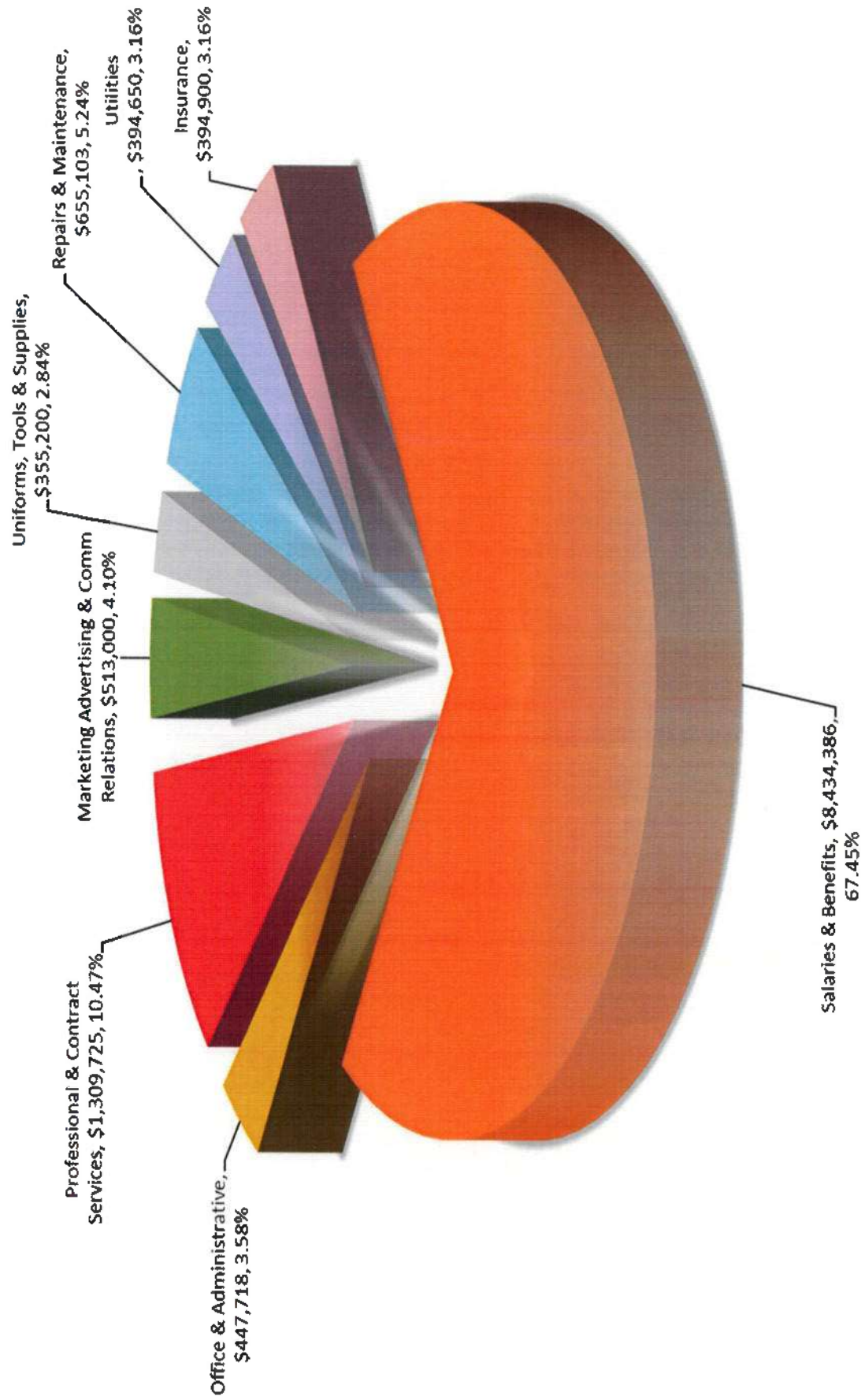
DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDGET FY 2019-2020
REPAIRS & MAINTENANCE (cont.)				
2550-30-000	E:Maintenance:AOA:Maint	\$ 18,545	\$ 150,000	\$ 150,000
2550-50-000	E:Maintenance:Navajds:Ops	\$ 19,200	\$ -	\$ -
2570-50-000	E:Wildlife Management:Ops	\$ 4,487	\$ 8,500	\$ 18,500
2580-30-000	E:Maintenance:Signs & Industrial Lighting	\$ 21,552	\$ 46,750	\$ 30,000
2590-40-000	E:Haz-Mat Disposal:Exec	\$ 9,093	\$ 5,000	\$ 5,000
2600-30-000	E:Land Clearing&Demo:Maint	\$ -	\$ 1,000	\$ 1,000
2610-10-000	E:Maintenance:Buildings:Finance	\$ 10,002	\$ 5,000	\$ 6,000
2610-12-000	E:Maintenance:Buildings:IT	\$ 1,791	\$ 5,000	\$ 5,000
2610-30-000	E:Maintenance:Buildings:Maint	\$ 90,659	\$ 125,000	\$ 125,000
2610-50-000	E:Maintenance:Buildings:Ops	\$ -	\$ 500	\$ 500
2610-60-000	E:Maintenance:Buildings:ARFF	\$ 4,861	\$ 11,500	\$ 51,003
2610-70-000	E:Maintenance:Building:Police	\$ -	\$ -	\$ -
2615-30-000	E:Maintenance:Keys&Locks:Maint	\$ 2,145	\$ 4,000	\$ 4,000
2620-10-000	E:Maintenance:Equip:Finance	\$ 75	\$ 1,000	\$ 1,000
2620-12-000	E:Maintenance:Equip:IT	\$ 9,157	\$ 3,500	\$ 3,500
2620-20-000	E:Maintenance:Equip:Admin	\$ 26,908	\$ 500	\$ 1,000
2620-30-000	E:Maintenance:Equip:Maint	\$ 52,918	\$ 50,000	\$ 55,000
2620-40-000	E:Maintenance:Equip:Exec	\$ -	\$ 500	\$ 500
2620-50-000	E:Maintenance:Equip:Ops	\$ 47	\$ 1,500	\$ 1,500
2620-60-000	E:Maintenance:Equip:ARFF	\$ 11,467	\$ 17,000	\$ 17,000
2620-70-000	E:Maintenance:Equip:Police	\$ 1,236	\$ 2,000	\$ 2,000
2620-71-000	E:Maintenance:Equip:Control	\$ -	\$ 10,100	\$ 5,100
2630-10-000	E:Maintenance:Vehicles:Finance	\$ -	\$ -	\$ -
2630-12-000	E:Maintenance:Vehicles:IT	\$ 400	\$ 3,000	\$ 3,000
2630-20-000	E:Maintenance:Vehicles:Admin	\$ 54	\$ -	\$ -
2630-30-000	E:Maintenance:Vehicles:Maint	\$ 10,473	\$ 20,000	\$ 25,000
2630-40-000	E:Maintenance:Vehicles:Exec	\$ 1,075	\$ 5,500	\$ 5,500
2630-50-000	E:Maintenance:Vehicles:Ops	\$ 6,730	\$ 5,000	\$ 5,000
2630-60-000	E:Maintenance:Vehicles:ARFF	\$ 108,251	\$ 83,000	\$ 83,000
2630-70-000	E:Maintenance:Vehicles:Police	\$ 8,523	\$ 10,000	\$ 11,000
		\$ 446,999	\$ 604,850	\$ 655,103
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	\$ (172)	\$ 2,400	\$ 2,400
2700-12-000	E:Utilities:Telephones:IT	\$ 160,710	\$ 162,000	\$ 162,000
2700-20-000	E:Utilities:Telephones:Admin	\$ 375	\$ 1,200	\$ 1,000
2700-30-000	E:Utilities:Telephones:Maint	\$ 4,528	\$ 4,500	\$ 4,500
2700-40-000	E:Utilities:Telephones:Exec	\$ 2,530	\$ 4,500	\$ 4,500
2700-50-000	E:Utilities:Telephones:Ops	\$ 2,573	\$ 6,000	\$ 6,000
2700-60-000	E:Utilities:Telephones:ARFF	\$ 1,617	\$ 4,100	\$ 4,100
2700-70-000	E:Utilities:Telephones:Police	\$ 15,840	\$ 17,000	\$ 18,200
2700-71-000	E:Utilities:Telephones:Control	\$ 823	\$ 720	\$ 1,400
2710-10-000	E:Utilities:Electric:Finance	\$ 14,410	\$ 19,500	\$ 19,500
2710-12-000	E:Utilities:Electric:IT	\$ 5,598	\$ 4,030	\$ 11,830
2710-20-000	E:Utilities:Electric:Admin	\$ 34,229	\$ 30,000	\$ 3,500
2710-30-000	E:Utilities:Electric:Maint	\$ 34,492	\$ 38,000	\$ 38,000
2710-50-000	E:Utilities:Electric:Ops	\$ 43,554	\$ 44,370	\$ 44,370
2710-60-000	E:Utilities:Electric:ARFF	\$ 10,653	\$ 15,750	\$ 12,500
2710-70-000	E:Utilities:Electric:Police	\$ 7,744	\$ 10,500	\$ 10,500
2720-10-000	E:Utilities:Water:Finance	\$ -	\$ -	\$ -
2720-20-000	E:Utilities:Water:Admin	\$ 15,273	\$ 10,000	\$ 15,000
2720-30-000	E:Utilities:Water:Maint	\$ 3,594	\$ 4,200	\$ 4,200
2720-50-000	E:Utilities:Water:Ops	\$ 809	\$ 688	\$ 700
2720-60-000	E:Utilities:Water:ARFF	\$ 534	\$ 500	\$ 500
2720-70-000	E:Utilities:Water:Police	\$ 123	\$ 170	\$ 170
2730-10-000	E:Utilities:Garbage:Finance	\$ -	\$ -	\$ -
2730-20-000	E:Utilities:Garbage:Admin	\$ 11,087	\$ 18,000	\$ 18,000

DETAIL OF EXPENSES FY 2019-2020(CONT.)

		ACTUAL FY 2017-2018	ADOPTED BUDGET FY 2018-2019	ADOPTED BUDGET FY 2019-2020
UTILITIES EXPENSE (cont.)				
2730-30-000	E:Utilities:Garbage:Maint	\$ 6,615	\$ 7,500	\$ 9,000
2730-50-000	E:Utilities:Garbage:Ops	\$ 95	\$ -	\$ -
2730-60-000	E:Utilities:Garbage:ARFF	\$ 2,274	\$ 2,400	\$ 2,400
2730-70-000	E:Utilities:Garbage:Police	\$ 389	\$ 380	\$ 380
		\$ 380,297	\$ 408,408	\$ 394,650
INSURANCE EXPENSE				
2800-10-000	E:Insurance:Auto:Finance	\$ -	\$ -	\$ -
2800-12-000	E:Insurance:Auto:IT	\$ 2,063	\$ 2,138	\$ 2,993
2800-20-000	E:Insurance:Auto:Admin	\$ -	\$ -	\$ 500
2800-30-000	E:Insurance:Auto:Maint	\$ 9,283	\$ 12,725	\$ 10,856
2800-40-000	E:Insurance:Auto:Exec	\$ 1,146	\$ 3,074	\$ 2,072
2800-50-000	E:Insurance:Auto:Ops	\$ 3,558	\$ 5,567	\$ 4,739
2800-60-000	E:Insurance:Auto:ARFF	\$ 7,461	\$ 11,116	\$ 9,145
2800-70-000	E:Insurance:Auto:Police	\$ 8,070	\$ 10,888	\$ 10,395
2820-10-000	E:Insurance:Property	\$ 208,276	\$ 230,000	\$ 238,000
2830-10-000	E:Insurance:Airport Liability	\$ 20,890	\$ 57,000	\$ 57,000
2830-70-000	E:Insurance:Police Liability	\$ 9,807	\$ 17,000	\$ 18,000
2840-10-000	E:Insurance:Pollution (Tanks)	\$ 3,783	\$ 4,000	\$ 4,200
2860-10-000	E:Insurance:D & O Liability	\$ 33,533	\$ 35,000	\$ 37,000
2870-60-000	E:Insurance: AD&D: ARFF	\$ -	\$ 1,025	\$ -
2870-70-000	E:Insurance: AD&D: Police	\$ -	\$ 1,200	\$ -
		\$ 307,870	\$ 390,733	\$ 394,900
DEBT SERVICE				
2900-10-000	E:Debt Service - Interest:Finance	\$ -	\$ -	\$ -
Balance Sheet	E:Debt Service - Principal	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -
TOTAL REVENUES FROM OPERATIONS		\$ 14,314,694	\$ 15,024,186	\$ 15,523,925
TOTAL EXPENSES FROM OPERATIONS		\$ 10,088,802	\$ 11,634,918	\$ 12,504,682
PROJECTED FUND SURPLUS		\$ 4,225,892	\$ 3,389,268	\$ 3,019,243

Budgeted Expense Uses, FY 2019 - 2020



CAPITAL BUDGET

DEPARTMENTAL LINE ITEM BUDGETS

FINANCE

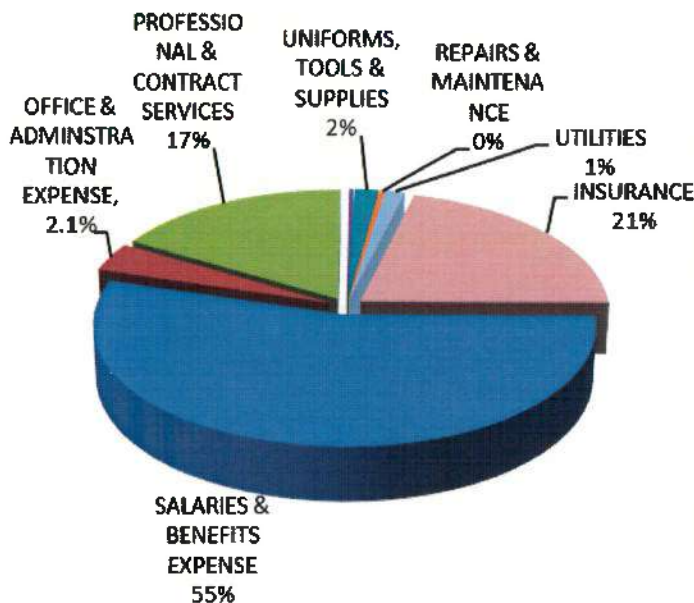
FINANCE

Overview

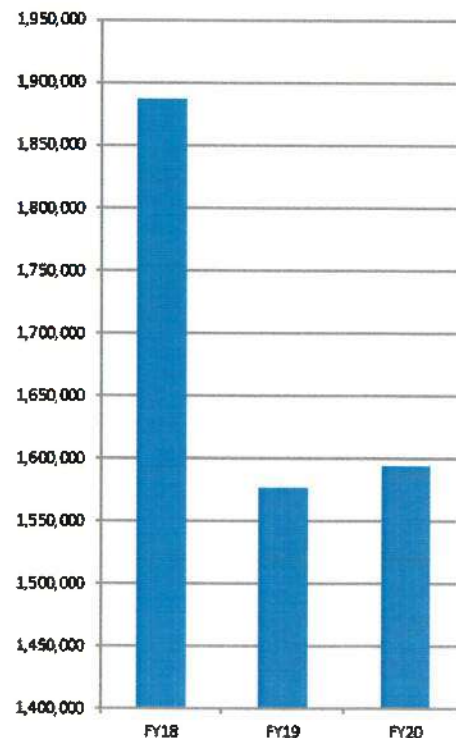
The finance department (comprised of five persons) is responsible for development of the budget, payroll functions, financial record-keeping and analysis, risk management, asset management, grant administration, procurement of financing and compliance with all financial standards, guidelines and regulations. Financial compliance is required by Government Accounting Standard Board (GASB), Financial Accounting Standard Board (FASB), Federal Aviation Administration (FAA), Florida Department of Transportation (FDOT) and is verified annually by an external financial audit.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	1,181,145	945,248	869,713	-75,535	-8%
OFFICE & ADMINISTRATION EXPENSE	26,299	58,500	61,000	2,500	4%
PROFESSIONAL & CONTRACT SERVICES	377,108	190,000	267,000	77,000	41%
MARKETING, ADVERTISING & COMM. RELATIONS	1,511	4,750	5,000	250	5%
UNIFORMS, TOOLS & SUPPLIES	9,493	24,000	25,800	1,800	8%
REPAIRS & MAINTENANCE	10,077	6,000	7,000	1,000	17%
UTILITIES	14,238	21,900	21,900	0	0%
INSURANCE	266,482	326,000	336,200	10,200	3%
INTEREST	0	0	0	0	0%
TOTAL OPERATING EXPENSES	1,886,353	1,576,398	1,593,613	17,215	69%

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY

FINANCE DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-10-000	E:Full Time Salaries:Finance	343,361	350,149	361,335
2020-10-000	E:Overtime:Finance	868	6,500	6,500
2040-10-000	E:Unemployment Comp:Finance	161	0	0
2050-10-000	E:FICA:Finance	26,607	26,786	27,642
2060-10-000	E:Employee Pension:Finance	449,076	51,949	59,062
2065-10-000	E:OPEB Contribution:Finance	0	0	9,000
2070-10-000	E:Life & Health Ins:Finance	232,105	39,877	49,118
2080-10-000	E:Workers Compensation:Finance	967	787	756
2090-10-000	E:Management Reserves	128,000	469,200	356,300
	Total Salaries & Benefits	1,181,145	945,248	869,713
OFFICE & ADMINISTRATION EXPENSE				
2110-10-000	E:Travel:Staff:Finance	3,701	4,000	5,000
2120-10-000	E:Training:Staff:Finance	180	4,000	4,000
2130-10-000	E:Postage & Shipping:Finance	1,323	4,500	5,000
2140-10-000	E:Dues & Publications:Finance	2,477	2,000	3,000
2150-10-000	E:License&Registration:Finance	854	4,000	4,000
2160-10-000	E:Charges&Obligations:Finance	17,764	40,000	40,000
	Total Office & Administrative	26,299	58,500	61,000
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	5,730	15,000	20,000
2230-10-000	E:Accounting&Auditing:Finance	117,100	100,000	100,000
2240-10-000	E:Contractual Services:Finance	172,445	45,000	52,000
2250-10-000	E:Special Events: Expenses	81,833	30,000	95,000
	Total Professional & Contract Services	377,108	190,000	267,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-10-000	E:Employee Relations:Finance	836	750	1,000
2340-10-000	E:Advertising&Printing:Finance	675	4,000	4,000
	Total Marketing & Community Relations	1,511	4,750	5,000
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	3,898	18,000	18,000
2415-10-000	E:Small Tools:Finance	2,135	1,500	2,000
2440-10-000	E:Uniforms:Finance	0	500	600
2450-10-000	E:Gas & Oil:Finance	19	0	200
2460-10-000	E:Coffee&DrinkSupplies:Finance	3,441	4,000	5,000
	Total Uniforms, Tools & Supplies	9,493	24,000	25,800
REPAIRS & MAINTENANCE				
2610-10-000	E:Maintenance:Buildings:Finance	10,002	5,000	6,000
2620-10-000	E:Maintenance:Equip:Finance	75	1,000	1,000
2630-10-000	E:Maintenance:Vehicles:Finance	0	0	0
	Total Repairs & Maintenance	10,077	6,000	7,000
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	-172	2,400	2,400
2710-10-000	E:Utilities:Electric:Finance	14,410	19,500	19,500
2720-10-000	E:Utilities:Water:Finance	0	0	0
2730-10-000	E:Utilities:Garbage:Finance	0	0	0
	Total Utilities	14,238	21,900	21,900

* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
FINANCE DEPARTMENT (CONT.)

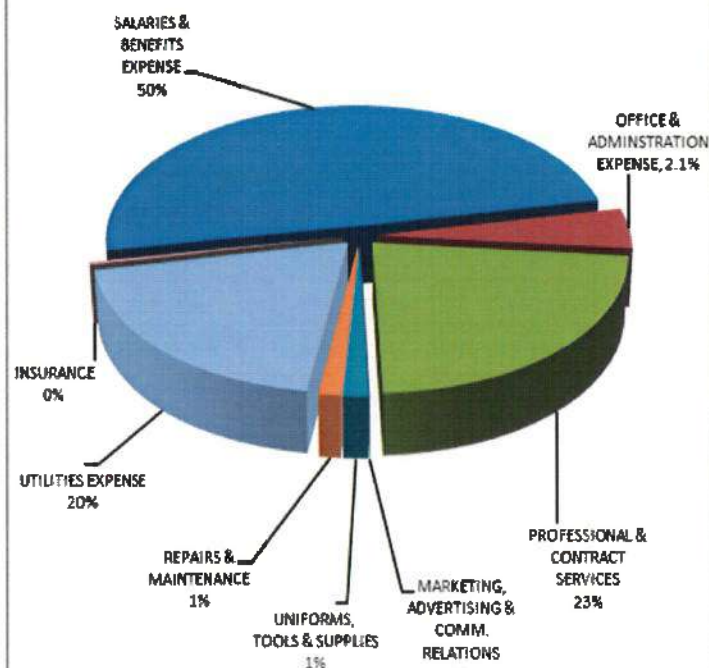
		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19 -20
INSURANCE EXPENSE				
2800-10-000	E:Insurance:Auto:Finance	0	0	0
2820-10-000	E:Insurance:Property	208,276	230,000	238,000
2830-10-000	E:Insurance:Airport Liability	20,890	57,000	57,000
2840-10-000	E:Insurance:Pollution (Tanks)	3,783	4,000	4,200
2860-10-000	E:Insurance:D & O Liability	33,533	35,000	37,000
	Total Insurance	266,482	326,000	336,200
DEBT SERVICE				
2900-10-000	E:Debt Service - Interest:Finance	0	0	0
Balance Sheet	E:Debt Service - Principal	0	0	0
	Total Debt Service	0	0	0
	TOTAL OPERATING EXPENSES	1,886,353	1,576,398	1,593,613
CAPITAL PURCHASES				
7100-10-000	C:Purchase Vehicles:Finance	0	0	0
7200-10-000	C:Small Equipment:Finance	0	0	0
7300-10-000	C:Computer/Office Equipment:Finance	0	34,500	2,500
	Total Capital Purchases	0	34,500	2,500
TOTAL FINANCE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,886,353	1,610,898	1,596,113

INFORMATION TECHNOLOGY

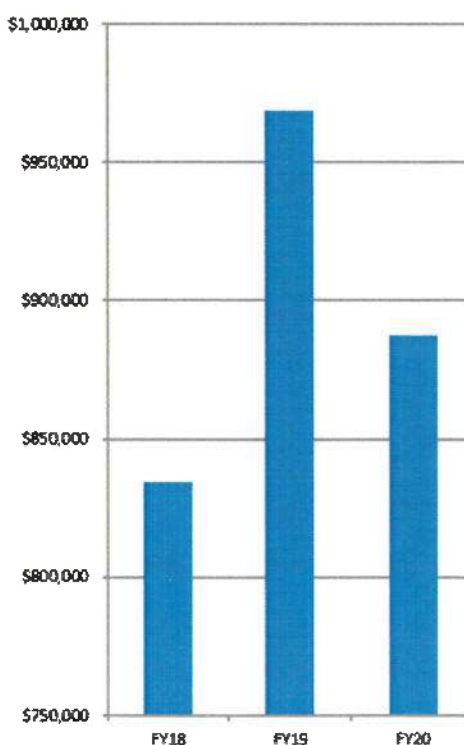
This department is comprised of the six (6) full-time employees fulfilling the Airport's computer network needs, access control, and digital video duties within the Airport. Specifically, this includes the growth and maintenance of the AVAYA phone system, the Bogen paging system, the Airport's web server, the Microsoft Exchange server, the Hirsch Access Control system, the Genetec video recording system, a 802.11(b) wireless internet distributed antenna system, the NICE digital audio recording system, the Spillman Summit CAD & RMS, and the internal local area network (LAN). The Director of Information Technology has the oversight responsibility for this department and reports directly to the President and CEO.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$ 427,153	\$ 546,195	\$ 439,444	\$ (106,751)	-19.5%
OFFICE & ADMINISTRATION EXPENSE	25,403	28,386	42,250	13,864	48.8%
PROFESSIONAL & CONTRACT SERVICES	196,172	204,000	204,000	0	0.0%
MARKETING, ADVERTISING & COMM. RELATIONS	11	250	250	0	0.0%
UNIFORMS, TOOLS & SUPPLIES	5,978	10,300	13,000	2,700	26.2%
REPAIRS & MAINTENANCE	11,348	11,500	11,500	0	0.0%
UTILITIES EXPENSE	166,308	166,030	173,830	7,800	4.7%
INSURANCE	2,063	2,138	2,993	855	40.0%
TOTAL OPERATING EXPENSES	\$ 834,436	\$ 968,799	\$ 887,267	\$ (81,531)	100%

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
IT DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- ED BUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-12-000	E:Full Time Salaries:IT	315,507	404,674	319,345
2020-12-000	E:Overtime:IT	1,565	500	2,000
2040-12-000	E:Unemployment Comp:IT	0	0	0
2050-12-000	E:FICA:IT	24,426	30,958	24,430
2060-12-000	E:Employee Pension:IT	27,134	33,426	27,049
2070-12-000	E:Life & Health Ins:IT	36,632	55,583	48,998
2080-12-000	E:Workers Compensation:IT	21,889	21,054	17,622
	Total Salaries & Benefits	427,153	546,195	439,444
OFFICE & ADMINISTRATION EXPENSE				
2110-12-000	E:Travel:Staff:IT	4,975	7,636	7,500
2120-12-000	E:Training:Staff:IT	2,240	5,000	5,000
2130-12-000	E:Postage & Shipping:IT	84	750	750
2140-12-000	E:Dues & Publication:IT	29	0	0
2150-12-000	E:License&Registration:IT	18,075	15,000	29,000
2160-12-000	E:Charges&Obligations:IT	0	0	0
	Total Office & Administrative	25,403	28,386	42,250
PROFESSIONAL & CONTRACT SERVICES				
2200-12-000	E:Professional Services:IT	18,936	50,000	50,000
2240-12-000	E:Contractual Services:IT	177,236	154,000	154,000
	Total Professional & Contract Services	196,172	204,000	204,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-12-000	E:Employee Relations:IT	11	250	250
2340-12-000	E:Advertising&Printing:IT	0	0	0
	Total Marketing & Community Relations	11	250	250
UNIFORMS, TOOLS & SUPPLIES				
2400-12-000	E:Office Supplies:IT	504	1,000	1,000
2410-12-000	E:Operating Supplies:IT	2,225	2,300	5,000
2415-12-000	E:Small Tools:IT	311	2,000	2,000
2440-12-000	E:Uniforms:IT	492	500	500
2450-12-000	E:Gas & Oil:IT	2,446	4,500	4,500
	Total Uniforms, Tools & Supplies	5,978	10,300	13,000
REPAIRS & MAINTENANCE				
2610-12-000	E:Maintenance:Buildings:IT	1,791	5,000	5,000
2620-12-000	E:Maintenance:Equip:IT	9,157	3,500	3,500
2630-12-000	E:Maintenance:Vehicles:IT	400	3,000	3,000
	Total Repairs & Maintenance	11,348	11,500	11,500
UTILITIES EXPENSE				
2700-12-000	E:Utilities:Telephones:IT	160,710	162,000	162,000
2710-12-000	E:Utilities:Electric:IT	5,598	4,030	11,830
	Total Utilities	166,308	166,030	173,830
INSURANCE EXPENSE				
2800-12-000	E:Insurance:Auto:IT	2,063	2,138	2,993
	Total Insurance	2,063	2,138	2,993
	TOTAL OPERATING EXPENSES	834,436	968,799	887,267
CAPITAL PURCHASES				
7300-12-000	C:Computer/Office Equipment:IT	0	0	6,000
7700-12-000	C:Improvements: Communications/Networks	0	146,000	146,000
7700-12-010	C:Improvements:Access Control	0	30,000	13,000
7700-12-020	C:Improvements:Video Recording System	0	32,000	32,000
	Total Capital Purchases	0	208,000	197,000
TOTAL IT DEPARTMENT OPERATING & CAPITAL EXPENSES		834,436	1,176,799	1,084,267

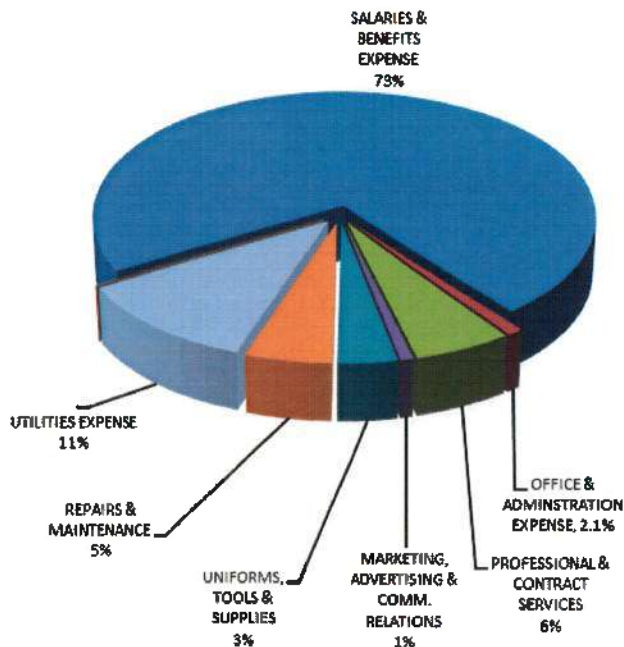
ADMINISTRATION

ADMINISTRATION

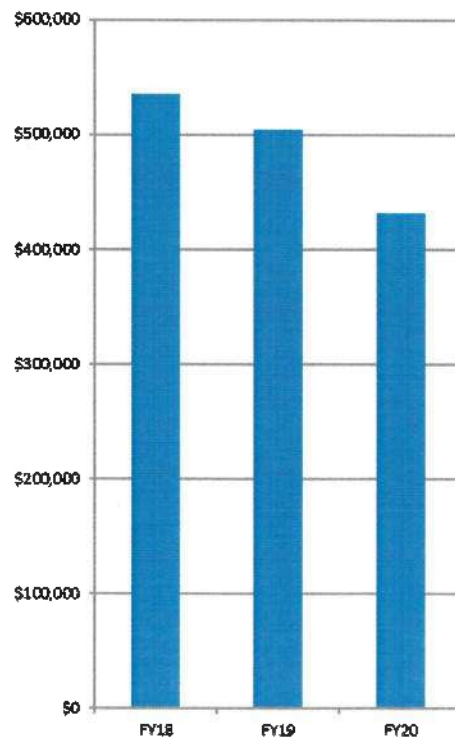
The Chief Financial Officer oversees the Administration Department which is comprised of three (3) full-time employees and one (1) part-time employee. The department serves as the primary point of contact for the Authority. Administration handles leasing of real properties, all record management functions and the critical receptionist functions at the front desk

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$389,048	\$351,253	\$299,760	-\$51,493	14.7%
OFFICE & ADMINSTRATION EXPENSE	4,874	16,000	16,000	0	0.0%
PROFESSIONAL & CONTRACT SERVICES	30,414	59,000	59,000	0	0.0%
MARKETING, ADVERTISING & COMM. RELATIONS	4,190	9,000	9,000	0	0.0%
UNIFORMS, TOOLS & SUPPLIES	18,871	9,400	8,700	-700	-7.4%
REPAIRS & MAINTENANCE	26,962	500	1,000	500	100.0%
UTILITIES EXPENSE	60,964	59,200	37,500	-21,700	36.7%
INSURANCE	0	0	500		

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
ADMIN DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-20-000	E:Full Time Salaries:Admin	296,227	262,377	183,375
2010-20-000	E:Part Time Wages:Admin	0	0	53,581
2020-20-000	E:Overtime:Admin	2,533	2,000	2,000
2040-20-000	E:Unemployment Comp:Admin	0	0	0
2050-20-000	E:FICA:Admin	23,021	20,072	14,028
2060-20-000	E:Employee Pension:Admin	24,271	18,793	13,791
2070-20-000	E:Life & Health Ins:Admin	42,293	47,421	32,602
2080-20-000	E:Workers Compensation:Admin	703	590	383
	Total Salaries & Benefits	389,048	351,253	299,760
OFFICE & ADMINISTRATION EXPENSE				
2110-20-000	E:Travel:Staff:Admin	126	4,000	4,000
2120-20-000	E:Training:Staff:Admin	795	1,000	1,000
2130-20-000	E:Postage & Shipping:Admin	1,817	4,000	4,000
2140-20-000	E:Dues & Publications:Admin	1,836	5,000	5,000
2150-20-000	E:License&Registration:Admin	300	1,500	1,500
2160-20-000	E:Charges&Obligations:Admin	0	500	500
	Total Office & Administrative	4,874	16,000	16,000
PROFESSIONAL & CONTRACT SERVICES				
2200-20-000	E:Professional Services:Admin	570	4,000	4,000
2240-20-000	E:Contractual Services:Admin	29,844	55,000	55,000
	Total Professional & Contract Services	30,414	59,000	59,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-20-000	E:Employee Relations:Admin	2,173	5,000	5,000
2320-20-000	E:Foreign Trade Zone:Admin	0	1,000	1,000
2340-20-000	E:Advertising&Printing:Admin	2,017	3,000	3,000
	Total Marketing & Community Relations	4,190	9,000	9,000
UNIFORMS, TOOLS & SUPPLIES				
2400-20-000	E:Office Supplies:Admin	5,345	8,500	7,500
2415-20-000	E:Small Tools:Admin	13,480	200	500
2440-20-000	E:Uniforms:Admin	46	700	600
2450-20-000	E:Gas & Oil:Admin	0	0	100
	Total Uniforms, Tools & Supplies	18,871	9,400	8,700
REPAIRS & MAINTENANCE				
2620-20-000	E:Maintenance:Equip:Admin	26,908	500	1,000
2630-20-000	E:Maintenance:Vehicles:Admin	54	0	0
	Total Repairs & Maintenance	26,962	500	1,000
UTILITIES EXPENSE				
2700-20-000	E:Utilities:Telephones:Admin	375	1,200	1,000
2710-20-000	E:Utilities:Electric:Admin	34,229	30,000	3,500
2720-20-000	E:Utilities:Water:Admin	15,273	10,000	15,000
2730-20-000	E:Utilities:Garbage:Admin	11,087	18,000	18,000
	Total Utilities	60,964	59,200	37,500
INSURANCE EXPENSE				
2800-20-000	E:Insurance:Auto:Admin	0	0	500
	Total Insurance	0	0	500
	TOTAL OPERATING EXPENSES	535,323	504,353	431,460
CAPITAL PURCHASES				
7100-20-000	C:Purchase Vehicles: Admin	0	0	15,000
7300-20-000	C:Computer/Office Equipment:Admin	0	1,500	1,500
7700-20-000	C:Improvements:Buildings	0	645,365	290,436
	Total Capital Purchases	0	646,865	306,936
TOTAL ADMINISTRATIVE DEPARTMENT OPERATING & CAPITAL EXPENSES		535,323	1,151,218	738,396

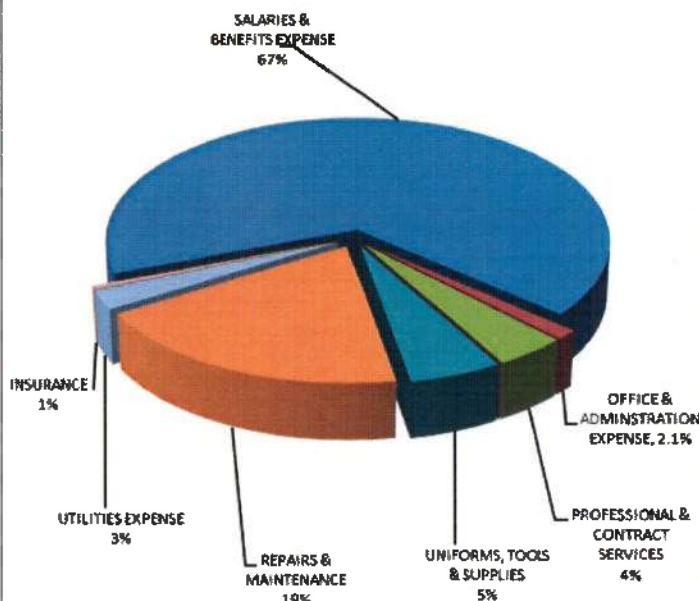
MAINTENANCE

MAINTENANCE

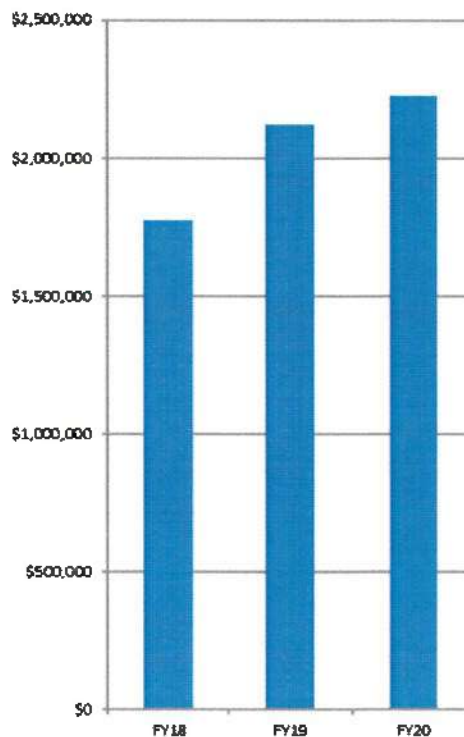
Consisting of twenty-four (24) full-time employees, the Maintenance Department is responsible for all of the grounds-keeping, building maintenance, pavement maintenance, airfield maintenance, "in-house" construction projects, equipment, & vehicle maintenance, and the general upkeep of the entire property of almost 3,000 acres. The Director of Maintenance is assisted by positions that include foreman, electrician, mechanic, secretary, skilled workers, and semi-skilled workers. Oversight of this department is conducted by the Executive Vice-President and Chief Operations Officer (COO).

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$1,285,851	\$1,419,579	\$1,486,505	\$66,926	4.7%
OFFICE & ADMINISTRATION EXPENSE	17,642	24,891	28,546	3,655	14.7%
PROFESSIONAL & CONTRACT SERVICES	79,681	75,300	93,300	18,000	23.9%
MARKETING, ADVERTISING & COMM. RELATIONS	427	500	500	0	0.0%
UNIFORMS, TOOLS & SUPPLIES	111,404	108,600	121,100	12,500	11.5%
REPAIRS & MAINTENANCE	223,642	426,750	430,000	3,250	0.8%
UTILITIES EXPENSE	49,229	54,200	55,700	1,500	2.8%
INSURANCE	9,283	12,725	10,856	-1,869	-14.7%
TOTAL OPERATING EXPENSES	\$1,777,159	\$2,122,545	\$2,226,508	\$103,963	0

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY

FY 2019 - 2020 ADOPTED OPERATING BUDGET

MAINTENANCE DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-30-000	E:Full Time Salaries:Maint	902,643	1,001,188	1,042,374
2020-30-000	E:Overtime:Maint	17,068	10,000	15,000
2040-30-000	E:Unemployment Comp:Maint	0	0	0
2050-30-000	E:FICA:Maint	70,648	76,591	79,742
2060-30-000	E:Employee Pension:Maint	86,832	90,248	96,550
2070-30-000	E:Life & Health Ins:Maint	153,239	189,464	195,320
2080-30-000	E:Workers Compensation:Maint	55,421	52,088	57,520
	Total Salaries & Benefits	1,285,851	1,419,579	1,486,505
OFFICE & ADMINISTRATION EXPENSE				
2110-30-000	E:Travel:Staff:Maint	16,767	21,091	23,091
2120-30-000	E:Training:Staff:Maint	715	1,500	3,155
2130-30-000	E:Postage & Shipping:Maint	60	100	100
2140-30-000	E:Dues & Publications:Maint	0	300	300
2150-30-000	E:License&Registration:Maint	100	1,900	1,900
2160-30-000	E:Charges&Obligations:Maint	0	0	0
	Total Office & Administrative	17,642	24,891	28,546
PROFESSIONAL & CONTRACT SERVICES				
2200-30-000	E:Professional Services:Maint	220	300	300
2240-30-000	E:Contractual Services:Maint	79,461	75,000	93,000
	Total Professional & Contract Services	79,681	75,300	93,300
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-30-000	E:Employee Relations:Maint.	427	500	500
2340-30-000	E:Advertising&Printing:Maint	0	0	0
	Total Marketing & Community Relations	427	500	500
UNIFORMS, TOOLS & SUPPLIES				
2400-30-000	E:Office Supplies:Maint	984	1,800	1,800
2410-30-000	E:Operating Supplies:Maint	16,135	17,000	20,000
2415-30-000	E:Small Tools:Maint	0	7,500	9,500
2420-30-000	E:Janitorial Supplies:Maint	5,435	4,800	4,800
2430-30-000	E:Chemicals & Defoliants:Maint	6,224	6,500	6,500
2440-30-000	E:Uniforms:Maint	6,739	5,000	7,500
2450-30-000	E:Gas & Oil:Maint	75,429	65,000	70,000
2460-30-000	E:Coffee&Drink Supplies:Maint	458	1,000	1,000
	Total Uniforms, Tools & Supplies	111,404	108,600	121,100
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	4,529	3,000	3,000
2510-30-000	E:Maintenance:Parking Lots	0	1,000	1,000
2520-30-000	E:Maintenance:Drainage Systems	150	2,000	2,000
2530-30-000	E:Maintenance:Grounds	21,758	20,000	30,000
2540-30-000	E:Maintenance:Fences	913	4,000	4,000
2550-30-000	E:Maintenance:AOA:Maint	18,545	150,000	150,000
2580-30-000	E:Maintenance:Signs & Industrial Lighting	21,552	46,750	30,000
2600-30-000	E:Land Clearing&Demo:Maint	0	1,000	1,000
2610-30-000	E:Maintenance:Buildings:Maint	90,659	125,000	125,000
2615-30-000	E:Maintenance:Keys&Locks:Maint	2,145	4,000	4,000
2620-30-000	E:Maintenance:Equip:Maint	52,918	50,000	55,000
2630-30-000	E:Maintenance:Vehicles:Maint	10,473	20,000	25,000
	Total Repairs & Maintenance	223,642	426,750	430,000

SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
MAINTENANCE DEPARTMENT (CONT.)

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
UTILITIES EXPENSE				
2700-30-000	E:Utilities:Telephones:Maint	4,528	4,500	4,500
2710-30-000	E:Utilities:Electric:Maint	34,492	38,000	38,000
2720-30-000	E:Utilities:Water:Maint	3,594	4,200	4,200
2730-30-000	E:Utilities:Garbage:Maint	6,615	7,500	9,000
	Total Utilities	49,229	54,200	55,700
INSURANCE EXPENSE				
2800-30-000	E:Insurance:Auto:Maint	9,283	12,725	10,856
	Total Insurance	9,283	12,725	10,856
	TOTAL OPERATING EXPENSES	1,777,159	2,122,545	2,226,508
CAPITAL PURCHASES				
7000-30-000	C:Machinery & Equipment: Maintenance	0	57,600	0
7100-30-000	C:Purchase Vehicles:Maintenance	0	0	0
7200-30-000	C:Small Equipment:Maintenance	0	7,200	42,828
7300-30-000	C:Computer/Office Equipment:Maintenance	0	3,000	5,000
	Total Capital Purchases	0	67,800	47,828
TOTAL MAINTENANCE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,777,159	2,190,345	2,274,336

EXECUTIVE

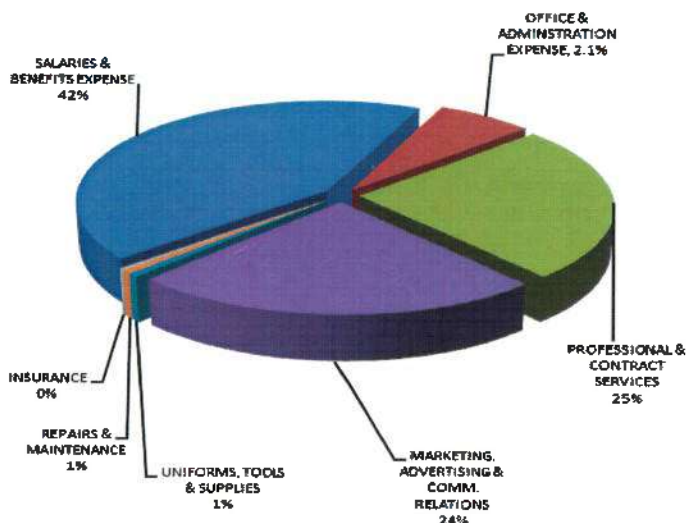
EXECUTIVE

The Executive Department is comprised of five (5) full time employees (the President & Chief Executive Officer, Airport Construction Manager, Contract Administrator, HR Manager and the Executive Assistant to the president) and one (1) part-time employee (Director of Communications). The President & CEO is the Chief of Security, and the designated Incident Commander of all emergency incidents involving the Airport. The Executive Department is responsible for the overall promotion, marketing, management, public information, regulation, development, land acquisition, operations, maintenance, and oversight of the Airport and its staff, and the President & Chief Executive Officer reports directly to the Sanford Airport Authority Board of Directors.

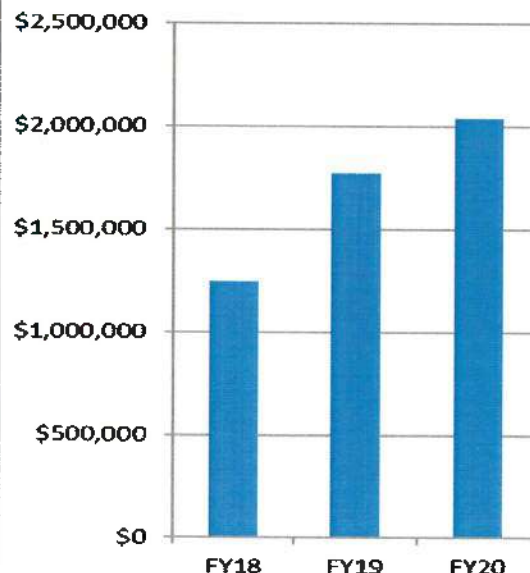
The Executive Department is also in charge of all planning and engineering activities, such as consultant direction, construction project coordination, development of project plans and specifications, coordinating the activities of the Airport's Design Review Committee (DRC), contract compliance, and monitoring of environmental issues which may affect the Airport. Additionally, this department handles political liaison, legislative initiatives, government agency relations, regulatory affairs, and development of grant funding priorities.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$642,674	\$677,109	\$867,290	\$190,181	28.1%
OFFICE & ADMINISTRATION EXPENSE	70,938	116,508	139,600	23,092	19.8%
PROFESSIONAL & CONTRACT SERVICES	434,153	450,000	510,000	60,000	13.3%
MARKETING, ADVERTISING & COMM. RELATIONS	72,500	494,448	493,700	-748	-0.2%
UNIFORMS, TOOLS & SUPPLIES	8,993	12,800	12,800	0	0.0%
REPAIRS & MAINTENANCE	10,168	11,000	11,000	0	0.0%
UTILITIES EXPENSE	2,530	4,500	4,500	0	0.0%
INSURANCE	1,146	3,074	2,072	-1,002	-32.6%
TOTAL OPERATING EXPENSES	\$1,243,102	\$1,769,438	\$2,040,961	\$271,523	0

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY

FY 2019 - 2020 ADOPTED OPERATING BUDGET

EXECUTIVE DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-40-000	E:Full Time Salaries:Exec	498,401	430,721	569,152
2010-40-000	E:Part Time Wages:Exec	0	62,417	64,293
2020-40-000	E:Overtime:Exec	1,750	1,000	0
2040-40-000	E:Unemployment Comp:Exec	0	0	0
2050-40-000	E:FICA:Exec	27,330	29,247	39,490
2060-40-000	E:Employee Pension:Exec	74,581	98,653	115,194
2070-40-000	E:Life & Health Ins:Exec	30,380	32,522	49,908
2080-40-000	E:Workers Compensation:Exec	10,232	22,549	29,252
	Total Salaries & Benefits	642,674	677,109	867,290
OFFICE & ADMINISTRATION EXPENSE				
2100-40-000	E:Travel:Board Members	18,367	30,000	30,000
2110-40-000	E:Travel:Staff:Exec	21,081	36,908	60,000
2120-40-000	E:Training:Staff:Exec	1,197	3,000	3,000
2130-40-000	E:Postage & Shipping:Exec	223	400	400
2140-40-000	E:Dues & Publications:Exec	29,870	40,000	40,000
2150-40-000	E:License&Registration:Exec	200	6,200	6,200
	Total Office & Administrative	70,938	116,508	139,600
PROFESSIONAL & CONTRACT SERVICES				
2200-40-000	E:Professional Service:Exec	137,286	170,000	230,000
2220-40-000	E:Legal Services:Exec	227,706	250,000	250,000
2240-40-000	E:Contractual Services:Exec	69,161	30,000	30,000
	Total Professional & Contract Services	434,153	450,000	510,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-40-000	E:Airport Marketing:Exec	126,529	300,748	300,000
2305-40-000	E:Airline Origination Marketing	-30,000	80,000	80,000
2310-40-000	E:Community Relations:Exec	-30,324	105,000	105,000
2315-40-000	E:Employee Relations:Exec	4,408	700	700
2340-40-000	E:Advertising&Printing:Exec	1,887	8,000	8,000
	Total Marketing & Community Relations	72,500	494,448	493,700
UNIFORMS, TOOLS & SUPPLIES				
2400-40-000	E:Office Supplies:Exec	1,679	1,000	1,000
2415-40-000	E:Small Tools:Exec	804	300	300
2440-40-000	E:Uniforms:Exec	312	500	500
2450-40-000	E:Gas & Oil:Exec	6,198	11,000	11,000
	Total Uniforms, Tools & Supplies	8,993	12,800	12,800
REPAIRS & MAINTENANCE				
2590-40-000	E:Haz-Mat Disposal:Exec	9,093	5,000	5,000
2620-40-000	E:Maintenance:Equip:Exec	0	500	500
2630-40-000	E:Maintenance:Vehicles:Exec	1,075	5,500	5,500
	Total Repairs & Maintenance	10,168	11,000	11,000
UTILITIES EXPENSE				
2700-40-000	E:Utilities:Telephones:Exec	2,530	4,500	4,500
	Total Utilities	2,530	4,500	4,500
INSURANCE EXPENSE				
2800-40-000	E:Insurance:Auto:Exec	1,146	3,074	2,072
	Total Insurance	1,146	3,074	2,072
	TOTAL OPERATING EXPENSES	1,243,102	1,769,438	2,040,961
CAPITAL PURCHASES				
7100-40-000	C:Purchase Vehicles:Executive	0	0	25,000
7300-40-000	C:Computer/Office Equipment:Executive	0	1,000	1,000
	Total Capital Purchases	0	1,000	26,000
TOTAL EXECUTIVE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,243,102	1,770,438	2,066,961

OPERATIONS

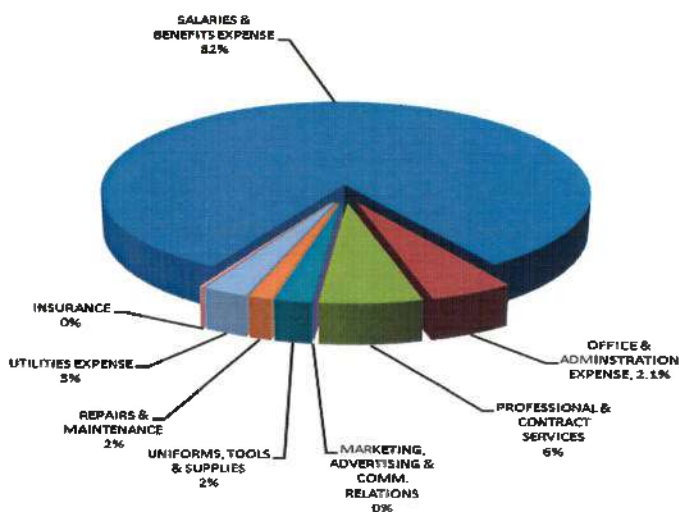
OPERATIONS

Twenty seven (27) full-time employees are included in the Operations Department, and are collectively responsible for all airside functions, terminal & landside coordination, and coordination of safety & security related functions. All TSA security directives, airfield inspections, wildlife management, airport user group communications, airspace coordination with the control tower, and aircraft noise abatement issues are responsibilities of this department. The Operations Department conducts the required classes for tenants and employees for security badging purposes, and maintains the integrity of the badging system at the Airport. The Director of Operations provides the oversight of this department, and reports directly to the Executive Vice-President and COO.

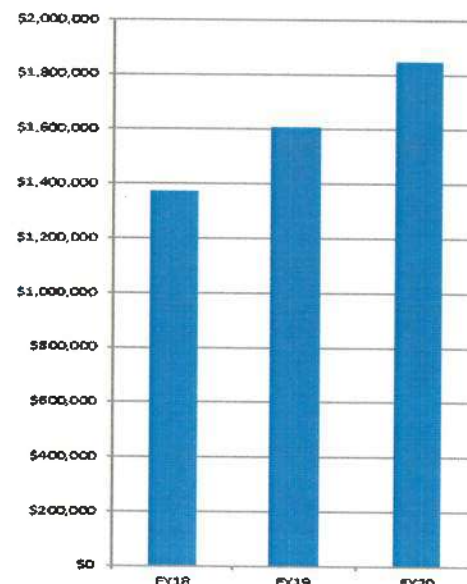
The Executive Vice-President & COO serves as the Airport Security Coordinator and is the primary liaison with the Transportation Security Administration (TSA) Airport Federal Security Director (AFSD) and Assistant AFSD; the Director of Operations is the Assistant Airport Security Coordinator.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$1,146,145	\$1,291,371	\$1,515,615	\$224,244	17.4%
OFFICE & ADMINISTRATION EXPENSE	23,843	91,498	95,455	3,957	4.3%
PROFESSIONAL & CONTRACT SERVICES	92,290	113,950	114,245	295	0.3%
MARKETING, ADVERTISING & COMM. RELATIONS	1,038	150	150	0	0.0%
UNIFORMS, TOOLS & SUPPLIES	29,491	39,500	41,750	2,250	5.7%
REPAIRS & MAINTENANCE	30,464	15,500	25,500	10,000	64.5%
UTILITIES EXPENSE	47,031	51,058	51,070	12	0.0%
INSURANCE	3,558	5,567	4,739	-827	-14.9%
TOTAL OPERATING EXPENSES	\$1,373,860	\$1,608,594	\$1,848,524	\$239,930	1

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
OPERATIONS DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-50-000	E:Full Time Salaries:Ops	792,110	886,315	1,028,631
2010-50-000	E:Part Time Wages:Ops	0	0	0
2020-50-000	E:Overtime:Ops	46,188	30,000	45,000
2040-50-000	E:Unemployment Comp:Ops	2,614	0	0
2050-50-000	E:FICA:Ops	64,704	67,803	78,690
2060-50-000	E:Employee Pension:Ops	94,479	96,688	113,052
2070-50-000	E:Life & Health Ins:Ops	107,242	173,586	203,291
2080-50-000	E:Workers Compensation:Ops	38,808	36,979	46,951
	Total Salaries & Benefits	1,146,145	1,291,371	1,515,615
OFFICE & ADMINISTRATION EXPENSE				
2110-50-000	E:Travel:Staff:Ops	18,952	34,248	42,050
2120-50-000	E:Training:Staff:Ops	3,238	5,750	10,155
2130-50-000	E:Postage & Shipping:Ops	422	750	750
2140-50-000	E:Dues & Publications:Ops	404	750	1,300
2150-50-000	E:License&Registration:Ops	827	50,000	41,200
2160-50-000	E:Charges&Obligations:Ops	0	0	0
	Total Office & Administrative	23,843	91,498	95,455
PROFESSIONAL & CONTRACT SERVICES				
2200-50-000	E:Professional Services:Ops	2,842	3,450	3,450
2235-50-000	E:Security Services:Ops	71,354	82,000	82,000
2237-50-000	E:Security & Safety Awards:Ops	150	200	500
2240-50-000	E:Contractual Services:Ops	17,944	28,300	28,295
	Total Professional & Contract Services	92,290	113,950	114,245
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-50-000	E:Employee Relations:Ops	807	150	150
2340-50-000	E:Advertising&Printing:Ops	231	0	0
	Total Marketing & Community Relations	1,038	150	150
UNIFORMS, TOOLS & SUPPLIES				
2400-50-000	E:Office Supplies:Ops	4,977	5,000	6,000
2410-50-000	E:Operating Supplies:Ops	5,014	8,000	8,000
2415-50-000	E:Small Tools:Ops	802	400	400
2440-50-000	E:Uniforms:Ops	2,599	4,000	5,250
2450-50-000	E:Gas & Oil:Ops	16,100	22,000	22,000
2460-50-000	E:Coffee&Drink Supplies:Ops	-1	100	100
	Total Uniforms, Tools & Supplies	29,491	39,500	41,750
REPAIRS & MAINTENANCE				
2550-50-000	E:Maintenance:Nav aids:Ops	19,200	0	0
2570-50-000	E:Wildlife Management:Ops	4,487	8,500	18,500
2610-50-000	E:Maintenance:Buildings:Ops	0	500	500
2620-50-000	E:Maintenance:Equip:Ops	47	1,500	1,500
2630-50-000	E:Maintenance:Vehicles:Ops	6,730	5,000	5,000
	Total Repairs & Maintenance	30,464	15,500	25,500
UTILITIES EXPENSE				
2700-50-000	E:Utilities:Telephones:Ops	2,573	6,000	6,000
2710-50-000	E:Utilities:Electric:Ops	43,554	44,370	44,370
2720-50-000	E:Utilities:Water:Ops	809	688	700
2730-50-000	E:Utilities:Garbage:Ops	95	0	0
	Total Utilities	47,031	51,058	51,070
INSURANCE EXPENSE				
2800-50-000	E:Insurance:Auto:Ops	3,558	5,567	4,739
	Total Insurance	3,558	5,567	4,739
	TOTAL OPERATING EXPENSES	1,373,860	1,608,594	1,848,524

SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
OPERATIONS DEPARTMENT (CONT.)

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19 -20
CAPITAL PURCHASES				
7100-50-000	C:Purchase Vehicles:Operations	0	0	0
7200-50-000	C:Small Equipment:Operations	0	8,600	2,500
7300-50-000	C:Computer/Office Equipment:Operations	0	13,000	55,000
	Total Capital Purchases	0	21,600	57,500
TOTAL OPERATIONS DEPARTMENT OPERATING & CAPITAL EXPENSES		1,373,860	1,630,194	1,906,024

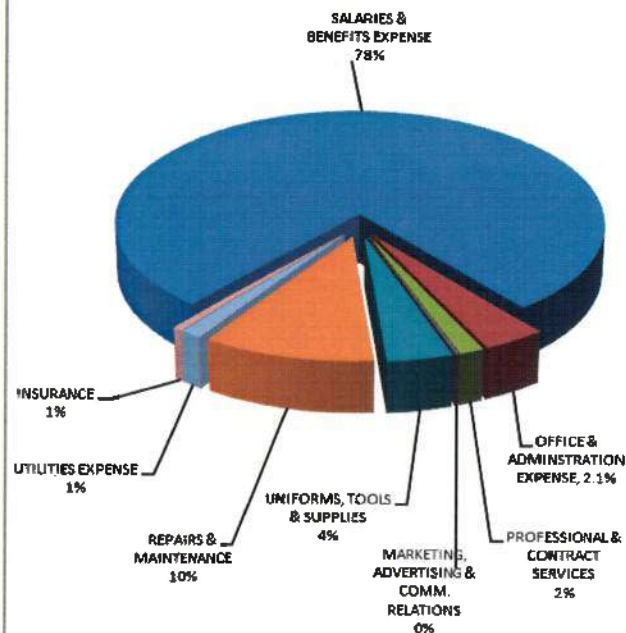
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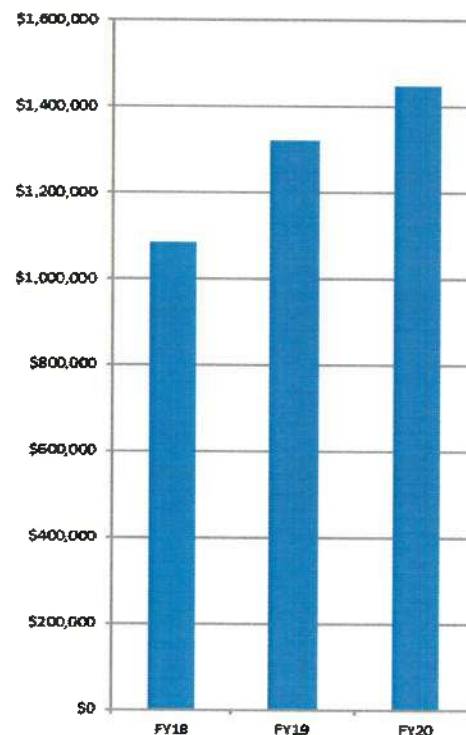
Eleven (11) full-time and three (3) part-time employees are tasked with the responsibility of maintaining first response readiness for any airfield disaster or emergency response incidents that might occur. The Airport Fire Chief leads this department, and reports to the Executive Vice President & COO. All Aircraft Rescue and Firefighting (ARFF) personnel are state-certified firefighters and EMTs, in addition to being certified in aircraft firefighting. The ARFF department also coordinates job related safety training for all employees of the Sanford Airport Authority.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$867,527	\$1,065,545	\$1,129,682	\$64,137	6%
OFFICE & ADMINISTRATION EXPENSE	21,069	47,742	55,407	7,665	16%
PROFESSIONAL & CONTRACT SERVICES	1,495	3,000	22,200	19,200	640%
MARKETING, ADVERTISING & COMM. RELATIONS	2,863	3,000	3,000	0	0%
UNIFORMS, TOOLS & SUPPLIES	45,303	54,600	58,350	3,750	7%
REPAIRS & MAINTENANCE	124,579	111,500	151,003	39,503	35%
UTILITIES EXPENSE	15,078	22,750	19,500	-3,250	-14%
INSURANCE	7,461	12,141	9,145	-2,997	-25%
TOTAL OPERATING EXPENSES	\$1,085,375	\$1,320,279	\$1,448,287	\$128,008	665%

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
ARFF DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-60-000	E:Full Time Salaries:ARFF	477,993	606,447	631,837
2010-60-000	E:Part Time Wages:ARFF	24,408	46,048	47,433
2020-60-000	E:Overtime:ARFF	83,119	90,000	101,377
2040-60-000	E:Unemployment Comp:ARFF	0	0	0
2050-60-000	E:FICA:ARFF	44,007	49,916	51,964
2060-60-000	E:Employee Pension:ARFF	146,086	159,861	173,078
2070-60-000	E:Life & Health Ins:ARFF	68,930	87,325	90,029
2080-60-000	E:Workers Compensation:ARFF	22,984	25,948	33,963
	Total Salaries & Benefits	867,527	1,065,545	1,129,682
OFFICE & ADMINISTRATION EXPENSE				
2110-60-000	E:Travel:Staff:ARFF	6,981	26,417	26,417
2120-60-000	E:Training:Staff:ARFF	7,420	10,500	20,640
2125-60-000	E:Airport Safety Training:ARFF	2,442	2,500	0
2130-60-000	E:Postage & Shipping:ARFF	82	75	100
2140-60-000	E:Dues & Publications:ARFF	1,846	2,350	2,350
2150-60-000	E:License&Registration:ARFF	2,298	5,900	5,900
2160-60-000	E:Charges&Obligations:ARFF	0	0	0
	Total Office & Administrative	21,069	47,742	55,407
PROFESSIONAL & CONTRACT SERVICES				
2200-60-000	E:Professional Services:ARFF	110	1,000	1,000
2240-60-000	E:Contractual Services:ARFF	1,385	2,000	21,200
	Total Professional & Contract Services	1,495	3,000	22,200
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-60-000	E:Employee Relations:ARFF	746	500	500
2340-60-000	E:Advertising&Printing:ARFF	2,117	2,500	2,500
	Total Marketing & Community Relations	2,863	3,000	3,000
UNIFORMS, TOOLS & SUPPLIES				
2400-60-000	E:Office Supplies:ARFF	2,537	3,000	3,000
2410-60-000	E:Operating Supplies:ARFF	19,653	24,000	24,000
2415-60-000	E:Small Tools:ARFF	3,692	4,000	4,000
2420-60-000	E:Janitorial Supplies:ARFF	1,998	2,000	2,000
2440-60-000	E:Uniforms:ARFF	4,554	6,600	9,600
2450-60-000	E:Gas & Oil:ARFF	12,869	15,000	15,750
2460-60-000	E:Coffee&Drink Supplies:ARFF	0	0	0
	Total Uniforms, Tools & Supplies	45,303	54,600	58,350
REPAIRS & MAINTENANCE				
2610-60-000	E:Maintenance:Buildings:ARFF	4,861	11,500	51,003
2620-60-000	E:Maintenance:Equip:ARFF	11,467	17,000	17,000
2630-60-000	E:Maintenance:Vehicles:ARFF	108,251	83,000	83,000
	Total Repairs & Maintenance	124,579	111,500	151,003
UTILITIES EXPENSE				
2700-60-000	E:Utilities:Telephones:ARFF	1,617	4,100	4,100
2710-60-000	E:Utilities:Electric:ARFF	10,653	15,750	12,500
2720-60-000	E:Utilities:Water:ARFF	534	500	500
2730-60-000	E:Utilities:Garbage:ARFF	2,274	2,400	2,400
	Total Utilities	15,078	22,750	19,500
INSURANCE EXPENSE				
2800-60-000	E:Insurance:Auto:ARFF	7,461	11,116	9,145
2870-60-000	E:Insurance: AD&D: ARFF	0	1,025	0
	Total Insurance	7,461	12,141	9,145
	TOTAL OPERATING EXPENSES	1,085,375	1,320,279	1,448,287

SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
ARFF DEPARTMENT (CONT.)

		ACTUALS FY17 -18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19 -20
CAPITAL PURCHASES				
7000-60-000	C:Machinery & Equipment: ARFF	0	26,100	134,059
7100-60-000	C:Purchase Vehicles:ARFF	0	0	0
7200-60-000	C:Small Equipment:ARFF	0	21,270	42,466
7300-60-000	C:Computer/Office Equipment:ARFF	0	0	0
	Total Capital Purchases	0	47,370	176,526
TOTAL ARFF DEPARTMENT OPERATING & CAPITAL EXPENSES		1,085,375	1,367,649	1,624,812

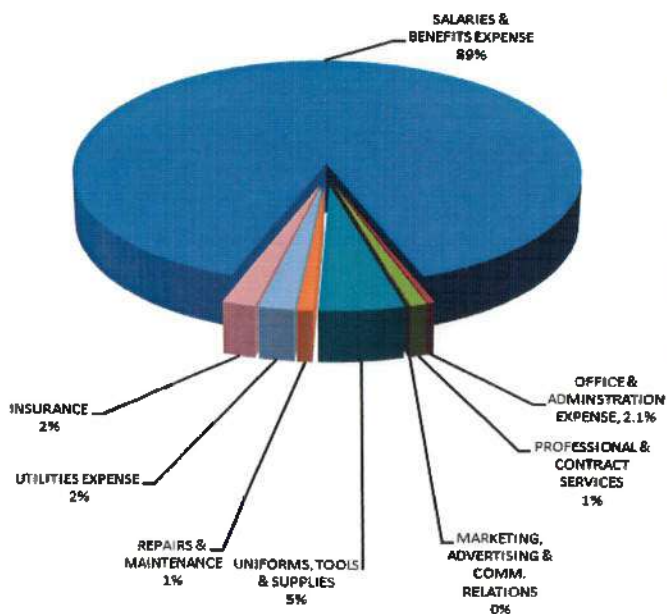
AIRPORT POLICE

POLICE

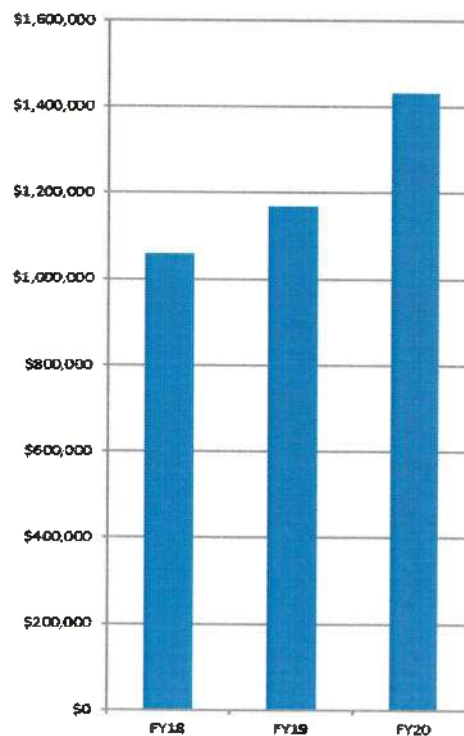
This department is comprised of fourteen (14) full-time positions comprised of ten (10) Airport Police Officers, one (1) Support Coordinator, one (1) Police Canine Handler all reporting through one (1) Captain to the Chief.. All department activities are directed by a full-time Airport Police Chief who reports to the Executive Vice President & COO. The Airport Police Officers provide law enforcement coverage for the Airport on a 24 hours a day, 7 days a week, 365 days per year basis. All officers are state certified, sworn police officers. As a general rule, a minimum of two Police Officers are scheduled on-duty at any given time.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	\$928,755	\$1,003,556	\$1,268,615	\$265,059	26.4%
OFFICE & ADMINISTRATION EXPENSE	7,819	13,280	5,935	-7,345	-55.3%
PROFESSIONAL & CONTRACT SERVICES	9,524	12,600	13,400	800	6.3%
MARKETING, ADVERTISING & COMM. RELATIONS	1,736	2,100	1,100	-1,000	-47.6%
UNIFORMS, TOOLS & SUPPLIES	57,871	66,920	71,950	5,030	7.5%
REPAIRS & MAINTENANCE	9,759	12,000	13,000	1,000	8.3%
UTILITIES EXPENSE	24,096	28,050	29,250	1,200	4.3%
INSURANCE	17,877	29,088	28,395	-693	-2.4%
TOTAL OPERATING EXPENSES	\$1,057,437	\$1,167,594	\$1,431,645	\$264,050	-1

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
POLICE DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19 -20
SALARIES & BENEFITS EXPENSE				
2000-70-000	E:Full Time Salaries:Police	618,704	653,925	823,942
2010-70-000	E:Part Time Wages:Police	-	0	0
2020-70-000	E:Overtime:Police	4,041	20,000	20,000
2040-70-000	E:Unemployment Comp:Police	0	0	0
2050-70-000	E:FICA:Police	46,688	50,025	63,032
2060-70-000	E:Employee Pension:Police	164,364	166,224	215,952
2070-70-000	E:Life & Health Ins:Police	68,785	87,377	114,529
2080-70-000	E:Workers Compensation:Police	26,173	26,005	31,160
	Total Salaries & Benefits	928,755	1,003,556	1,268,615
OFFICE & ADMINISTRATION EXPENSE				
2110-70-000	E:Travel:Staff:Police	4,209	8,200	700
2120-70-000	E:Training:Staff:Police	1,564	2,500	2,655
2130-70-000	E:Postage & Shipping:Police	41	80	80
2140-70-000	E:Dues & Publications:Police	1,285	1,500	1,500
2150-70-000	E:License&Registration:Police	530	700	700
2160-70-000	E:Charges&Obligations:Police	190	300	300
	Total Office & Administrative	7,819	13,280	5,935
PROFESSIONAL & CONTRACT SERVICES				
2200-70-000	E:Professional Services:Police	586	2,100	1,400
2240-70-000	E:Contractual Services:Police	8,938	10,500	12,000
	Total Professional & Contract Services	9,524	12,600	13,400
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-70-000	E:Employee Relations:Police	200	400	400
2340-70-000	E:Advertising&Printing:Police	1,536	1,700	700
	Total Marketing & Community Relations	1,736	2,100	1,100
UNIFORMS, TOOLS & SUPPLIES				
2400-70-000	E:Office Supplies:Police	1,078	1,500	1,500
2410-70-010	E:Operating Supplies:K-9 only	11,076	11,000	11,000
2410-70-000	E:Operating Supplies:Police	6,712	9,000	9,000
2415-70-000	E:Small Tools:Police	0	4,300	4,300
2440-70-000	E:Uniforms:Police	6,068	9,000	10,000
2450-70-000	E:Gas & Oil:Police	32,878	32,000	36,000
2460-70-000	E:Coffee&Drink Supplies:Police	59	120	150
	Total Uniforms, Tools & Supplies	57,871	66,920	71,950
REPAIRS & MAINTENANCE				
2610-70-000	E:Maintenance:Building:Police	0	0	0
2620-70-000	E:Maintenance:Equip:Police	1,236	2,000	2,000
2630-70-000	E:Maintenance:Vehicles:Police	8,523	10,000	11,000
	Total Repairs & Maintenance	9,759	12,000	13,000
UTILITIES EXPENSE				
2700-70-000	E:Utilities:Telephones:Police	15,840	17,000	18,200
2710-70-000	E:Utilities:Electric:Police	7,744	10,500	10,500
2720-70-000	E:Utilities:Water:Police	123	170	170
2730-70-000	E:Utilities:Garbage:Police	389	380	380
	Total Utilities	24,096	28,050	29,250
INSURANCE EXPENSE				
2800-70-000	E:Insurance:Auto:Police	8,070	10,888	10,395
2830-70-000	E:Insurance:Police Liability	9,807	17,000	18,000
2870-70-000	E:Insurance: AD&D: Police	0	1,200	0
	Total Insurance	17,877	29,088	28,395
	TOTAL OPERATING EXPENSES	1,057,437	1,167,594	1,431,645

SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
POLICE DEPARTMENT (CONT.)

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19 -20
CAPITAL PURCHASES				
7100-70-000	C:Purchase Vehicles:Police	0	42,500	160,000
7200-70-000	C:Small Equipment:Police	0	14,000	0
7300-70-000	C:Computer/Office Equipment:Police	0	11,000	22,000
	Total Capital Purchases	0	67,500	182,000
TOTAL POLICE DEPARTMENT OPERATING & CAPITAL EXPENSES		1,057,437	1,235,094	1,613,645

CONTROL CENTER

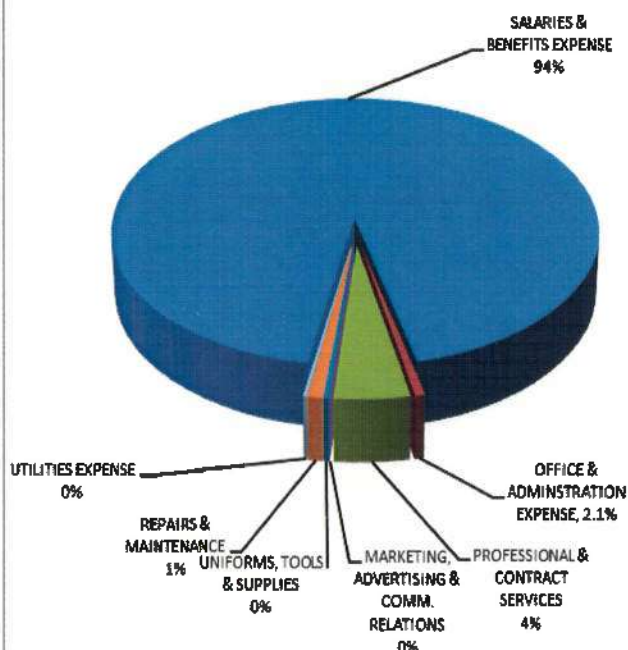
CONTROL

The control department is staffed with eight (8) full time Airport Dispatchers. In addition, this department has one (1) full-time Airport Dispatch Supervisor who can function as a dispatcher if the need arises. The Control Center personnel monitor and record all activities at the Airport, track all needs and events during on-going emergencies and activities, and provide radio and telephone assistance to all Airport users.

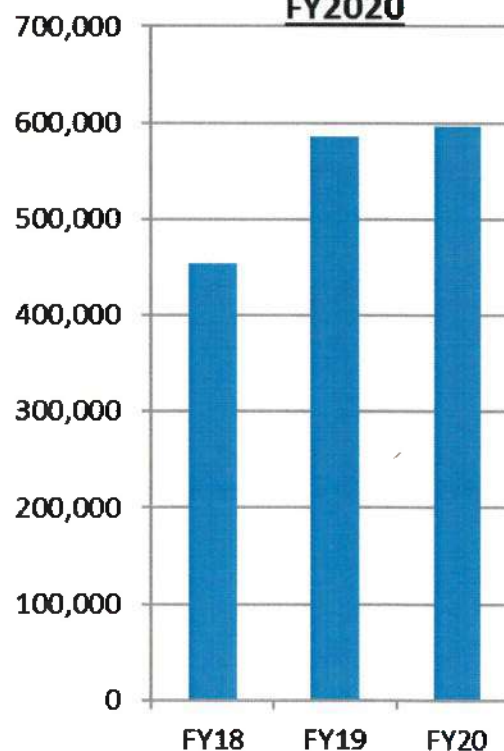
This Department reports to the Airport Police Chief, who in turn, reports to the Airport Executive Vice-President & COO. The Control Center personnel dispatch Airport Operations, Airport Rescue & Fire Fighting (ARFF), Airport Police, Airport Maintenance, Administration, and Construction activities. The dispatchers monitor and provide support for no less than twelve complex computer systems, such as the Airfield Lighting System, the Spillman-Summit Records Management System (RMS) & Computer Aided Dispatch (CAD), the Thorguard lightning protections system, the Simplex Fire Alarm system, the Hirsch-Velocity Access Control system, the Genetec-Omnicast digital Video Recording system, the NICE digital Audio Recording system, and the Emergency Generator Monitoring system.

	FY 2018 Actuals	FY 2019 Budget	FY 2020 Budget	FY 2019 to FY 2020 Change	
				\$	%
OPERATING EXPENSES BY CATEGORY					
SALARIES & BENEFITS EXPENSE	417,993	540,500	557,762	17,262	3.2%
OFFICE & ADMINISTRATION EXPENSE	1,061	3,525	3,525	0	0.0%
PROFESSIONAL & CONTRACT SERVICES	33,580	28,580	26,580	-2,000	-7.0%
MARKETING, ADVERTISING & COMM. RELATIONS	119	250	300	50	20.0%
UNIFORMS, TOOLS & SUPPLIES	777	1,750	1,750	0	0.0%
REPAIRS & MAINTENANCE	0	10,100	5,100	-5,000	-49.5%
UTILITIES EXPENSE	823	720	1,400	680	94.4%
TOTAL OPERATING EXPENSES	454,353	585,425	596,417	10,992	1

FY2020 Operating Budget



Operating Expenses FY2018 to FY2020



SANFORD AIRPORT AUTHORITY
FY 2019 - 2020 ADOPTED OPERATING BUDGET
CONTROL DEPARTMENT

		ACTUALS FY17-18	ADOPTED BUDGET FY18-19	ADOPT- EDBUDGET FY19-20
SALARIES & BENEFITS EXPENSE				
2000-71-000	E:Full Time Salaries:Control	311,005	397,299	409,595
2020-71-000	E:Overtime:Control	4,840	8,000	8,000
2040-71-000	E:Unemployment Comp:Control	0	0	0
2050-71-000	E:FICA:Control	24,065	30,393	31,334
2060-71-000	E:Employee Pension:Control	26,556	32,817	34,693
2070-71-000	E:Life & Health Ins:Control	50,883	71,098	73,284
2080-71-000	E:Workers Compensation:Control	644	893	856
	Total Salaries & Benefits	417,993	540,500	557,762
OFFICE & ADMINISTRATION EXPENSE				
2110-71-000	E:Travel:Staff:Control	806	600	600
2120-71-000	E:Training:Staff:Control	255	2,500	2,500
2130-71-000	E:Postage & Shipping:Control	0	25	25
2140-71-000	E:Dues & Publication:Control	0	0	0
2150-71-000	E:License&Registration:Control	0	400	400
2160-71-000	E:Charges&Obligations:Control	0	0	0
	Total Office & Administrative	1,061	3,525	3,525
PROFESSIONAL & CONTRACT SERVICES				
2200-71-000	E:Professional Services:Control	332	580	580
2240-71-000	E:Contractual Services:Control	33,248	28,000	26,000
	Total Professional & Contract Services	33,580	28,580	26,580
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-71-000	E:Employee Relations:Control	119	250	300
2340-71-000	E:Advertising&Printing:Control	0	0	0
	Total Marketing & Community Relations	119	250	300
UNIFORMS, TOOLS & SUPPLIES				
2400-71-000	E:Office Supplies:Control	512	500	500
2415-71-000	E:Small Tools:Control	0	900	900
2440-71-000	E:Uniforms:Control	265	250	250
2460-71-000	E:Coffee&DrinkSupplies:Control	0	100	100
	Total Uniforms, Tools & Supplies	777	1,750	1,750
REPAIRS & MAINTENANCE				
2620-71-000	E:Maintenance:Equip:Control	0	10,100	5,100
	Total Repairs & Maintenance	0	10,100	5,100
UTILITIES EXPENSE				
2700-71-000	E:Utilities:Telephones:Control	823	720	1,400
	Total Utilities	823	720	1,400
	TOTAL OPERATING EXPENSES	454,353	585,425	596,417
CAPITAL PURCHASES				
7200-71-000	C:Small Equipment:Control	0	16,500	0
7300-71-000	C:Computer/Office Equipment:Control	0	8,000	5,000
	Total Capital Purchases	0	24,500	5,000
TOTAL CONTROL DEPARTMENT OPERATING & CAPITAL EXPENSES		454,353	609,925	601,417

OPERATING BUDGET

SCHEDULE OF DEBT SERVICE

SANFORD AIRPORT AUTHORITY

SCHEDULE OF CONTRACTUAL DEBT

FISCAL YEAR 2019-2020

	DEBT HOLDER'S NAME	RATE	ANNUAL PRINCIPAL	ANNUAL INTER- EST	ANNUAL TOTAL	ORIGI- NAL AMOUNT	APPROX. 1-OCT-20 BALANCE	ORIG. DATE	MATURITY DATE
1	53rd Bank	Libor + 90bps	\$ 6,462,650	\$ 817,350	\$ 7,280,000		\$ 29,353,766	Apr-18	31-Mar-21
1			\$	\$	\$		\$		
SUBTOTAL - ALL DEBT GENERATING MONTHLY INTEREST EXPENSE:									
			\$ 6,462,650	\$ 817,350	\$ 7,280,000		\$ 29,353,766		

EXISTING FDOT AIRPORT LOANS:

	STATE OF FLORIDA	0.00%	\$	\$	\$	\$	\$	Jun-12	31-Jul-21
6.	STATE OF FLORIDA	0.00%	\$	\$	\$	\$	\$	Sep-14	1-May-24
SUBTOTAL - ALL STATE OF FLORIDA LOANS:									
			\$	\$	\$	\$	\$		

TOTAL - ALL DEBT HELD	\$ 30,769,306
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PERFORMANCE

SAA ASSETS vs. LIABILITIES 1985 - 2018

Liabilities Assets

