

# *Sanford Airport Authority*

## *Adopted Comprehensive Annual Budget*



*FY 2020 - 2021*

***SANFORD AIRPORT AUTHORITY***  
***ORLANDO SANFORD INTERNATIONAL AIRPORT***  
**AIRPORT AUTHORITY BOARD MEMBERS**

TOM GREEN, CHAIRMAN  
JENNIFER T. DANE, ESQ. , VICE CHAIRMAN  
CHARLES "CHICK" GREGG SR, SECRETARY-TREASURER  
KENNETH BENTLEY  
FRANK S. IOPPOLO JR. ,ESQ.  
WILLIAM R. MILLER  
CLYDE H. ROBERTSON, JR.  
CLAYTON D. SIMMONS, ESQ.  
STEPHEN P. SMITH  
KENNETH W. WRIGHT, GENERAL COUNSEL

**AIRPORT AUTHORITY EXECUTIVE STAFF**

PRESIDENT & CEO	DIANE CREWS, A.A.E.
EXECUTIVE VICE PRESIDENT & COO	GEORGE SPEAKE, A.A.E.
CHIEF FINANCIAL OFFICER	DON E. POORE

**CITY OF SANFORD**

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MAYOR:	THE HONORABLE ART WOODRUFF*
	* LIAISON TO THE AIRPORT AUTHORITY
COMMISSIONERS:	PATRICK AUSTIN
	SHEENA BRITTON
	PATTY MAHANY
	KERRY WIGGINS, SR.

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**SEMINOLE COUNTY**

COMMISSIONER:	BRENDA K. CAREY *
	* LIAISON TO THE AIRPORT AUTHORITY



## MISSION STATEMENT

IT IS THE MISSION OF THE SANFORD AIRPORT AUTHORITY TO OPERATE, MAINTAIN, IMPROVE, EXPAND, AND PROFESSIONALLY MANAGE THE ORLANDO SANFORD INTERNATIONAL AIRPORT FOR THE CONVENIENCE AND BENEFIT OF THE AIR TRAVELING PUBLIC AND ECONOMIC DEVELOPMENT OF THE CENTRAL FLORIDA COMMUNITY.

IN FURTHERANCE OF THIS MISSION, THE AUTHORITY SHALL SEEK TO ATTRACT BOTH AVIATION AND NON-AVIATION BUSINESS AND INDUSTRY TO UTILIZE THE LAND, SERVICES, AND FACILITIES LOCATED AT THE AIRPORT, AND SHALL MANAGE THE AIRPORT RESOURCES IN A PRUDENT, LAWFUL, COMMUNITY-CONSCIOUS AND FISCALLY RESPONSIBLE MANNER.

# SANFORD AIRPORT AUTHORITY

## ADOPTED ANNUAL BUDGET FOR FY 2020–2021

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# BUDGET MESSAGE



CITY OF  
**SANFORD**  
OFFICE OF THE CITY CLERK



September 22, 2020

Ms. Diane Crews  
President and CEO  
Sanford Airport Authority  
1200 Red Cleveland Boulevard  
Sanford, FL 32773

Dear Ms. Crews:

At a Special Joint Meeting on August 24, 2020, the City Commission of the City of Sanford, Florida, considered and approved the Sanford Airport Authority's FY 2020/2021 Budget.

Please feel free to contact me if you need additional information.

Sincerely,

Traci R. Houchin, MMC, FCRM  
City Clerk

Art Woodruff  
Mayor

Sheena Britton  
District 1

Kerry S. Wiggins, Sr.  
District 2

Patrick Austin  
District 3

Patty Mahany  
District 4

Norton N. Bonaparte, Jr.  
City Manager

# Budget Objectives

Enclosed is the adopted annual budget for the Orlando Sanford International Airport for Fiscal Year 2020-2021. This fiscal year begins October 1, 2020 and ends September 30, 2021. The FY 2020-2021 adopted budget sets forth a financial plan which seeks to implement specific goals of the Sanford Airport Authority in controlling operating expenditures, maximizing revenues, and providing “world-class” service delivery for the benefit of all airport users and the community as a whole.

Major budget objectives are:

To facilitate decision-making by the Sanford Airport Authority Board of Directors;

To accomplish strategic planning goals and facility growth within the Airport Master Plan and the Master Development Plan;

To maximize and diversify sources of airport revenue; and

To preserve and renew the Authority’s investment in its infrastructure.

The Sanford Airport Authority is a dependent special district of the City of Sanford and a governmental entity that is operated as a business enterprise. The Authority functions under the requirement that it will be self-sustaining and not be a burden upon local tax dollars. Thus, this adopted budget is a balanced budget, providing an anticipated operating surplus of **\$10,154,734** that will be used to fund the Sanford Airport Authority’s non-grant funded portion of its **\$33,413,284** adopted capital expenditures. The budget totals **\$48,317,184** in expenses this coming fiscal year, including capital expenses.

The Orlando Sanford International Airport (SFB) has experienced tremendous growth growing primarily on a leisure basis. The onset of Covid-19 has proven the strength of SFB’s growth plans. While COVID-19 has dealt a devastating blow to the airline business, SFB’s reliance on non-business passengers has proven to “weather the storm” much better than those relying on business travelers.

The federal government’s initial response to the COVID-19 impact on the airline industry was to provide funding in the CARE Act to assist airports through three revenue venues. First to provide debt service funding assistance. Second, to provide 100% funding of Airport Improvement Program (AIP) grants. Third and last, to provide funds to reimburse airports for O&M expenditures. SFB was awarded \$22.7M of CARE funds. These funds are awarded based on current O&M expenditures and must be drawn within four years. It is the SAA’s intent to draw the remaining balance of CARE funds during FY 2020-2021. As a result, the fund surplus is significantly larger than usual.

Consulting with airline and financial experts provide varying scenarios for the return of the airline industry to post Covid-19 levels. Domestic carriers feel that a 3-5 year period will be necessary to rebound. Financial scenarios anticipate a duration of approximately 3 years. Regardless of the scenario, SFB continues to be profitable. Considering the structure of CARE funding and professional market predictions, it was prudent to rely on the framework developed during the FY 2019-2020 budget.

The result of these factors is that the overall budget structure reflects the previous budget year with a significant fund surplus. This fund surplus will be used to support operations and debt service in future years if predictions fail to come to fruition.

A quick synopsis will describe the known events and assumptions in each major revenue category:

### **Commerce Park Revenues:**

This coming fiscal year, Commerce Park revenue is budgeted at **\$2,384,670**. As a significant source of revenue, considerable effort is being focused on how to diversify and expand this revenue category. The decision to place the revenue stream from any particular property into this category is based upon the tenant's line of business, not the location or nature of the actual property. Specifically, these are non-aviation based tenants and this category includes building leases and land leases.

### **Other Leases & Revenues:**

Just as the title of this category infers, it is the category for all non-traditional and/or non-recurring revenue streams. This category covers rental revenue from the use of Lake Golden Park, residential monthly rents, and fees charged for each employee obtaining a security badge and the associated criminal background check. Additionally, larger revenue streams such as communications revenues, TSA Law Enforcement Officer (LEO) reimbursement, and FAA "force account" revenue are also included in this category.

Communications revenue comes from the sale of digital and analog communications services (i.e. telephone, fax, internet, etc.). SAA operates its own phone switch and over 1,800 phone lines. The terms of the TSA law enforcement officer (LEO) partial reimbursement is to provide approximately \$50,000 annually for our canine officer and \$20 per hour for 16 hours per day, partial reimbursement for an officer to respond to one or both of the TSA passenger checkpoints whenever a threat is detected or perceived. **This category is budgeted to increase by \$125,225 (11%) to \$1,315,815.**

### **Care Act Revenue**

The CARE Act revenue has been included as a subset in this category since it has a finite lifetime and it is utilized to reimburse the Authority for O&M expenditures and debt service costs. The expectation is that O&M expenditures equal to \$14,159,508 will be reimbursed with CARE funds during FY 2020-2021. This revenue is discussed separately since its magnitude dwarfs the customary ongoing revenues in this category.

### **Aviation Revenues:**

The overriding criteria for inclusion in this category is the aviation nature of revenue; those businesses that serve aviation needs and fuel flowage fees. Fuel flowage fees decreases will be the leading loss in this category. This is primarily due to two factors; first a slow down in commercial flight operations and flight school activities, and second the cessation of international flights. **As a category, aviation revenue is expected to decrease by \$489,085 in FY 2020- 2021.**

### **Terminal Revenues:**

This category includes all activities resulting from all terminal operations. Several factors come into play in determining these revenues. Completion of the terminal expansion project is expected midyear. This project will add retail opportunities for present and future concessionaries. Installation of a new "ticket-less" parking system with mobile applicability will make travelers' experience here simpler and faster. Minimum Annual Guarantee (MAG)



### **Terminal Revenues:(cont.)**

deferments, impending contract negotiations and other measures are the order of the day. **Although forecast of improvements are indicated, this category is expected to lag those improvements decreasing \$3,684,978 (59%) from FY20.**

### **Airfield Revenues:**

This category contains both domestic and international airline landing fees and public safety fees. Landing fees remain constant at \$1.35 per 1,000 lbs. of the maximum gross landing weight of each air carrier aircraft. “Participating” airlines (which account for 99% of flights) pay 40% of the established landing fee. International airlines which currently pay 100% of the landing fees are currently not operating due to COVID-19. **The result of these two factors result in an anticipated \$575,962 (51%) budget reduction in this category.**

### **Ground Transportation Revenues:**

The primary change in ground transportation took place several years ago with the advent of TNCs. That change has now been fully realized and this category will be is not expected to be impacted significantly due to current events We project that this **category will remain constant at \$241,000 for FY21.**

### **Unrestricted Interest Earnings:**

Based on past FY history, current rates (which are expected to remain low) and current reserves, an increase in interest earned would be expected. Given the adoption of an investment policy by the board, current levels of sinking funds, present reserve levels and expected surplus flows the **anticipated interest earnings is expected to remain at \$125,000.**

**Overall, Total Revenue from Operations is expected to increase by \$9,534,709 (61%) above the Fiscal Year 2019-2020 level.**

# OPERATING EXPENSES

## Salaries & Benefits:

An overall salary increase of 3.0% is adopted in this budget. Proportionally, most benefits increase along with the increase in overall salaries. Included in this expense category are overtime expenses, unemployment expenses, FICA, retirement/pension expenses, workers compensation insurance, and health/dental/life insurance. This expense category **will increase by \$893,637 (10.60%)** in FY 2020-2021. During FY 2017-2018 a salary/compensation survey was conducted for all positions to formulate job descriptions and determine salary ranges commensurate with skills, responsibilities and authority. Increases to this category include continuing to bring positions to industry ranges per the salary survey, a three percent raise and adjustments to the management reserve account (\$395,338). The function of this management reserves is to provide a contingency to fund any non-budgeted operating expenses that are identified by management and approved by board action.

## Office and Administrative:

This category contains all SAA travel, training, financial services fees, postage, professional dues and memberships and software upgrades.

A change from fleet ownership to leased vehicles has increased this category and reduced capital purchase needs. **This expense category will increase by \$33,042 (7.38%).**

## Professional and Contract Services:

The adopted level includes engineering services fees for non-grant related capital projects, our contract audit fees, professional fees, legal fees for general representation, and expenses for contractual services. **This category will increase by \$236,366 (18.47%).**

## Marketing, Advertising & Community Relations:

Numerous efforts are to be expended to build awareness of the Orlando Sanford International Airport throughout our community and other relevant venues, to attract new originating airline service to and from Sanford. Additional funds will be expended to reach out to our community partners and provide a robust airport focused media campaign. Other expenses in this category are community event sponsorships & advertising. For the upcoming budget year **this expense category is budgeted to slightly increase by \$2,700 (0.53%).**

## Uniforms, Tools and Supplies:

This expense category contains basic office supplies for all SAA departments, as well as operating supplies for the maintenance, operations, ARFF, & police departments. Small tools, uniforms, janitorial supplies, and motor vehicle / equipment fuels & oil complete this category. **An increase of \$28,457 is budgeted.**

### **Repairs and Maintenance:**

This category contains all expected maintenance of SAA facilities, such as streets, ramps, taxiways, runways, buildings, etc. that are not considered capital projects. In addition, this category contains expenses for fencing, keys & locks, wildlife management & control, signs, land clearing, and equipment/vehicle maintenance. The FY 2020-2021 budget provides for an **overall increase of \$66,707 (10.18%) in this category**, better providing for the care and upkeep of the capital plant.

### **Utilities:**

Part of the Utilities expenses are telephone and data services. This includes contract services from Windstream, cellular phones from AT&T and Nextel, and pagers/air cards. Also, included are electrical service, water, sewer, and garbage collection. **This budget category is expected to increase by \$39,689 (10.06%).**

### **Insurance:**

The actual contract rates for the upcoming fiscal year will not be quoted until 45 days prior to October 1st for all insurance. The insurance (which amounts to non-salary related insurance) may not be contractually bound until the end of September. Binding ourselves to multi-year quotes has helped contain some yearly increases. This FY budget includes AD&D for ARFF and police (which is only paid every other year). **We anticipate an increase of approximately \$10,904 (2.76%) in this category.**

### **Debt service expense:**

As completion of the terminal expansion project nears, a transition from construction financing to permanent financing will take place. The exact amount and terms have not yet been ascertained as a requisite RFP process has not yet been commenced. Estimated total costs and expected terms have been formulated and used to provide a budget figure of \$1,117,717 in expected interest costs.

Overall, **all expenses from operations are projected to increase by \$2,429,219 (19.47%)** and the net effect of the increase in revenues, coupled with the increase in expenses, should produce an **operating profit of \$10,154,734. This represents an increase over FY 2019-2020 budget of \$7,105,490 (233.02%) in operating profit.**

# **CAPITAL IMPROVEMENT PROGRAM**

## **Grant Related Capital Projects**

### **Continuing Project:**

The terminal expansion project commenced on April 2, 2018. Construction is underway in numerous parts of the terminal. A revolving line of credit loan for \$60,500,000 was secured for the construction phase of this project. The FAA, through its PFC program is funding approximately 67.15% of this project and the remaining amount is funded through a FDOT grant and airport revenues.

### **New FAA-AIP Entitlement funded projects**

1. FAA-AIP Grant This grant finances the reconstruction (Phase II) of Taxiways Bravo, Charlie & Lima. Expenditures are expected to total \$16,581,471 with FAA reimbursement providing 100% of the project costs.

### **New FDOT funded projects**

1. Federal Inspection Station Repair/Replacement This project is an unfunded federal mandate to repair/replace the U.S. Customs and Border Protection Federal Inspection Services (FIS) facility. Early projected costs are estimated to be \$13Million. The FDOT is funding \$2,652,327 as a 50/50 match for a total of \$5,304,654 for design and construction. This project will cover more than one budget year and additional grant funding will be solicited for future year(s).

## **Non-Grant Related Capital Purchases**

The FY 2020-2021 Budget reflects an increase of \$525,869 (52.5%) in non-grant related capital purchases. Most of this increase is related to capital purchases that have been previously deferred. Two new tractors and a boom mower have been budgeted for since maintenance of existing equipment is no longer feasible and/or possible. The staffing and provisioning of two additional police officers requires the purchases of two additional police cars.

### **Passenger Facility Charges (PFC):**

As part of the Safety and Capacity Expansion Act of 1990, the Authority received approval from the FAA in December 2000 to impose a Passenger Facility Charge (PFC) of \$1 per eligible enplaned passenger at Orlando Sanford International Airport. PFCs may be used either to pay for eligible capital improvements or to pay debt service on bonds issued to finance projects eligible for PFC funding. Projects funded by PFC's can be past eligible projects (constructed after November 1991), current eligible projects, and/or future eligible projects. PFC funds that are used for reimbursement of funding for previously completed, eligible projects result in funding available by the SAA for discretionary use. The first approved PFC #1 application authorized \$1,192,352 to fund 100% of past project costs of various Airport improvements. PFC #2 (2003) increased the PFCs to \$2 per enplaned passenger with an authorized amount of \$13,312,090 to pay for 100% reimbursement to the SAA from the Domestic Terminal Project, completed in 2001. PFC 2 was fully collected in 2012. PFC #3 was approved in July 2012 and increased the PFCs from \$2 to \$4 per enplaned passenger, for a total authorized amount of \$29,837,167, of which \$1,963,878 was to be reimbursed to the SAA for past and already completed eligible projects.

PFC #3 application had been fully collected utilizing only \$22,019,552 of those funds authorized.

**Passenger Facility Charges (PFC):(cont.)**

On January 23, 2018 the FAA partially approved PFC Application #4. Reimbursement for \$1,674,940 for past projects and \$49,358,721 for a portion of the terminal expansion project was approved. A construction loan for \$60,500,000 was secured with Fifth Third Bank. The project is expected to take approximately 32 months to complete and is currently at 90% completion. FY 2020-2021 is expected to incur approximately \$10,000,000 in costs with \$4,373,875 collected in PFC, FDOT paying \$1,609,000, SAA incurring loan increases of \$8,196,611 and paying \$2,331,643 in loan payments.

**Looking Forward:** The SAA Board and Staff is seeking to commercially develop the Airport's outparcels. The primary purpose of this development is to maximize revenue for continued development of the Airport's infrastructure. The SAA's development will greatly benefit from continued support from the City and County economic development departments as well as the Orlando Economic Partnership and Enterprise Florida.

Respectfully submitted,



Diane H. Crews, A.A.E.

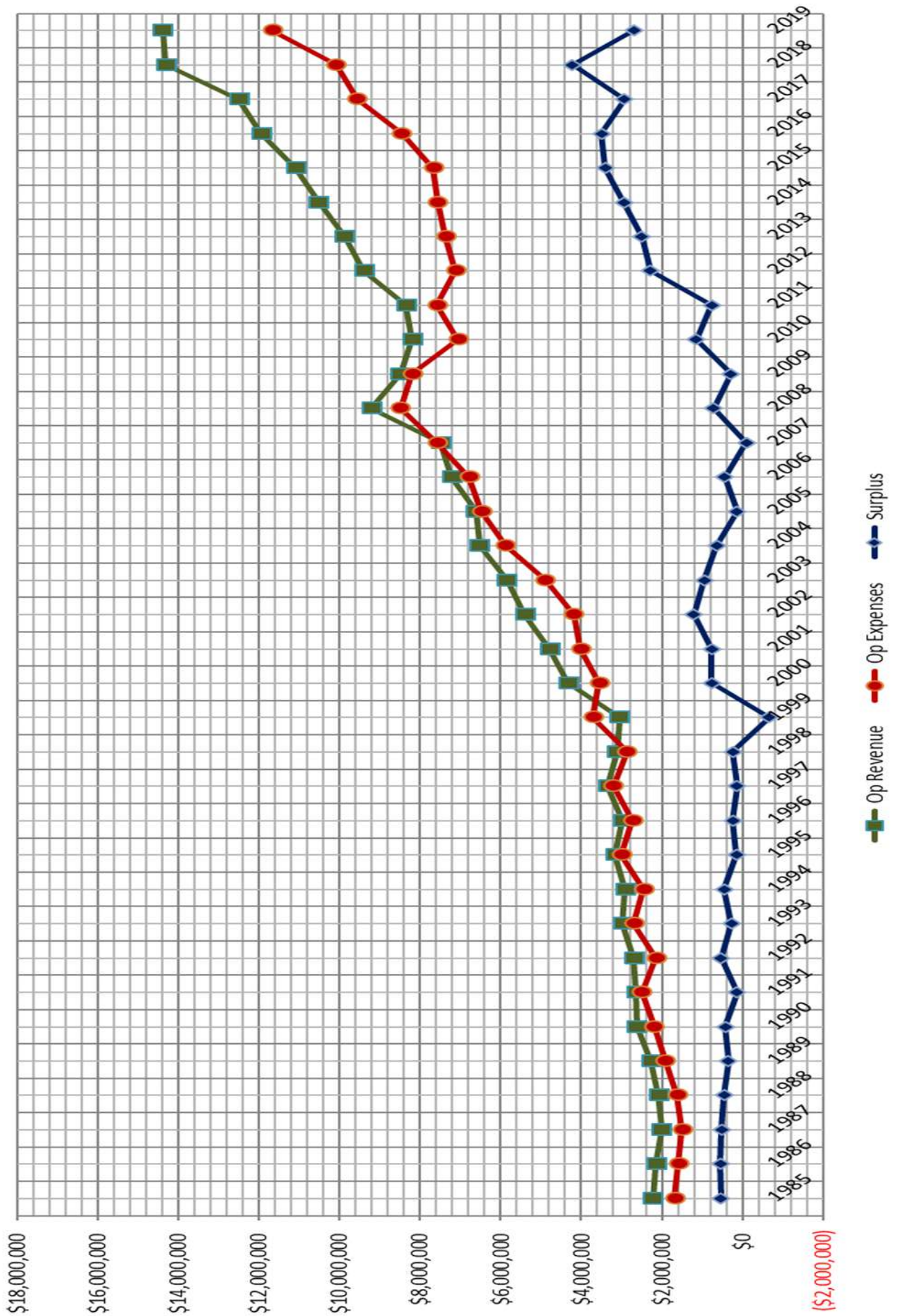
President & Chief Executive Officer

# BUDGET DETAIL

**SANFORD AIRPORT AUTHORITY**  
**FISCAL YEAR 2020 - 2021**  
**ADOPTED OPERATING & CAPITAL BUDGET SUMMARY**

DESCRIPTION	ACTUALS FY 2018- 2019	ADOPTED BUDGET FY 2019- 2020	PROJECTED FY 2019- 2020	ADOPTED BUDGET FY 2020 - 2021	BUDGET CHANGE	
					\$	%
Operating Budget						
Estimated Revenues						
Commerce Park Revenues	2,376,033	2,384,670	2,361,180	2,384,670	0	0.00%
Other Leases & Miscellaneous Revenues	1,014,767	1,190,590	1,041,531	1,315,815	125,225	10.52%
CARE Revenue		0	8,540,492	14,159,508	14,159,508	0.00%
Aviation Revenues	4,022,731	4,232,705	3,828,658	3,743,620	(489,085)	-11.55%
Terminal Revenues	5,694,277	6,219,961	2,843,645	2,534,983	(3,684,978)	-59.24%
Airfield Revenues	1,085,243	1,130,000	550,550	554,038	(575,962)	-50.97%
Ground Transportation Revenues	274,062	241,000	232,710	241,000	-	0.00%
Interest Earnings	203,323	125,000	125,000	125,000	-	0.00%
<b>TOTAL ESTIMATED REVENUE</b>	<b>14,670,436</b>	<b>15,523,925</b>	<b>19,523,766</b>	<b>25,058,634</b>	<b>9,534,709</b>	<b>61.42%</b>
Adopted Expenditures						
Salaries & Benefits	8,799,558	8,434,385	7,805,408	9,328,022	893,637	10.60%
Office & Administrative	278,405	447,718	409,139	480,760	33,042	7.38%
Professional & Contract Services	1,168,600	1,279,725	1,251,537	1,516,091	236,366	18.47%
Marketing, Advertising & Community Relations	227,659	513,000	404,660	515,700	2,700	0.53%
Uniforms, Tools & Supplies	315,692	355,200	325,850	383,657	28,457	8.01%
Repairs & Maintenance	582,696	655,103	550,738	721,810	66,707	10.18%
Utilities	315,809	394,650	379,596	434,339	39,689	10.06%
Insurance	346,507	394,900	380,919	405,804	10,904	2.76%
E:Debt Service - Interest:Finance	0	0	0	1,117,717	1,117,717	0.00%
E:Debt Service - Principal	0	0	1	0	-	
<b>TOTAL ESTIMATED EXPENSES</b>	<b>12,034,926</b>	<b>12,474,681</b>	<b>11,507,849</b>	<b>14,903,900</b>	<b>2,429,219</b>	<b>19.47%</b>
<b>Estimated Fund Surplus to Fund Capital Projects</b>	<b>2,635,510</b>	<b>3,049,244</b>	<b>8,015,917</b>	<b>10,154,734</b>	<b>7,105,490</b>	<b>233.02%</b>
Other Capital Budget Items						
<b>GRANT REVENUES:</b>	<b>9,631,498</b>	<b>14,251,525</b>	<b>14,251,525</b>	<b>20,842,798</b>		
<b>OTHER SOURCES:</b>	<b>29,938,960</b>	<b>23,285,383</b>	<b>23,285,383</b>	<b>22,725,220</b>		
<b>TOTAL CAPITAL FUNDS - ALL SOURCES</b>	<b>39,570,458</b>	<b>37,536,908</b>	<b>37,536,908</b>	<b>43,568,018</b>		
<b>PROJECT RELATED EXPENDITURES:</b>	<b>19,415,839</b>	<b>36,912,881</b>	<b>36,912,881</b>	<b>33,413,284</b>		
<b>TOTAL FUND SURPLUS:</b>	<b>482,825</b>	<b>624,027</b>	<b>624,027</b>	<b>10,154,734</b>		
	<b>19,898,664</b>	<b>37,536,908</b>	<b>37,536,908</b>	<b>43,568,018</b>		

# Operating Revenues, Expenses and Surplus (1985-2019)





# CAPITAL BUDGET

# SANFORD AIRPORT AUTHORITY

FISCAL YEAR 2020 - 2021

ADOPTED CAPITAL BUDGET SUMMARY

<u>CAPITAL PROJECT BUDGET</u>	ADOPTED BUDGET	EXPENSES	SAA EXPENSES
PROJECT DESCRIPTION	FY 2020- 2021	FY 2020- 2021	FY 2020- 2021
<b><u>GRANT RELATED CAPITAL PROJECTS</u></b>			
<b>Reconstruction of T/W B, C &amp; L PhII (Construction)</b>			
Estimated FAA Funds @ 100%	16,581,471		
Estimated FDOT Funds @ 5%	0	16,581,471	
			0
<b>Federal Inspection Station Repair/Replacement</b>			
Estimated FDOT Funds @ 50%	2,652,327	5,304,654	2,652,327
<b><u>PFC - FUNDED CAPITAL PROJECTS</u></b>			
<b>Design &amp; Construction of Terminal Expansion</b>			
Estimated PFC Collections	4,373,875		
Estimated FDOT Funds	1,609,000		
Estimated Terminal Expansion Debt	8,196,611		
		10,000,000	1,676,000
<b><u>NON-GRANT RELATED CAPITAL PURCHASES</u></b>			
		1,527,159	1,527,159
SAA 2020-21 PFC Funds	4,373,875		
FAA Funds	16,581,471		
FDOT Funds	4,261,327		
Terminal Expansion Debt	8,196,611		
<b>TOTAL ESTIMATED GRANT &amp; PFC REVENUES</b>	<b>33,413,284</b>		
<b>TOTAL CAPITAL REVENUES</b>	<b>33,413,284</b>		
<b>ESTIMATED CAPITAL EXPENDITURES</b>		<b>33,413,284</b>	
<b>Estimated Fund Surplus (Shortage)to/from Capital Projects</b>			0
<b>Operating Profit (Loss)</b>			10,154,734
<b>ESTIMATED SURPLUS - MOVED TO SAA RESERVES</b>			<b>10,154,734</b>

**SANFORD AIRPORT AUTHORITY**  
**FISCAL YEAR 2020 - 2021 ADOPTED OPERATING BUDGET**  
**NON-GRANT RELATED CAPITAL PURCHASES**

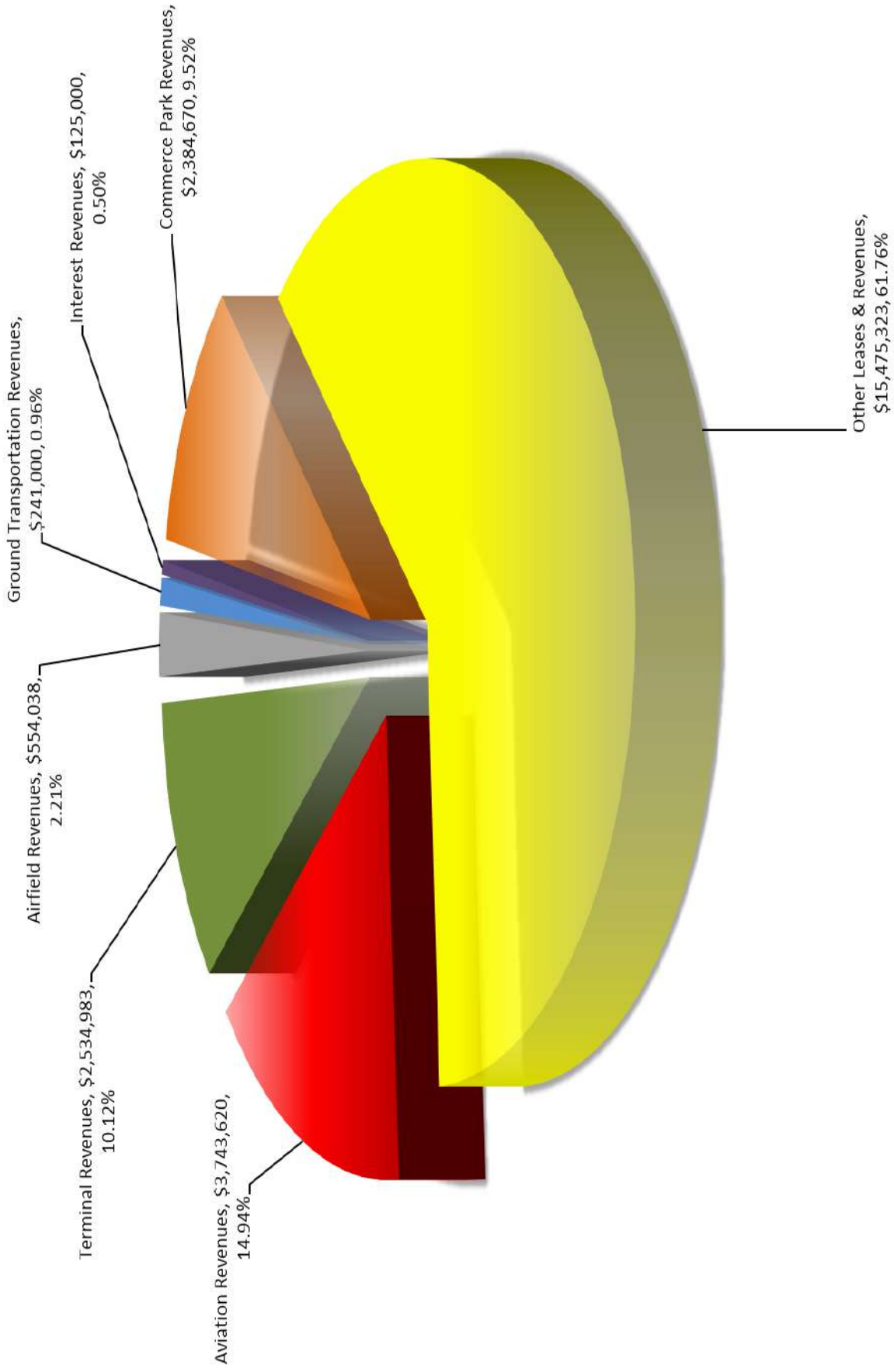
Finance Department			
7300-10-000	C:Computer/Office Equipment:Finance	Computers (2)	\$ 2,500
		<b>Total</b>	\$ 2,500
IT Department			
7300-12-000	C:Computer/Office Equipment:IT		\$ 59,000
7700-12-000	C:Improvements: Communications/Networks		\$ 146,000
7700-12-010	C:Improvements:Access Control		\$ 15,000
7700-12-020	C:Improvements:Video Recording System		\$ 26,000
		<b>Total</b>	\$ 246,000
Administrative Department			
7100-20-000	C:Purchase Vehicles: Admin		\$ -
7200-20-000	C:Small Equipment:Admin		\$ -
7300-20-000	C:Computer/Office Equipment:Admin	Computer (1)	\$ 1,000
7700-20-000	C:Improvements:Buildings		\$ 350,000
		<b>Total</b>	\$ 351,000
Maintenance Department			
7000-30-000	C:Machinery & Equipment: Maintenance	Tractors (2) Boom Mower (1)	\$ 387,100
7100-30-000	C:Purchase Vehicles:Maintenance		\$ -
7200-30-000	C:Small Equipment:Maintenance	Mower Max Replacement, Paint Machine, Radios (2), Thorguard	\$ 104,368
7300-30-000	C:Computer/Office Equipment:Maintenance		\$ -
		<b>Total</b>	\$ 491,468
Executive Department			
7300-40-000	C:Computer/Office Equipment:Executive		\$ 20,000
7700-40-000	C:Improvements:Land & Stormwater		\$ -
		<b>Total</b>	\$ 20,000
Operations Department			
7100-50-000	C:Purchase Vehicles:Operations		\$ -
7200-50-000	C:Small Equipment:Operations	VHF/GRD Radios (2), Light Bar Pkg	\$ 8,500
7300-50-000	C:Computer/Office Equipment:Operations	Badge Printers (2), Office Copier, Priner Scanner, Art Work	\$ 58,700
		<b>Total</b>	\$ 67,200
ARFF Department			
7000-60-000	C:Machinery & Equipment: ARFF	Gnd Radios , SCBA AirPaks (7) Radio Flashes	\$ 72,815
7100-60-000	C:Purchase Vehicles:ARFF		\$ -
7200-60-000	C:Small Equipment:ARFF	MultiGas Meters, Aeroclave Machine,MAS Data Radio, Bunker Gear (2)	\$ 34,926
7300-60-000	C:Computer/Office Equipment:ARFF		\$ -
		<b>Total</b>	\$ 107,741
Police Department			
7100-70-000	C:Purchase Vehicles:Police	(R) Patrol Vehicles (4)	\$ 180,000
7200-70-000	C:Small Equipment:Police	Speed Radar (1), Mobile Ticket Printers (8) Laptops (2)	\$ 51,850
7300-70-000	C:Computer/Office Equipment:Police		\$ 4,400
		<b>Total</b>	\$ 236,250
Control Department			
7200-71-000	C:Small Equipment:Control		\$ -
7300-71-000	C:Computer/Office Equipment:Control	Computers, Monitors	\$ 5,000
		<b>Total</b>	\$ 5,000
	<b>TOTAL ALL NON-GRANT CAPITAL</b>		\$ 1,527,159

# DETAIL OF REVENUES

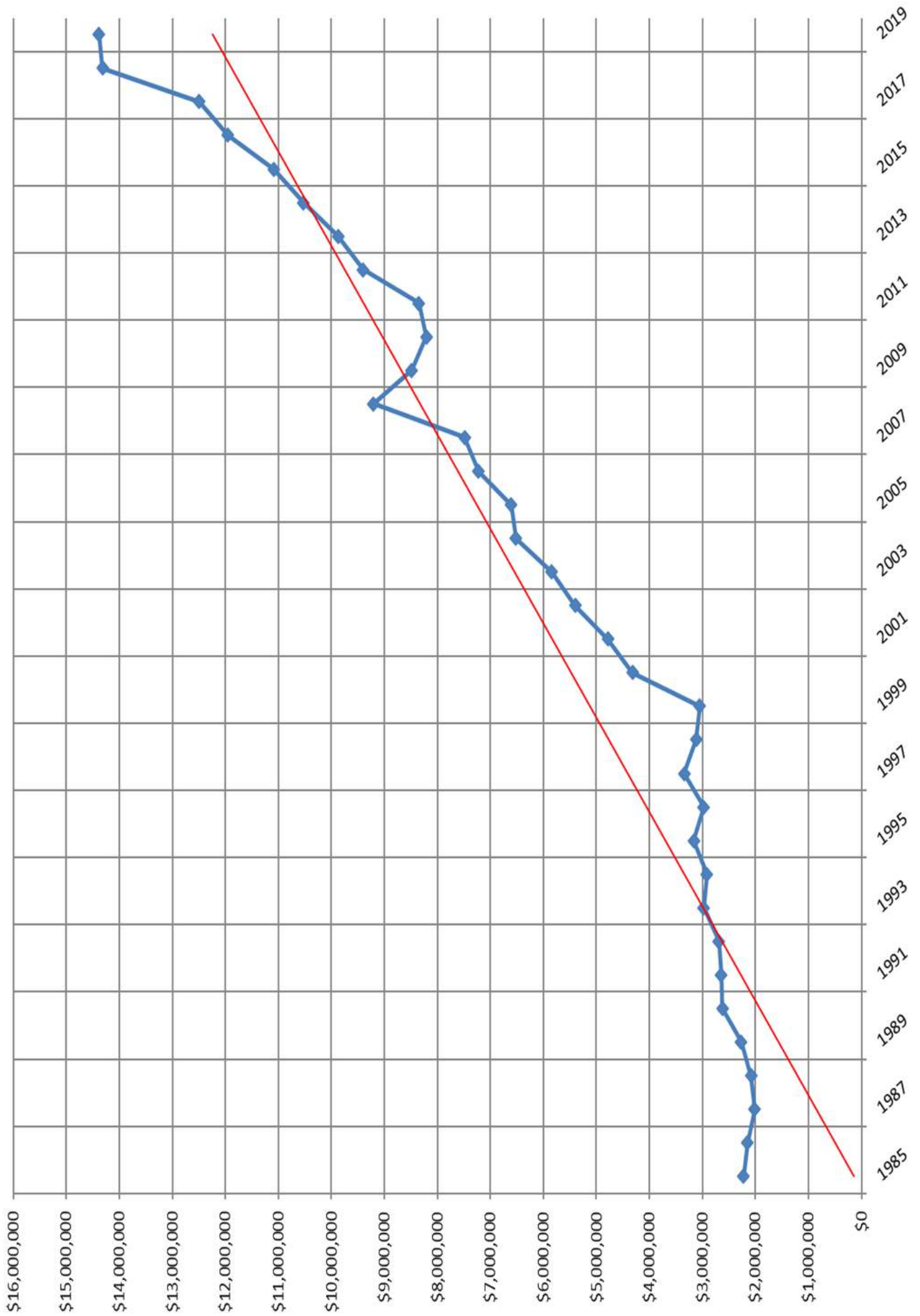
# DETAIL OF REVENUES FY 2020 -2021

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2021
<b>COMMERCE PARK REVENUES</b>					
1000-00-000	R:Commerce Park Bldg Leases	\$ 1,798,823	\$ 1,689,719	\$ 1,738,235	\$ 1,689,719
1000-00-010	R:Commerce Park Land Leases	\$ 577,210	\$ 694,951	\$ 622,945	\$ 694,951
		\$ 2,376,033	\$ 2,384,670	\$ 2,361,180	\$ 2,384,670
<b>OTHER LEASES &amp; MISC. REVENUES</b>					
1100-00-000	R:Lake Golden Leases	\$ 5,007	\$ 5,000	\$ 3,151	\$ 5,000
1100-00-010	R:Residential Leases	\$ 163,127	\$ 171,990	\$ 168,414	\$ 171,990
1100-00-020	R:Security ID Fees	\$ 187,452	\$ 175,000	\$ 181,609	\$ 175,000
1100-00-030	R:Miscellaneous Revenue & Fees	\$ 37,309	\$ 100,000	\$ 64,467	\$ 100,000
1100-00-040	R:Late Fees & NSF Fees	\$ 23,618	\$ 20,000	\$ 9,890	\$ 20,000
1100-00-050	R:Security Fines	\$ 14,881	\$ 500	\$ 12,408	\$ 500
1100-00-060	R:Tenant Discounts Allowed	\$ -	\$ -	\$ -	\$ -
1100-00-070	R:Communications Revenue	\$ 407,331	\$ 400,000	\$ 388,675	\$ 400,000
1100-00-080	R: TSA Law Enforcement Revenues	\$ 158,808	\$ 138,100	\$ 123,586	\$ 138,100
1100-00-090	R: FAA Force Account Revenue	\$ 14,890	\$ 180,000	\$ 88,456	\$ 305,225
1100-00-100	R:Vending Revenues	\$ 2,344	\$ -	\$ 875	\$ -
1100-00-110	R: CARES Act Revenue	\$ -	\$ -	\$ 8,540,492	\$ 14,159,508
		\$ 1,014,767	\$ 1,190,590	\$ 9,582,023	\$ 15,475,323
<b>AVIATION REVENUES</b>					
1200-00-000	R:Aviation Building Leases	\$ 2,197,938	\$ 2,378,447	\$ 2,313,018	\$ 2,378,447
1200-00-010	R:Aviation Land Leases	\$ 550,365	\$ 625,051	\$ 632,849	\$ 625,051
1200-00-020	R:Aviation Ramp Leases	\$ 98,679	\$ 100,019	\$ 113,730	\$ 100,019
1200-00-030	R:T-Hangar Leases	\$ 266,286	\$ 288,388	\$ 296,530	\$ 288,388
1200-00-100	R:Fuel Flowage Fees	\$ 878,413	\$ 825,000	\$ 446,400	\$ 335,915
1200-00-110	R:Fuel Storage Fees	\$ 15,250	\$ -	\$ 8,000	\$ -
1200-00-120	R:FTZ Fuel Permits	\$ 14,000	\$ 14,000	\$ 16,331	\$ 14,000
1200-00-200	R:Aircraft Brokerage Fees	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800
		\$ 4,022,731	\$ 4,232,705	\$ 3,828,658	\$ 3,743,620
<b>TERMINAL REVENUES</b>					
1300-00-000	R:Authority Share of Domestic Terminal Revenues	\$ 1,876,825	\$ 2,203,371	\$ 926,254	\$ 911,907
1300-00-100	R:OSD Parking Revenue	\$ 1,599,658	\$ 1,720,340	\$ 842,497	\$ 701,766
1300-00-200	R:Customer Facility Charges	\$ 2,213,374	\$ 2,291,750	\$ 1,071,518	\$ 916,810
1400-00-000	R:International Land Leases	\$ -	\$ -	\$ -	\$ -
1400-00-100	R:SAA Maintenance Fees	\$ 4,420	\$ 4,500	\$ 3,377	\$ 4,500
1400-00-300	R:International Terminal Privilege Fees	\$ -	\$ -	\$ -	\$ -
		\$ 5,694,277	\$ 6,219,961	\$ 2,843,645	\$ 2,534,983
<b>AIRFIELD REVENUES</b>					
1500-00-000	R:Domestic Landing Fees	\$ 794,341	\$ 850,000	\$ 432,474	\$ 341,426
1500-00-100	R:Intn'l Landing Fees	\$ 96,387	\$ 80,000	\$ 27,637	\$ 14,089
1500-00-200	R:Public Safety Fee	\$ 194,515	\$ 200,000	\$ 90,439	\$ 198,523
		\$ 1,085,243	\$ 1,130,000	\$ 550,550	\$ 554,038
<b>GROUND TRANSPORTATION REVENUES</b>					
1600-00-000	R:GT Permit Fees	\$ 57,625	\$ 53,000	\$ 45,542	\$ 53,000
1600-00-100	R:GT Access Fees	\$ 210,496	\$ 180,000	\$ 180,869	\$ 180,000
1600-00-200	R:Off Airport Rental Car Comm.	\$ 5,941	\$ 8,000	\$ 6,300	\$ 8,000
		\$ 274,062	\$ 241,000	\$ 232,710	\$ 241,000
<b>UNRESTRICTED INTEREST EARNINGS</b>					
1700-00-000	R:Interest Earned:Unrestricted	\$ -	\$ 125,000	\$ 125,000	\$ 125,000
<b>TOTAL REVENUES FROM OPERATIONS</b>					
		\$ 14,467,113	\$ 15,523,925	\$ 19,523,766	\$ 25,058,634
<b>TOTAL EXPENSES FROM OPERATIONS</b>					
		\$ 11,823,206	\$ 12,474,681	\$ 11,507,849	\$ 14,903,900
<b>PROJECTED FUND SURPLUS</b>					
		\$ 2,643,907	\$ 3,049,244	\$ 8,015,917	\$ 10,154,734

# Budgeted Revenue Sources, FY 2020-2021



# SAA OPERATING REVENUE 1985 - 2019



# DETAIL OF EXPENSES



# DETAIL OF EXPENSES FY 2020-2021

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2021
<b>FULL TIME SALARIES</b>					
2000-10-000	E:Full Time Salaries:Finance	\$ 372,649	\$ 361,335	\$ 337,022	\$ 365,566
2000-12-000	E:Full Time Salaries:IT	\$ 378,157	\$ 319,345	\$ 291,027	\$ 347,112
2000-20-000	E:Full Time Salaries:Admin	\$ 255,087	\$ 183,375	\$ 162,725	\$ 202,699
2000-30-000	E:Full Time Salaries:Maint	\$ 980,789	\$ 1,042,374	\$ 949,409	\$ 1,079,532
2000-40-000	E:Full Time Salaries:Exec	\$ 388,220	\$ 569,152	\$ 535,716	\$ 774,356
2000-50-000	E:Full Time Salaries:Ops	\$ 983,966	\$ 1,028,631	\$ 972,823	\$ 1,112,687
2000-60-000	E:Full Time Salaries:ARFF	\$ 558,351	\$ 631,837	\$ 571,167	\$ 713,189
2000-70-000	E:Full Time Salaries:Police	\$ 692,797	\$ 823,942	\$ 735,552	\$ 923,791
2000-71-000	E:Full Time Salaries:Control	\$ 410,982	\$ 409,595	\$ 379,643	\$ 423,387
		\$ 5,020,998	\$ 5,369,586	\$ 4,935,083	\$ 5,942,318
<b>PART TIME SALARIES</b>					
2010-20-000	E:Part Time Wages:Admin	\$ -	\$ 53,581	\$ 43,459	\$ 57,395
2010-50-000	E:Part Time Wages:Ops	\$ -	\$ -	\$ -	\$ -
2010-40-000	E:Part Time Wages:Exec	\$ -	\$ 64,293	\$ 53,512	\$ 67,882
2010-60-000	E:Part Time Wages:ARFF	\$ 28,812	\$ 47,433	\$ 26,426	\$ -
2010-70-000	E:Part Time Wages:Police	\$ -	\$ -	\$ -	\$ -
		\$ 28,812	\$ 165,307	\$ 123,397	\$ 125,277
<b>OVERTIME</b>					
2020-10-000	E:Overtime:Finance	\$ 1,171	\$ 6,500	\$ 3,182	\$ 6,500
2020-12-000	E:Overtime:IT	\$ 1,129	\$ 2,000	\$ 1,531	\$ 6,000
2020-20-000	E:Overtime:Admin	\$ 1,780	\$ 2,000	\$ 1,727	\$ 2,000
2020-30-000	E:Overtime:Maint	\$ 17,759	\$ 15,000	\$ 14,900	\$ 15,000
2020-40-000	E:Overtime:Exec	\$ -	\$ -	\$ 663	\$ 1,000
2020-50-000	E:Overtime:Ops	\$ 46,523	\$ 45,000	\$ 47,422	\$ 45,000
2020-60-000	E:Overtime:ARFF	\$ 138,379	\$ 101,377	\$ 126,808	\$ 76,159
2020-70-000	E:Overtime:Police	\$ 10,429	\$ 20,000	\$ 13,705	\$ 20,000
2020-71-000	E:Overtime:Control	\$ 8,472	\$ 8,000	\$ 6,741	\$ 8,000
		\$ 225,642	\$ 199,877	\$ 216,679	\$ 179,659
<b>UNEMPLOYMENT COMPENSATION</b>					
2040-10-000	E:Unemployment Comp:Finance	\$ -	\$ -	\$ -	\$ -
2040-12-000	E:Unemployment Comp:IT	\$ -	\$ -	\$ -	\$ -
2040-20-000	E:Unemployment Comp:Admin	\$ -	\$ -	\$ 3,020	\$ -
2040-30-000	E:Unemployment Comp:Maint	\$ -	\$ -	\$ -	\$ -
2040-50-000	E:Unemployment Comp:Ops	\$ 19	\$ -	\$ -	\$ -
2040-60-000	E:Unemployment Comp:ARFF	\$ -	\$ -	\$ -	\$ -
2040-70-000	E:Unemployment Comp:Police	\$ -	\$ -	\$ -	\$ -
2040-71-000	E:Unemployment Comp:Control	\$ -	\$ -	\$ -	\$ -
		\$ 19	\$ -	\$ 3,020	\$ -
<b>FICA</b>					
2050-10-000	E:FICA:Finance	\$ 26,949	\$ 27,642	\$ 24,607	\$ 27,966
2050-12-000	E:FICA:IT	\$ 29,491	\$ 24,430	\$ 22,204	\$ 26,554
2050-20-000	E:FICA:Admin	\$ 19,195	\$ 14,028	\$ 14,347	\$ 19,897
2050-30-000	E:FICA:Maint	\$ 73,921	\$ 79,742	\$ 73,197	\$ 82,584
2050-40-000	E:FICA:Exec	\$ 31,754	\$ 39,490	\$ 37,780	\$ 55,662
2050-50-000	E:FICA:Ops	\$ 73,890	\$ 78,690	\$ 73,058	\$ 85,121
2050-60-000	E:FICA:ARFF	\$ 54,160	\$ 51,964	\$ 53,928	\$ 54,559
2050-70-000	E:FICA:Police	\$ 50,452	\$ 63,032	\$ 55,522	\$ 70,670
2050-71-000	E:FICA:Control	\$ 31,330	\$ 31,334	\$ 29,239	\$ 32,389
		\$ 391,142	\$ 410,352	\$ 383,882	\$ 455,402

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>RETIREMENT</b>					
2060-10-000	E:Employee Pension:Finance	\$ 1,097,029	\$ 59,062	\$ 51,039	\$ 66,814
2060-12-000	E:Employee Pension:IT	\$ 28,997	\$ 27,049	\$ 24,564	\$ 34,711
2060-20-000	E:Employee Pension:Admin	\$ 18,952	\$ 13,791	\$ 14,452	\$ 20,546
2060-30-000	E:Employee Pension:Maint	\$ 87,324	\$ 96,550	\$ 86,102	\$ 116,737
2060-40-000	E:Employee Pension:Exec	\$ 76,439	\$ 115,194	\$ 95,293	\$ 146,371
2060-50-000	E:Employee Pension:Ops	\$ 104,781	\$ 113,052	\$ 109,176	\$ 144,984
2060-60-000	E:Employee Pension:ARFF	\$ 172,796	\$ 173,078	\$ 178,816	\$ 174,375
2060-70-000	E:Employee Pension:Police	\$ 170,701	\$ 215,952	\$ 186,686	\$ 231,879
2060-71-000	E:Employee Pension:Control	\$ 33,354	\$ 34,693	\$ 32,584	\$ 42,339
2065-10-000	E:OPEB Contribution:Finance	\$ -	\$ 9,000	\$ 3,000	\$ 38,000
		<b>\$ 1,790,373</b>	<b>\$ 857,421</b>	<b>\$ 781,713</b>	<b>\$ 1,016,755</b>
<b>MEDICAL, DENTAL &amp; LIFE INSURANCE</b>					
2070-10-000	E:Life & Health Ins:Finance	\$ 37,887	\$ 49,118	\$ 45,160	\$ 35,775
2070-12-000	E:Life & Health Ins:IT	\$ 43,000	\$ 48,998	\$ 47,957	\$ 53,107
2070-20-000	E:Life & Health Ins:Admin	\$ 36,884	\$ 32,602	\$ 32,974	\$ 52,880
2070-30-000	E:Life & Health Ins:Maint	\$ 166,285	\$ 195,320	\$ 184,253	\$ 211,544
2070-40-000	E:Life & Health Ins:Exec	\$ 34,146	\$ 49,908	\$ 55,010	\$ 71,910
2070-50-000	E:Life & Health Ins:Ops	\$ 128,792	\$ 203,291	\$ 177,117	\$ 220,321
2070-60-000	E:Life & Health Ins:ARFF	\$ 73,222	\$ 90,029	\$ 94,148	\$ 106,211
2070-70-000	E:Life & Health Ins:Police	\$ 81,810	\$ 114,529	\$ 106,420	\$ 141,600
2070-71-000	E:Life & Health Ins:Control	\$ 68,942	\$ 73,284	\$ 77,451	\$ 79,369
		<b>\$ 670,968</b>	<b>\$ 857,079</b>	<b>\$ 820,491</b>	<b>\$ 972,716</b>
<b>WORKER'S COMPENSATION</b>					
2080-10-000	E:Workers Compensation:Finance	\$ 603	\$ 756	\$ 1,902	\$ 764
2080-12-000	E:Workers Compensation:IT	\$ 18,397	\$ 17,622	\$ 15,129	\$ 19,154
2080-20-000	E:Workers Compensation:Admin	\$ 452	\$ 383	\$ 878	\$ 544
2080-30-000	E:Workers Compensation:Maint	\$ 45,515	\$ 57,520	\$ 49,383	\$ 59,571
2080-40-000	E:Workers Compensation:Exec	\$ 8,144	\$ 29,252	\$ 12,051	\$ 38,320
2080-50-000	E:Workers Compensation:Ops	\$ 33,655	\$ 46,951	\$ 44,494	\$ 50,724
2080-60-000	E:Workers Compensation:ARFF	\$ 26,878	\$ 33,963	\$ 31,342	\$ 35,659
2080-70-000	E:Workers Compensation:Police	\$ 20,374	\$ 31,160	\$ 28,975	\$ 34,936
2080-71-000	E:Workers Compensation:Control	\$ 614	\$ 856	\$ 691	\$ 885
		<b>\$ 154,632</b>	<b>\$ 218,463</b>	<b>\$ 184,844</b>	<b>\$ 240,558</b>
<b>2090-10-000</b>	<b>E:Management Reserves</b>	\$ 356,300	\$ 356,300	\$ 356,300	\$ 395,338
		<b>\$ 8,638,886</b>	<b>\$ 8,434,385</b>	<b>\$ 7,805,408</b>	<b>\$ 9,328,022</b>

\* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>OFFICE &amp; ADMINISTRATION</b>					
2100-40-000	E:Travel:Board Members	\$ 23,923	\$ 30,000	\$ 21,968	\$ 30,000
2110-10-000	E:Travel:Staff:Finance	\$ 4,553	\$ 5,000	\$ 2,320	\$ 5,000
2110-12-000	E:Travel:Staff:IT	\$ (3,785)	\$ 7,500	\$ 18,244	\$ 7,500
2110-20-000	E:Travel:Staff:Admin	\$ 191	\$ 4,000	\$ 2,068	\$ 4,000
2110-30-000	E:Travel:Staff:Maint	\$ 9,356	\$ 23,091	\$ 26,148	\$ 1,000
2110-40-000	E:Travel:Staff:Exec	\$ 17,725	\$ 60,000	\$ 46,264	\$ 60,000
2110-50-000	E:Travel:Staff:Ops	\$ 29,136	\$ 42,050	\$ 42,581	\$ 15,000
2110-60-000	E:Travel:Staff:ARFF	\$ 13,737	\$ 26,417	\$ 26,079	\$ 7,000
2110-70-000	E:Travel:Staff:Police	\$ 4,460	\$ 700	\$ 1,423	\$ 700
2110-71-000	E:Travel:Staff:Control	\$ 557	\$ 600	\$ 440	\$ 600
2115-12-000	E:Travel:Vehicle:IT	\$ -	\$ -	\$ -	\$ 5,000
2115-30-000	E:Travel:Vehicle:Maint	\$ -	\$ -	\$ -	\$ 22,000
2115-40-000	E:Travel:Vehicle:Exec	\$ -	\$ -	\$ -	\$ 19,200
2115-50-000	E:Travel:Vehicle:Ops	\$ -	\$ -	\$ -	\$ 36,800
2115-60-000	E:Travel:Vehicle:ARFF	\$ -	\$ -	\$ -	\$ 22,000
2120-10-000	E:Training:Staff:Finance	\$ 385	\$ 4,000	\$ 3,233	\$ 5,000
2120-12-000	E:Training:Staff:IT	\$ 800	\$ 5,000	\$ 3,349	\$ 5,000
2120-20-000	E:Training:Staff:Admin	\$ 1,762	\$ 1,000	\$ 2,378	\$ 1,000
2120-30-000	E:Training:Staff:Maint	\$ 910	\$ 3,155	\$ 3,932	\$ 1,000
2120-40-000	E:Training:Staff:Exec	\$ 237	\$ 3,000	\$ 3,491	\$ 3,000
2120-50-000	E:Training:Staff:Ops	\$ 1,534	\$ 10,155	\$ 4,944	\$ 10,155
2120-60-000	E:Training:Staff:ARFF	\$ 7,270	\$ 20,640	\$ 14,610	\$ 19,000
2120-70-000	E:Training:Staff:Police	\$ 492	\$ 2,655	\$ 2,991	\$ 2,755
2120-71-000	E:Training:Staff:Control	\$ 775	\$ 2,500	\$ 921	\$ 2,500
2125-60-000	E:Airport Safety Training:ARFF	\$ -	\$ -	\$ -	\$ 2,500
2130-10-000	E:Postage & Shipping:Finance	\$ 1,601	\$ 5,000	\$ 1,386	\$ 5,000
2130-12-000	E:Postage & Shipping:IT	\$ 377	\$ 750	\$ 204	\$ 500
2130-20-000	E:Postage & Shipping:Admin	\$ 2,074	\$ 4,000	\$ 2,191	\$ 4,000
2130-30-000	E:Postage & Shipping:Maint	\$ 173	\$ 100	\$ 130	\$ 100
2130-40-000	E:Postage & Shipping:Exec	\$ 454	\$ 400	\$ 1,008	\$ 800
2130-50-000	E:Postage & Shipping:Ops	\$ 114	\$ 750	\$ 509	\$ 750
2130-60-000	E:Postage & Shipping:ARFF	\$ 24	\$ 100	\$ 28	\$ 100
2130-70-000	E:Postage & Shipping:Police	\$ 7	\$ 80	\$ (7)	\$ 80
2130-71-000	E:Postage & Shipping:Control	\$ 17	\$ 25	\$ 22	\$ 25
2140-10-000	E:Dues & Publications:Finance	\$ 1,240	\$ 3,000	\$ 1,459	\$ 4,175
2140-12-000	E:Dues & Publication:IT	\$ 15	\$ -	\$ -	\$ -
2140-20-000	E:Dues & Publications:Admin	\$ 99	\$ 5,000	\$ 523	\$ 5,000
2140-30-000	E:Dues & Publications:Maint	\$ -	\$ 300	\$ 114	\$ 300
2140-40-000	E:Dues & Publications:Exec	\$ 70,082	\$ 40,000	\$ 56,760	\$ 40,000
2140-50-000	E:Dues & Publications:Ops	\$ 590	\$ 1,300	\$ 1,199	\$ 1,300
2140-60-000	E:Dues & Publications:ARFF	\$ 1,976	\$ 2,350	\$ 1,992	\$ 2,350
2140-70-000	E:Dues & Publications:Police	\$ 1,385	\$ 1,500	\$ 454	\$ 1,500
2140-71-000	E:Dues & Publication:Control	\$ -	\$ -	\$ -	\$ -
2150-10-000	E:License&Registration:Finance	\$ 977	\$ 4,000	\$ 2,460	\$ 4,000
2150-12-000	E:License&Registration:IT	\$ 18,813	\$ 29,000	\$ 16,037	\$ 21,000
2150-20-000	E:License&Registration:Admin	\$ -	\$ 1,500	\$ 176	\$ 1,500
2150-30-000	E:License&Registration:Maint	\$ 341	\$ 1,900	\$ 1,543	\$ 1,900
2150-40-000	E:License&Registration:Exec	\$ 5,273	\$ 6,200	\$ 7,940	\$ 8,000
2150-50-000	E:License&Registration:Ops	\$ 35,931	\$ 41,200	\$ 46,139	\$ 42,400
2150-60-000	E:License&Registration:ARFF	\$ 3,886	\$ 5,900	\$ 3,562	\$ 6,000
2150-70-000	E:License&Registration:Police	\$ 352	\$ 700	\$ 375	\$ 1,020
2150-71-000	E:License&Registration:Control	\$ 200	\$ 400	\$ 159	\$ 450
2160-10-000	E:Charges&Obligations:Finance	\$ 18,186	\$ 40,000	\$ 33,864	\$ 40,000
2160-12-000	E:Charges&Obligations:IT	\$ -	\$ -	\$ 20	\$ -
2160-20-000	E:Charges&Obligations:Admin	\$ -	\$ 500	\$ 372	\$ 500
2160-30-000	E:Charges&Obligations:Maint	\$ 99	\$ -	\$ -	\$ -
2160-40-000	E:Charges&Obligations:Exec	\$ -	\$ -	\$ 853	\$ -
2160-50-000	E:Charges&Obligations:Ops	\$ 19	\$ -	\$ -	\$ -
2160-60-000	E:Charges&Obligations:ARFF	\$ -	\$ -	\$ -	\$ -
2160-70-000	E:Charges&Obligations:Police	\$ 82	\$ 300	\$ 285	\$ 300
2160-71-000	E:Charges&Obligations:Control	\$ -	\$ -	\$ -	\$ -
		\$ 278,405	\$ 447,718	\$ 409,139	\$ 480,760

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-10-000	E:Professional Services:Finance	\$ 5,201	\$ 20,000	\$ 4,742	\$ 20,000
2200-12-000	E:Professional Services:IT	\$ 19,293	\$ 50,000	\$ 29,342	\$ 50,000
2200-20-000	E:Professional Services:Admin	\$ 451	\$ 4,000	\$ (271)	\$ 4,000
2200-30-000	E:Professional Services:Maint	\$ 38	\$ 300	\$ 754	\$ 300
2200-40-000	E:Professional Service:Exec	\$ 89,246	\$ 230,000	\$ 189,577	\$ 230,000
2200-50-000	E:Professional Services:Ops	\$ 1,116	\$ 3,450	\$ 3,965	\$ 3,450
2200-60-000	E:Professional Services:ARFF	\$ 195	\$ 1,000	\$ 699	\$ 1,000
2200-70-000	E:Professional Services:Police	\$ -	\$ 1,400	\$ 1,140	\$ 3,320
2200-71-000	E:Professional Services:Control	\$ -	\$ 580	\$ -	\$ 580
2220-40-000	E:Legal Services:Exec	\$ 267,503	\$ 250,000	\$ 374,328	\$ 400,000
2230-10-000	E:Accounting&Auditing:Finance	\$ 35,120	\$ 100,000	\$ 95,466	\$ 100,000
2235-50-000	E:Security Services:Ops	\$ 98,811	\$ 82,000	\$ 42,155	\$ 90,000
2237-50-000	E:Security & Safety Awards:Ops	\$ 400	\$ 500	\$ 543	\$ 500
2240-10-000	E:Contractual Services:Finance	\$ 105,459	\$ 52,000	\$ 76,465	\$ 90,366
2240-12-000	E:Contractual Services:IT	\$ 210,852	\$ 154,000	\$ 128,857	\$ 142,000
2240-20-000	E:Contractual Services:Admin	\$ 51,661	\$ 55,000	\$ 34,024	\$ 55,000
2240-30-000	E:Contractual Services:Maint	\$ 97,221	\$ 93,000	\$ 90,072	\$ 98,000
2240-40-000	E:Contractual Services:Exec	\$ 85,703	\$ 30,000	\$ 35,673	\$ 70,000
2240-50-000	E:Contractual Services:Ops	\$ 33,956	\$ 28,295	\$ 29,508	\$ 29,795
2240-60-000	E:Contractual Services:ARFF	\$ 1,582	\$ 21,200	\$ 12,918	\$ 21,200
2240-70-000	E:Contractual Services:Police	\$ 8,932	\$ 12,000	\$ 10,243	\$ 15,580
2240-71-000	E:Contractual Services:Control	\$ 24,814	\$ 26,000	\$ 30,785	\$ 26,000
2250-10-000	E:Special Events: Expenses	\$ 30,693	\$ 95,000	\$ 90,551	\$ 95,000
2250-10-005	E:Special Events: Reimb	\$ 1,239,770	\$ (30,000)	\$ (30,000)	\$ (30,000)
		<b>\$ 1,168,247</b>	<b>\$ 1,279,725</b>	<b>\$ 1,251,537</b>	<b>\$ 1,516,091</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2300-20-000	E:Airport Marketing:Admin	\$ -	\$ -	\$ -	\$ -
2300-40-000	E:Airport Marketing:Exec	\$ 140,639	\$ 300,000	\$ 259,857	\$ 300,000
2305-40-000	E:Airline Origination Marketing	\$ 11,176	\$ 80,000	\$ 30,159	\$ 80,000
2310-40-000	E:Community Relations:Exec	\$ 1,071	\$ 105,000	\$ 94,479	\$ 105,000
2315-10-000	E:Employee Relations:Finance	\$ 218	\$ 1,000	\$ 913	\$ 1,000
2315-12-000	E:Employee Relations:IT	\$ 526	\$ 250	\$ 357	\$ 250
2315-20-000	E:Employee Relations:Admin	\$ 341	\$ 5,000	\$ 3,086	\$ 5,000
2315-30-000	E:Employee Relations:Maint.	\$ 2,860	\$ 500	\$ 414	\$ 500
2315-40-000	E:Employee Relations:Exec	\$ 606	\$ 700	\$ 2,640	\$ 2,000
2315-50-000	E:Employee Relations:Ops	\$ 227	\$ 150	\$ 449	\$ 150
2315-60-000	E:Employee Relations:ARFF	\$ 369	\$ 500	\$ 526	\$ 500
2315-70-000	E:Employee Relations:Police	\$ 189	\$ 400	\$ 399	\$ 400
2315-71-000	E:Employee Relations:Control	\$ -	\$ 300	\$ 255	\$ 300
2320-20-000	E:Foreign Trade Zone:Admin	\$ -	\$ 1,000	\$ -	\$ 1,000
2340-10-000	E:Advertising&Printing:Finance	\$ 8,968	\$ 4,000	\$ (856)	\$ 4,000
2340-12-000	E:Advertising&Printing:IT	\$ -	\$ -	\$ -	\$ -
2340-20-000	E:Advertising&Printing:Admin	\$ 1,228	\$ 3,000	\$ 3,064	\$ 3,500
2340-30-000	E:Advertising&Printing:Maint	\$ -	\$ -	\$ -	\$ -
2340-40-000	E:Advertising&Printing:Exec	\$ 6,926	\$ 8,000	\$ 5,704	\$ 8,000
2340-50-000	E:Advertising&Printing:Ops	\$ 25	\$ -	\$ -	\$ -
2340-60-000	E:Advertising&Printing:ARFF	\$ 643	\$ 2,500	\$ 3,136	\$ 2,500
2340-70-000	E:Advertising&Printing:Police	\$ 912	\$ 700	\$ 77	\$ 1,600
2340-71-000	E:Advertising&Printing:Control	\$ -	\$ -	\$ -	\$ -
		<b>\$ 176,924</b>	<b>\$ 513,000</b>	<b>\$ 404,660</b>	<b>\$ 515,700</b>

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-10-000	E:Office Supplies:Finance	\$ 9,440	\$ 18,000	\$ 12,348	\$ 18,000
2400-12-000	E:Office Supplies:IT	\$ 1,323	\$ 1,000	\$ 729	\$ 1,000
2400-20-000	E:Office Supplies:Admin	\$ 5,625	\$ 7,500	\$ 4,152	\$ 7,500
2400-30-000	E:Office Supplies:Maint	\$ 2,524	\$ 1,800	\$ 2,461	\$ 2,500
2400-40-000	E:Office Supplies:Exec	\$ 1,819	\$ 1,000	\$ 1,630	\$ 2,000
2400-50-000	E:Office Supplies:Ops	\$ 5,229	\$ 6,000	\$ 3,633	\$ 7,500
2400-60-000	E:Office Supplies:ARFF	\$ 2,911	\$ 3,000	\$ 1,971	\$ 3,000
2400-70-000	E:Office Supplies:Police	\$ 851	\$ 1,500	\$ 1,284	\$ 1,500
2400-71-000	E:Office Supplies:Control	\$ 1,616	\$ 500	\$ 269	\$ 500
2410-12-000	E:Operating Supplies:IT	\$ 5,131	\$ 5,000	\$ 3,548	\$ 9,000
2410-30-000	E:Operating Supplies:Maint	\$ 20,224	\$ 20,000	\$ 19,546	\$ 20,000
2410-40-000	E:Operating Supplies:Exec	\$ -	\$ -	\$ 13	\$ -
2410-50-000	E:Operating Supplies:Ops	\$ 6,282	\$ 8,000	\$ 6,858	\$ 8,000
2410-60-000	E:Operating Supplies:ARFF	\$ 21,177	\$ 24,000	\$ 55,876	\$ 25,812
2410-70-000	E:Operating Supplies:Police	\$ 3,450	\$ 9,000	\$ 8,376	\$ 9,000
2410-70-010	E:Operating Supplies:K-9 only	\$ 10,348	\$ 11,000	\$ 10,433	\$ 11,000
2415-10-000	E:Small Tools:Finance	\$ 1,505	\$ 2,000	\$ 1,790	\$ 2,000
2415-12-000	E:Small Tools:IT	\$ 1,286	\$ 2,000	\$ 1,366	\$ 2,000
2415-20-000	E:Small Tools:Admin	\$ 264	\$ 500	\$ 1,546	\$ 1,000
2415-30-000	E:Small Tools:Maint	\$ 10,273	\$ 9,500	\$ 6,169	\$ 9,500
2415-40-000	E:Small Tools:Exec	\$ 60	\$ 300	\$ 37	\$ 300
2415-50-000	E:Small Tools:Ops	\$ -	\$ 400	\$ 255	\$ 950
2415-60-000	E:Small Tools:ARFF	\$ 2,385	\$ 4,000	\$ 3,216	\$ 4,000
2415-70-000	E:Small Tools:Police	\$ 3,130	\$ 4,300	\$ 4,008	\$ 4,300
2415-71-000	E:Small Tools:Control	\$ 739	\$ 900	\$ 165	\$ 900
2420-20-000	E:Janitorial Supplies:Admin	\$ -	\$ -	\$ 1,991	\$ 6,000
2420-30-000	E:Janitorial Supplies:Maint	\$ 4,642	\$ 4,800	\$ 3,627	\$ 4,800
2420-60-000	E:Janitorial Supplies:ARFF	\$ 1,982	\$ 2,000	\$ 1,872	\$ 2,420
2430-30-000	E:Chemicals & Defoliants:Maint	\$ 5,572	\$ 6,500	\$ 6,432	\$ 6,500
2440-10-000	E:Uniforms:Finance	\$ 431	\$ 600	\$ 142	\$ 600
2440-12-000	E:Uniforms:IT	\$ -	\$ 500	\$ 538	\$ 600
2440-20-000	E:Uniforms:Admin	\$ 372	\$ 600	\$ 535	\$ 800
2440-30-000	E:Uniforms:Maint	\$ 5,319	\$ 7,500	\$ 5,973	\$ 6,500
2440-40-000	E:Uniforms:Exec	\$ 182	\$ 500	\$ 346	\$ 1,000
2440-50-000	E:Uniforms:Ops	\$ 5,140	\$ 5,250	\$ 6,873	\$ 5,650
2440-60-000	E:Uniforms:ARFF	\$ 7,315	\$ 9,600	\$ 9,162	\$ 10,250
2440-70-000	E:Uniforms:Police	\$ 7,092	\$ 10,000	\$ 4,565	\$ 12,000
2440-71-000	E:Uniforms:Control	\$ 238	\$ 250	\$ 239	\$ 900
2450-10-000	E:Gas & Oil:Finance	\$ -	\$ 200	\$ 200	\$ 200
2450-12-000	E:Gas & Oil:IT	\$ 3,040	\$ 4,500	\$ 3,863	\$ 4,000
2450-20-000	E:Gas & Oil:Admin	\$ -	\$ 100	\$ 20	\$ 2,000
2450-30-000	E:Gas & Oil:Maint	\$ 79,839	\$ 70,000	\$ 54,065	\$ 75,000
2450-40-000	E:Gas & Oil:Exec	\$ 5,627	\$ 11,000	\$ 6,287	\$ 11,000
2450-50-000	E:Gas & Oil:Ops	\$ 21,897	\$ 22,000	\$ 20,114	\$ 22,000
2450-60-000	E:Gas & Oil:ARFF	\$ 12,915	\$ 15,750	\$ 12,567	\$ 17,325
2450-70-000	E:Gas & Oil:Police	\$ 31,405	\$ 36,000	\$ 30,369	\$ 36,000
2460-10-000	E:Coffee&DrinkSupplies:Finance	\$ 3,765	\$ 5,000	\$ 3,147	\$ 5,000
2460-30-000	E:Coffee&Drink Supplies:Maint	\$ 1,322	\$ 1,000	\$ 1,030	\$ 1,500
2460-50-000	E:Coffee&Drink Supplies:Ops	\$ -	\$ 100	\$ 81	\$ 100
2460-60-000	E:Coffee&Drink Supplies:ARFF	\$ -	\$ -	\$ -	\$ -
2460-70-000	E:Coffee&Drink Supplies:Police	\$ 39	\$ 150	\$ 35	\$ 150
2460-71-000	E:Coffee&DrinkSupplies:Control	\$ 6	\$ 100	\$ 100	\$ 100
		\$ 315,732	\$ 355,200	\$ 325,850	\$ 383,657
<b>REPAIRS &amp; MAINTENANCE</b>					
2500-30-000	E:Maintenance:Streets	\$ 4,018	\$ 3,000	\$ 1,355	\$ 2,000
2510-30-000	E:Maintenance:Parking Lots	\$ 1,076	\$ 1,000	\$ 855	\$ 1,000
2520-30-000	E:Maintenance:Drainage Systems	\$ 156	\$ 2,000	\$ 283	\$ 47,085
2530-30-000	E:Maintenance:Grounds	\$ 30,700	\$ 30,000	\$ 10,253	\$ 35,000
2540-30-000	E:Maintenance:Fences	\$ 9,142	\$ 4,000	\$ 5,474	\$ 7,500

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

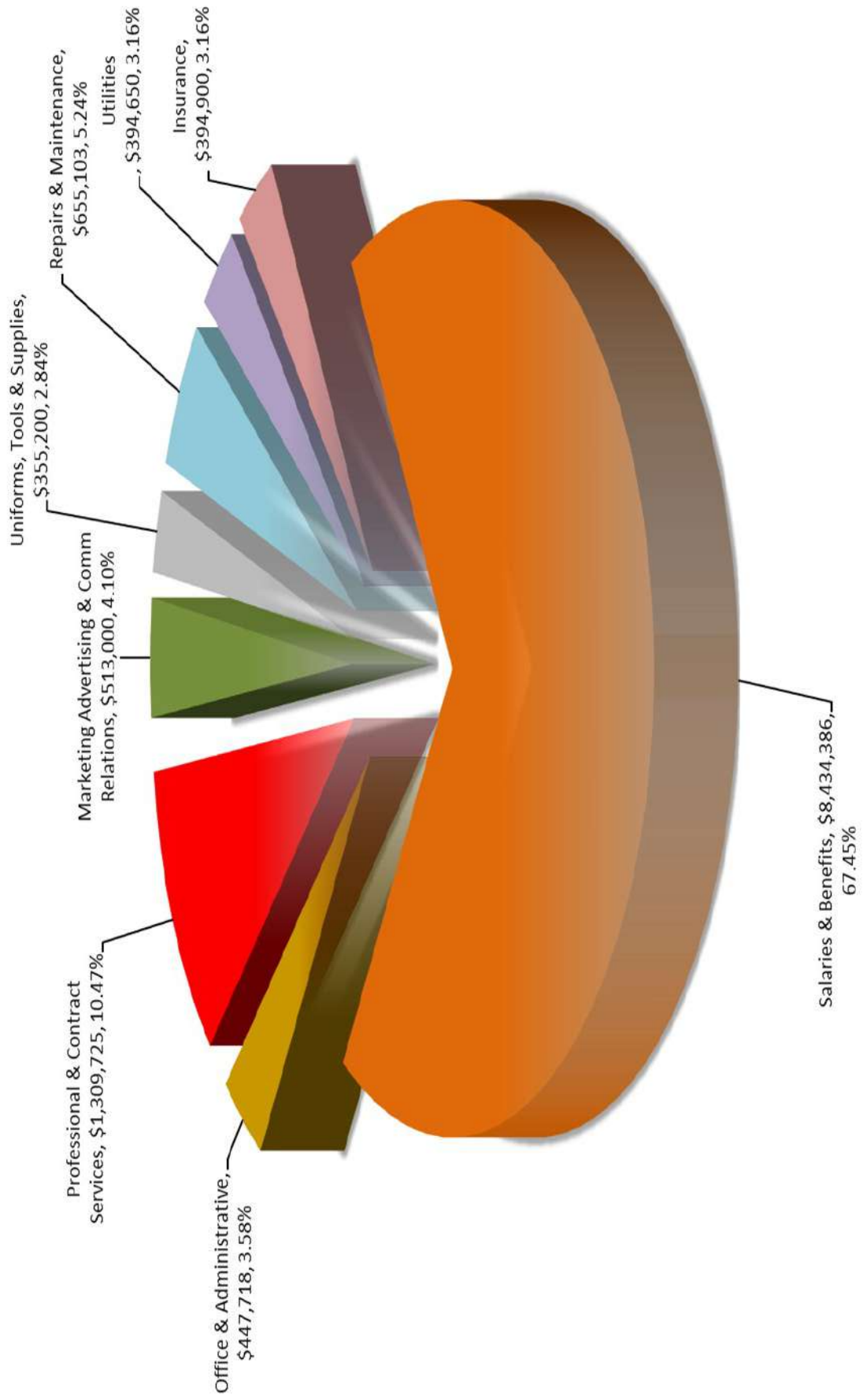
		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>REPAIRS &amp; MAINTENANCE (cont.)</b>					
2550-30-000	E:Maintenance:AOA:Maint	\$ 172,244	\$ 150,000	\$ 183,246	\$ 175,000
2550-50-000	E:Maintenance:Navaid:Ops	\$ -	\$ -	\$ -	\$ -
2570-50-000	E:Wildlife Management:Ops	\$ 13,923	\$ 18,500	\$ 14,159	\$ 28,850
2580-30-000	E:Maintenance:Signs & Industrial Lighting	\$ 14,886	\$ 30,000	\$ 45,367	\$ 25,000
2590-40-000	E:Haz-Mat Disposal:Exec	\$ -	\$ 5,000	\$ 13,500	\$ 5,000
2600-30-000	E:Land Clearing&Demo:Maint	\$ 7,400	\$ 1,000	\$ -	\$ 1,000
2610-10-000	E:Maintenance:Buildings:Finance	\$ 2,854	\$ 6,000	\$ 2,515	\$ 6,000
2610-12-000	E:Maintenance:Buildings:IT	\$ -	\$ 5,000	\$ 105	\$ 5,000
2610-20-000	E:Maintenance:Buildings:Admin	\$ 834	\$ -	\$ 859	\$ -
2610-30-000	E:Maintenance:Buildings:Maint	\$ 98,955	\$ 125,000	\$ 93,045	\$ 125,000
2610-50-000	E:Maintenance:Buildings:Ops	\$ -	\$ 500	\$ 623	\$ 500
2610-60-000	E:Maintenance:Buildings:ARFF	\$ 10,837	\$ 51,003	\$ 8,625	\$ 19,435
2610-70-000	E:Maintenance:Building:Police	\$ -	\$ -	\$ 748	\$ -
2615-30-000	E:Maintenance:Keys&Locks:Maint	\$ 974	\$ 4,000	\$ 1,753	\$ 4,000
2620-10-000	E:Maintenance:Equip:Finance	\$ -	\$ 1,000	\$ -	\$ 1,000
2620-12-000	E:Maintenance:Equip:IT	\$ 1,030	\$ 3,500	\$ 1,637	\$ 3,500
2620-20-000	E:Maintenance:Equip:Admin	\$ 2,794	\$ 1,000	\$ 128	\$ 1,000
2620-30-000	E:Maintenance:Equip:Maint	\$ 73,744	\$ 55,000	\$ 54,291	\$ 55,000
2620-40-000	E:Maintenance:Equip:Exec	\$ -	\$ 500	\$ 293	\$ 500
2620-50-000	E:Maintenance:Equip:Ops	\$ 373	\$ 1,500	\$ 732	\$ 1,500
2620-60-000	E:Maintenance:Equip:ARFF	\$ 15,029	\$ 17,000	\$ 12,709	\$ 17,000
2620-70-000	E:Maintenance:Equip:Police	\$ 990	\$ 2,000	\$ 1,528	\$ 2,040
2620-71-000	E:Maintenance:Equip:Control	\$ 763	\$ 5,100	\$ 4,847	\$ 5,100
2630-10-000	E:Maintenance:Vehicles:Finance	\$ -	\$ -	\$ -	\$ -
2630-12-000	E:Maintenance:Vehicles:IT	\$ 2,703	\$ 3,000	\$ (439)	\$ 3,000
2630-20-000	E:Maintenance:Vehicles:Admin	\$ -	\$ -	\$ -	\$ 1,000
2630-30-000	E:Maintenance:Vehicles:Maint	\$ 22,884	\$ 25,000	\$ 12,906	\$ 25,000
2630-40-000	E:Maintenance:Vehicles:Exec	\$ 1,645	\$ 5,500	\$ 4,488	\$ 5,500
2630-50-000	E:Maintenance:Vehicles:Ops	\$ 8,809	\$ 5,000	\$ 7,433	\$ 6,000
2630-60-000	E:Maintenance:Vehicles:ARFF	\$ 74,073	\$ 83,000	\$ 59,135	\$ 91,300
2630-70-000	E:Maintenance:Vehicles:Police	\$ 9,860	\$ 11,000	\$ 8,282	\$ 16,000
		<b>\$ 582,696</b>	<b>\$ 655,103</b>	<b>\$ 550,738</b>	<b>\$ 721,810</b>
<b>UTILITIES EXPENSE</b>					
2700-10-000	E:Utilities:Telephones:Finance	\$ 714	\$ 2,400	\$ 1,205	\$ 2,400
2700-12-000	E:Utilities:Telephones:IT	\$ 117,213	\$ 162,000	\$ 172,554	\$ 181,000
2700-20-000	E:Utilities:Telephones:Admin	\$ 472	\$ 1,000	\$ 653	\$ 1,000
2700-30-000	E:Utilities:Telephones:Maint	\$ 5,193	\$ 4,500	\$ 4,625	\$ 4,500
2700-40-000	E:Utilities:Telephones:Exec	\$ 3,256	\$ 4,500	\$ 3,396	\$ 6,000
2700-50-000	E:Utilities:Telephones:Ops	\$ 3,804	\$ 6,000	\$ 4,134	\$ 6,000
2700-60-000	E:Utilities:Telephones:ARFF	\$ 2,444	\$ 4,100	\$ 3,529	\$ 4,100
2700-70-000	E:Utilities:Telephones:Police	\$ 15,306	\$ 18,200	\$ 14,763	\$ 18,440
2700-71-000	E:Utilities:Telephones:Control	\$ 1,491	\$ 1,400	\$ 1,492	\$ 1,400
2710-10-000	E:Utilities:Electric:Finance	\$ 15,114	\$ 19,500	\$ 14,924	\$ 19,500
2710-12-000	E:Utilities:Electric:IT	\$ 2,538	\$ 11,830	\$ 10,707	\$ 11,800
2710-20-000	E:Utilities:Electric:Admin	\$ 27,987	\$ 3,500	\$ 14,743	\$ 35,000
2710-30-000	E:Utilities:Electric:Maint	\$ 28,986	\$ 38,000	\$ 34,917	\$ 38,000
2710-50-000	E:Utilities:Electric:Ops	\$ 35,611	\$ 44,370	\$ 41,431	\$ 39,000
2710-60-000	E:Utilities:Electric:ARFF	\$ 8,807	\$ 12,500	\$ 10,191	\$ 12,499
2710-70-000	E:Utilities:Electric:Police	\$ 6,989	\$ 10,500	\$ 4,666	\$ 3,000
2720-10-000	E:Utilities:Water:Finance	\$ 14,821	\$ -	\$ -	\$ -
2720-12-000	E:Utilities:Water:IT	\$ -	\$ -	\$ 231	\$ 450
2720-20-000	E:Utilities:Water:Admin	\$ -	\$ 15,000	\$ 13,449	\$ 15,000
2720-30-000	E:Utilities:Water:Maint	\$ 3,136	\$ 4,200	\$ 3,839	\$ 4,200
2720-50-000	E:Utilities:Water:Ops	\$ 674	\$ 700	\$ 667	\$ 700
2720-60-000	E:Utilities:Water:ARFF	\$ 411	\$ 500	\$ 343	\$ 500
2720-70-000	E:Utilities:Water:Police	\$ 94	\$ 170	\$ 56	\$ -

# DETAIL OF EXPENSES FY 2020-2021 (CONT.)

		ACTUALS FY 2018-2019	ADOPTED BUDGET FY 2019-2020	PROJECTED FY 2019-2020	ADOPTED BUDGET FY 2020-2019
<b>UTILITIES EXPENSE (cont.)</b>					
2730-10-000	E:Utilities:Garbage:Finance	\$ -	\$ -	\$ -	\$ -
2730-12-000	E:Utilities:Garbage:IT	\$ -	\$ -	\$ 261	\$ 450
2730-20-000	E:Utilities:Garbage:Admin	\$ 10,644	\$ 18,000	\$ 12,452	\$ 18,000
2730-30-000	E:Utilities:Garbage:Maint	\$ 7,716	\$ 9,000	\$ 8,116	\$ 9,000
2730-50-000	E:Utilities:Garbage:Ops	\$ -	\$ -	\$ -	\$ -
2730-60-000	E:Utilities:Garbage:ARFF	\$ 2,059	\$ 2,400	\$ 2,126	\$ 2,400
2730-70-000	E:Utilities:Garbage:Police	\$ 329	\$ 380	\$ 127	\$ -
		<b>\$ 315,809</b>	<b>\$ 394,650</b>	<b>\$ 379,596</b>	<b>\$ 434,339</b>
<b>INSURANCE EXPENSE</b>					
2800-10-000	E:Insurance:Auto:Finance	\$ -	\$ -	\$ -	\$ -
2800-12-000	E:Insurance:Auto:IT	\$ 2,093	\$ 2,993	\$ 2,670	\$ 2,400
2800-20-000	E:Insurance:Auto:Admin	\$ -	\$ 500	\$ -	\$ 1,000
2800-30-000	E:Insurance:Auto:Maint	\$ 9,115	\$ 10,856	\$ 11,626	\$ 11,034
2800-40-000	E:Insurance:Auto:Exec	\$ 1,739	\$ 2,072	\$ 2,219	\$ 3,400
2800-50-000	E:Insurance:Auto:Ops	\$ 3,559	\$ 4,739	\$ 4,540	\$ 4,739
2800-60-000	E:Insurance:Auto:ARFF	\$ 6,891	\$ 9,145	\$ 9,793	\$ 8,000
2800-70-000	E:Insurance:Auto:Police	\$ 9,673	\$ 10,395	\$ 9,847	\$ 11,595
2820-10-000	E:Insurance:Property	\$ 206,777	\$ 238,000	\$ 222,755	\$ 238,000
2830-10-000	E:Insurance:Airport Liability	\$ 55,403	\$ 57,000	\$ 62,411	\$ 57,000
2830-70-000	E:Insurance:Police Liability	\$ 9,230	\$ 18,000	\$ 9,422	\$ 18,000
2840-10-000	E:Insurance:Pollution (Tanks)	\$ 3,502	\$ 4,200	\$ 3,307	\$ 3,307
2860-10-000	E:Insurance:D & O Liability	\$ 34,595	\$ 37,000	\$ 42,329	\$ 42,329
2870-60-000	E:Insurance: AD&D: ARFF	\$ 2,835	\$ -	\$ -	\$ 3,750
2870-70-000	E:Insurance: AD&D: Police	\$ 1,095	\$ -	\$ -	\$ 1,250
		<b>\$ 346,507</b>	<b>\$ 394,900</b>	<b>\$ 380,919</b>	<b>\$ 405,804</b>
<b>DEBT SERVICE</b>					
2900-10-000	E:Debt Service - Interest:Finance	\$ -	\$ -	\$ -	\$ 1,117,717
Balance Sheet	E:Debt Service - Principal	\$ -	\$ -	\$ 1	\$ -
		<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1</b>	<b>\$ 1,117,717</b>

<b>TOTAL REVENUES FROM OPERATIONS</b>	<b>\$ 14,467,113</b>	<b>\$ 15,523,925</b>	<b>\$ 19,523,766</b>	<b>\$ 25,058,634</b>
<b>TOTAL EXPENSES FROM OPERATIONS</b>	<b>\$ 11,823,206</b>	<b>\$ 12,474,681</b>	<b>\$ 11,507,849</b>	<b>\$ 14,903,900</b>
<b>PROJECTED FUND SURPLUS</b>	<b>\$ 2,643,907</b>	<b>\$ 3,049,244</b>	<b>\$ 8,015,917</b>	<b>\$ 10,154,734</b>

# Budgeted Expense Uses, FY 2019 - 2020





# DEPARTMENTAL LINE ITEM BUDGETS

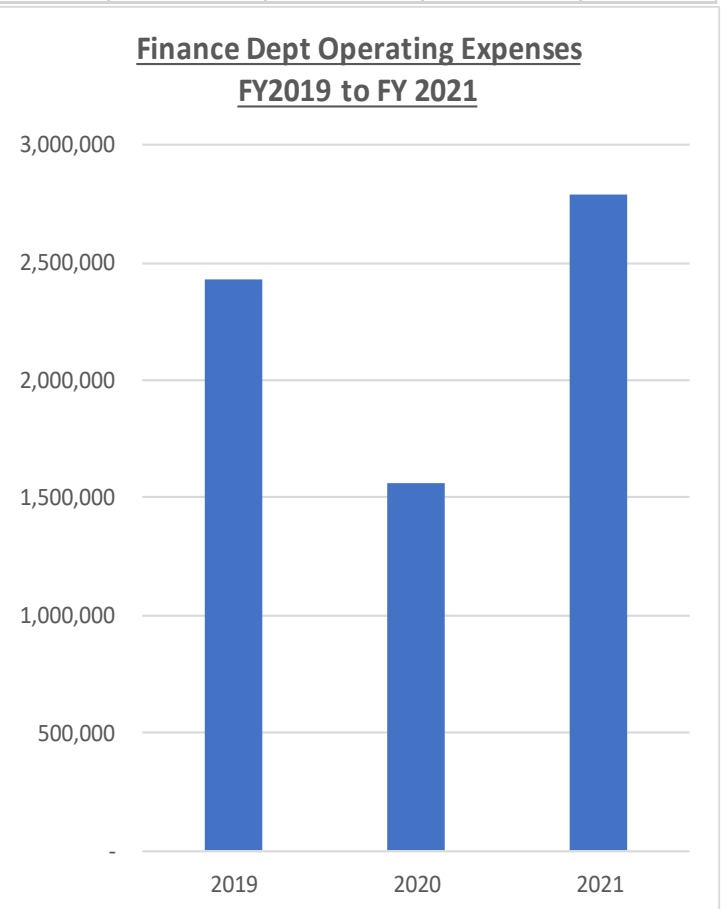
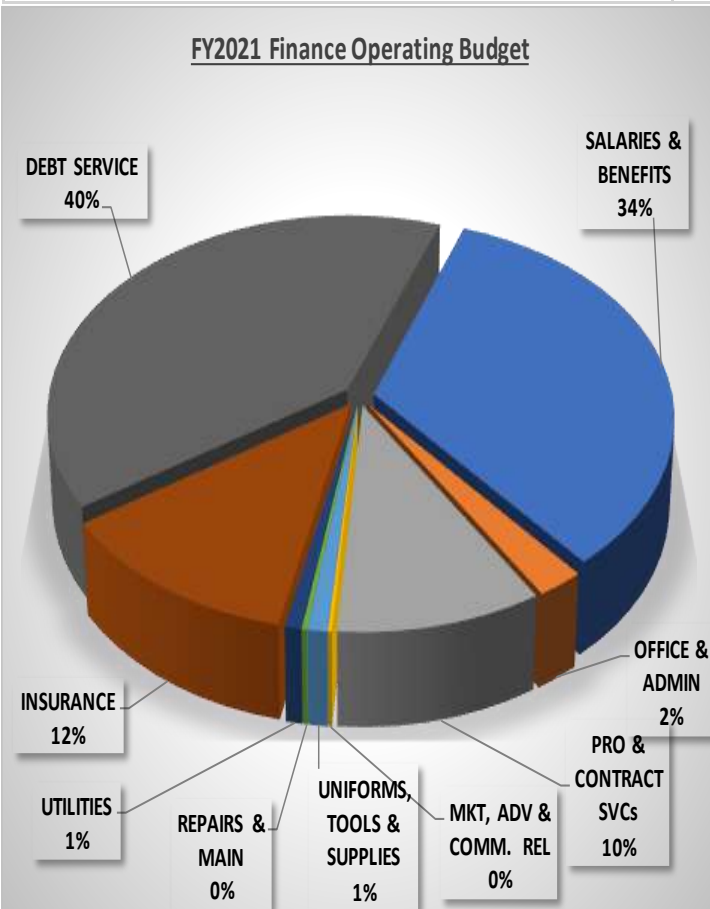
# FINANCE

# FINANCE

## Overview

The finance department (comprised of four persons) is responsible for development of the budget, payroll functions, financial record-keeping and analysis, risk management, asset management, procurement and compliance with all financial standards, guidelines and regulations. Financial compliance is required by Government Accounting Standard Board (GASB), Financial Accounting Standard Board (FASB), Federal Aviation Administration (FAA), Florida Department of Transportation (FDOT) and is verified annually by an external financial audit.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	1,895,056	869,713	936,723	67,010	7.70%
OFFICE & ADMIN	26,942	61,000	63,175	2,175	3.57%
PRO & CONTRACT SVCs	146,826	237,000	275,366	38,366	16.19%
MKT, ADV & COMM. REL	9,186	5,000	5,000	-	0.00%
UNIFORMS, TOOLS & SUPPLIES	15,141	25,800	25,800	-	0.00%
REPAIRS & MAIN	2,854	7,000	7,000	-	0.00%
UTILITIES	30,649	21,900	21,900	-	0.00%
INSURANCE	300,277	336,200	340,636	4,436	1.32%
DEBT SERVICE	-	-	1,117,717	1,117,717	0.00%
	<b>2,426,931</b>	<b>1,563,613</b>	<b>2,793,317</b>	<b>1,229,704</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**FINANCE DEPARTMENT**

		ACTUALS FY 2018- 2019	ADOPTED BUDGET FY 2019 – 2020	PROJECTED FY 2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-10-000	E:Full Time Salaries:Finance	375,117	361,335	337,022	365,566
2020-10-000	E:Overtime:Finance	1,171	6,500	3,182	6,500
2040-10-000	E:Unemployment Comp:Finance	0	0	0	0
2050-10-000	E:FICA:Finance	26,949	27,642	24,607	27,966
2060-10-000	E:Employee Pension:Finance	1,097,029	59,062	51,039	66,814
2065-10-000	E:OPEB Contribution:Finance	0	9,000	3,000	38,000
2070-10-000	E:Life & Health Ins:Finance	37,887	49,118	45,160	35,775
2080-10-000	E:Workers Compensation:Finance	603	756	1,902	764
2090-10-000		356,300	356,300	356,300	395,338
	<b>Total Salaries &amp; Benefits</b>	<b>1,895,056</b>	<b>869,713</b>	<b>822,212</b>	<b>936,723</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-10-000	E:Travel:Staff:Finance	4,553	5,000	2,320	5,000
2120-10-000	E:Training:Staff:Finance	385	4,000	3,233	5,000
2130-10-000	E:Postage & Shipping:Finance	1,601	5,000	1,386	5,000
2140-10-000	E:Dues & Publications:Finance	1,240	3,000	1,459	4,175
2150-10-000	E:License&Registration:Finance	977	4,000	2,460	4,000
2160-10-000	E:Charges&Obligations:Finance	18,186	40,000	33,864	40,000
	<b>Total Office &amp; Administrative</b>	<b>26,942</b>	<b>61,000</b>	<b>44,722</b>	<b>63,175</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-10-000	E:Professional Services:Finance	5,201	20,000	4,742	20,000
2230-10-000	E:Accounting&Auditing:Finance	35,120	100,000	95,466	100,000
2240-10-000	E:Contractual Services:Finance	105,459	52,000	76,465	90,366
2250-10-000	E:Special Events: Expenses	30,693	95,000	90,551	95,000
2250-10-005	E:Special Events: Reimb	-29,647	-30,000	-30,000	-30,000
	<b>Total Professional &amp; Contract Services</b>	<b>146,826</b>	<b>237,000</b>	<b>237,226</b>	<b>275,366</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-10-000	E:Employee Relations:Finance	218	1,000	913	1,000
2340-10-000	E:Advertising&Printing:Finance	8,968	4,000	-856	4,000
	<b>Total Marketing &amp; Community Relations</b>	<b>9,186</b>	<b>5,000</b>	<b>57</b>	<b>5,000</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-10-000	E:Office Supplies:Finance	9,440	18,000	12,348	18,000
2415-10-000	E:Small Tools:Finance	1,505	2,000	1,790	2,000
2440-10-000	E:Uniforms:Finance	431	600	142	600
2450-10-000	E:Gas & Oil:Finance	0	200	200	200
2460-10-000	E:Coffee&DrinkSupplies:Finance	3,765	5,000	3,147	5,000
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>15,141</b>	<b>25,800</b>	<b>17,626</b>	<b>25,800</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2610-10-000	E:Maintenance:Buildings:Finance	2,854	6,000	2,515	6,000
2620-10-000	E:Maintenance:Equip:Finance	0	1,000	0	1,000
2630-10-000	E:Maintenance:Vehicles:Finance	0	0	0	0
	<b>Total Repairs &amp; Maintenance</b>	<b>2,854</b>	<b>7,000</b>	<b>2,515</b>	<b>7,000</b>
<b>UTILITIES EXPENSE</b>					
2700-10-000	E:Utilities:Telephones:Finance	714	2,400	1,205	2,400
2710-10-000	E:Utilities:Electric:Finance	15,114	19,500	14,924	19,500
2720-10-000	E:Utilities:Water:Finance	14,821	0	0	0
2730-10-000	E:Utilities:Garbage:Finance	0	0	0	0
	<b>Total Utilities</b>	<b>30,649</b>	<b>21,900</b>	<b>16,129</b>	<b>21,900</b>

\* Management Reserves is established to serve as a contingency account whose purpose is to fund any non-budgeted operating expenses identified by management and approved by board action (i.e. employee bonuses, unanticipated expenses).

**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**FINANCE DEPARTMENT (CONT.)**

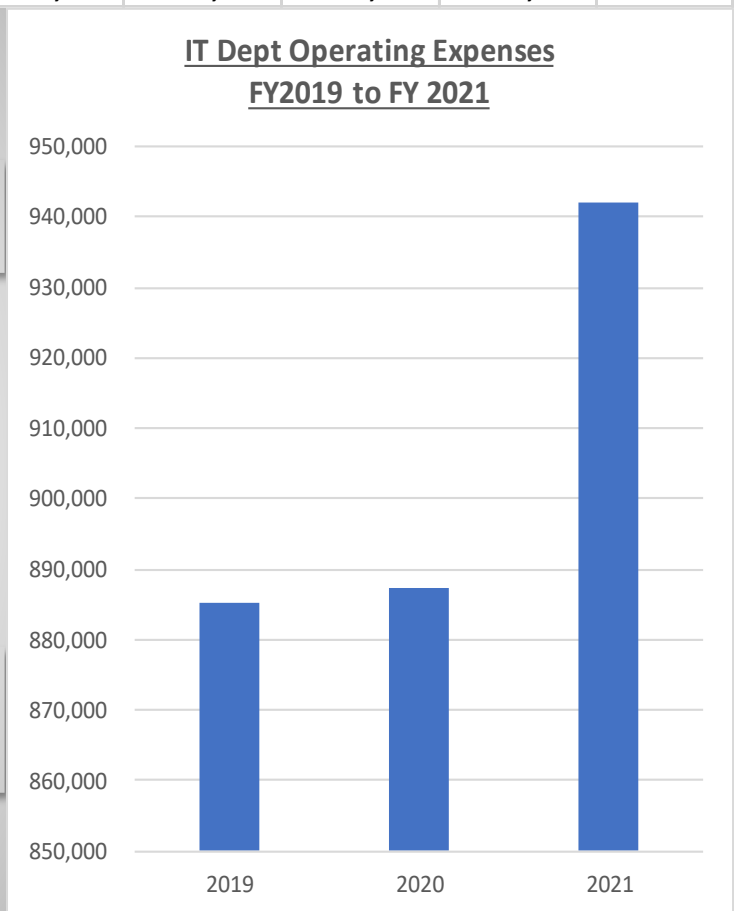
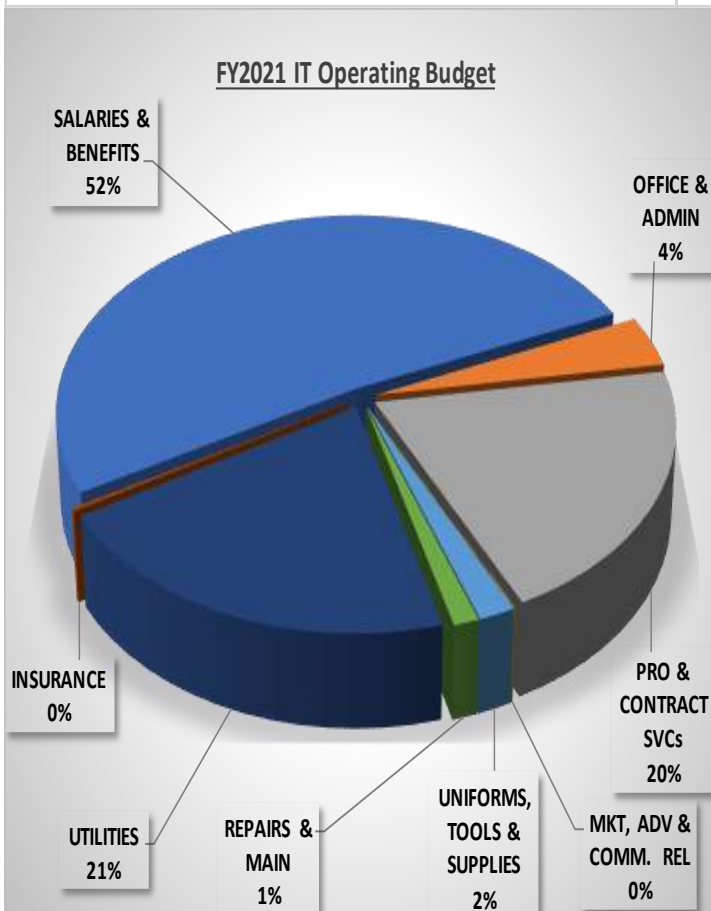
		ACTUALS FY 2018 - 2019	ADOPTED BUDGET FY2019 -	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 -
<b>INSURANCE EXPENSE</b>					
2800-10-000	E:Insurance:Auto:Finance	0	0	0	0
2820-10-000	E:Insurance:Property	206,777	238,000	222,755	238,000
2830-10-000	E:Insurance:Airport Liability	55,403	57,000	62,411	57,000
2840-10-000	E:Insurance:Pollution (Tanks)	3,502	4,200	3,307	3,307
2860-10-000	E:Insurance:D & O Liability	34,595	37,000	42,329	42,329
	<b>Total Insurance</b>	<b>300,277</b>	<b>336,200</b>	<b>330,802</b>	<b>340,636</b>
<b>DEBT SERVICE</b>					
2900-10-000	E:Debt Service - Interest:Finance	0	0	0	1,117,717
Balance Sheet	E:Debt Service - Principal	0	0	1	0
	<b>Total Debt Service</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1,117,717</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>2,426,931</b>	<b>1,563,613</b>	<b>1,471,290</b>	<b>2,793,317</b>
<b>CAPITAL PURCHASES</b>					
7100-10-000	C:Purchase Vehicles:Finance	0	0	0	0
7200-10-000	C:Small Equipment:Finance	0	0	0	0
7300-10-000	C:Computer/Office Equipment:Finance	6826	2,500	0	2,500
	<b>Total Capital Purchases</b>	<b>6826</b>	<b>2,500</b>	<b>0</b>	<b>2,500</b>
<b>TOTAL FINANCE DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>2,433,757</b>	<b>1,566,113</b>	<b>1,471,290</b>	<b>2,795,817</b>

# INFORMATION TECHNOLOGY

# Information Technology

This department is comprised of the six (6) full-time employees fulfilling the Airport’s computer network needs, access control, and digital video duties within the Airport. Specifically, this includes the growth and maintenance of the AVAYA phone system, the Bogen paging system, the Airport’s web server, the Microsoft Exchange server, the Hirsch Access Control system, the Genetec video recording system, a 802.11(b) wireless internet distributed antenna system, the NICE digital audio recording system, the Spillman Summit CAD & RMS, and the internal local area network (LAN). The Director of Information Technology has the oversight responsibility for this department and reports directly to the President and CEO.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	502,018	439,444	486,639	47,195	10.74%
OFFICE & ADMIN	16,220	42,250	39,000	(3,250)	-7.69%
PRO & CONTRACT SVCs	230,145	204,000	192,000	(12,000)	-5.88%
MKT, ADV & COMM. REL	526	250	250	-	0.00%
UNIFORMS, TOOLS & SUPPLIES	10,780	13,000	16,600	3,600	27.69%
REPAIRS & MAIN	3,733	11,500	11,500	-	0.00%
UTILITIES	119,751	173,830	193,700	19,870	11.43%
INSURANCE	2,093	2,993	2,400	(593)	-19.82%
	<b>885,266</b>	<b>887,267</b>	<b>942,089</b>	<b>54,821</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**IT DEPARTMENT**

		ACTUALS FY 2018 - 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-12-000	E:Full Time Salaries:IT	378,157	319,345	291,027	347,112
2010-12-000	E:Part Time Salaries:IT	2,847	0	0	0
2020-12-000	E:Overtime:IT	1,129	2,000	1,531	6,000
2040-12-000	E:Unemployment Comp:IT	0	0	0	0
2050-12-000	E:FICA:IT	29,491	24,430	22,204	26,554
2060-12-000	E:Employee Pension:IT	28,997	27,049	24,564	34,711
2070-12-000	E:Life & Health Ins:IT	43,000	48,998	47,957	53,107
2080-12-000	E:Workers Compensation:IT	18,397	17,622	15,129	19,154
	<b>Total Salaries &amp; Benefits</b>	<b>502,018</b>	<b>439,444</b>	<b>402,412</b>	<b>486,639</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-12-000	E:Travel:Staff:IT	-3,785	7,500	18,244	7,500
2115-12-000	E:Travel:Vehicle:IT	0	0	0	5,000
2120-12-000	E:Training:Staff:IT	800	5,000	3,349	5,000
2130-12-000	E:Postage & Shipping:IT	377	750	204	500
2140-12-000	E:Dues & Publication:IT	15	0	0	0
2150-12-000	E:License&Registration:IT	18,813	29,000	16,037	21,000
2160-12-000	E:Charges&Obligations:IT	0	0	20	0
	<b>Total Office &amp; Administrative</b>	<b>16,220</b>	<b>42,250</b>	<b>37,854</b>	<b>39,000</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-12-000	E:Professional Services:IT	19,293	50,000	29,342	50,000
2240-12-000	E:Contractual Services:IT	210,852	154,000	128,857	142,000
	<b>Total Professional &amp; Contract Services</b>	<b>230,145</b>	<b>204,000</b>	<b>158,199</b>	<b>192,000</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-12-000	E:Employee Relations:IT	526	250	357	250
2340-12-000	E:Advertising&Printing:IT	0	0	0	0
	<b>Total Marketing &amp; Community Relations</b>	<b>526</b>	<b>250</b>	<b>357</b>	<b>250</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-12-000	E:Office Supplies:IT	1,323	1,000	729	1,000
2410-12-000	E:Operating Supplies:IT	5,131	5,000	3,548	9,000
2415-12-000	E:Small Tools:IT	1,286	2,000	1,366	2,000
2440-12-000	E:Uniforms:IT	0	500	538	600
2450-12-000	E:Gas & Oil:IT	3,040	4,500	3,863	4,000
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>10,780</b>	<b>13,000</b>	<b>10,043</b>	<b>16,600</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2610-12-000	E:Maintenance:Buildings:IT	0	5,000	105	5,000
2620-12-000	E:Maintenance:Equip:IT	1,030	3,500	1,637	3,500
2630-12-000	E:Maintenance:Vehicles:IT	2,703	3,000	-439	3,000
	<b>Total Repairs &amp; Maintenance</b>	<b>3,733</b>	<b>11,500</b>	<b>1,304</b>	<b>11,500</b>
<b>UTILITIES EXPENSE</b>					
2700-12-000	E:Utilities:Telephones:IT	117,213	162,000	172,554	181,000
2710-12-000	E:Utilities:Electric:IT	2,538	11,830	10,707	11,800
2720-12-000	E:Utilities:Water:IT	0	0	231	450
2730-12-000	E:Utilities:Garbage:IT	0	0	261	450
	<b>Total Utilities</b>	<b>119,751</b>	<b>173,830</b>	<b>183,752</b>	<b>193,700</b>
<b>INSURANCE EXPENSE</b>					
2800-12-000	E:Insurance:Auto:IT	2,093	2,993	2,670	2,400
	<b>Total Insurance</b>	<b>2,093</b>	<b>2,993</b>	<b>2,670</b>	<b>2,400</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>885,266</b>	<b>887,267</b>	<b>796,590</b>	<b>942,089</b>



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**IT DEPARTMENT (CONT.)**

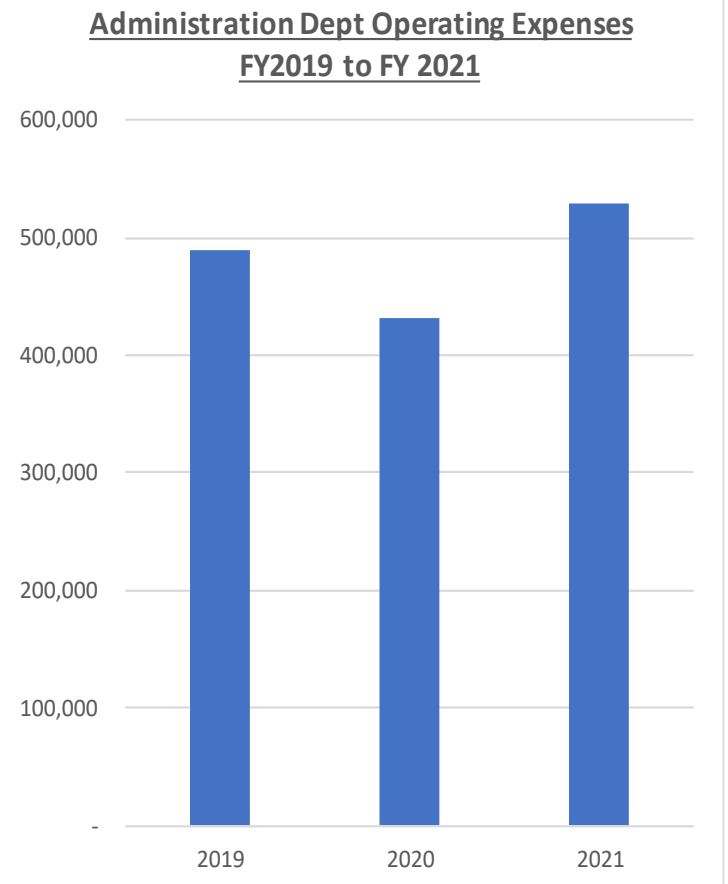
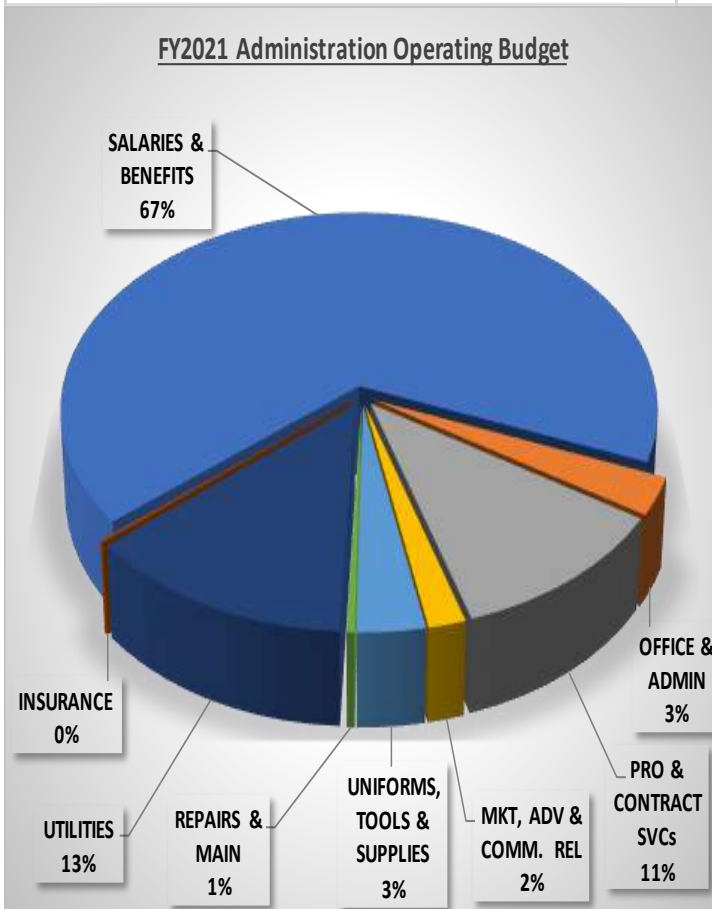
		ACTUALS FY 2018 - 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>CAPITAL PURCHASES</b>					
7100-12-000	C:Purchase Vehicles:IT	0	0	0	0
7200-12-000	C:Small Equipment:IT	0	0	0	0
7300-12-000	C:Computer/Office Equipment:IT	4636	6,000	0	59,000
7700-12-000	C:Improvements: Communications/Networks	106,962	146,000	0	146,000
7700-12-010	C:Improvements:Access Control	11,297	13,000	0	15,000
7700-12-020	C:Improvements:Video Recording System	28,556	32,000	0	26,000
	<b>Total Capital Purchases</b>	<b><u>151,451</u></b>	<b><u>197,000</u></b>	<b><u>0</u></b>	<b><u>246,000</u></b>
<b>TOTAL IT DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,036,717</b>	<b>1,084,267</b>	<b>796,590</b>	<b>1,188,089</b>

# ADMINISTRATION

# ADMINISTRATION

The Chief Financial Officer oversees the Administration Department which is comprised of six (6) full-time employees. The department serves as the primary point of contact for the Authority. Administration handles leasing of real properties, all record management functions, office cleaning/sanitation and the critical receptionist functions at the front desk

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	332,350	299,760	355,960	56,200	18.75%
OFFICE & ADMIN	4,126	16,000	16,000	-	0.00%
PRO & CONTRACT SVCs	52,112	59,000	59,000	-	0.00%
MKT, ADV & COMM. REL	52,304	9,000	9,500	500	5.56%
UNIFORMS, TOOLS & SUPPLIES	6,261	8,700	17,300	8,600	98.85%
REPAIRS & MAIN	2,794	1,000	2,000	1,000	100.00%
UTILITIES	39,103	37,500	69,000	31,500	84.00%
INSURANCE	-	500	1,000	500	0.00%
	<b>489,050</b>	<b>431,460</b>	<b>529,760</b>	<b>98,300</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**ADMIN DEPARTMENT**

		ACTUALS FY 2018 - 2019	ADOPTED BUDGET FY2019 - 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 - 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-20-000	E:Full Time Salaries:Admin	255,087	183,375	162,725	202,699
2010-20-000	E:Part Time Wages:Admin	0	53,581	43,459	57,395
2020-20-000	E:Overtime:Admin	1,780	2,000	1,727	2,000
2040-20-000	E:Unemployment Comp:Admin	0	0	3,020	0
2050-20-000	E:FICA:Admin	19,195	14,028	14,347	19,897
2060-20-000	E:Employee Pension:Admin	18,952	13,791	14,452	20,546
2070-20-000	E:Life & Health Ins:Admin	36,884	32,602	32,974	52,880
2080-20-000	E:Workers Compensation:Admin	452	383	878	544
	<b>Total Salaries &amp; Benefits</b>	<b>332,350</b>	<b>299,760</b>	<b>273,582</b>	<b>355,960</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-20-000	E:Travel:Staff:Admin	191	4,000	2,068	4,000
2120-20-000	E:Training:Staff:Admin	1,762	1,000	2,378	1,000
2130-20-000	E:Postage & Shipping:Admin	2,074	4,000	2,191	4,000
2140-20-000	E:Dues & Publications:Admin	99	5,000	523	5,000
2150-20-000	E:License&Registration:Admin	0	1,500	176	1,500
2160-20-000	E:Charges&Obligations:Admin	0	500	372	500
	<b>Total Office &amp; Administrative</b>	<b>4,126</b>	<b>16,000</b>	<b>7,708</b>	<b>16,000</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-20-000	E:Professional Services:Admin	451	4,000	-271	4,000
2240-20-000	E:Contractual Services:Admin	51,661	55,000	34,024	55,000
	<b>Total Professional &amp; Contract Services</b>	<b>52,112</b>	<b>59,000</b>	<b>33,753</b>	<b>59,000</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2300-20-000	E:Airport Marketing:Admin	0	0	0	0
2310-20-000	E:Community Relations:Admin	50,735	0	0	0
2315-20-000	E:Employee Relations:Admin	341	5,000	3,086	5,000
2320-20-000	E:Foreign Trade Zone:Admin	0	1,000	0	1,000
2340-20-000	E:Advertising&Printing:Admin	1,228	3,000	3,064	3,500
	<b>Total Marketing &amp; Community Relations</b>	<b>52,304</b>	<b>9,000</b>	<b>6,150</b>	<b>9,500</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-20-000	E:Office Supplies:Admin	5,625	7,500	4,152	7,500
2415-20-000	E:Small Tools:Admin	264	500	1,546	1,000
2420-20-000	E:Janitorial Supplies:Admin	0	0	1,991	6,000
2440-20-000	E:Uniforms:Admin	372	600	535	800
2450-20-000	E:Gas & Oil:Admin	0	100	20	2,000
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>6,261</b>	<b>8,700</b>	<b>8,243</b>	<b>17,300</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
<b>2610-20-000</b>					
2620-20-000	E:Maintenance:Equip:Admin	2,794	1,000	128	1,000
2630-20-000	E:Maintenance:Vehicles:Admin	0	0	0	1,000
	<b>Total Repairs &amp; Maintenance</b>	<b>2,794</b>	<b>1,000</b>	<b>128</b>	<b>2,000</b>
<b>UTILITIES EXPENSE</b>					
2700-20-000	E:Utilities:Telephones:Admin	472	1,000	653	1,000
2710-20-000	E:Utilities:Electric:Admin	27,987	3,500	14,743	35,000
2720-20-000	E:Utilities:Water:Admin	0	15,000	13,449	15,000
2730-20-000	E:Utilities:Garbage:Admin	10,644	18,000	12,452	18,000
	<b>Total Utilities</b>	<b>39,103</b>	<b>37,500</b>	<b>41,297</b>	<b>69,000</b>
<b>INSURANCE EXPENSE</b>					
2800-20-000	E:Insurance:Auto:Admin	0	500	0	1,000
	<b>Total Insurance</b>	<b>0</b>	<b>500</b>	<b>0</b>	<b>1,000</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>489,050</b>	<b>431,460</b>	<b>370,860</b>	<b>529,760</b>

**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**ADMIN DEPARTMENT (CONT.)**

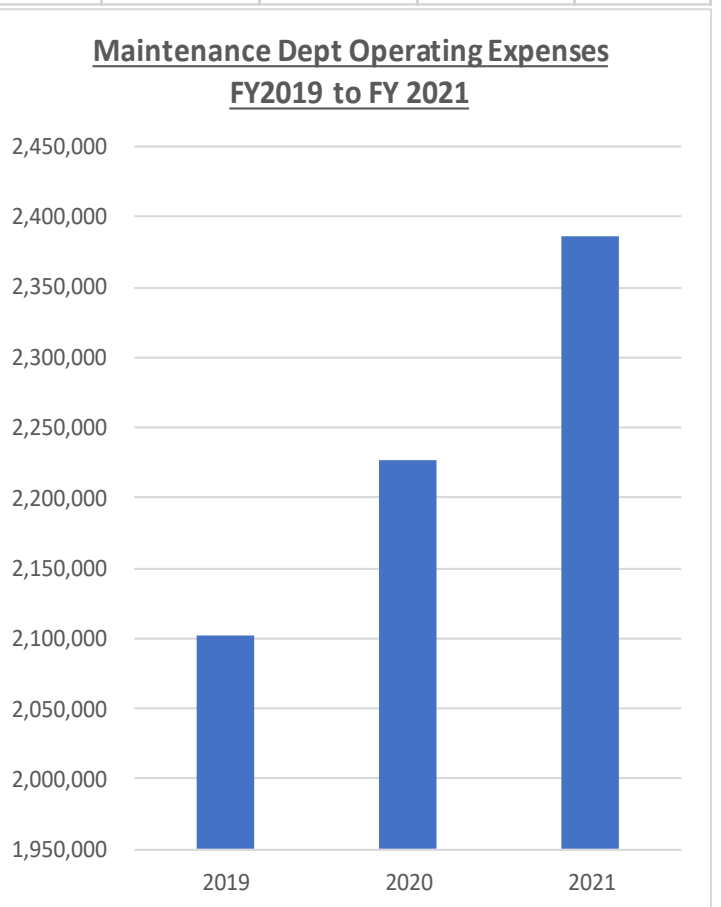
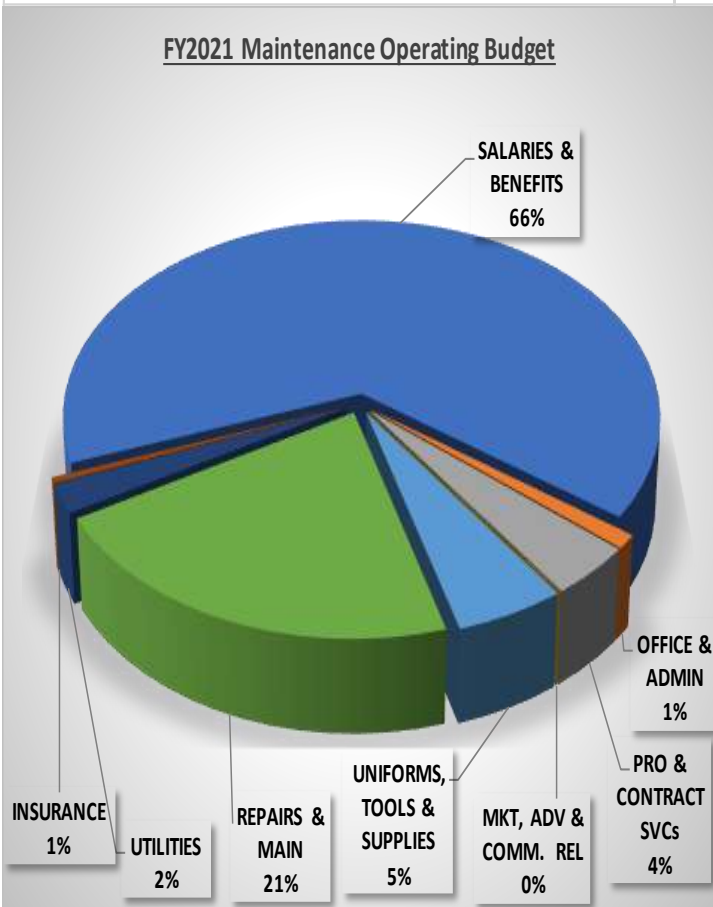
		ACTUALS FY 2018– 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>CAPITAL PURCHASES</b>					
7100-20-000	C:Purchase Vehicles: Admin	0	15,000	0	0
7200-20-000	C:Small Equipment:Admin	0	0	0	0
7300-20-000	C:Computer/Office Equipment:Admin	3,921	1,500	0	1,000
7700-20-000	C:Improvements:Buildings	1,057,090	290,436	0	350,000
	<b>Total Capital Purchases</b>	<b>1,061,011</b>	<b>306,936</b>	<b>0</b>	<b>351,000</b>
<b>TOTAL ADMINISTRATIVE DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,550,061</b>	<b>738,396</b>	<b>370,860</b>	<b>880,760</b>

# MAINTENANCE

# MAINTENANCE

Consisting of twenty-four (24) full-time employees, the Maintenance Department is responsible for all of the grounds-keeping, building maintenance, pavement maintenance, airfield maintenance, “in-house” construction projects, equipment, & vehicle maintenance, and the general upkeep of the entire property of almost 3,000 acres. The Director of Maintenance is assisted by positions that include foreman, electrician, mechanic, secretary, skilled workers, and semi-skilled workers. Oversight of this department is conducted by the Executive Vice-President and Chief Operations Officer (COO).

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	1,371,593	1,486,506	1,564,968	78,462	5.28%
OFFICE & ADMIN	10,879	28,546	26,300	(2,246)	-7.87%
PRO & CONTRACT SVCs	97,259	93,300	98,300	5,000	5.36%
MKT, ADV & COMM. REL	2,860	500	500	-	0.00%
UNIFORMS, TOOLS & SUPPLIES	129,715	121,100	126,300	5,200	4.29%
REPAIRS & MAIN	436,179	430,000	502,585	72,585	16.88%
UTILITIES	45,031	55,700	55,700	-	0.00%
INSURANCE	9,115	10,856	11,034	178	0.00%
	<b>2,102,631</b>	<b>2,226,508</b>	<b>2,385,687</b>	<b>159,178</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**MAINTENANCE DEPARTMENT**

		ACTUALS FY 2018– 2019	ADOPTED BUDGET FY2019 –	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 –
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-30-000	E:Full Time Salaries:Maint	980,789	1,042,374	949,409	1,079,532
2020-30-000	E:Overtime:Maint	17,759	15,000	14,900	15,000
2040-30-000	E:Unemployment Comp:Maint	0	0	0	0
2050-30-000	E:FICA:Maint	73,921	79,742	73,197	82,584
2060-30-000	E:Employee Pension:Maint	87,324	96,550	86,102	116,737
2070-30-000	E:Life & Health Ins:Maint	166,285	195,320	184,253	211,544
2080-30-000	E:Workers Compensation:Maint	45,515	57,520	49,383	59,571
	<b>Total Salaries &amp; Benefits</b>	<b>1,371,593</b>	<b>1,486,506</b>	<b>1,357,244</b>	<b>1,564,968</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-30-000	E:Travel:Staff:Maint	9,356	23,091	26,148	1,000
2115-30-000	E:Travel:Vehicle:Maint	0	0	0	22,000
2120-30-000	E:Training:Staff:Maint	910	3,155	3,932	1,000
2130-30-000	E:Postage & Shipping:Maint	173	100	130	100
2140-30-000	E:Dues & Publications:Maint	0	300	114	300
2150-30-000	E:License&Registration:Maint	341	1,900	1,543	1,900
2160-30-000	E:Charges&Obligations:Maint	99	0	0	0
	<b>Total Office &amp; Administrative</b>	<b>10,879</b>	<b>28,546</b>	<b>31,867</b>	<b>26,300</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-30-000	E:Professional Services:Maint	38	300	754	300
2240-30-000	E:Contractual Services:Maint	97,221	93,000	90,072	98,000
	<b>Total Professional &amp; Contract Services</b>	<b>97,259</b>	<b>93,300</b>	<b>90,827</b>	<b>98,300</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-30-000	E:Employee Relations:Maint.	2,860	500	414	500
2340-30-000	E:Advertising&Printing:Maint	0	0	0	0
	<b>Total Marketing &amp; Community Relations</b>	<b>2,860</b>	<b>500</b>	<b>414</b>	<b>500</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-30-000	E:Office Supplies:Maint	2,524	1,800	2,461	2,500
2410-30-000	E:Operating Supplies:Maint	20,224	20,000	19,546	20,000
2415-30-000	E:Small Tools:Maint	10,273	9,500	6,169	9,500
2420-30-000	E:Janitorial Supplies:Maint	4,642	4,800	3,627	4,800
2430-30-000	E:Chemicals & Defoliants:Maint	5,572	6,500	6,432	6,500
2440-30-000	E:Uniforms:Maint	5,319	7,500	5,973	6,500
2450-30-000	E:Gas & Oil:Maint	79,839	70,000	54,065	75,000
2460-30-000	E:Coffee&Drink Supplies:Maint	1,322	1,000	1,030	1,500
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>129,715</b>	<b>121,100</b>	<b>99,303</b>	<b>126,300</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2500-30-000	E:Maintenance:Streets	4,018	3,000	1,355	2,000
2510-30-000	E:Maintenance:Parking Lots	1,076	1,000	855	1,000
2520-30-000	E:Maintenance:Drainage Systems	156	2,000	283	47,085
2530-30-000	E:Maintenance:Grounds	30,700	30,000	10,253	35,000
2540-30-000	E:Maintenance:Fences	9,142	4,000	5,474	7,500
2550-30-000	E:Maintenance:AOA:Maint	172,244	150,000	183,246	175,000
2580-30-000	E:Maintenance:Signs & Industrial Lighting	14,886	30,000	45,367	25,000
2600-30-000	E:Land Clearing&Demo:Maint	7,400	1,000	0	1,000
2610-30-000	E:Maintenance:Buildings:Maint	98,955	125,000	93,045	125,000
2615-30-000	E:Maintenance:Keys&Locks:Maint	974	4,000	1,753	4,000
2620-30-000	E:Maintenance:Equip:Maint	73,744	55,000	54,291	55,000
2630-30-000	E:Maintenance:Vehicles:Maint	22,884	25,000	12,906	25,000
	<b>Total Repairs &amp; Maintenance</b>	<b>436,179</b>	<b>430,000</b>	<b>408,830</b>	<b>502,585</b>



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**MAINTENANCE DEPARTMENT (CONT.)**

		ACTUALS FY 2018– 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019– 2020	ADOPTED BUDGET FY2020 – 2021
<b>UTILITIES EXPENSE</b>					
2700-30-000	E:Utilities:Telephones:Maint	5,193	4,500	4,625	4,500
2710-30-000	E:Utilities:Electric:Maint	28,986	38,000	34,917	38,000
2720-30-000	E:Utilities:Water:Maint	3,136	4,200	3,839	4,200
2730-30-000	E:Utilities:Garbage:Maint	7,716	9,000	8,116	9,000
	<b>Total Utilities</b>	<b>45,031</b>	<b>55,700</b>	<b>51,497</b>	<b>55,700</b>
<b>INSURANCE EXPENSE</b>					
2800-30-000	E:Insurance:Auto:Maint	9,115	10,856	11,626	11,034
	<b>Total Insurance</b>	<b>9,115</b>	<b>10,856</b>	<b>11,626</b>	<b>11,034</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>2,102,631</b>	<b>2,226,508</b>	<b>2,051,608</b>	<b>2,385,687</b>
<b>CAPITAL PURCHASES</b>					
7000-30-000	C:Machinery & Equipment: Maintenance	42,987	0	0	387,100
7100-30-000	C:Purchase Vehicles:Maintenance	4,620	0	0	0
7200-30-000	C:Small Equipment:Maintenance	18,737	42,828	0	104,368
7300-30-000	C:Computer/Office Equipment:Maintenance	8,921	5,000	0	0
	<b>Total Capital Purchases</b>	<b>75,265</b>	<b>47,828</b>	<b>0</b>	<b>491,468</b>
<b>TOTAL MAINTENANCE DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>2,177,896</b>	<b>2,274,337</b>	<b>2,051,608</b>	<b>2,877,155</b>

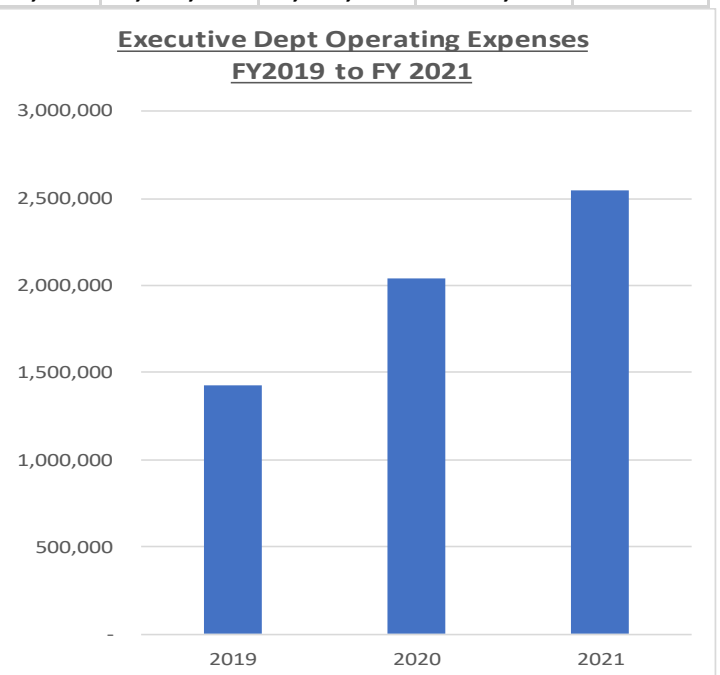
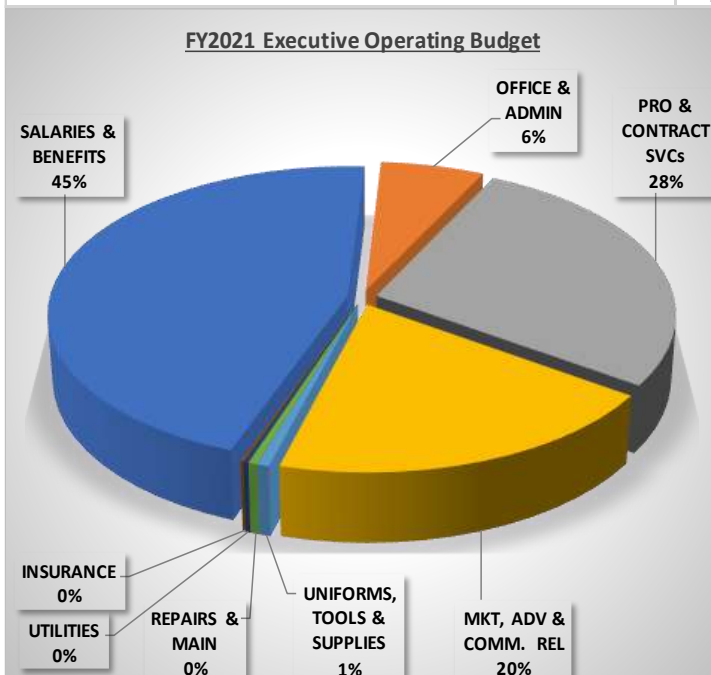
# EXECUTIVE

# EXECUTIVE

The Executive Department is comprised of eight (8) full time employees (the President & Chief Executive Officer, Airport Construction Manager, Contract Administrator, HR Manager, Grant Administrator and the Executive Assistant to the president) and one (1) part-time employee (Director of Communications). The President & CEO is the Chief of Security, and the designated Incident Commander of all emergency incidents involving the Airport. The Executive Department is responsible for the overall promotion, marketing, management, public information, regulation, development, land acquisition, operations, maintenance, and oversight of the Airport and its staff, and the President & Chief Executive Officer reports directly to the Sanford Airport Authority Board of Directors.

The Executive Department is also in charge of all planning and engineering activities, such as consultant direction, construction project coordination, development of project plans and specifications, coordinating the activities of the Airport's Design Review Committee (DRC), contract compliance, and monitoring of environmental issues which may affect the Airport. Additionally, this department handles political liaison, legislative initiatives, government agency relations, regulatory affairs, and development of grant funding priorities.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	694,831	867,289	1,155,500	288,211	33.23%
OFFICE & ADMIN	117,694	139,600	161,000	21,400	15.33%
PRO & CONTRACT SVCs	442,452	510,000	700,000	190,000	37.25%
MKT, ADV & COMM. REL	160,418	493,700	495,000	1,300	0.26%
UNIFORMS, TOOLS & SUPPLIES	7,688	12,800	14,300	1,500	11.72%
REPAIRS & MAIN	1,645	11,000	11,000	-	0.00%
UTILITIES	3,256	4,500	6,000	1,500	33.33%
INSURANCE	1,739	2,072	3,400	1,328	0.00%
	<b>1,429,723</b>	<b>2,040,961</b>	<b>2,546,200</b>	<b>505,240</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**EXECUTIVE DEPARTMENT**

		ACTUALS FY 2018– 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-40-000	E:Full Time Salaries:Exec	544,348	569,152	535,716	774,356
2010-40-000	E:Part Time Wages:Exec	0	64,293	53,512	67,882
2020-40-000	E:Overtime:Exec	0	0	663	1,000
2040-40-000	E:Unemployment Comp:Exec	0	0	0	0
2050-40-000	E:FICA:Exec	31,754	39,490	37,780	55,662
2060-40-000	E:Employee Pension:Exec	76,439	115,194	95,293	146,371
2070-40-000	E:Life & Health Ins:Exec	34,146	49,908	55,010	71,910
2080-40-000	E:Workers Compensation:Exec	8,144	29,252	12,051	38,320
	<b>Total Salaries &amp; Benefits</b>	<b>694,831</b>	<b>867,289</b>	<b>790,025</b>	<b>1,155,500</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2100-40-000	E:Travel:Board Members	23,923	30,000	21,968	30,000
2110-40-000	E:Travel:Staff:Exec	17,725	60,000	46,264	60,000
2115-40-000	E:Travel:Vehicle:Exec	0	0	0	19,200
2120-40-000	E:Training:Staff:Exec	237	3,000	3,491	3,000
2130-40-000	E:Postage & Shipping:Exec	454	400	1,008	800
2140-40-000	E:Dues & Publications:Exec	70,082	40,000	56,760	40,000
2150-40-000	E:License&Registration:Exec	5,273	6,200	7,940	8,000
2160-40-000	E:Charges&Obligations:Exec	0	0	853	0
	<b>Total Office &amp; Administrative</b>	<b>117,694</b>	<b>139,600</b>	<b>138,283</b>	<b>161,000</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-40-000	E:Professional Service:Exec	89,246	230,000	189,577	230,000
2220-40-000	E:Legal Services:Exec	267,503	250,000	374,328	400,000
2240-40-000	E:Contractual Services:Exec	85,703	30,000	35,673	70,000
	<b>Total Professional &amp; Contract Services</b>	<b>442,452</b>	<b>510,000</b>	<b>599,578</b>	<b>700,000</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2300-40-000	E:Airport Marketing:Exec	140,639	300,000	259,857	300,000
2305-40-000	E:Airline Origination Marketing	11,176	80,000	30,159	80,000
2310-40-000	E:Community Relations:Exec	1,071	105,000	94,479	105,000
2315-40-000	E:Employee Relations:Exec	606	700	2,640	2,000
2340-40-000	E:Advertising&Printing:Exec	6,926	8,000	5,704	8,000
	<b>Total Marketing &amp; Community Relations</b>	<b>160,418</b>	<b>493,700</b>	<b>392,840</b>	<b>495,000</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-40-000	E:Office Supplies:Exec	1,819	1,000	1,630	2,000
2415-40-000	E:Small Tools:Exec	60	300	37	300
2440-40-000	E:Uniforms:Exec	182	500	346	1,000
2450-40-000	E:Gas & Oil:Exec	5,627	11,000	6,287	11,000
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>7,688</b>	<b>12,800</b>	<b>8,300</b>	<b>14,300</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2590-40-000	E:Haz-Mat Disposal:Exec	0	5,000	13,500	5,000
2620-40-000	E:Maintenance:Equip:Exec	0	500	293	500
2630-40-000	E:Maintenance:Vehicles:Exec	1,645	5,500	4,488	5,500
	<b>Total Repairs &amp; Maintenance</b>	<b>1,645</b>	<b>11,000</b>	<b>18,281</b>	<b>11,000</b>
<b>UTILITIES EXPENSE</b>					
2700-40-000	E:Utilities:Telephones:Exec	3,256	4,500	3,396	6,000
	<b>Total Utilities</b>	<b>3,256</b>	<b>4,500</b>	<b>3,396</b>	<b>6,000</b>
<b>INSURANCE EXPENSE</b>					
2800-40-000	E:Insurance:Auto:Exec	1,739	2,072	2,219	3,400
	<b>Total Insurance</b>	<b>1,739</b>	<b>2,072</b>	<b>2,219</b>	<b>3,400</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>1,429,723</b>	<b>2,040,961</b>	<b>1,952,920</b>	<b>2,546,200</b>

**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**EXECUTIVE DEPARTMENT (CONT.)**

		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY2019 –	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 –
<b>CAPITAL PURCHASES</b>					
7100-40-000	C:Purchase Vehicles:Executive	1,640	25,000	0	0
7200-40-000	C:Small Equipment:Executive	0	0	0	0
7300-40-000	C:Computer/Office Equipment:Executive	8,827	1,000	0	20,000
7700-40-000	C:Improvements:Land & Stormwater	7,400	0	0	0
	<b>Total Capital Purchases</b>	<b>17,867</b>	<b>26,000</b>	<b>0</b>	<b>20,000</b>
<b>TOTAL EXECUTIVE DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,447,590</b>	<b>2,066,961</b>	<b>1,952,920</b>	<b>2,566,200</b>

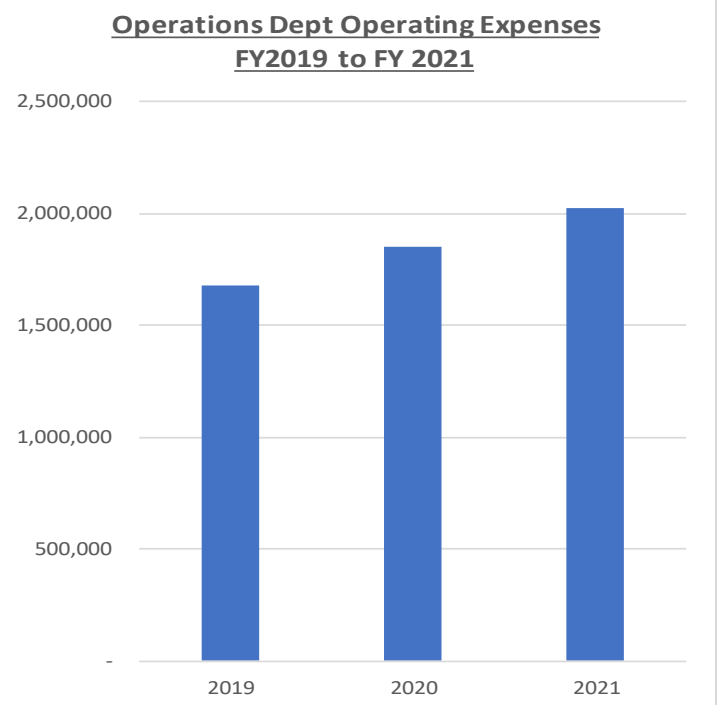
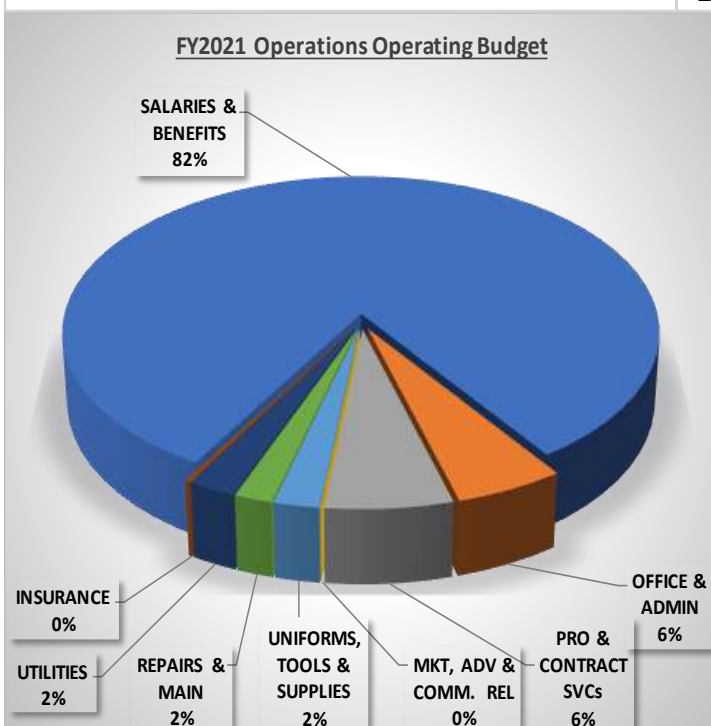
# OPERATIONS

# OPERATIONS

Twenty seven (27) full-time employees are included in the Operations Department, and are collectively responsible for all airside functions, terminal & landside coordination, and coordination of safety & security related functions. All TSA security directives, airfield inspections, wildlife management, airport user group communications, airspace coordination with the control tower, and aircraft noise abatement issues are responsibilities of this department. The Operations Department conducts the required classes for tenants and employees for security badging purposes, and maintains the integrity of the badging system at the Airport. The Director of Operations provides the oversight of this department, and reports directly to the Executive Vice-President and COO.

The Executive Vice-President & COO serves as the Airport Security Coordinator and is the primary liaison with the Transportation Security Administration (TSA) Airport Federal Security Director (AFSD) and Assistant AFSD; the Director of Operations is the Assistant Airport Security Coordinator.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	1,371,626	1,515,615	1,658,836	143,221	9.45%
OFFICE & ADMIN	67,324	95,455	106,405	10,950	11.47%
PRO & CONTRACT SVCs	134,283	114,245	123,745	9,500	8.32%
MKT, ADV & COMM. REL	252	150	150	-	0.00%
UNIFORMS, TOOLS & SUPPLIES	38,548	41,750	44,200	2,450	5.87%
REPAIRS & MAIN	23,105	25,500	36,850	11,350	44.51%
UTILITIES	40,089	51,070	45,700	(5,370)	-10.51%
INSURANCE	3,559	4,739	4,739	(0)	0.00%
	<b>1,678,786</b>	<b>1,848,524</b>	<b>2,020,625</b>	<b>172,101</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**OPERATIONS DEPARTMENT**

		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-50-000	E:Full Time Salaries:Ops	983,966	1,028,631	972,823	1,112,687
2010-50-000	E:Part Time Wages:Ops	0	0	0	0
2020-50-000	E:Overtime:Ops	46,523	45,000	47,422	45,000
2040-50-000	E:Unemployment Comp:Ops	19	0	0	0
2050-50-000	E:FICA:Ops	73,890	78,690	73,058	85,121
2060-50-000	E:Employee Pension:Ops	104,781	113,052	109,176	144,984
2070-50-000	E:Life & Health Ins:Ops	128,792	203,291	177,117	220,321
2080-50-000	E:Workers Compensation:Ops	33,655	46,951	44,494	50,724
	<b>Total Salaries &amp; Benefits</b>	<b>1,371,626</b>	<b>1,515,615</b>	<b>1,424,090</b>	<b>1,658,836</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-50-000	E:Travel:Staff:Ops	29,136	42,050	42,581	15,000
2115-50-000	E:Travel:Vehicle:Ops	0	0	0	36,800
2120-50-000	E:Training:Staff:Ops	1,534	10,155	4,944	10,155
2130-50-000	E:Postage & Shipping:Ops	114	750	509	750
2140-50-000	E:Dues & Publications:Ops	590	1,300	1,199	1,300
2150-50-000	E:License&Registration:Ops	35,931	41,200	46,139	42,400
2160-50-000	E:Charges&Obligations:Ops	19	0	0	0
	<b>Total Office &amp; Administrative</b>	<b>67,324</b>	<b>95,455</b>	<b>95,372</b>	<b>106,405</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-50-000	E:Professional Services:Ops	1,116	3,450	3,965	3,450
2235-50-000	E:Security Services:Ops	98,811	82,000	42,155	90,000
2237-50-000	E:Security & Safety Awards:Ops	400	500	543	500
2240-50-000	E:Contractual Services:Ops	33,956	28,295	29,508	29,795
	<b>Total Professional &amp; Contract Services</b>	<b>134,283</b>	<b>114,245</b>	<b>76,171</b>	<b>123,745</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-50-000	E:Employee Relations:Ops	227	150	449	150
2340-50-000	E:Advertising&Printing:Ops	25	0	0	0
	<b>Total Marketing &amp; Community Relations</b>	<b>252</b>	<b>150</b>	<b>449</b>	<b>150</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-50-000	E:Office Supplies:Ops	5,229	6,000	3,633	7,500
2410-50-000	E:Operating Supplies:Ops	6,282	8,000	6,858	8,000
2415-50-000	E:Small Tools:Ops	0	400	255	950
2440-50-000	E:Uniforms:Ops	5,140	5,250	6,873	5,650
2450-50-000	E:Gas & Oil:Ops	21,897	22,000	20,114	22,000
2460-50-000	E:Coffee&Drink Supplies:Ops	0	100	81	100
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>38,548</b>	<b>41,750</b>	<b>37,814</b>	<b>44,200</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2550-50-000	E:Maintenance:Nav aids:Ops	0	0	0	0
2570-50-000	E:Wildlife Management:Ops	13,923	18,500	14,159	28,850
2610-50-000	E:Maintenance:Buildings:Ops	0	500	623	500
2620-50-000	E:Maintenance:Equip:Ops	373	1,500	732	1,500
2630-50-000	E:Maintenance:Vehicles:Ops	8,809	5,000	7,433	6,000
	<b>Total Repairs &amp; Maintenance</b>	<b>23,105</b>	<b>25,500</b>	<b>22,948</b>	<b>36,850</b>
<b>UTILITIES EXPENSE</b>					
2700-50-000	E:Utilities:Telephones:Ops	3,804	6,000	4,134	6,000
2710-50-000	E:Utilities:Electric:Ops	35,611	44,370	41,431	39,000
2720-50-000	E:Utilities:Water:Ops	674	700	667	700
2730-50-000	E:Utilities:Garbage:Ops	0	0	0	0
	<b>Total Utilities</b>	<b>40,089</b>	<b>51,070</b>	<b>46,231</b>	<b>45,700</b>
<b>INSURANCE EXPENSE</b>					
2800-50-000	E:Insurance:Auto:Ops	3,559	4,739	4,540	4,739
	<b>Total Insurance</b>	<b>3,559</b>	<b>4,739</b>	<b>4,540</b>	<b>4,739</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>1,678,786</b>	<b>1,848,524</b>	<b>1,707,615</b>	<b>2,020,625</b>



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**OPERATIONS DEPARTMENT (CONT.)**

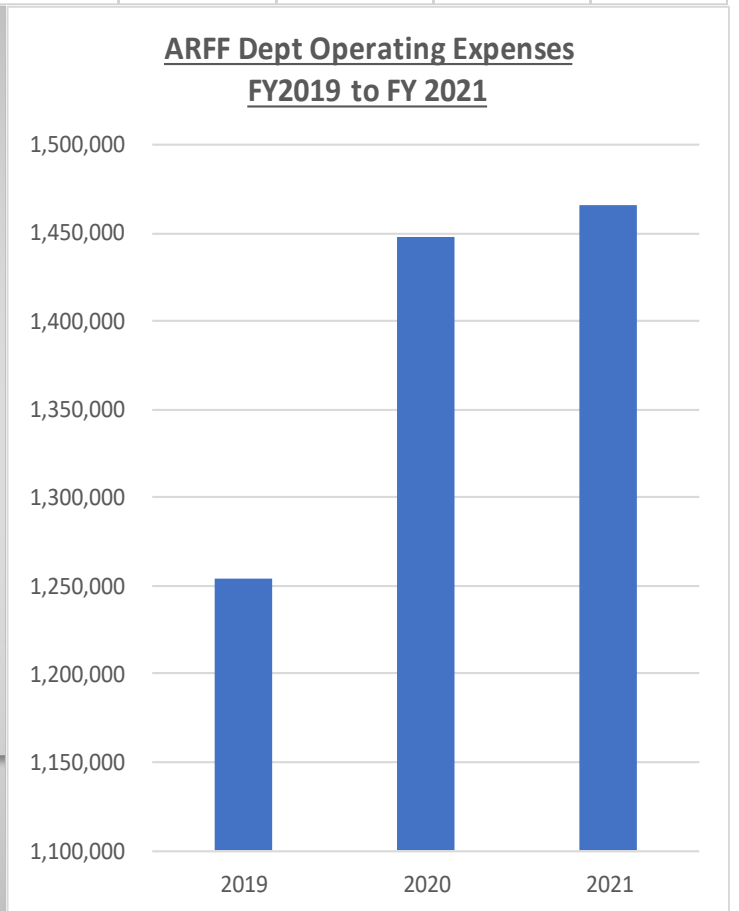
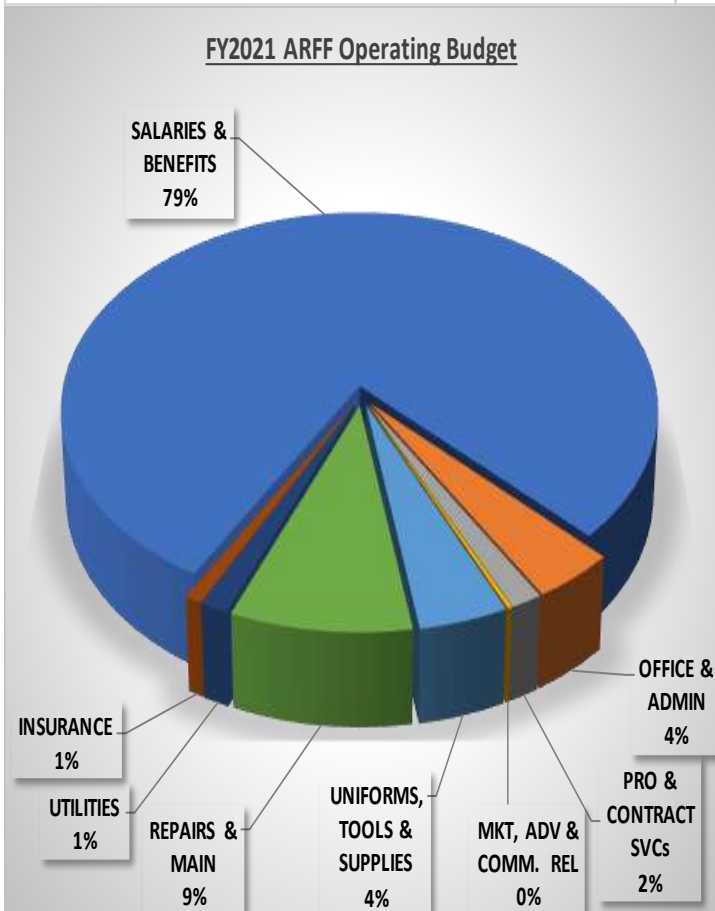
		ACTUALS FY 2018– 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>CAPITAL PURCHASES</b>					
7100-50-000	C:Purchase Vehicles:Operations	5,635	0	0	0
7200-50-000	C:Small Equipment:Operations	0	2,500	0	8,500
7300-50-000	C:Computer/Office Equipment:Operations	12,447	55,000	0	58,700
	<b>Total Capital Purchases</b>	<b>18,082</b>	<b>57,500</b>	<b>0</b>	<b>67,200</b>
<b>TOTAL OPERATIONS DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,696,868</b>	<b>1,906,024</b>	<b>1,707,615</b>	<b>2,087,825</b>

**AIRCRAFT RESCUE AND FIREFIGHTING**  
**(ARFF)**

# Aircraft Rescue Fire Fighting

Twelve (12) full-time employees are tasked with the responsibility of maintaining first response readiness for any airfield disaster or emergency response incidents that might occur. The Airport Fire Chief leads this department, and reports to the Executive Vice President & COO. All Aircraft Rescue and Firefighting (ARFF) personnel are state-certified firefighters and EMTs, in addition to being certified in aircraft firefighting. The ARFF department also coordinates job related safety training for all employees of the Sanford Airport Authority.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	1,052,598	1,129,681	1,160,151	30,469	2.70%
OFFICE & ADMIN	26,893	55,407	58,950	3,543	6.39%
PRO & CONTRACT SVCs	1,777	22,200	22,200	-	0.00%
MKT, ADV & COMM. REL	1,012	3,000	3,000	(0)	0.00%
UNIFORMS, TOOLS & SUPPLIES	48,685	58,350	62,807	4,457	7.64%
REPAIRS & MAIN	99,939	151,003	127,735	(23,268)	-15.41%
UTILITIES	13,721	19,500	19,499	(1)	-0.01%
INSURANCE	9,726	9,145	11,750	2,605	0.00%
	<b>1,254,351</b>	<b>1,448,286</b>	<b>1,466,092</b>	<b>17,806</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**ARFF DEPARTMENT**

		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY 2019 2020	PROJECTED FY 2019- 2020	ADOPTED BUDGET FY 2020 – 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-60-000	E:Full Time Salaries:ARFF	558,351	631,837	571,167	713,189
2010-60-000	E:Part Time Wages:ARFF	28,812	47,433	26,426	0
2020-60-000	E:Overtime:ARFF	138,379	101,377	126,808	76,159
2040-60-000	E:Unemployment Comp:ARFF	0	0	0	0
2050-60-000	E:FICA:ARFF	54,160	51,964	53,928	54,559
2060-60-000	E:Employee Pension:ARFF	172,796	173,078	178,816	174,375
2070-60-000	E:Life & Health Ins:ARFF	73,222	90,029	94,148	106,211
2080-60-000	E:Workers Compensation:ARFF	26,878	33,963	31,342	35,659
	<b>Total Salaries &amp; Benefits</b>	<b>1,052,598</b>	<b>1,129,681</b>	<b>1,082,635</b>	<b>1,160,151</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-60-000	E:Travel:Staff:ARFF	13,737	26,417	26,079	7,000
2115-60-000	E:Travel:Vehicle:ARFF	0	0	0	22,000
2120-60-000	E:Training:Staff:ARFF	7,270	20,640	14,610	19,000
2125-60-000	E:Airport Safety Training:ARFF	0	0	0	2,500
2130-60-000	E:Postage & Shipping:ARFF	24	100	28	100
2140-60-000	E:Dues & Publications:ARFF	1,976	2,350	1,992	2,350
2150-60-000	E:License&Registration:ARFF	3,886	5,900	3,562	6,000
2160-60-000	E:Charges&Obligations:ARFF	0	0	0	0
	<b>Total Office &amp; Administrative</b>	<b>26,893</b>	<b>55,407</b>	<b>46,271</b>	<b>58,950</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-60-000	E:Professional Services:ARFF	195	1,000	699	1,000
2240-60-000	E:Contractual Services:ARFF	1,582	21,200	12,918	21,200
	<b>Total Professional &amp; Contract Services</b>	<b>1,777</b>	<b>22,200</b>	<b>13,617</b>	<b>22,200</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-60-000	E:Employee Relations:ARFF	369	500	526	500
2340-60-000	E:Advertising&Printing:ARFF	643	2,500	3,136	2,500
	<b>Total Marketing &amp; Community Relations</b>	<b>1,012</b>	<b>3,000</b>	<b>3,662</b>	<b>3,000</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-60-000	E:Office Supplies:ARFF	2,911	3,000	1,971	3,000
2410-60-000	E:Operating Supplies:ARFF	21,177	24,000	55,876	25,812
2415-60-000	E:Small Tools:ARFF	2,385	4,000	3,216	4,000
2420-60-000	E:Janitorial Supplies:ARFF	1,982	2,000	1,872	2,420
2440-60-000	E:Uniforms:ARFF	7,315	9,600	9,162	10,250
2450-60-000	E:Gas & Oil:ARFF	12,915	15,750	12,567	17,325
2460-60-000	E:Coffee&Drink Supplies:ARFF	0	0	0	0
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>48,685</b>	<b>58,350</b>	<b>84,665</b>	<b>62,807</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2610-60-000	E:Maintenance:Buildings:ARFF	10,837	51,003	8,625	19,435
2620-60-000	E:Maintenance:Equip:ARFF	15,029	17,000	12,709	17,000
2630-60-000	E:Maintenance:Vehicles:ARFF	74,073	83,000	59,135	91,300
	<b>Total Repairs &amp; Maintenance</b>	<b>99,939</b>	<b>151,003</b>	<b>80,469</b>	<b>127,735</b>
<b>UTILITIES EXPENSE</b>					
2700-60-000	E:Utilities:Telephones:ARFF	2,444	4,100	3,529	4,100
2710-60-000	E:Utilities:Electric:ARFF	8,807	12,500	10,191	12,499
2720-60-000	E:Utilities:Water:ARFF	411	500	343	500
2730-60-000	E:Utilities:Garbage:ARFF	2,059	2,400	2,126	2,400
	<b>Total Utilities</b>	<b>13,721</b>	<b>19,500</b>	<b>16,189</b>	<b>19,499</b>
<b>INSURANCE EXPENSE</b>					
2800-60-000	E:Insurance:Auto:ARFF	6,891	9,145	9,793	8,000
2870-60-000	E:Insurance: AD&D: ARFF	2,835	0	0	3,750
	<b>Total Insurance</b>	<b>9,726</b>	<b>9,145</b>	<b>9,793</b>	<b>11,750</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>1,254,351</b>	<b>1,448,286</b>	<b>1,337,301</b>	<b>1,466,092</b>

**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTEDD OPERATING BUDGET**  
**ARFF DEPARTMENT (CONT.)**

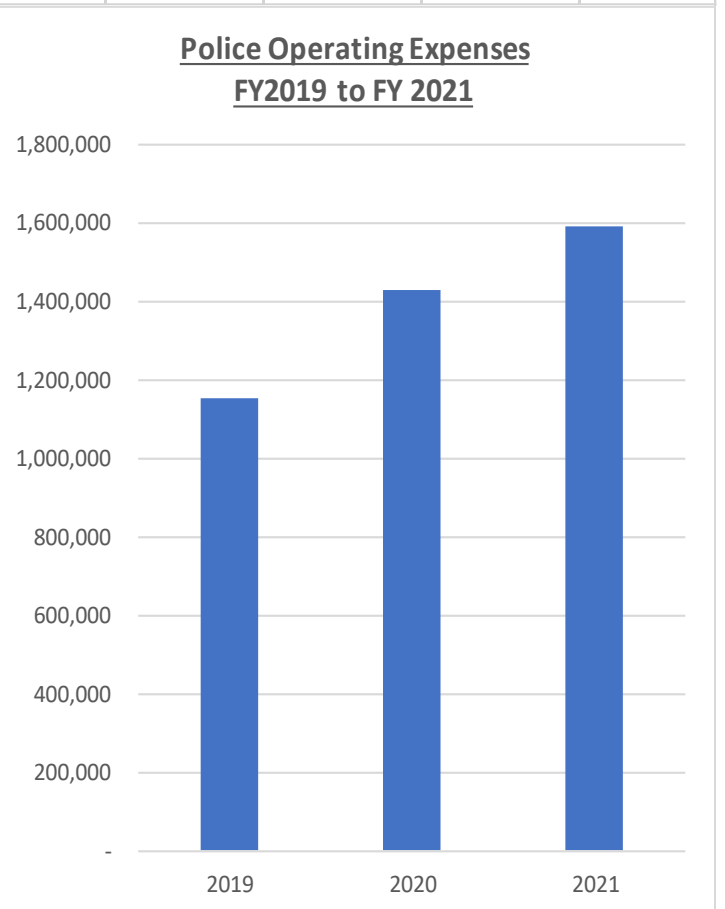
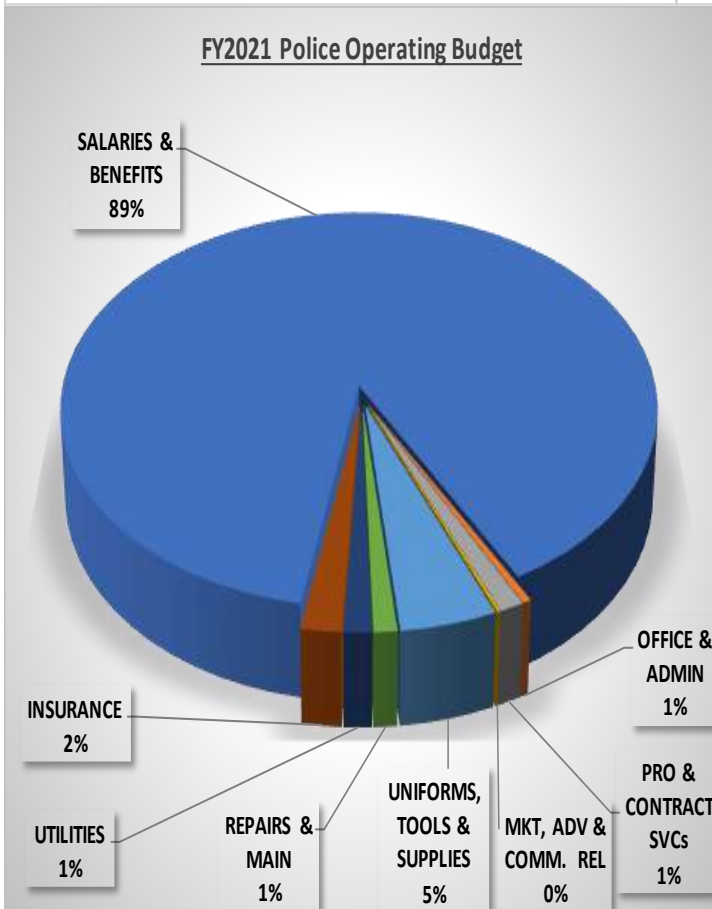
		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY 2019–	PROJECTED FY 2019 - 2020	ADOPTED BUDGET FY 2020 –
<b>CAPITAL PURCHASES</b>					
7000-60-000	C:Machinery & Equipment: ARFF	20,151	134,059	0	72,815
7100-60-000	C:Purchase Vehicles:ARFF	4,792	0	0	0
7200-60-000	C:Small Equipment:ARFF	18,486	42,466	0	34,926
7300-60-000	C:Computer/Office Equipment:ARFF	0	0	0	0
	<b>Total Capital Purchases</b>	<b>43,429</b>	<b>176,526</b>	<b>0</b>	<b>107,741</b>
<b>TOTAL ARFF DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,297,780</b>	<b>1,624,812</b>	<b>1,337,301</b>	<b>1,573,833</b>

# AIRPORT POLICE

# POLICE

This department is comprised of sixteen (16) full-time positions comprised of twelve (12) Airport Police Officers, one (1) Support Coordinator, one (1) Police Canine Handler all reporting through one (1) Captain to the Chief.. All department activities are directed by a full-time Airport Police Chief who reports to the Executive Vice President & COO. The Airport Police Officers provide law enforcement coverage for the Airport on a 24 hours a day, 7 days a week, 365 days per year basis. All officers are state certified, sworn police officers. As a general rule, a minimum of two Police Officers are scheduled on-duty at any given time.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021	
	Actuals	Budget	Budget	Change	%
SALARIES & BENEFITS	1,026,563	1,268,615	1,422,876	154,261	12.16%
OFFICE & ADMIN	6,778	5,935	6,355	420	7.08%
PRO & CONTRACT SVCs	8,932	13,400	18,900	5,500	41.04%
MKT, ADV & COMM. REL	1,101	1,100	2,000	900	81.82%
UNIFORMS, TOOLS & SUPPLIES	56,315	71,950	73,950	2,000	2.78%
REPAIRS & MAIN	10,850	13,000	18,040	5,040	38.77%
UTILITIES	22,718	29,250	21,440	(7,810)	-26.70%
INSURANCE	19,998	28,395	30,845	2,450	0.00%
	<b>1,153,255</b>	<b>1,431,645</b>	<b>1,594,406</b>	<b>162,761</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**POLICE DEPARTMENT**

		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY2019 –	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 –
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-70-000	E:Full Time Salaries:Police	692,797	823,942	735,552	923,791
2010-70-000	E:Part Time Wages:Police	0	0	0	0
2020-70-000	E:Overtime:Police	10,429	20,000	13,705	20,000
2040-70-000	E:Unemployment Comp:Police	0	0	0	0
2050-70-000	E:FICA:Police	50,452	63,032	55,522	70,670
2060-70-000	E:Employee Pension:Police	170,701	215,952	186,686	231,879
2070-70-000	E:Life & Health Ins:Police	81,810	114,529	106,420	141,600
2080-70-000	E:Workers Compensation:Police	20,374	31,160	28,975	34,936
	<b>Total Salaries &amp; Benefits</b>	<b>1,026,563</b>	<b>1,268,615</b>	<b>1,126,861</b>	<b>1,422,876</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-70-000	E:Travel:Staff:Police	4,460	700	1,423	700
2120-70-000	E:Training:Staff:Police	492	2,655	2,991	2,755
2130-70-000	E:Postage & Shipping:Police	7	80	-7	80
2140-70-000	E:Dues & Publications:Police	1,385	1,500	454	1,500
2150-70-000	E:License&Registration:Police	352	700	375	1,020
2160-70-000	E:Charges&Obligations:Police	82	300	285	300
	<b>Total Office &amp; Administrative</b>	<b>6,778</b>	<b>5,935</b>	<b>5,521</b>	<b>6,355</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-70-000	E:Professional Services:Police	0	1,400	1,140	3,320
2240-70-000	E:Contractual Services:Police	8,932	12,000	10,243	15,580
	<b>Total Professional &amp; Contract Services</b>	<b>8,932</b>	<b>13,400</b>	<b>11,383</b>	<b>18,900</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-70-000	E:Employee Relations:Police	189	400	399	400
2340-70-000	E:Advertising&Printing:Police	912	700	77	1,600
	<b>Total Marketing &amp; Community Relations</b>	<b>1,101</b>	<b>1,100</b>	<b>476</b>	<b>2,000</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-70-000	E:Office Supplies:Police	851	1,500	1,284	1,500
2410-70-010	E:Operating Supplies:K-9 only	10,348	11,000	10,433	11,000
2410-70-000	E:Operating Supplies:Police	3,450	9,000	8,376	9,000
2415-70-000	E:Small Tools:Police	3,130	4,300	4,008	4,300
2440-70-000	E:Uniforms:Police	7,092	10,000	4,565	12,000
2450-70-000	E:Gas & Oil:Police	31,405	36,000	30,369	36,000
2460-70-000	E:Coffee&Drink Supplies:Police	39	150	35	150
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>56,315</b>	<b>71,950</b>	<b>59,071</b>	<b>73,950</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2610-70-000	E:Maintenance:Building:Police	0	0	748	0
2620-70-000	E:Maintenance:Equip:Police	990	2,000	1,528	2,040
2630-70-000	E:Maintenance:Vehicles:Police	9,860	11,000	8,282	16,000
	<b>Total Repairs &amp; Maintenance</b>	<b>10,850</b>	<b>13,000</b>	<b>10,558</b>	<b>18,040</b>
<b>UTILITIES EXPENSE</b>					
2700-70-000	E:Utilities:Telephones:Police	15,306	18,200	14,763	18,440
2710-70-000	E:Utilities:Electric:Police	6,989	10,500	4,666	3,000
2720-70-000	E:Utilities:Water:Police	94	170	56	0
2730-70-000	E:Utilities:Garbage:Police	329	380	127	0
	<b>Total Utilities</b>	<b>22,718</b>	<b>29,250</b>	<b>19,613</b>	<b>21,440</b>
<b>INSURANCE EXPENSE</b>					
2800-70-000	E:Insurance:Auto:Police	9,673	10,395	9,847	11,595
2830-70-000	E:Insurance:Police Liability	9,230	18,000	9,422	18,000
2870-70-000	E:Insurance: AD&D: Police	1,095	0	0	1,250
	<b>Total Insurance</b>	<b>19,998</b>	<b>28,395</b>	<b>19,269</b>	<b>30,845</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>1,153,255</b>	<b>1,431,645</b>	<b>1,252,751</b>	<b>1,594,406</b>



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**POLICE DEPARTMENT (CONT.)**

		ACTUALS FY 2018 – 2019	ADOPTED BUDGET FY2019 – 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 – 2021
<b>CAPITAL PURCHASES</b>					
7100-70-000	C:Purchase Vehicles:Police	36,445	160,000	0	180,000
7200-70-000	C:Small Equipment:Police	10,289	0	0	51,850
7300-70-000	C:Computer/Office Equipment:Police	7,285	22,000	0	4,400
	<b>Total Capital Purchases</b>	<b>54,019</b>	<b>182,000</b>	<b>0</b>	<b>236,250</b>
<b>TOTAL POLICE DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>1,207,274</b>	<b>1,613,645</b>	<b>1,252,751</b>	<b>1,830,656</b>

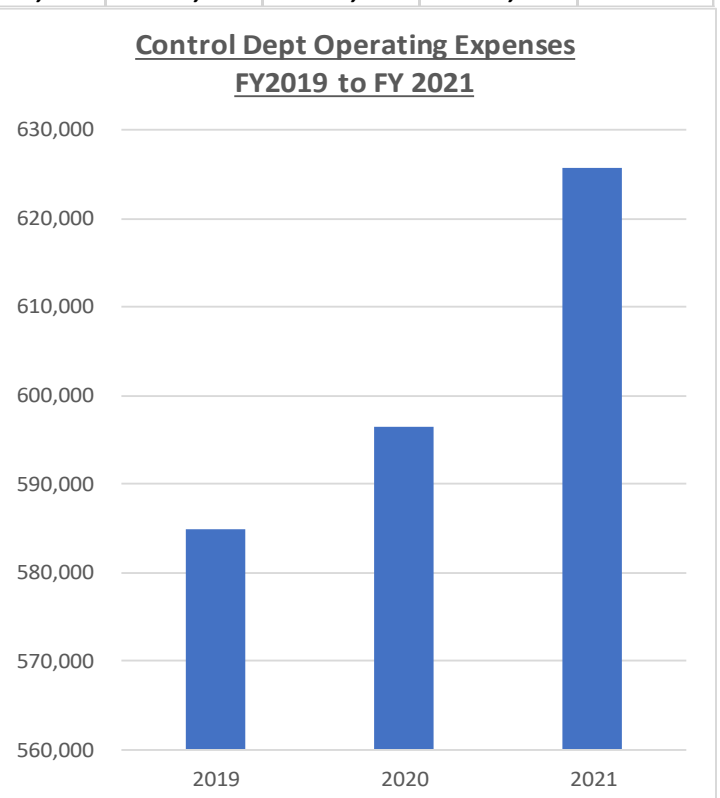
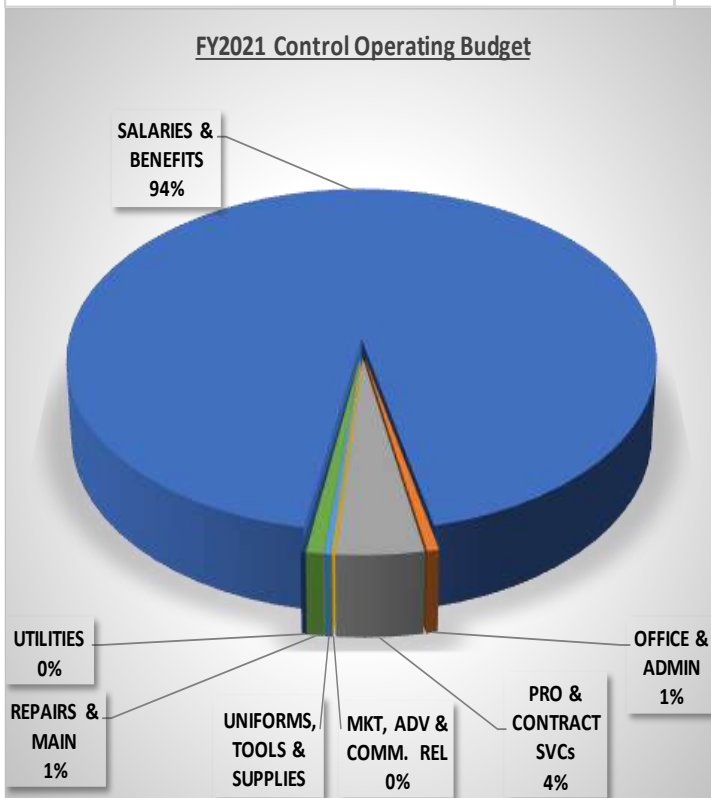
# CONTROL CENTER

# CONTROL CENTER

The control department is staffed with eight (8) full time Airport Dispatchers. In addition, this department has one (1) full-time Airport Dispatch Supervisor who can function as a dispatcher if the need arises. The Control Center personnel monitor and record all activities at the Airport, track all needs and events during on-going emergencies and activities, and provide radio and telephone assistance to all Airport users.

This Department reports to the Airport Police Chief, who in turn, reports to the Airport Executive Vice-President & COO. The Control Center personnel dispatch Airport Operations, Airport Rescue & Fire Fighting (ARFF), Airport Police, Airport Maintenance, Administration, and Construction activities. The dispatchers monitor and provide support for no less than twelve complex computer systems, such as the Airfield Lighting System, the Spillman-Summit Records Management System (RMS) & Computer Aided Dispatch (CAD), the Thorguard lightning protections system, the Simplex Fire Alarm system, the Hirsch-Velocity Access Control system, the Genetec-Omnicast digital Video Recording system, the NICE digital Audio Recording system, and the Emergency Generator Monitoring system.

OPERATING EXPENSES BY CATEGORY	FY 2019	FY 2020	FY 2021	FY 2020 to FY2021 Change	
	Actuals	Budget	Budget	\$	%
SALARIES & BENEFITS	553,694	557,762	586,369	28,607	5.13%
OFFICE & ADMIN	1,549	3,525	3,575	50	1.42%
PRO & CONTRACT SVCs	24,814	26,580	26,580	-	0.00%
MKT, ADV & COMM. REL	-	300	300	-	0.00%
UNIFORMS, TOOLS & SUPPLIES	2,599	1,750	2,400	650	37.14%
REPAIRS & MAIN	763	5,100	5,100	-	0.00%
UTILITIES	1,491	1,400	1,400	-	0.00%
	<b>584,910</b>	<b>596,417</b>	<b>625,724</b>	<b>29,307</b>	



**SANFORD AIRPORT AUTHORITY**  
**FY 2020 - 2021 ADOPTED OPERATING BUDGET**  
**CONTROL DEPARTMENT**

		ACTUALS FY 2018- 2019	ADOPTED BUDGET FY2019 - 2020	PROJECTED FY2019- 2020	ADOPTED BUDGET FY2020 - 2021
<b>SALARIES &amp; BENEFITS EXPENSE</b>					
2000-71-000	E:Full Time Salaries:Control	410,982	409,595	379,643	423,387
2020-71-000	E:Overtime:Control	8,472	8,000	6,741	8,000
2040-71-000	E:Unemployment Comp:Control	0	0	0	0
2050-71-000	E:FICA:Control	31,330	31,334	29,239	32,389
2060-71-000	E:Employee Pension:Control	33,354	34,693	32,584	42,339
2070-71-000	E:Life & Health Ins:Control	68,942	73,284	77,451	79,369
2080-71-000	E:Workers Compensation:Control	614	856	691	885
	<b>Total Salaries &amp; Benefits</b>	<b>553,694</b>	<b>557,762</b>	<b>526,348</b>	<b>586,369</b>
<b>OFFICE &amp; ADMINISTRATION EXPENSE</b>					
2110-71-000	E:Travel:Staff:Control	557	600	440	600
2120-71-000	E:Training:Staff:Control	775	2,500	921	2,500
2130-71-000	E:Postage & Shipping:Control	17	25	22	25
2140-71-000	E:Dues & Publication:Control	0	0	0	0
2150-71-000	E:License&Registration:Control	200	400	159	450
2160-71-000	E:Charges&Obligations:Control	0	0	0	0
	<b>Total Office &amp; Administrative</b>	<b>1,549</b>	<b>3,525</b>	<b>1,542</b>	<b>3,575</b>
<b>PROFESSIONAL &amp; CONTRACT SERVICES</b>					
2200-71-000	E:Professional Services:Control	0	580	0	580
2240-71-000	E:Contractual Services:Control	24,814	26,000	30,785	26,000
	<b>Total Professional &amp; Contract Services</b>	<b>24,814</b>	<b>26,580</b>	<b>30,785</b>	<b>26,580</b>
<b>MARKETING, ADVERTISING &amp; COMM. RELATIONS</b>					
2315-71-000	E:Employee Relations:Control	0	300	255	300
2340-71-000	E:Advertising&Printing:Control	0	0	0	0
	<b>Total Marketing &amp; Community Relations</b>	<b>0</b>	<b>300</b>	<b>255</b>	<b>300</b>
<b>UNIFORMS, TOOLS &amp; SUPPLIES</b>					
2400-71-000	E:Office Supplies:Control	1,616	500	269	500
2415-71-000	E:Small Tools:Control	739	900	165	900
2440-71-000	E:Uniforms:Control	238	250	239	900
2460-71-000	E:Coffee&DrinkSupplies:Control	6	100	100	100
	<b>Total Uniforms, Tools &amp; Supplies</b>	<b>2,599</b>	<b>1,750</b>	<b>773</b>	<b>2,400</b>
<b>REPAIRS &amp; MAINTENANCE</b>					
2620-71-000	E:Maintenance:Equip:Control	763	5,100	4,847	5,100
	<b>Total Repairs &amp; Maintenance</b>	<b>763</b>	<b>5,100</b>	<b>4,847</b>	<b>5,100</b>
<b>UTILITIES EXPENSE</b>					
2700-71-000	E:Utilities:Telephones:Control	1,491	1,400	1,492	1,400
	<b>Total Utilities</b>	<b>1,491</b>	<b>1,400</b>	<b>1,492</b>	<b>1,400</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>584,910</b>	<b>596,417</b>	<b>566,042</b>	<b>625,724</b>
<b>CAPITAL PURCHASES</b>					
7200-71-000	C:Small Equipment:Control	16,084	0	0	0
7300-71-000	C:Computer/Office Equipment:Control	5,956	5,000	0	5,000
	<b>Total Capital Purchases</b>	<b>22,040</b>	<b>5,000</b>		<b>5,000</b>
<b>TOTAL CONTROL DEPARTMENT OPERATING &amp; CAPITAL EXPENSES</b>		<b>606,950</b>	<b>601,417</b>	<b>566,042</b>	<b>630,724</b>

# SCHEDULE OF DEBT SERVICE

# SANFORD AIRPORT AUTHORITY

## SCHEDULE OF CONTRACTUAL DEBT

FISCAL YEAR 2020 -2021

	DEBT HOLDER'S NAME	RATE	ANNUAL PRINCIPAL	ANNUAL INTEREST	ANNUAL TOTAL	ORIGINAL AMOUNT	APPROX. 1-OCT-20 BALANCE	ORIG. DATE	MATURITY DATE
1	53rd Bank	Libor + 90bps	\$ 390,000	\$ 300,000	\$ 690,000	\$ 0	\$ 0	Apr-18	31-Mar-21
1	TBD	Est 4.5%	\$ 780,231	\$ 1,117,717	\$ 1,897,948	\$ 50,000,000	\$ 49,219,769	Apr 21,	31-Mar-41
SUBTOTAL - ALL DEBT GENERATING MONTHLY INTEREST EXPENSE:			\$ 1,170,231	\$ 1,417,717	\$ 2,587,948	\$ 50,000,000	\$ 49,219,769		

**EXISTING FDOT AIRPORT LOANS:**

Sinking Fund

6.	STATE OF FLORIDA	0.00%	\$ 1,206,250	\$ -	\$ 206,250	\$ 1,206,250	\$ 0	Jun-12	31-Jul-21
7.	STATE OF FLORIDA	0.00%	\$ 0	\$ -	\$ -	\$ 209,290	\$ 209,290	Sep-14	1-May-24
SUBTOTAL - ALL STATE OF FLORIDA LOANS:			\$ 1,206,250	\$ 0	\$ 206,250	\$ 1,415,540	\$ 209,290		

**SUBTOTAL - ALL STATE OF FLORIDA LOANS:**

			\$ 206,250						
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<b>TOTAL - ALL DEBT HELD</b>	<b>\$ 9,429,059</b>
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# PERFORMANCE

# SAA ASSETS vs. LIABILITIES 1985 - 2019

