

**MINUTES OF THE REGULAR MEETING OF THE
SANFORD AIRPORT AUTHORITY
JULY 7, 2020
8:30 A.M.**

PRESENT: Tom Green, Chairman
Jennifer T. Dane, Vice Chairman
Chick Gregg, Sr., Secretary Treasurer
Kenneth Bentley
Frank S. Ioppolo, Jr.
William R. Miller
Clyde H. Robertson, Jr.
Clayton D. Simmons
Stephen P. Smith
Brett Renton, Airport Counsel
Commissioner Brenda Carey, County Liaison
Mayor Art Woodruff, City Liaison

ABSENT:

STAFF PRESENT: Diane Crews, President & CEO
George Speake, Executive Vice President & COO
Don Poore, Chief Financial Officer
Tom Fuehrer, SAPD Chief
Tommy Gentry, IT Director
Lori Hunt, Executive Assistant
Kristina Gilmore, Records Manager/Asst. Lease Mgr.
Radhika Jablonski, Finance Manager
Danette Maybin, Human Resources Director
Angel Nieves, Receptionist
Al Nygren, Property Manager
Lauren Rowe, Communications Director
Julie Sawyer, Executive Assistant
Rick Shea, Operations Director
Jason Shippell, ARFF Chief
Jennifer Taylor, Project Coordinator
Michelle Telfair, Leasing Manager

OTHERS PRESENT: Oscar Anderson, Southern Group
Katee Bracken
Sonya Brauer, South East Ramp
Elizabeth Brown, OSI
David Cattell
Steve Cornell
Tracy Forrest, South East Ramp
Jonathan Hand, ATKINS
Karen McKinnon
Yasmin Moreno

Jeremiah Owens, CPH
Paul Partyka, NAI Realvest
Cheryl Quinn
Keith Robinson, OSI
Tim Shea
Sandeep Singh, AVCON
Gregg Smith, Million Air
Lauren Thomasson
Grice Whitley, Grice Group

1. CALL TO ORDER, PLEDGE OF ALLEGIANCE, AND OVERVIEW OF MEETING FORMAT

The meeting was called to order at 8:30 a.m. followed by the Pledge of Allegiance.

The meeting was conducted through UberConference. Chairman Green presented an Overview of the Meeting format and noted for the public record that no public comment regarding today's meeting had been received by Lori Hunt. Chairman Green stated roll call attendance of the Board and roll call for all motions would be conducted by Lori under this format.

Lori conducted the roll call of Board Directors, all were present.

2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON JUNE 2, 2020 AND MINUTES OF THE BUDGET WORK SESSION MEETING HELD ON JUNE 2, 2020 AND SPECIAL CALLED MEETING HELD ON JUNE 16, 2020

Motion by Board Director Smith, seconded by Board Director Dane to approve the Minutes of the Regular Meeting held on June 2, 2020 and the Budget Work Session Meeting held on June 2, 2020 and Special Called Meeting held on June 16, 2020. Roll Call Vote was taken, none opposed. Motion passed.

4. LIAISON REPORTS

A. Seminole County

Commissioner Carey updated the Board regarding COVID-19 numbers starting to go down. Internally, of their 900 employees, the cases have gone down significantly. She stated that testing is still taking place, test

kits are running short, hospitalizations spiked when more things opened, a lot of people have gotten the virus and recovered from the virus, with 20 deaths, and a median age of 34. Commissioner Carey further stated that it has had a terrible impact on the economy, and she is anxious to hear how the Airport is recovering. She referenced the Expressway Authority, and that traveling public numbers continue to increase, and revenues continue to increase getting back closer to normal. Commissioner Carey also referenced the Prepare Seminole website for updated information.

Board Director Robertson inquired regarding the rapid response test accuracy as his business is sending employees for this testing. Commissioner Carey stated she would find out and get back to him.

Chairman Green inquired if the test sites are overwhelmed. Commissioner Carey responded that at one time they were five days a week at three test sites; then they shut some locations down due to lack of people. Also, many people are asymptomatic and out in the public. Once the bars opened and an asymptomatic person went out and caught it and brought the virus back; you can see the hot spots in the County on the website. She encouraged everyone to apply good common sense and follow the CDC guidelines.

B. City of Sanford

Mayor Woodruff updated the Board that Sanford has a new Mayor and a new District 1 Commissioner, Sheena Britton, who was elected per the City charter. He feels they will end up with a good commission going forward. \$500,000 was set aside for small business grants, with 40-60 businesses in the second round of the application process that are being considered for up to \$15,000 each. He explained that they are all businesses that did not receive any other aid from other sources. Ground Breaking this morning at 9 a.m. at San Leon, a new retail office building at the corner of Sanford Avenue.

Chairman Green thanked Mayor Woodruff for jumping in this last month and taking the leadership, we appreciate it from the Airport side and the community side as well.

Board Director Robertson inquired of Mayor Woodruff how much money the City saved by not doing the 4th of July celebration. Mayor Woodruff responded he did not have the exact amount; the City was fortunate they had not paid any money or signed the contract for the fireworks and canceled prior. They are looking at doing something later, possibly in conjunction with the Air Show. Board Director Robertson thanked the Mayor and stated that was his point, we would love to see the money saved used for the Friday night Air Show.

Mayor Woodruff stated he was excited to see we are moving forward with the City of Sanford fire station which is on the agenda later.

5. COMMENTS FROM THE PUBLIC

Chairman Green inquired of Lori were there any comments from the public at this time. Lori responded none.

6. PRESIDENT'S REPORT

President Crews updated the Board regarding construction projects:

- Terminal expansion between 87-90% complete.
- Anticipating completion first quarter of 2021
- The planned unveiling of the PV-1 Ventura and introduction to terminal renovation in August has been postponed due to social distancing requirements.
- Rehabilitation of Taxiway Bravo Charlie Lima continuing, currently in night work, scheduled completion date is the end of September, on budget and on time.
- CBP Repair and Replacement project is at same point as last month, with CPH continuing to work on the 30% plans to submit in 30 days.

CFO Don Poore presented the interim financials.

Communications Director Lauren Rowe updated the Board on the successful launch of the new contactless parking system. Lauren thanked OSI for making sure the signage was up in several places and allowed us to see how the public is reacting to the new parking system. New parking video has been created, and the airport received television coverage on the new system. She is working with George Speake regarding the display cases that are located underneath the PV-1.

Paul Partyka updated the Board regarding: Gator Dock and Marine signed lease 5 years to expire 2025; analysis from 84 Lumber to expand at least 10 acres of land to build an additional operation at the Airport; American Building Supply has construction plans and estimates and is on target to start construction fourth quarter 2020 or first quarter 2021; and Synergy Wood is going to do a 20,000 square foot expansion but is waiting for Covid situation to become more stable.

President Crews updated the Board regarding Gator Dock and Marine's project, that they are interested in leasing 10 acres of land to build a facility, and as soon as we get more information from them, the item should go to EDAC.

Oscar Anderson, Southern Group, updated the Board: Governor DeSantis finalized the budget and our stormwater project funding at \$158,000 was not vetoed; unclear if a Special Session will be held; and House Bill 915

has not been sent to the Governor yet, noting that it has an October 1st effective date.

President Crews referenced the police, fire, and property reports, as well as the COVID-19 update that was prepared by Chief Fuehrer. She updated the Board initially when SAA staff was scaled back in April staff was brought back using a phased approach as improvement occurred. Due to the recent spike in numbers and a few employees starting to test positive, to protect our work force, employees that can work from home are working from home. The lobby is closed again and will stay like that until the number of positive cases start to comeback to a number, we are comfortable with. Masks are being given out to passengers and given out by Allegiant. As you come into the terminal more people are being seen wearing masks.

President Crews stated she has had previous meetings with various County Commissioners to discuss the property at the entrance and make them aware that the Airport was interested in procuring that property at the entrance where the pond is. This past week she was made aware that there are a couple of private developers interested in purchasing that property, the Seminole County owned property at the NW corner of Red Cleveland and East Lake Mary Boulevard, a total of 9.7 acres. President Crews requested the approval of the Board to send a Letter of Interest on behalf of the Airport Authority to the Seminole County Commission to let them know of our interest in purchasing that property and formalize previous discussions.

Chairman Green stated we had a discussion last week on a telephone call, and this is just a way of formalizing a letter of interest, there is no price in it. It says the Airport is interested in property in the event the County puts it on the market for sale.

Commissioner Carey updated the Board that two letters have been received. At the Commission meeting while discussing the right of way request, the County determined they will consider any requests that they get for property to consider if they deem it as excess property or not. If it is determined to be excess property, it will go out for bid. That property was acquired from landowners for the right of way for Lake Mary Boulevard, not from the Airport. If the Airport has an interest, they just need to put it out there.

Chairman Green inquired of Commissioner Carey would she recommend at this point we express a letter of interest. Commissioner Carey replied I think you can express your interest in it, I just want everybody to understand what the process will be, and it will go to the highest bidder. Last time we sold a piece of property like this we had appraisals and we said this is the base value and we will look at bids over and above this. Obviously, it is great to see interest in it, but you need to have money at the same time.

Chairman Green stated we certainly understand the process and unless there is an objection from the other Board members, we would like to just put in writing a letter of interest in the property. Did any of the Board members have any issue with that or any questions regarding that.

Motion by Board Director Ioppolo, seconded by Board Director Smith to approve the LOI be issued from the SAA to the County Commission to acquire this piece in line with Diane's recommendation.

Chairman Green requested we put it in the form of a Letter of Interest. LOI normally implies price and at this point we are just expressing an interest, we do not have enough information right now to even put a price forward.

Board Director Ioppolo amended his motion to letter of interest. Board Director Smith seconded the amended motion.

Brett Renton made a point of order because this is not an agenda item motion if you will open it up for any comments from the Public. Chairman Green asked are there any comments or questions from the public, if so could you email or reach out to lhunt@osaa.net. Chairman Green inquired of Lori were there any public comments, Lori replied none.

Roll call vote taken. Board Director Robertson voting in opposition. Motion passed.

7. COUNSEL'S REPORT

Brett Renton updated the Board regarding: GOAA, Hertz Bankruptcy, PFAS, VIA Air Bankruptcy and the Governors Bill regarding CCNA with engineers.

8. ORLANDO SANFORD INTERNATIONAL, INC. REPORT

Elizabeth Brown updated the Board: June 50% year over year for first six months of 2020, compared to 2019 numbers. 137,000 passengers in June which represented double of May, positive signs of recovery. Virus resurgence is negatively impacting our bookings going forward. Tracking behind our reforecast for the month of July by about 30% however the number of flights that we see in the schedule from Allegiant are slightly higher than what was predicted. Part of our revenue is predicated on the number of flights that are landing and taking off not just the passengers that are on them, meaning we have more flights but lower load factors. Allegiant does continue to perform well and was happy to report that they are doing quite a bit better than many of the other airlines in the industry because of the way they structured their network system.

OSI completed the installation new parking revenue control system, this represents \$475,000 and took a lot of cooperation between both organizations. Special thanks to Jennifer Taylor for helping us with a lot of the things that had

to be done for re-curbng or restructuring the entrances of the parking lot. As Lauren said it is also a great time for us to introduce a contactless type of parking. Elizabeth encouraged everyone to talk to all of your friends and be sure they download the REEF Parking App which will make it easier, the system is predicated on reading a license plate, so it is important that people remember their license plate in order to facilitate their payment through the app.

State of the Industry: hardest hit areas are those dependent on tourism, so for example Las Vegas and Orlando have been hit significantly on tourism. Orlando unemployment rate of 23% in the month of May. Destinations such as Punta Gorda and St. Pete recovering faster than we have been recovering, largely people feel they can exercise social distancing requirements at beach destinations.

Boeing update: recovering significantly, many airlines canceling aircraft orders. Norwegian canceled 97 Boeing aircraft of which almost all were the 737MAX and many other airlines and leasing companies are following suit. Airlines are suing Boeing for their deposits and losses related to the delay and delivery of the 737Max. The 737Max moving forward toward certification, started first test flights last week. Latest obstacles are completing test flights and certification approval of new pilot training program. Boeing has announced the retirement of the 747 within two years, last 747 is in production and is largely being used for cargo operations. Airbus has seen a 4% drop in sales, announced layoffs of at least 15,000 employees between now and next summer. Their forecasting airport recovery to happen sometime between 2023 and 2025.

Recovery: concerns regarding the resurgence of the virus, growing consumer confidence and willingness to book, more people driving instead of flying.

Cares Act: Required airlines to maintain employment and as many routes for them to maintain services into those markets until end of September. After September, those obligations will be lifted from most airlines and they will need to make decisions about their future strategies and how they will be able to maintain flying and gain profitability again.

Allegiant: flying the highest percentage of their schedule compared to other airlines and of the passengers compared with passengers of all other airlines. June 77% of their regular schedule for sale versus an airline like Southwest only selling 37% of their normal schedule. CEO Maury Gallagher is also looking forward and has told his Board of Directors and his investors that he really does feel that the recovery will go well for Allegiant. It is a buyers' market for aircraft which he sees as a huge opportunity. We have been challenged relying on one major carrier but coming through this crisis, we are fortunate to have this carrier and we serve as their hub.

Board Director Robertson asked Ms. Brown if Allegiant require masks on their planes? Ms. Brown replied, yes, as of last week on July 2nd, Allegiant is providing all their passengers with a kit that includes sanitary wipes a mask and

gloves. As their agent, we are monitoring check-in queues and boarding queues to insure people are wearing masks as they engage with all employees through the process.

Chairman Green inquired how the masks going in the terminal, we bought all those masks and that is a good PR move and it is the right thing to do. He noted that OIA does not do that and that they tend to have them available through sale. How have they been received? Ms. Brown responded we found the last couple of weeks most people entering the terminal do have their own masks, but we make them available to hand out. She is pleased SAA bought those 100,000 masks and SFB has supplied additional masks received from FEMA which should see us through easily the next several months. We are ensuring all our employees are well masked, requiring forward facing employees to wear masks the last month and a half or so, but with Seminole County's decision requiring masks be worn throughout the County, we are now requiring all of our employees, even those on the ramp, to be wearing a mask going forward and happily we have a good supply of those.

President Crews added she has talked to some of our passengers to get some direct feedback, even if they already had a mask they think the idea that we are providing masks is great, it's the right thing to do absolutely. She then asked Elizabeth Brown what the average load factor is right now on our flights. Ms. Brown replied that it has been over 60% on our busiest days, what that really means is some of our high-density destinations are operating flights that are full, which we are very fortunate to see.

Commissioner Carey updated the Board that she flew twice in June on Allegiant and both times had a mask but everybody on the plane wore a mask. Allegiant was handing out those kits, some people took them some people said they did not need it. The seating worked out; unless you were a family traveling together, they were spacing the passengers. She noted that the first time she flew, she was not quite sure how she would feel about it but was so comfortable, she also flew back instead of driving.

Elizabeth Brown thanked Commissioner Carey for supporting our flights. The last week of June our average load factor was 68% and the highest day was on June 28th 61% and for the first week of July the average load factor is 55%. Much better than we had predicted and was heading the right direction we just hope that this current resurgence is short lived, and people are gaining their consumer confidence and start booking again.

9. CHAIRMAN'S REPORT

Chairman Green updated the Board that he has moved the annual performance evaluation of the President & CEO by a month given the transition that is coming. The Directors should have received the evaluation form from Danette last week. He stated his goal is to meet with Diane to review the evaluations, then come back with a recommendation for her bonus at the

August 4th Board meeting, and asked that the Directors complete the forms and return to Danette within the next two weeks.

The Chairman recognized SFB ARFF Department personnel who responded to two emergency situations on the morning of June 25th on airport property, one in the terminal and one at the Avocet demo pad. Chairman Green read letters of commendation first to Battalion Chief Brett Martin, Battalion Chief James Merrow, Firefighter Jeff Long and Firefighter Josh Glennon who provided exceptional pre-hospital care to the patient at the Avocet demo pad. He then read a second letter to Battalion Chief James Merrow, Firefighter Jeff Long and Firefighter Josh Glennon who responded to a cardiac arrest in the terminal, initiating CPR with an AED. Chairman Green thanked these members of the ARFF for their efforts in saving lives.

Chairman Green thanked Brett Renton, and the Shutt's team and Danette Maybin, HR Director for all the hard work they put in regarding the new President's contract. This item is on the Consent Agenda for approval today, it has an August 19th start date, and there will be a transition period where Diane and Tom Nolan will be working together. President Crews has already transmitted a list of transition items to Chairman Green and they will be working on a transition plan in the best interest of the Airport.

10. APPROVAL OF FY 2020-2021 PROPOSED OPERATING AND CAPITAL BUDGET FOR TRANSMITTAL TO THE CITY OF SANFORD.

President Crews noted she spoke with each of the Board Directors making them aware of the two changes that were made to the budget after our review in June. Those changes are listed as: 1) \$59,498 increase to the employee pension line item as a result of an Florida Retirement System (FRS) increase we were notified of last week; and 2) change in legal services that falls under professional and contract services category, that was increased by \$150,000 as a result of analysis and conversation with counsel regarding the ongoing GOAA Trademark issue as well as an environmental issue.

Motion by Board Director Smith, seconded by Board Director Simmons to approve the FY 2020/2021 Proposed Operating and Capital Budget for transmittal to the City of Sanford. Roll Call Vote was taken, none opposed. Motion passed.

Board Director Robertson requested a virtual meeting during Covid for the Joint meeting with the City of Sanford. Chairman Green responded we will re-evaluate closer to the August 24th date. President Crews clarified she is requesting the transmittal of the budget to the City. Statutorily we have a deadline of August 1st by which this must be delivered to the City.

11. CONSENT AGENDA

A. Consider approval of Annual Funding Agreement Between Sanford Airport Authority and Metroplan Orlando FY 2020/2021.

- B. Consider approval of Lease No. 2020-020 with JEYZA MANSO for building No. 301, located at 2822 Aileron Circle, Sanford, FL 32773 (Residential).
- C. Consider approval of Lease No. 2019-01 with GATOR DOCK & MARINE, LLC for Building No's 16 and 425, located at 2880 S. Mellonville Avenue, (Commercial).
- D. Consider approval of Addendum J to Lease No. 2010-011 with RANDY DYKES for Building No.513, located at 3905 Moores Station Road (Residential).
- E. Consider approval of Employment Contract for Thomas Nolan, new Sanford Airport Authority President and CEO.

Board Director Miller made a motion, seconded by Board Director Simmons to approve Consent Agenda items A-E. Roll call vote taken. None opposed. Motion passed.

12. DISCUSSION AGENDA

- A. Consider approval and implementation of additional Cash Flow Relief to Airport Concessions.

President Crews noted this item is specifically for the rental car companies. In April, the Board approved a lease deferment payment for two months and the recipients were very grateful for that relief and we were going to come back to you with a recommendation for further relief if it was deemed advisable. We are recommending a change in the minimum annual guarantee for the rental car's concessions. Except for Dollar, they all have the same contractual arrangement with us, currently in the last year of a multiyear contract. Their contract year runs from June 1st to May 31st, minimum annual guarantee currently is \$90,000 or 85% of the previous year's concessions fees, whichever is greater. Last year they had a great year other than these last couple of months. If the MAG remains the same as it is right now unchanged, we are holding them to a fairly unreasonable standard because we already know this year is a recovery year and no one can predict how fast this industry is going to recover.

We looked at a fair way to approach this and still protect the interest of the Airport, and Keith Robinson came up with a very good calculation that is being proposed to you today. That is to base their Minimal Annual Guarantee for this last year of their contract on a fee per arriving passenger or 10% of contractual percentage of sales whichever is greater. President Crews stated that tying the MAG to the arriving passengers seemed to be a very fair way to do this. If things recover more quickly, we have a greater number of passengers entering the terminal, they will pay a fee for arriving passenger. She stressed that this not just passengers leasing cars, but the number of passengers arriving at the airport. If it is not a good recovery period, then they are protected. President Crews recommended that the Board approve this, and it would take effect June 1st retroactively.

Board Director Smith inquired what the fee per arriving passenger is going to be. Keith Robinson responded the fee would be different for each of the rental car contracts. It is calculated based on actual amounts from the previous year and as an example it might be \$1 for rental car A, .75 for rental car B and .30 for rental car C. Board Director Smith thanked Mr. Robinson for the explanation.

Board Director Robertson inquired of Keith Robinson moving forward, since this is the last year of their contract, would this be something they would want to do in the future, or would we revert back to the previous year? He also asked could you tell me in the last year if we had done this passenger arriving option what amount that would be generated versus what was really generated last June to May. Mr. Robinson responded that we are looking to our next contract year it would be pure speculation of him to comment right now. He noted that a new RFP coming out in the first quarter 2021. Speculating the rental car companies would love to see something on a per passenger basis, the industry has not seen anything like Covid before and it takes a lot of risk off them. He stated we will look at all options at the time and come up with what is best for the Airport and reasonable for everybody. He does not have the requested calculation based on a per passenger basis but almost every one of the rental car companies are performing more than the current MAG as it stands today. Board Director Robinson requested more detailed information at next month's meeting.

Board Director Smith made a motion, seconded by Board Director Gregg to approve and implement the additional relief to the RACs by changing the basis of the MAG as proposed, with related documents to be executed by the SAA President and CEO. Roll call vote taken. None opposed. Motion passed.

B. Consider approval of Budget Amendment to amend the SAA 2019/2020 Budget; and to consider approval of submission of said amendment to the Sanford City Commission for approval.

President Crews stated we are asking you to approve a budget amendment of the 2019/2020 budget and take it before the City Commission. After several months of reviewing the budget, it was determined we hadn't exceeded any category but there were a couple of line items that had been exceeded and looking towards the end of the year we need an amendment so that we do not go beyond our budgeted expenditures. There are three items, two of them are under the category of Professional and Contract Services. The first one is line item Legal Services. There are three primary areas that were unanticipated: 1) trademark dispute with GOAA; 2) environmental item involving two issues, a Gator Dock and Marine and PFAS and 3) Via Air Bankruptcy. She is asking for a budget increase of \$350,000 for this line item.

The second item also under Professional and Contract Services is for Finance to conduct the audit of OSI, Inc. (\$60,000). We had originally anticipated doing this once we started the next fiscal year, but for several reasons, staff believes

it would be more prudent to conduct that audit now. This will be a performance audit; we will be looking at the financials as well as the maintenance of our facility.

The last item falls under a separate category, Uniforms, Tools and Supplies and the line item is Covid 19 for masks that we purchased (\$50,000). She noted that total cost of the masks was \$80,000, but \$30,000 of that had been absorbed into the current budget.

She clarified we are not lacking funds and we have Cares act funding as well, but these items were not budgeted. We cannot allow ourselves to exceed our budget expenditures, there are four more months in the fiscal year and this budget amendment will provide us with enough funds to continue through the year without exceeding any category. The budget amendment is for \$460,000 and she is asking that the Board approve the increase and approve it for transmittal to the City Commission for approval.

Don Poore clarified the memo for this item references FY 2015/2016 that is incorrect it should be 2019/2020 budget.

Board Director Robertson made a motion, seconded by Board Director Smith to approve \$460,000 amendment to the budget and transmittal to the City of Sanford. Roll call vote taken. None opposed. Motion passed.

C. Consider approval of Letter of Intent for the City of Sanford Fire Station on Marquette Avenue at the Orlando Sanford International Airport.

President Crews noted that the City building a fire station on Airport property, at this location on the north side of Marquette Avenue just east of Memorial Park where the Vigilante is displayed, has been discussed for over a year. She explained that the use of this site for this purpose had to be approved by the FAA, and it had to be added to the Airport's Airport Layout Plan (ALP). She noted that there had never been a formal action taken by the Board to approve using the property for the City's new fire station. She stated that in talking with the City, they had requested a lease, but it would have to be an open-ended lease because at this point, the construction timeline is uncertain. We wanted to be able to give the City something in writing that would indicate our intent to allow them to use the property. The Letter of Intent (LOI) has been vetted through our counsel, the City's counsel, and City Manager. It does acknowledge that they have the intent to use the property for a fire station. It also talks about the in-kind services we would be getting in lieu of She stressed that there is a caveat at the end that although it is highly unlikely and it would have to go back to the FAA and be removed from the ALP, if the SAA determines there is another need for that property other than to be used as a fire station, prior to commencement of construction, then we would work in good faith to find the City another location. It protects us and gives the City assurance that they will be allowed to use this property for a fire station Your approval of the LOI will give them the assurance that they have a site because they are working to get the funding in place.

Chairman Green stated this has been brought up at previous meetings as well in terms of location.

Board Director Simmons made a motion, seconded by Board Director Ioppolo to approve Discussion Agenda C as stated. Roll call vote taken. None opposed. Motion passed.

13. COMMENTS FROM THE PUBLIC

Chairman Green inquired of Lori were there any public comments. Lori replied none.

14. OTHER BUSINESS

Board Director Robertson inquired the timeline on moving forward with the Air Show. George Speake updated the Board that the event is still moving forward. He noted that Lockheed Martin has eliminated their Friends and Family Day on Friday October 30th due to their current company-wide policy that the only travel allowed is mandatory or required travel and participating in or attending an air show is not necessarily a requirement. They have already talked to B Lilley Productions about having that in the following year, which is good for us because the sponsorship was only for 2020 so that lends itself towards a sponsorship for 2021 as well. They are keeping their sponsorship in place for 2020. The Saturday & Sunday portion of the Air Show is still sponsored by Lockheed Martin and will still be the Lockheed Martin Air and Space Show. Ticket sales are ongoing but they will be reducing how many tickets they sell based on what Covid 19 is doing as we get closer so they can ensure that social distancing is in place. Brian Lilley came out last week, and we looked at the airfield and looked at ways to create a larger audience viewing area so that social distancing can be put in place. That might even include chairs literally for every person to ensure that people are social distancing, they are doing that at one of their other air shows. Things are moving forward; all the current considerations are in play and as we get closer, we will refine those and have a good airshow.

President Crews added that she really appreciates George Speake and Brian Lilley being proactive and addressing the Covid situation and trying to make it go forward regardless. Also, she expressed how excited we are to partner with the City on the Friday night event, we will be the primary sponsor and working with the City and it should be a dynamic event. Mr. Speake mentioned that because Covid 19 airshows all over the country are being canceled, and the military has a commitment to put their products in a certain amount of air shows per year, with ours moving forward we're going to see more military aircraft than you would normally see in an airshow in one location.

15. REMINDER OF REGULAR BOARD MEETING ON (AUGUST 4 AND JOINT BOARD MEETING WITH THE CITY OF SANFORD (AUGUST 24, 2020)

Discussion regarding the Governors Emergency Order Expiration date of August 1, 2020 and whether the August 4, 2020 meeting will be virtual or live. Chairman Green stated it is his intention to have the Joint meeting in person, and the Board will be advised of the final decision.

16. ADJOURNMENT

There being no further business, the regular meeting was adjourned at 10:05 a.m.

Respectfully submitted,



Diane H. Crews, President & CEO
/lh