

AGENDA SANFORD AIRPORT AUTHORITY BOARD MEETING TUESDAY, APRIL 7, 2020

- 1. <u>CALL TO ORDER, PLEDGE OF ALLEGIANCE, AND INTRODUCTION OF</u> GUESTS
- 2. ADVERTISEMENT OF MONTHLY MEETING
- 3. <u>APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON MARCH 3, 2020</u>
- 4. LIAISON REPORTS
 - A. Seminole County
 - B. City of Sanford
- 5. COMMENTS FROM THE PUBLIC
- 6. PRESIDENT'S REPORT
- 7. COUNSEL'S REPORT
- 8. ORLANDO SANFORD INTERNATIONAL, INC. REPORT
- 9. CHAIRMAN'S REPORT
- 10. CONSENT AGENDA
 - A. Consider approval OF Addendum C to Lease No. 2017-10 with SKIMMER SKIFFS, LLC. for Bldg. 262 (Commercial).
 - B. Consider approval of Addendum G to Lease No. 2013-01 with VERTICAL AVIATION TECHNOLOGIES, INC. for Hangar No. 424, located at 1600 Hangar Rd. (Hangar).
 - C. Consider approval of Addendum A to Lease No. 2019-006 with MARCUS BROCATO d/b/a PLAYA AVIATION for Building No. 423, located at 1900 E. Airport Blvd. (Building).
 - D. Consider approval of "Landlord Estoppel Certificate and Agreement Regarding Ground Lease" by One Florida Bank for the Orlando Sanford Airport Southeast Ramp Hangar Development, Inc.

- 11. COMMENTS FROM THE PUBLIC
- 12. OTHER BUSINESS
- 13. REMINDER OF NEXT BOARD MEETING (MAY 5, 2020)
- 14. <u>ADJOURNMENT</u>



SANFORD AIRPORT AUTHORITY 1200 Red Cleveland Boulevard Sanford, Florida 32773 (407) 585-4000• Fax (407) 585-4045 www.orlandosanfordairport.com

March 27, 2020

Via email:

legals@mysanfordherald.com

The Sanford Herald P. O. Box 1657 Sanford, Florida 32772 1657

Attn: Scott, Legal Classified

Please publish the following Public Notice one (1) time in the <u>Tuesday edition (March 31, 2020) of the Sanford Herald Classifieds</u>. Please confirm receipt of this advertisement by email to lhunt@osaa.net

PUBLIC NOTICE

SANFORD AIRPORT AUTHORITY

Notice is hereby given that the Sanford Airport Authority will conduct its April meeting on Tuesday April 7, 2020 at 8:30 a.m., Information may be obtained by contacting the executive offices during normal business hours at (407) 585-4042.

On March 1, 2020, Governor DeSantis issued Executive Order 20-51 directing the Florida Department of Public Health to issue a Public Health Emergency as a result of the COVID-19 virus. On March 9, 2020, Governor DeSantis issued Executive Order 20-52 declaring a state of emergency for the entire state of Florida as a result of the COVID-19 virus. On March 20, 2020, Governor DeSantis issued Executive Order 20-69 suspending the requirement for a quorum to be present in person to hold a public meeting and further allowing for communications media technology to be utilized in conducting a public meeting.

Based on the foregoing Executive Orders issued by Governor DeSantis, the April 7, 2020 meeting of the Sanford Airport Authority will be conducted virtually using the online platform of <u>UberConference®</u>.

Interested persons will be able to listen to the meeting telephonically by dialing in to the Uber Conference phone number or URL: - https://www.uberconference.com/flysanford
Conference Number - 407-553-2512
No PIN needed

For the duration of the declared state of emergency ordered by Governor DeSantis, public comments in connection with any meeting of the Sanford Airport Authority, including the meeting of April 7, 2020, will be received as follows:

emailed to lhunt@osaa.net

Please indicate that the communication is a public comment and the meeting date for which it is intended. Public comments for the April 7, 2020 meeting that are received by 5:00 p.m. on Monday, April 6, 2020 will be read into the record during the meeting and will become part of the permanent record of the meeting.

Any public comment that includes a presentation will need to have the presentation submitted by 5:00 p.m. on Friday, April 3, 2020 to the administrative office for the Sanford Airport Authority via email to lhunt@osaa.net. If the presentation is not provided timely in advance of the meeting, no guarantee can be made that it will be shown as a part of the meeting or become part of the meeting record.

Please take notice that if any person decides to appeal any decision made by the Sanford Airport Authority with respect to any matter considered at the meeting or hearing scheduled herein, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is based, per Section 286.0105, Florida Statutes. Persons with disabilities needing assistance to participate in any of these proceedings should contact the executive offices 48 hours in advance of the meeting at (407) 585-4042.

Diane H. Crews President & CEO

Certified proof of publication and invoice should be sent to:

Attn: Lori Hunt

Sanford Airport Authority 1200 Red Cleveland Boulevard

Sanford, FL 32773

Please do not hesitate to call me at (407) 585-4042 if you have any questions.

Sincerely,

Lori Hunt Executive Assistant



BOARD MEETING

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DESIGN REVIEW COMMITTEE (DRC)

The Sanford Airport Design Review Committee (DRC) meetings are conducted on the first Wednesday of each month unless otherwise posted. The regular scheduled meeting to be held on Wednesday, April 1, 2020, at 10:00 a.m., has been canceled at the Sanford Airport Authority Executive Offices Board Room, A.K. Shoemaker Domestic

Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4042.

SANAC

The Sanford Airport Authority Noise Abatement Committee (SANAC) meeting will be held on Tuesday April 21, 2020, at 9 a.m. in the Sanford Airport Authority Executive Offices Board Room, A.K. Shoemaker Domestic Terminal, 1200 Red Cleveland Boulevard, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4024.

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Diane H. Crews, A.A.E. President & CEO

MINUTES OF THE REGULAR MEETING OF THE SANFORD AIRPORT AUTHORITY MARCH 3, 2020 8:30 A.M.

PRESENT: Tom Green, Chairman

Jennifer T. Dane, Vice Chairman

Kenneth Bentley Frank S. Ioppolo, Jr. William R. Miller

Clyde H. Robertson, Jr. Clayton D. Simmons Stephen P. Smith

Brett Renton, Airport Counsel Ken Wright, Airport Counsel

Commissioner Brenda Carey, County Liaison Commissioner Art Woodruff, City Liaison

ABSENT: Chick Gregg, Sr., Secretary Treasurer

Mayor Jeff Triplett, City Liaison

STAFF PRESENT: Diane Crews, President & CEO

George Speake, Executive Vice President & COO

Don Poore, Chief Financial Officer

Tom Fuehrer, SAPD Chief Tommy Gentry, IT Director Marc Gilotti, SAPD Captain Lori Hunt, Executive Assistant

Radhika Jablonski, Finance Manager

Al Nygren, Property Manager

Lauren Rowe, Communications Director

Julie Sawyer, Executive Assistant Jennifer Taylor, Project Coordinator

OTHERS PRESENT: Sonya Brauer, South East Ramp

Elizabeth Brown, AWW

Brady Lessard, CPH Engineers

Genean McKinnon, McKinnon Assoc.

Paul Partyka, NAI Realvest

Tim Shea, Avcon

Grea Smith. Million Air

Michelle Tatom, Rhodes & Brito Architects

Bob Turk, City of Sanford Economic Development Dir.

1. <u>CALL TO ORDER, PLEDGE OF ALLEGIANCE, AND INTRODUCTION</u>
<u>OF GUESTS</u>

The meeting was called to order at 8:30 a.m. followed by the Pledge of Allegiance.

2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. <u>APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON</u> <u>FEBRUARY 4, 2020</u>

Motion by Board Director Dane, seconded by Board Director Smith to approve the Minutes of the Regular Meeting held on February 4, 2020. Vote was taken, none opposed. Motion passed.

4. <u>LIAISON REPORTS</u>

A. Seminole County

Commissioner Carey thanked everyone who attended the State of County and noted that the County Manager's Annual Report was distributed to the Board. She also thanked those who attended the Seminole State College Dream Gala which provides scholarships to students. Commissioner Carey thanked the Board Directors for serving on the Board.

B. City of Sanford

Commissioner Woodruff congratulated the Airport on Aerospace and Aviation Day; it was a phenomenal event, kudos to everyone. Commissioner Woodruff updated the Board that at the last City Commission meeting, he brought up and suggested that the City start preliminary designs for the new fire station at the airport. He stated they didn't want to wait until the land was ready to start designing and wanted to be able to start construction once the land was chosen.

Commissioner Woodruff stated the City set up a second tax rebate program that goes beyond the jobs rebate program. They have their first project which will be a mixed-use residential retail building at Second Street and Sanford Avenue and will be the first new commercial construction in downtown Sanford in quite a while.

Board Director loppolo inquired about the successor to Russ Gibson. Commissioner Woodruff replied they should know within the next couple of weeks. Board Director Robertson inquired regarding the timeframe for building demolition at the Mayfair Golf Course. Commissioner Woodruff replied they have done the contract for demolition and prepared the site for the temporary building.

5. COMMENTS FROM THE PUBLIC

None.

6. PRESIDENT'S REPORT

President Crews updated the Board regarding construction projects:

- Terminal expansion: 76% complete, project on schedule. The project will be extended beyond the original timeline due to the addition of the canopy section that the Board approved. The PV-1 is now obscured behind black drapes which gives an aura of mystery to the terminal. Looking forward to having an event this summer when we unveil the PV-1 and introduce the public to the entire expansion area.
- Taxiway Bravo, Charlie, Lima Rehabilitation: receipt of FAA grant December 2019, FDOT Grant on January 7 agenda. Notice to proceed issued December 2019. Construction began on Work Area 1 on January 27, 2020. Project is on schedule anticipated completion is September 18, 2020. As of February 29^{th,} we are on contract date 76. The project involves a lot of night work, takes a lot of coordination with the Air Traffic Control Tower, Allegiant and L3 Harris.
- CBP Repair Replacement Project: continues to move forward.
 Continued feedback from the CBP facilities division. Currently at 15% design phase.

Don Poore presented the interim financials.

Discussion regarding terminal revenue and landing fees being down with passenger numbers anticipated to continue to grow. Mr. Poore noted that revenue numbers are below budget projection and explained that international passengers are down, and they pay 100% landing fee, whereas Allegiant, a participating carrier, pays 25% landing fees. President Crews clarified passengers up 10% January over last January. President Crews explained that landing fees are waived for 6 months for new destinations, and Allegiant still has some destinations that are part of that. Traverse City will soon end their six-month waiver period and the Airport will then realize the full import of their landing fees.

Board Director Ioppolo requested further review at next month's meeting. Board Director Robertson noted our budget was very aggressive. Discussion ensued regarding incentives offered to Wamos Air. Board Director Simmons noted Allegiant's A320 is more fuel efficient than the old MD80's and therefore we would be making less revenue on fuel flow.

George Speake presented an update on Coronavirus: with regards to US industry, domestic airlines are seeing 90%, not a lot of cancellations in the US now. No reported cases in Seminole County, but ARFF Chief Jason Shippell continues to monitor through Seminole County Emergency Management Medical Director, Dr. Husty. He stressed that the best advice is to wash your hands, and don't shake hands; China has started touching feet instead of shaking hands. The fire department has masks on hand, has ordered more that are on backorder. They do have eye protection, hand sanitizer, bio-hazard bags, and gloves, and they could respond to something coming in on an airplane. The airport has a communicable disease plan that was developed 6-7 years ago based on Ebola. He stated agencies are cleaning bathrooms more frequently and wiping down handrails.

Commissioner Carey stated there are 2 confirmed cases in the State of Florida. Alan Harris, Seminole County Emergency Management Director, is putting together a situation report, expected to come out today. George Speake noted the Airport badging department is conducting additional cleaning of touch screens, key boards and headsets. Discussion regarding L3Harris and how this is affecting them since their student base is primarily Asian. President Crews will obtain an update.

George Speake presented an update on Lockheed Martin: a visit is planned on March 13th with their Sr. VP of Communications here to tour the Airport and meet with Board Chairman, Mayor Triplett, County Chairman Jay Zembower, Commissioner Carey and Jason Brodeur. There will also be a tour of Southeast Ramp which will host the Thursday night Lockheed Martin Friends and Family evening event.

Lauren Rowe presented the marketing report, highlighting George Speake's interview on Drones, Thunderbird jet tour of airport in anticipation of Lockheed Martin Air Show, and Daytona Speedway Allegiant commercial aired on the jumbotrons twice a day during entire speed week.

President Crews referenced the police and fire reports, plus the calendar/community involvement.

President Crews informed the Board she is requesting a financial audit of OSI. The contract required when it went into effect, we have an audit at the beginning for the year prior to the onset of the contract that would have been 2016/2017. The contract requires a financial audit once every three years. President Crews noted she has been in this position for four years and will be leaving the end of September and when she was interviewed for the job one of the things she said that needed to be done was a financial audit during her first year. She stated she didn't want to wait until next year which would be the third year; it would be good timing and lay to rest some of their concerns with the revenue streams, just good timing all the way around. Once we know when the audit will take place

she will get with Elizabeth Brown, the cost of the audit is fully funded by SAA and estimated to be between \$50,000-\$100,000.

Paul Partyka presented the Property Report: Gator Dock and Marine lease, American Builder Supply and Synergy Wood. Paul Partyka updated the Board regarding Amazon and complimentary companies working for Amazon, these companies will be needing warehouse space and he has been contacted. Paul Partyka advised the Board to start thinking about building warehouses. Paul Partyka updated the Board last year there were 3,700 homes coming in at various stages, as of today 4,300 new homes. Last year this time there were 120 new homes occupied, today 800 new homes occupied, and he reiterated residential drives commercial. Paul Partyka noted Kings Crossing the new shopping center is on target for construction. Chairman Green referenced next year the rollover analysis and he requested next month a breakdown of the annual revenue impact. Paul Partyka noted they don't foresee losing any tenants next year.

President Crews updated the Board she had received an update from Dan Peterson, Director of Aerosim Academy L3Harris. He referenced their corporate protocol and that there is a mandatory travel restriction right now to certain countries and his team is meeting today to firm up any additional precautions to take. He further noted that they have a mandatory 2-week self-quarantine before coming on site.

President Crews updated the Board that Jason Brodeur will be at the Airport on Wednesday to perform volunteer tasks. He will be mowing, painting the airfield, and conducting an airfield inspection and wildlife control.

President Crews noted on March 10th & 11th Mindy Price, Direct Solutions will be conducting a Leadership Seminar for management employees. Further, on Thursday March 12th County Chairman Jay Zembower will be at the Airport for a tour along with Board Director Smith and George Speake.

President Crews distributed the aerials.

7. COUNSEL'S REPORT

Chairman Green thanked the group from Shutts & Bowen especially Ken Wright and Mark Thomson for their involvement in a specific issue, a lot of additional time on their part for consults and meetings.

Brett Renton updated the Board regarding: Gator Dock and Marine, Via Airlines, GOAA litigation, and tenant issues.

8. ORLANDO SANFORD INTL. INC. REPORT

Elizabeth Brown updated the Board: passenger count the month of February up 9% over last year, this was attributed to increases from Allegiant and Sun Country. Looking forward to seeing changes in Allegiant's schedule for April & May; they don't fully understand these changes which may result in a dip. Further discussions will be held with Allegiant in the next week. Air service development met with operations group from Wamos and performed a complete review of terminal, security, stakeholders, ground handling. Wamos representatives feel very happy and confident they chose us over other airports Lauren & Tanisha are working on a Wamos they had considered. announcement and are bringing flamenco dancers into the terminal as part of that. Elizabeth Brown stated they attended Roots American conference after the last Board meeting. Because they are now part of Vinci and a coordinated effort, Vinci hosted a reception and conducted one on one conversations with 6-7 Airlines. Thirteen meetings were scheduled, of those six are new they hadn't met with before. Some of this is coming from the leverage of Vinci, one is a new start up Airline from the Dominican Republic who has us as their top target. New Air Service Development Director will be at next month's Board meeting. Business Traveler Passenger Survey highlights were included Board agendas, rates Airport in all areas including stakeholders.

Industry update: coronavirus International Air Transport Association is estimating a loss in revenue worldwide \$29.3B to airlines this year. Italy, China and other Asian countries affected at the forefront. In comparison SARS saw \$7.1B loss in 2003 worldwide.

Board Director Smith requested an update on the 737 Max. Elizabeth Brown replied rumors are that they now may be grounded until next year. George Speake stated they have found problems with the actual plane FOD in fuel systems, it's not just software problems. The longer the planes sit, the longer it will take to get them back in service. Elizabeth Brown noted combined with Coronavirus, Boeing is not doing well, their share prices are down, the 777 and 787 are not selling well.

9. CHAIRMAN'S REPORT

Chairman Green updated the Board regarding Grice Whitely. Last month the executive search timeline was distributed, and President Crews distributed the Executive Search packet. Chairman Green stated Grice has been searching for 3-4 weeks, he has another month to obtain responses. Chairman Green noted the Board needs to be available the end of May beginning of June for candidate interviews. Grice suggested a couple days be reserved for interviews. Discussion ensued regarding dates for interviews and a special board meeting. After further discussion June 4th & 5th the Board determined for candidate interviews and June 16th at 10 a.m. with lunch available for the Special Board meeting. The regular June Board meeting is scheduled for June 2nd. The interviews will be conducted at the Marriott, schedule TBD.

10. CONSENT AGENDA

- A. Consider approval of and authorize President to execute Restrictive Covenant Gator Dock and Marine, Inc.
- B. Consider approval of Addendum F to Lease No. 2014-02 with AIRCRAFT SERVICE INTERNATIONAL GROUP BY MENZIES AVIATION, INC. (USA) for Building 317, located at 1690 Hangar Rd., Sanford, FL (Commercial Building).
- C. Consider approval of Addendum F to Lease 2014-03 with COTY SMITH for Building No. 298-S, located at 3107 Rudder Circle (Residential).
- D. Consider approval of Addendum I to Lease No. 2011-08 with REAL DEAL STEEL, LLC for Building No. 410, located at 1220-30th Street, (Commercial Building).

Board Director Smith made a motion, seconded by Board Director Robertson to approve Consent Agenda items A-D. Vote taken. None opposed. Motion passed.

11. COMMENTS FROM THE PUBLIC

None.

12. OTHER BUSINESS

None.

13. REMINDER OF REGULAR BOARD MEETING ON (APRIL 7, 2020)

14. ADJOURN FOR EXECUTIVE SESSION – SAA vs

The regular meeting was adjourned at 9:47 a.m. for the Executive Session.

15. <u>RECONVENE SAA REGULAR BOARD MEETING</u>

The regular meeting reconvened at 10:54 a.m.

16. ADJOURN SAA REGULAR BOARD MEETING

There being no further business, the regular meeting was adjourned at 10:55 a.m.

Respectfully submitted,

Diane H. Crews, President & CEO /lh





DATE: April 7, 2020

TO: Airport Authority Board

FROM: President & CEO

SUBJECT: Consent Agenda Item A

Consider approval of Addendum C to Lease No. 2017-10 with SKIMMER SKIFFS, LLC. for

Bldg. 262 (Commercial)

TENANT: Skimmer Skiffs, LLC

DESCRIPTION: Commercial

Bldg. 262

2751 Flightline Ave

LEASE NO.: 2017-10

TERM: May 1, 2020 to April 30, 2021

RATE: Bldg 262 6,110 sq.ft. @ \$3.45 sq.ft. =\$21,100.20

Annual =\$21,100.20 Monthly =\$ 1,758.35*

INCREASE: 3%

STAFF RECOMMENDATION:

Staff recommends approval of Addendum C to Lease No. 2017-10 with SKIMMER SKIFFS, LLC. for Bldg. 262 (Commercial)

^{*}Plus applicable sales tax



DATE: April 7, 2020

TO: Airport Authority Board

FROM: President & CEO

SUBJECT: Consent Agenda Item B

Consider approval of Addendum G to Lease No. 2013-01 with VERTICAL AVIATION TECHNOLOGIES, INC. for Hangar No. 424, located at 1600 Hangar Rd. (Hangar).

TENANT: Vertical Aviation Technologies, Inc.

DESCRIPTION: Hangar

Hangar 424

1609 Hangar Rd.

LEASE NO.: 2013-01

TERM: February 1, 2020 – January 31, 2021

RATE: Hangar 424 4,900 sq.ft. @ \$4.92 sq.ft.

Annually = \$ 24,108.00 Total Monthly = \$ 2,009.00*

*Plus applicable sales tax

INCREASE: 3%

STAFF RECOMMENDATION:

Staff recommends approval of Addendum G to Lease No. 2013-01 with VERTICAL AVIATION TECHNOLOGIES, INC. for Hangar No. 424, located at 1600 Hangar Rd. (Hangar).



DATE: April 7, 2020

TO: Airport Authority Board

FROM: President & CEO

SUBJECT: Consent Agenda Item C

Consider approval of Addendum A to Lease No. 2019-006 with MARCUS BROCATO d/b/a PLAYA AVIATION for Building No. 423, located at 1900 E. Airport Blvd. (Building).

TENANT: Marcus Brocato d/b/a Playa Aviation

DESCRIPTION: Aviation Building

Building No. 423 1900 E. Airport Blvd.

LEASE NO.: 2019-006

TERM: April 1, 2020 – March 31, 2021*

RATE: Building 423 4,900 sq.ft. @ \$7.25 sq.ft.

Annually = \$ 35,525.00 Total Monthly = \$ 2,960.42**

*Tenant is exercising first one-year option

**Plus applicable sales tax

INCREASE: 3.5%

STAFF RECOMMENDATION:

Consider approval of Addendum A to Lease No. 2019-006 with MARCUS BROCATO d/b/a PLAYA AVIATION for Building No. 423, located at 1900 E. Airport Blvd. (Building).

DATE: April 7, 2020

TO: Airport Authority Board

FROM: President and CEO

RE: Consent Agenda Item D

Consider approval of "Landlord Estoppel Certificate and Agreement Regarding Ground Lease" by One Florida Bank for The Orlando Sanford Airport Southeast Ramp Hangar Development, Inc.

On March 4, 2003, the SAA Board approved Ground Lease No. 2003-08 with The Orlando Sanford Airport Southeast Ramp Hangar Development, Inc, along with subsequent amendments. Tenant is now seeking a loan from One Florida Bank for improvements to be constructed on the property. Consequently, One Florida Bank has requested that the SAA, as Landlord, certify that the lease, as amended, is in full force and effect, and acknowledge that it will permit the making and closing of the loan from One Florida Bank to The Orlando Sanford Airport Southeast Ramp Hangar Development, Inc. SAA Counsel has reviewed and amended the attached document for presentation to the SAA Board for approval.

Staff recommends approval of "Landlord Estoppel Certificate and Agreement Regarding Ground Lease" by One Florida Bank for The Orlando Sanford Airport Southeast Ramp Hangar Development, Inc. to be executed by the SAA Board Chairman.

/dc

Attachment – "Landlord Estoppel Certificate and Agreement Regarding Ground Lease"



BOARD MEETING

The regular meeting of the Sanford Airport Authority will be held on Tuesday May 5, 2020 at 8:30 a.m., at the Vigilante Room, 2001 Red Cleveland Boulevard, Suite 2129, Sanford, Florida. Information may be obtained by contacting the executive offices during regular business hours at (407) 585-4042.

DESIGN REVIEW COMMITTEE (DRC)

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Diane H. Crews, A.A.E. President & CEO