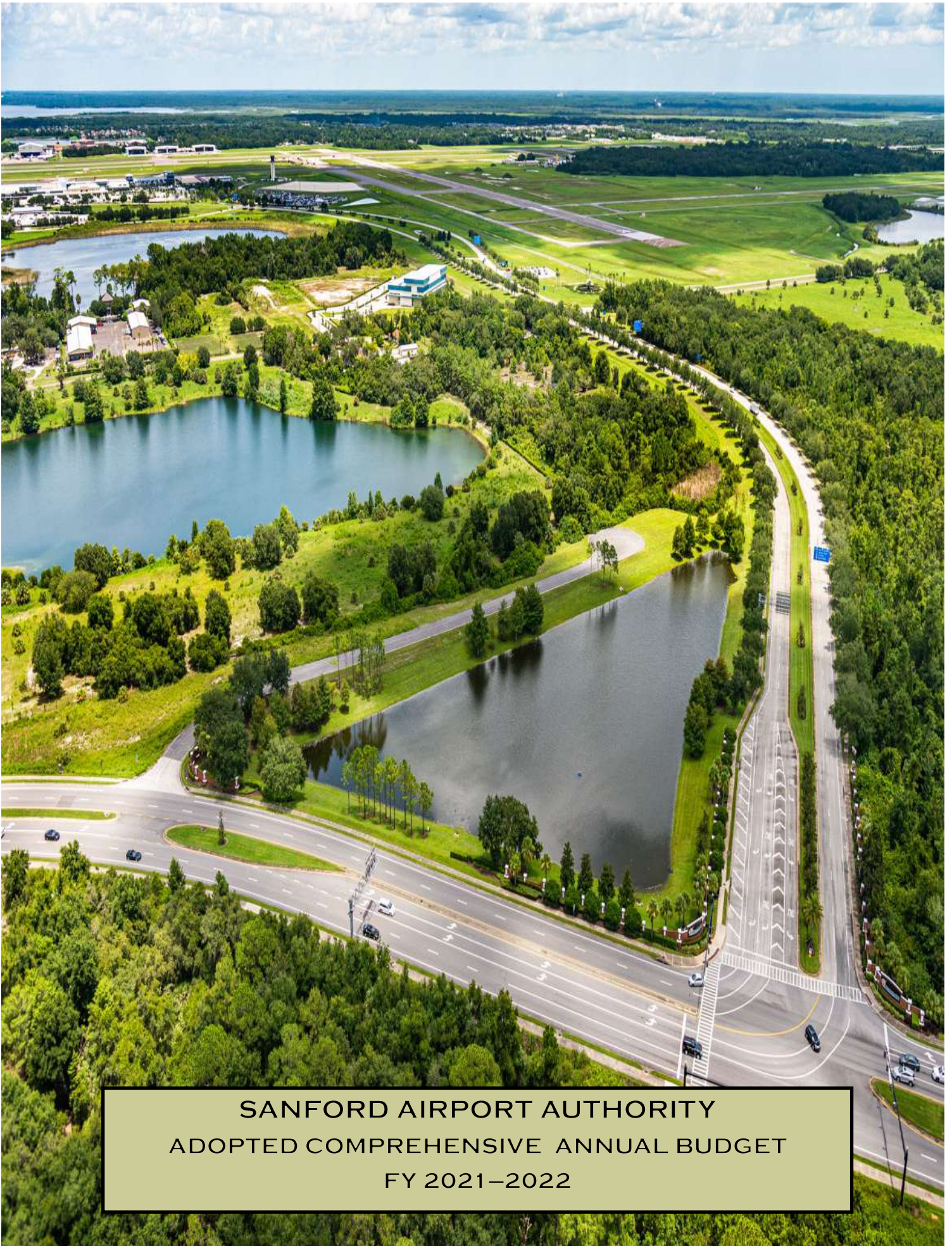




SANFORD AIRPORT AUTHORITY

ADOPTED COMPREHENSIVE ANNUAL BUDGET

FY 2021-2022



SANFORD AIRPORT AUTHORITY
ADOPTED COMPREHENSIVE ANNUAL BUDGET
FY 2021–2022

SANFORD AIRPORT AUTHORITY
ORLANDO SANFORD INTERNATIONAL AIRPORT

AIRPORT AUTHORITY BOARD MEMBERS

TOM GREEN, CHAIRMAN
JENNIFER T. DANE, ESQ., VICE CHAIRMAN
CLYDE H. ROBERTSON, JR., SECRETARY-TREASURER
KENNETH BENTLEY
CHARLES “CHICK” GREGG SR.
FRANK S. IOPPOLO JR., ESQ.
WILLIAM R. MILLER
CLAYTON D. SIMMONS, ESQ.
STEPHEN P. SMITH
KENNETH W. WRIGHT, GENERAL COUNSEL

AIRPORT AUTHORITY EXECUTIVE STAFF

PRESIDENT & CEO	THOMAS P. NOLAN, A.A.E.
EXECUTIVE VICE PRESIDENT & COO	GEORGE SPEAKE, A.A.E.
CHIEF FINANCIAL OFFICER	JASON WATKINS, CPA, A.A.E

CITY OF SANFORD

MAYOR:	THE HONORABLE ART WOODRUFF* *LIAISON TO THE AIRPORT AUTHORITY
COMMISSIONERS:	PATRICK AUSTIN SHEENA BRITTON PATTY MAHANY KERRY WIGGINS, SR.

SEMINOLE COUNTY

COMMISSIONER:	JAY ZEMBOWER* *LIAISON TO THE AIRPORT AUTHORITY
---------------	--



MISSION STATEMENT

IT IS THE MISSION OF THE SANFORD AIRPORT AUTHORITY TO OPERATE, MAINTAIN, IMPROVE, EXPAND, AND PROFESSIONALLY MANAGE THE ORLANDO SANFORD INTERNATIONAL AIRPORT FOR THE CONVENIENCE AND BENEFIT OF THE AIR TRAVELING PUBLIC AND ECONOMIC DEVELOPMENT OF THE CENTRAL FLORIDA COMMUNITY.

IN FURTHERANCE OF THIS MISSION, THE AUTHORITY SHALL SEEK BOTH AVIATION AND NON-AVIATION BUSINESS AND INDUSTRY TO UTILIZE THE LAND, SERVICES AND FACILITIES LOCATED AT THE AIRPORT, AND SHALL MANAGE THE AIRPORT RESOURCES IN A PRUDENT, LAWFUL, COMMUNITY-CONSCIOUS, AND FISCALLY RESPONSIBLE MANNER.

**SANFORD AIRPORT AUTHORITY
PROPOSED ANNUAL BUDGET FY 2021 – 2022
TABLE OF CONTENTS**

I.	BUDGET MESSAGE.....	6
II.	BUDGET DETAIL	
	A. OPERATING BUDGET.....	17
	B. CAPITAL BUDGET.....	19
	C. DETAIL OF REVENUES.....	22
	D. DETAIL OF EXPENSES.....	24
	E. DEPARTMENT LINE ITEM BUDGETS	
	1. FINANCE.....	33
	2. INFORMATION TECHNOLOGY.....	36
	3. ADMINISTRATION.....	39
	4. MAINTENANCE.....	42
	5. EXECUTIVE.....	45
	6. OPERATIONS.....	48
	7. AIRCRAFT RESCUE AND FIRE FIGHTING (ARFF).....	51
	8. AIRPORT POLICE.....	54
	9. AIRPORT CONTROL CENTER.....	57
	F. DEPARTMENT OPERATING EXPENDITURE CHANGES.....	60

BUDGET MESSAGE

Budget Objectives

Enclosed is the Adopted annual budget for the Orlando Sanford International Airport for Fiscal Year 2021-2022. This fiscal year begins October 1, 2021 and ends September 30, 2022. The FY 2021-2022 budget sets forth a financial plan which seeks to implement specific goals of the Sanford Airport Authority in controlling operating expenditures, maximizing revenues, and providing “world-class” service delivery for the benefit of all airport users, the local and regional communities.

Major budget objectives are:

- To facilitate decision-making by the Sanford Airport Authority Board of Directors.
- To accomplish strategic planning goals and facility growth within the Airport Master Plan and the Master Development Plan.
- To maximize and diversify sources of airport revenue; and
- To preserve and renew the Authority’s investment in its infrastructure.

The Sanford Airport Authority (“SAA”) is a dependent special district of the City of Sanford and a governmental entity that is operated as a business enterprise. The Authority functions under the requirement that it will be self-sustaining and not be a burden upon local tax dollars. As the Airport emerges from the effects of the COVID-19 pandemic, it is experiencing a moderate recovery in passenger driven terminal and airfield revenues.

OPERATING REVENUES

The Orlando Sanford International Airport (SFB) has experienced promising passenger traffic recovery trends in recent months and has conservatively budgeted to achieve a 2021-2022 performance equating to 75% pre-pandemic 2019 levels. Operating revenues, excluding federal COVID-19 relief related reimbursement revenue, is budgeted to increase \$1,873,809 (17.2%). The largest year over year budget increases are derived from passenger driven Terminal (66.4%) and Airfield (42.7%) Revenues. These categories were the most directly impacted by the effects of the pandemic.

This operating budget provides an anticipated operating shortfall of \$2,210,386 prior to the application of federal COVID-19 relief grant funding. The Airport anticipates a drawdown of \$10,000,000 in operating expense reimbursements during fiscal year 2021-2022. Net of those reimbursements, a surplus of \$7,789,614 will be available to fund non-grant supported capital expenditures and non-Passenger Facility Charge (PFC) eligible debt service.

The Airport has budgeted a capital expenditure portfolio of \$30,961,261 that will be funded by a combination of net operating revenues plus the application of COVID-19 related federal relief appropriations, FAA and FDOT grants and participation by SAA's third-party operating partner, Orlando Sanford International, Inc ("OSI").

SAA will also fund an estimated \$1,100,000 in debt service on its existing Terminal Expansion credit facility. Of that amount, approximately 74% will be paid with authorized PFC receipts.

The federal government has responded to the COVID-19 pandemic in a substantial way. There are now three major funding relief laws that help to restore airport balance sheets. The Coronavirus Aid, Relief, and Economic Security Act ("CARES") awarded SAA \$22,742,502. The Coronavirus Response and Relief Supplemental Appropriations Act ("CRRSAA") provided SAA \$4,631,614. This award includes \$343,042 earmarked for airport concessions providers. In June 2021, the American Rescue Plan Act ("ARPA"), through the Federal Aviation Administration, appropriated SAA with \$13,897,531. Of that, \$1,372,096 is designated for terminal concession relief. As the Airport is still considering how to apply these recently appropriated funds, ARPA relief revenues have not been factored into this budget.

Unrestricted cash and equivalents were \$18,826,770 at the end of June 2021 and SAA anticipates this account will grow further with this Adopted fiscal year 2021-2022 budget. This budget is structured to generate an additional \$3,174,663 in surplus unrestricted reserves following the funding of capital expenditures and debt service.

Overview of Key Revenue Categories

Commerce Park Revenues

In fiscal year 2021-2022, Commerce Park revenue is budgeted at \$2,384,670. As a significant source of revenue, considerable effort is being focused on how to diversify and expand this revenue category. These developments usually require significant lead time to fully realize marketing and outreach efforts. SAA anticipates larger revenue growth impacts to occur in 2022-2023. The decision to place the revenue stream from any particular property into this category is based upon the tenant's line of business, not the location or nature of the actual property. Specifically, these are non-aviation-based tenants. This category includes building leases and land leases in what is considered "landside" parcels.

Other Leases & Revenues

This is the category for all non-traditional and/or non-recurring revenue streams generated by operations. This category covers rental revenue from the use of Lake Golden Park, residential monthly rents, fees charged for each employee obtaining a security badge and the associated criminal background check. Additionally, larger revenue streams such as communications charges, TSA Law Enforcement Officer (LEO) and FAA "force account" reimbursements are also included in this category. The FAA "force account" is budgeted to be less than half of its budgeted FY 2020 -2021 reimbursement level based on recent draw trends.

Communications revenue comes from the sale of digital and analog communications services (i.e., telephone, fax, internet, etc.). SAA operates its own phone switch and over 1,800 phone lines. Terms of the TSA law enforcement officer (LEO) partial reimbursement aim to provide approximately \$50,000 annually for canine officer coverage and \$20 per hour for 16 hours per day, partial reimbursement for an officer to respond to one or both of the TSA passenger checkpoints whenever a threat is detected or perceived.

Federal CARES Act revenue was included in this section for the FY 2020-2021 budget, but has been recategorized, along with successor CRRSAA funding, as a non-operating revenue for the FY 2021-2022 budget. Accordingly, comparative presentations across years will not include CARES revenues in this section. Prior to the publishing of this budget, the Airport was notified of the ARPA appropriations noted earlier in a prior section. The recognition or planned utilization of ARPA funding has not been finally determined or contemplated in this budget.

When excluding federal COVID-19 relief related funding, this category is budgeted to decrease by \$244,548 to \$1,071,268 (-18.6%).

Aviation Revenues

The overriding criteria for inclusion in this category is the aviation nature of revenue, namely those businesses that serve aviation needs and fuel flowage fees. Fuel flowage fees have recovered more quickly than anticipated this year and that recovery is reflected in this Adopted budget. As a category, aviation revenue is expected to increase by \$349,130 (9.3%) in FY 2021-2022.

Terminal Revenues

This category includes all activities resulting from all terminal operations and is the most reflective of commercial passenger traffic activity. These revenues include percentage share from concessions and rental car commissions, customer facility charges and parking. While passenger activity has shown promising signs of recovery in recent months, SAA is taking a moderate approach to its revenue forecast and assume activity comparable to 75% of pre-pandemic performance. As such, SAA is budgeting Terminal Revenues of \$4,217,666, an increase of \$1,682,683 (66.4%) vs. prior budget.

Airfield Revenues

This category contains both domestic and international airline landing fees and public safety fees. Landing fees remain constant at \$1.35 per 1,000 lbs. of the maximum gross landing weight of each air carrier aircraft. “Participating” airlines (which account for >95% of flights) pay 40% of the established landing fee. International airlines which currently pay 100% of the landing fees are currently not operating due to COVID-19 related travel restrictions, although recent announcements suggest Canadian traffic will return this fall. Like the Terminal Revenues category, SAA is projecting a moderate, but sustained recovery in the airfield. As compared to prior budget, Airfield Revenues are budgeted to increase \$236,543 (42.7%) to \$790,591.

Ground Transportation Revenues

The primary change in ground transportation took place several years ago with the advent and rapid adoption of Transportation Networking Companies (TNCs). That said, consumer behavior appears to have changed, at least temporarily, during the pandemic era. This category has not recovered at the same rate other passenger driven revenue categories have. As such, this budget projects Ground Transportation Revenues of \$191,000, a reduction of \$50,000 (-20.8%) vs. prior year budget.

Interest Earnings

Based on recent investment return experience, interest earnings have been budgeted at a modest \$25,000 for the upcoming fiscal year. The Airport anticipates reviewing the current portfolio composition to identify opportunities to generate additional yield while safely preserving principal and maintaining liquidity.

Overall, **Total Operating Revenue** is expected to increase by **\$1,873,809 (17.2%)** versus the FY 2020-2021 budget. It should be reiterated here, federal COVID-19 relief related funding is being presented as non-operating revenues in this budget, a departure from the FY 2020-2021 budget submission consistent with GAAP presentation.

OPERATING EXPENSES

Salaries & Benefits

An overall salary pool increase of 4% is Adopted in this budget. Non-salary expenses, like employer health insurance and pension contributions, are assumed to rise faster based on preliminary discussions with SAA's insurance brokers. Included in this expense category are overtime and unemployment expenses, FICA, retirement/pension expenses, workers compensation and health/dental/life insurance. This expense category will increase by \$748,352 (8%) to \$10,076,375 in FY 2021-2022.

Consistent with prior budgets, a management reserve is included in this category and totals \$447,220. The function of this management reserve is to provide a contingency to fund any non-budgeted operating expenses that are identified by management and approved by board action. An introduction to this year's budget provides an overall "vacancy factor" reduction to the Salaries & Benefits category in recognition there will typically be vacancies throughout the year that would otherwise result in an overestimation of personnel related costs. This year's budget applies a 3.5% vacancy factor Salaries & Benefits expense reduction equating to \$371,224.

Office and Administrative

This category contains all SAA travel, training, financial services fees, postage, professional dues, memberships, and software upgrades. This category increases \$57,175 (11.9%) to \$537,935 because of an increase in IT licenses, some of which has been reallocated from Professional and Contract Services.

Professional and Contract Services

This category includes engineering services fees for non-grant related capital projects, contract audit fees, professional fees, legal fees for general representation and expenses for contractual services. This budget category, totaling \$1,434,381, will decrease \$81,710 (5.4%) due to some IT license reallocations to the Office and Administrative category, as well as reductions to executive services.

Marketing, Advertising & Community Relations

As passenger recovery begins to take hold and airlines are re-evaluating their route networks, airports are aggressively pursuing new air service opportunities. Additional funds will be expended to reach out to our community partners and provide a robust airport focused media campaign. Other expenses in this category are community event sponsorships & advertising. For the upcoming budget year, SAA has budgeted \$637,800, an increase of \$122,100 (23.7%) to remain competitive both attracting new and retaining existing air service.

Uniforms, Tools and Supplies

This expense category contains basic office supplies for all SAA departments, as well as operating supplies for the Maintenance, Operations, ARFF, & Police departments. Small tools, uniforms, janitorial supplies, and motor vehicle / equipment fuels & oil complete this category. This category is budgeted at \$364,313, a reduction of 19,344 (-5%) vs. last year. The reduction is principally driven by reductions in executive supplies, oil and gas based on recent spend patterns.

Repairs and Maintenance:

This category contains all expected maintenance of SAA facilities, such as streets, ramps, taxiways, runways, buildings, etc. that are not considered capital projects. In addition, this category contains expenses for fencing, keys & locks, wildlife management & control, signs, land clearing, and equipment/vehicle maintenance. The FY 2021-2022 Repairs and Maintenance budget is \$956,490, an overall increase of \$234,680 (32.5%). The additional investment better provides for the care and upkeep of the capital plant. Further increases are driven by the need for additional funding for the airport operations area (airfield) maintenance, funding for commercial development land clearing and a true up to IT upkeep spend patterns. As the FAA is requesting airports hold ARFF trucks beyond the previously ten year limited useful life, SAA anticipates increased maintenance costs to minimize equipment downtime.

Utilities

Major elements of the Utilities expenses consist of telephone and data services. This includes contract services from Windstream, cellular phones from AT&T and Nextel, and pagers/air cards. Also included are electrical service, water, sewer, and garbage collection. This budget category is expected to increase by \$35,051 (8%) to an FY 2021-2022 level of \$469,390.

Insurance

Actual contract rates for the upcoming fiscal year will not be quoted until 45 days prior to October 1st for all insurance. Insurance (which amounts to non-personnel related insurance) may not be contractually bound until the end of September. Binding the Airport to multi-year quotes has helped contain some yearly increases. Insurance rates have risen faster than anticipated, partly the result of a revaluation of insurable property. For the 2021-2022 budget, \$506,637 is planned in this category, an increase of \$100,833 (24.9%) vs. prior budget.

Overall, **Total Operating Expense** is expected to increase by **\$1,197,137 (8.7%)** versus the FY 2020-2021 budget. With Total Operating Revenue (excludes CARES) budgeted at \$12,772,935 and Total Operating Expenses budgeted at \$14,983,321, this operating budget produces a deficit of \$2,210,386. SAA is budgeting \$10,000,000 in Federal COVID-19 relief funding. Taken in totality, a net \$7,789,614 is made available for non-PFC debt service and SAA funded capital expenditures.

Debt Service

With the Terminal Expansion project reaching conclusion, the Airport is turning its attention to refinancing the credit line into a permanent fixed rate structure. Currently, the airport is required to make quarterly interest payments and estimates those required payments to total approximately \$275,000 each (\$1,100,000 annually). Of that amount, approximately 74% will be serviced by non-operating Passenger Facility Charges (PFCs). On a net basis, the Airport will service the remaining non-PFC portion of this debt service, approximately \$286,000, from SAA unrestricted funds. Debt service is being presented as a non-operating expense in this budget.

CAPITAL IMPROVEMENT PROGRAM

Grant/PFC Funded Capital Expenditures

Terminal Expansion

The Terminal Expansion project commenced on April 2, 2018. The project has entered substantial completion and is expected to finally complete summer 2021. A revolving line of credit loan for \$60,500,000 was secured for the construction phase of this project, although anticipated draws will likely top out less than \$45,000,000. The FAA, through its PFC program is funding approximately 68% of this project (“direct payments” + debt service) and the remaining amount is funded through an FDOT grant and SAA unrestricted cash.

New FAA-AIP Entitlement Funded Projects

Expenditures from the Reconstruction (Phase III) of Taxiways Bravo, Charlie & Lima are expected to total \$5,439,441 with FAA reimbursement providing 90% of the project costs. This project is a multiphase, multiyear project to rehabilitate Taxiway Bravo, Lima and Charlie including pavement, lighting, and signage. This project realigns portions of Taxiway B and L and replaces two high speed taxiways with a standard taxiway. All three taxiways are asphalt pavement requiring milling/overlaying and will include geometric improvements per FAA AC/150-5300-13A, change 1. This project is the third and final phase.

The Wildlife Hazard Assessment project, totaling \$150,000, provides an abbreviated analysis of an airport’s wildlife hazards and provides actionable information that allows the airport to expedite the mitigation of these hazards. A new assessment will capture new data as a result of environmental, construction, and adjacent land use changes that have taken place on/around the airport.

The Runway 9L Touchdown Zone and Keel Asphalt Resurface project, budgeted at \$941,938, involves a mill removal and replacement of asphalt pavements in an area dimension of 2,500 by 50 feet runway keel at the Runway 9L touchdown zone area prior to and beyond TWY L (Lima). Jet blast erosion has caused the significant loss of fine aggregate and asphaltic binder pavement in this area leaving a very coarse surface texture for approximately 2,500' of the middle 50' runway keel at the Runway 9L touchdown zone area prior to and beyond TWY L (Lima). This pavement condition includes extensive cracking along the centerline paint striping and surface raveling that is prone to further erosion and production of FOD.

Another project, the design phase of the Removal and Relocation of Taxiway K1, budgeted at \$450,000 (design only), will eliminate the existing taxiway K1 and relocate taxiway K1 north of its current location. The existing taxiway K1 is an inline taxiway and has been identified by the RIM program as a hazard. The new taxiway K1 is necessary to maintain the airfield capacity associated with the heavy mix of commercial operations and flight school operations.

New FDOT Funded Projects

The Federal Inspection Services (FIS) area of the terminal was constructed in the 1990's and does not meet current standards. Customs and Border Patrol has requested that the FIS be brought up to the current standard. The FIS consist of approximately 62,000 sf of space. Early projected costs are estimated to be \$20,000,000. FDOT has committed to funding \$6,175,071 as a 50/50 match for a total of \$12,350,142 for design and construction. This project will span more than one FDOT work plan budget year and additional grant funding will be solicited for future year(s). This budget also anticipates \$13,824,929 million in FIS funding participation by its third-party terminal operator, Orlando Sanford International, Inc.

Non-Grant Related Capital Purchases

The FY 2021-2022 Budget reflects \$3,979,882 in non-grant, non-PFC funded capital purchases. Investments in this category include the introduction of a telecommunications infrastructure redundancy loop, Commerce Park, and roadway site improvements, three new police vehicles and the initial development of the Northwest Aerospace area, a key strategic opportunity for the airport.

Passenger Facility Charges (PFC)

As part of the Safety and Capacity Expansion Act of 1990, the Authority received approval from the FAA in December 2000 to impose a Passenger Facility Charge (PFC) of \$1 per eligible enplaned passenger at Orlando Sanford International Airport. PFCs may be used either to pay for eligible capital improvements or to pay debt service on bonds issued to finance projects eligible for PFC funding. Projects funded by PFCs can be past eligible projects (constructed after November 1991), current eligible projects and/or future eligible projects. PFC funds that are used for reimbursement of funding for previously completed, eligible projects result in funding available by the SAA for discretionary use.

The first approved PFC #1 application authorized \$1,192,352 to fund 100% of past project costs of various Airport improvements. PFC #2 (2003) increased the PFCs to \$2 per enplaned passenger with an authorized amount of \$13,312,090 to pay for 100% reimbursement to the SAA from the Domestic Terminal Project, completed in 2001.

PFC 2 was fully collected in 2012. PFC #3 was approved in July 2012 and increased the PFCs from \$2 to \$4 per enplaned passenger, for a total authorized amount of \$29,837,167, of which \$1,963,878 was to be reimbursed to the SAA for past and already completed eligible projects. PFC #3 application had been fully collected utilizing only \$22,019,552 of those authorized.

On January 23, 2018, the FAA partially approved PFC Application #4 to include collection and use authority for \$31,994,776, primarily for the Terminal Expansion project. In March 2019, SAA received approval to amend Application #4, increasing collection and use authority to \$51,033,661. A construction credit facility for \$60,500,000 was secured with Fifth Third Bank. At project completion, SAA anticipates nearly \$45,000,000 will be drawn against the line, approximately 74% of which has been incurred for PFC eligible expenditures.

Federal COVID-19 Relief Programs

This budget anticipates \$10,000,000 of expense reimbursements against the CARES Act appropriation (CRRSAA will be fully drawn in the current fiscal year) during the 2021-2022 budget year. These funds have been budgeted as non-operating revenues in this budget. The Airport has recently been made aware of the FAA's ARPA appropriations and is considering its highest and best use. This may include a principal paydown of non-PFC funded debt service incurred during the Terminal Expansion project. Alternative uses could include a continued draw against eligible operating expenses or pandemic related capital projects. Given the late cycle awarding of these funds, a final determination of its use or the timing of such draws has not been made, the impact of this award is not considered in this budget.

Looking Forward: The SAA Board and Leadership Team is actively pursuing opportunities to increase commercial development both airside and landside. Partly the result of the Airport's revenue diversity, SAA held up during the COVID-19 pandemic better than many of its peer group. Commercial passenger related revenues make up less than 40% of SAA's operating revenue base. The SAA's development will greatly benefit from continued support from the City and County economic development departments as well as the Orlando Economic Partnership and Enterprise Florida.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Thomas P. Nolan". The signature is stylized with a large, sweeping initial "T" and a cursive "Nolan".

Thomas P. Nolan, A.A.E.
President & Chief Executive Officer

BUDGET DETAIL

SANFORD AIRPORT AUTHORITY
FISCAL YEAR 2021 - 2022
PROPOSED OPERATING & CAPITAL BUDGET SUMMARY

Description	ACTUALS FY 2019-2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021-2022
Operating Budget			
Estimated Operating Revenues			
Commerce Park Revenues	2,347,859	2,384,670	2,384,670
Other Leases & Miscellaneous Revenues	575,581	1,315,815	1,071,268
Aviation Revenues	4,360,346	3,743,620	4,092,750
Terminal Revenues	3,652,067	2,534,983	4,217,666
Airfield Revenues	764,621	554,038	790,581
Ground Transportation Revenues	190,555	241,000	191,000
Interest Earnings	114,169	125,000	25,000
Total Estimated Operating Revenue*	12,005,198	10,899,126	12,772,935
Proposed operating expenditures			
Salaries & Benefits	9,468,551	9,328,022	10,076,375
Office & Administrative	255,734	480,760	537,935
Professional & Contract Services	1,443,954	1,516,091	1,434,381
Marketing, Advertising & Community Relations	213,310	515,700	637,800
Uniforms, Tools & Supplies	396,147	383,657	364,313
Repairs & Maintenance	689,276	721,810	956,490
Utilities	314,583	434,339	469,390
Insurance	373,211	405,804	506,637
Total proposed operating Expenses	13,154,766	13,786,183	14,983,321
Net Operating Revenues Available for Capital and Debt Service	(1,149,568)	(2,887,057)	(2,210,386)
Federal Relief Funding (CARES, CRRSAA)	5,182,977	14,159,508	10,000,000
Total annual debt service	(948,242)	(1,117,717)	(1,100,000)
Debt service funded by PFCs (74%)	0	0	814,000
Net Debt Service (after application of PFCs)	(948,242)	(1,117,717)	(286,000)
Net Revenues + CARES Available for Capital Expenditures	3,085,167	10,154,734	7,503,614
2021-2022 Capital Expenditure Request	(31,606,112)	(33,413,284)	(30,961,261)
FAA AIP Grants	9,504,104	16,571,471	6,283,241
FDOT	2,424,057	4,261,327	6,524,140
OSI Participation (FIS)	0	0	13,824,929
Passenger Facility Charges (PFCs)	3,401,889	0	0
Loan Proceeds**	13,342,139	8,196,611	0
SAA Funded Capital Expenditures	(2,933,923)	(4,383,875)	(4,328,951)
Budget Surplus (Deficit)	151,244	5,770,859	3,174,663

*Note: 2020-2021 Operating Revenue Budget included \$14,159,508 of CARES reimbursements in "Other Leases & Miscellaneous Revenues." This revenue has been moved below Net operating revenues and presented as a non-operating revenue consistent with GAAP presentation.

**Loan Proceeds do not generate a net balance sheet surplus as there is an increased liability along with loan draws.

CAPITAL BUDGET

SANFORD AIRPORT AUTHORITY
FY 2021-2022 PROPOSED OPERATING BUDGET
PROPOSED CAPITAL BUDGET

Grant Funded project description	Project Budget	FAA AIP- 90%	FDOT - 50%	FDOT - 5%	Local Funding Share	OSI
Reconstruction of T/W B, C & L Ph III (Construction)	5,439,441	4,895,497		271,972	271,972	
Federal Inspection Station Repair/Replacement	20,000,000	-	6,175,071			13,824,929
Reconstruction of T/W K (Design only)	450,000	405,000	22,500		22,500	
Touchdown Zone Keel Repair (Design and Construction)	941,938	847,744		47,097	47,097	
Wildlife Assessment and Management Plan	150,000	135,000	7,500		7,500	
Non-Grant Funded Capital Purchases *	3,979,882	-	-		3,979,882	
Total	30,961,261	6,283,241	6,205,071	319,069	4,328,951	13,824,929

*NON-GRANT FUNDED CAPITAL DETAIL

SANFORD AIRPORT AUTHORITY

FY 2021-2022 PROPOSED OPERATING BUDGET

NON-GRANT FUNDED CAPITAL

Information Technology	
Computer Rpl (20%) 2 Toughbooks addtl 4 new \$22,000, Domain Controllers (2) & Monitoring Server \$16,000, UPS (2) \$10,000, iPads (6) \$6,000, Part 139 tablets (2) \$2,500	56,500
Phone & Switches (\$19,000), Avaya Servers (\$76,000), Redundant Server (\$54,000) & redundancy (\$590,000), Digital Billboard Messaging/advertising (\$300,000)	1,039,000
Upgrade and new servers (\$40,000), Hardware (\$14,000), Screening (14,200), Cameras	68,200
	24,000
Total \$	1,187,700

Administration	
Control Center (\$250,000), Breakroom (\$10,000)	917,500
Commerce park (\$450,000), Second Floor renovations (\$100,000), Cell Phone lot lighting (\$67,500), parking garage com room (a/c), install ARFF generator in Building 37 (\$29,000)	
Total \$	917,500

Maintenance	
Cracksealer (\$61,603), Mower (\$11,874, A/C Replacements (\$102,000)	175,477
Automotive Diagnosis Scanner	6,195
Roadway Improvement Project	613,210
Total \$	794,882

Operations	
VHF/GRD Radios (2), Light Bar Pkg	12,000
Upgrade SIDA Security Training and Non-Movement Driver Training	50,000
Total \$	62,000

ARFF	
Station Generator	322,000
Stairmaster and outer layer of fire gear	40,800
Total \$	362,800

Police	
(R) Patrol Vehicles (3)	144,000
Handgun (2), Mobile Ticket Printers (6), Radio (1)	11,000
Total \$	155,000

Executive	
Northwest Aerospace Development	500,000
Total \$	500,000

Total Non-Grant Capital	\$ 3,979,882
Grant Funded Capital Projects	26,981,379
Less: Grant funding	(12,807,381)
Less: OSI Participation	(13,824,929)
Locally funded Capital Expenditure Budget	\$ 4,328,951

DETAIL OF REVENUES

DETAIL OF REVENUES FY 2021 - 2022

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
COMMERCE PARK REVENUES				
1000-00-000	R:Commerce Park Bldg Leases	\$ 1,753,507	\$ 1,689,719	\$ 1,689,719
1000-00-010	R:Commerce Park Land Leases	\$ 587,874	\$ 694,951	\$ 694,951
		\$ 2,341,380	\$ 2,384,670	\$ 2,384,670
OTHER LEASES & MISC. REVENUES				
1100-00-000	R:Lake Golden Leases	\$ 2,105	\$ 5,000	\$ 3,000
1100-00-010	R:Residential Leases	\$ 167,686	\$ 171,990	\$ 170,000
1100-00-020	R:Security ID Fees	\$ 177,042	\$ 175,000	\$ 155,000
1100-00-030	R:Miscellaneous Revenue & Fees	\$ 39,473	\$ 100,000	\$ 100,000
1100-00-040	R:Late Fees & NSF Fees	\$ 15,000	\$ 20,000	\$ 10,000
1100-00-050	R:Security Fines	\$ -	\$ 500	\$ 500
1100-00-060	R:Tenant Discounts Allowed	\$ 382,987	\$ -	\$ -
1100-00-070	R:Communications Revenue	\$ 126,653	\$ 400,000	\$ 375,000
1100-00-080	R: TSA Law Enforcement Revenues	\$ 123,526	\$ 138,100	\$ 138,100
1100-00-090	R: FAA Force Account Revenue	\$ -	\$ 305,225	\$ 119,668
1100-00-100	R:Vending Revenues	\$ 20	\$ -	\$ -
		\$ 1,034,492	\$ 1,315,815	\$ 1,071,268
AVIATION REVENUES				
1200-00-000	R:Aviation Building Leases	\$ 2,245,805	\$ 2,378,447	\$ 2,378,447
1200-00-010	R:Aviation Land Leases	\$ 669,609	\$ 625,051	\$ 635,825
1200-00-020	R:Aviation Ramp Leases	\$ 126,440	\$ 100,019	\$ 106,740
1200-00-030	R:T-Hangar Leases	\$ 302,126	\$ 288,388	\$ 280,423
1200-00-100	R:Fuel Flowage Fees	\$ 605,549	\$ 335,915	\$ 672,515
1200-00-110	R:Fuel Storage Fees	\$ 12,030	\$ -	\$ 10,000
1200-00-120	R:FTZ Fuel Permits	\$ 14,000	\$ 14,000	\$ 7,000
1200-00-200	R:Aircraft Brokerage Fees	\$ 1,800	\$ 1,800	\$ 1,800
		\$ 3,977,359	\$ 3,743,620	\$ 4,092,750
TERMINAL REVENUES				
1300-00-000	R:Authority Share of Domestic Terminal Revenues	\$ 1,247,226	\$ 911,907	\$ 1,539,251
1300-00-100	R:OSD Parking Revenue	\$ 1,110,737	\$ 701,766	\$ 1,193,115
1300-00-200	R:Customer Facility Charges	\$ 1,291,559	\$ 916,810	\$ 1,481,475
1400-00-000	R:International Land Leases	\$ -	\$ -	\$ -
1400-00-100	R:SAA Maintenance Fees	\$ 2,545	\$ 4,500	\$ 3,825
1400-00-300	R:International Terminal Privilege Fees	\$ -	\$ -	\$ -
		\$ 3,652,067	\$ 2,534,983	\$ 4,217,666
AIRFIELD REVENUES				
1500-00-000	R:Domestic Landing Fees	\$ 620,972	\$ 341,426	\$ 625,581
1500-00-100	R:Intl Landing Fees	\$ 27,239	\$ 14,089	\$ 15,000
1500-00-200	R:Public Safety Fee	\$ 116,410	\$ 198,523	\$ 150,000
		\$ 764,621	\$ 554,038	\$ 790,581
GROUND TRANSPORTATION REVENUES				
1600-00-000	R:GT Permit Fees	\$ 43,088	\$ 53,000	\$ 53,000
1600-00-100	R:GT Access Fees	\$ 141,276	\$ 180,000	\$ 130,000
1600-00-200	R:Off Airport Rental Car Comm.	\$ 6,191	\$ 8,000	\$ 8,000
		\$ 190,555	\$ 241,000	\$ 191,000
UNRESTRICTED INTEREST EARNINGS				
1700-00-000	R:Interest Eamed:Unrestricted	\$ 108,270	\$ 125,000	\$ 25,000
TOTAL REVENUES FROM OPERATIONS*		\$ 12,068,744	\$ 10,899,126	\$ 12,772,935
TOTAL EXPENSES FROM OPERATIONS**		\$ 12,915,540	\$ 14,903,900	\$ 14,983,321
NET REVENUES FROM OPERATIONS		\$ (846,796)	\$ (4,004,774)	\$ (2,210,386)
<i>*Excludes Estimated CARES receipts of \$10 million</i>				
<i>**Excludes Capital Expenditures or Debt Service</i>				

DETAIL OF EXPENSES

DETAIL OF EXPENSES FY 2021 - 2022

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
FULL TIME SALARIES				
2000-10-000	E:Full Time Salaries:Finance	\$ 374,800	\$ 365,566	\$ 460,396
2000-12-000	E:Full Time Salaries:IT	\$ 314,131	\$ 347,112	\$ 355,042
2000-20-000	E:Full Time Salaries:Admin	\$ 170,179	\$ 202,699	\$ 211,312
2000-30-000	E:Full Time Salaries:Maint	\$ 989,519	\$ 1,079,532	\$ 1,098,127
2000-40-000	E:Full Time Salaries:Exec	\$ 573,554	\$ 774,356	\$ 1,038,125
2000-50-000	E:Full Time Salaries:Ops	\$ 1,119,577	\$ 1,112,687	\$ 1,264,023
2000-60-000	E:Full Time Salaries:ARFF	\$ 634,879	\$ 713,189	\$ 817,178
2000-70-000	E:Full Time Salaries:Police	\$ 833,489	\$ 923,791	\$ 1,014,141
2000-71-000	E:Full Time Salaries:Control	\$ 415,537	\$ 423,387	\$ 436,018
		\$ 5,425,664	\$ 5,942,318	\$ 6,694,362
PART TIME SALARIES				
2010-20-000	E:Part Time Wages:Admin	\$ 54,592	\$ 57,395	\$ 59,694
2010-50-000	E:Part Time Wages:Ops	\$ -	\$ -	\$ -
2010-40-000	E:Part Time Wages:Exec	\$ 62,639	\$ 67,882	\$ 70,596
2010-60-000	E:Part Time Wages:ARFF	\$ 21,663	\$ -	\$ -
2010-70-000	E:Part Time Wages:Police	\$ -	\$ -	\$ -
		\$ 138,894	\$ 125,277	\$ 130,290
OVERTIME				
2020-10-000	E:Overtime:Finance	\$ 1,519	\$ 6,500	\$ 6,500
2020-12-000	E:Overtime:IT	\$ 1,075	\$ 6,000	\$ 5,000
2020-20-000	E:Overtime:Admin	\$ 2,058	\$ 2,000	\$ 2,000
2020-30-000	E:Overtime:Maint	\$ 18,946	\$ 15,000	\$ 20,000
2020-40-000	E:Overtime:Exec	\$ 920	\$ 1,000	\$ 1,000
2020-50-000	E:Overtime:Ops	\$ 53,159	\$ 45,000	\$ 45,000
2020-60-000	E:Overtime:ARFF	\$ 174,587	\$ 76,159	\$ 93,523
2020-70-000	E:Overtime:Police	\$ 14,376	\$ 20,000	\$ 20,000
2020-71-000	E:Overtime:Control	\$ 6,098	\$ 8,000	\$ 8,000
		\$ 272,736	\$ 179,659	\$ 201,023
UNEMPLOYMENT COMPENSATION				
2040-10-000	E:Unemployment Comp:Finance	\$ -	\$ -	\$ -
2040-12-000	E:Unemployment Comp:IT	\$ -	\$ -	\$ -
2040-20-000	E:Unemployment Comp:Admin	\$ 3,020	\$ -	\$ -
2040-30-000	E:Unemployment Comp:Maint	\$ -	\$ -	\$ -
2040-50-000	E:Unemployment Comp:Ops	\$ -	\$ -	\$ -
2040-60-000	E:Unemployment Comp:ARFF	\$ -	\$ -	\$ -
2040-70-000	E:Unemployment Comp:Police	\$ -	\$ -	\$ -
2040-71-000	E:Unemployment Comp:Control	\$ -	\$ -	\$ -
		\$ 3,020	\$ -	\$ -
FICA				
2050-10-000	E:FICA:Finance	\$ 27,085	\$ 27,966	\$ 35,220
2050-12-000	E:FICA:IT	\$ 23,821	\$ 26,554	\$ 27,161
2050-20-000	E:FICA:Admin	\$ 16,468	\$ 19,897	\$ 16,165
2050-30-000	E:FICA:Maint	\$ 76,667	\$ 82,584	\$ 83,337
2050-40-000	E:FICA:Exec	\$ 45,017	\$ 55,662	\$ 69,806
2050-50-000	E:FICA:Ops	\$ 82,546	\$ 85,121	\$ 96,027
2050-60-000	E:FICA:ARFF	\$ 64,536	\$ 54,559	\$ 69,669
2050-70-000	E:FICA:Police	\$ 60,776	\$ 70,670	\$ 77,582
2050-71-000	E:FICA:Control	\$ 31,708	\$ 32,389	\$ 33,355
		\$ 428,625	\$ 455,402	\$ 508,322

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
RETIREMENT				
2060-10-000	E:Employee Pension:Finance	\$ 1,343,595	\$ 66,814	\$ 79,305
2060-12-000	E:Employee Pension:IT	\$ 24,495	\$ 34,711	\$ 35,504
2060-20-000	E:Employee Pension:Admin	\$ 16,181	\$ 20,546	\$ 18,278
2060-30-000	E:Employee Pension:Maint	\$ 84,103	\$ 116,737	\$ 119,642
2060-40-000	E:Employee Pension:Exec	\$ 97,542	\$ 146,371	\$ 164,860
2060-50-000	E:Employee Pension:Ops	\$ 113,227	\$ 144,984	\$ 159,240
2060-60-000	E:Employee Pension:ARFF	\$ 191,794	\$ 174,375	\$ 199,800
2060-70-000	E:Employee Pension:Police	\$ 184,827	\$ 231,879	\$ 247,957
2060-71-000	E:Employee Pension:Control	\$ 33,342	\$ 42,339	\$ 43,602
2065-10-000	E:OPEB Contribution:Finance	\$ -	\$ 38,000	\$ 38,000
		\$ 2,089,106	\$ 1,016,755	\$ 1,106,187
MEDICAL, DENTAL & LIFE INSURANCE				
2070-10-000	E:Life & Health Ins:Finance	\$ 15,557	\$ 35,775	\$ 50,703
2070-12-000	E:Life & Health Ins:IT	\$ 44,508	\$ 53,107	\$ 60,311
2070-20-000	E:Life & Health Ins:Admin	\$ 34,256	\$ 52,880	\$ 40,058
2070-30-000	E:Life & Health Ins:Maint	\$ 178,638	\$ 211,544	\$ 230,414
2070-40-000	E:Life & Health Ins:Exec	\$ 59,613	\$ 71,910	\$ 91,840
2070-50-000	E:Life & Health Ins:Ops	\$ 175,811	\$ 220,321	\$ 270,411
2070-60-000	E:Life & Health Ins:ARFF	\$ 96,647	\$ 106,211	\$ 140,623
2070-70-000	E:Life & Health Ins:Police	\$ 106,138	\$ 141,600	\$ 160,987
2070-71-000	E:Life & Health Ins:Control	\$ 79,020	\$ 79,369	\$ 90,175
		\$ 790,189	\$ 972,716	\$ 1,135,520
WORKER'S COMPENSATION				
2080-10-000	E:Workers Compensation:Finance	\$ 1,820	\$ 764	\$ 11,510
2080-12-000	E:Workers Compensation:IT	\$ 13,300	\$ 19,154	\$ 15,783
2080-20-000	E:Workers Compensation:Admin	\$ 881	\$ 544	\$ 383
2080-30-000	E:Workers Compensation:Maint	\$ 43,414	\$ 59,571	\$ 48,427
2080-40-000	E:Workers Compensation:Exec	\$ 7,828	\$ 38,320	\$ 32,122
2080-50-000	E:Workers Compensation:Ops	\$ 39,952	\$ 50,724	\$ 43,823
2080-60-000	E:Workers Compensation:ARFF	\$ 28,016	\$ 35,659	\$ 39,443
2080-70-000	E:Workers Compensation:Police	\$ 25,912	\$ 34,936	\$ 32,350
2080-71-000	E:Workers Compensation:Control	\$ 598	\$ 885	\$ 834
		\$ 161,722	\$ 240,558	\$ 224,675
2090-10-000	E:Management Reserves	\$ -	\$ 395,338	\$ 75,995
		\$ 9,309,955	\$ 9,328,022	\$ 10,076,375
OFFICE & ADMINISTRATION				
2100-40-000	E:Travel:Board Members	\$ -	\$ 30,000	\$ 30,000
2110-10-000	E:Travel:Staff:Finance	\$ 74	\$ 5,000	\$ 5,000
2110-12-000	E:Travel:Staff:IT	\$ 2,281	\$ 7,500	\$ 2,400
2110-20-000	E:Travel:Staff:Admin	\$ 380	\$ 4,000	\$ 4,000
2110-30-000	E:Travel:Staff:Maint	\$ 8,386	\$ 1,000	\$ 500
2110-40-000	E:Travel:Staff:Exec	\$ 16,143	\$ 60,000	\$ 25,000
2110-50-000	E:Travel:Staff:Ops	\$ 31,453	\$ 15,000	\$ 15,000
2110-60-000	E:Travel:Staff:ARFF	\$ 19,387	\$ 7,000	\$ 7,000
2110-70-000	E:Travel:Staff:Police	\$ 1	\$ 700	\$ 200
2110-71-000	E:Travel:Staff:Control	\$ -	\$ 600	\$ 600
2115-12-000	E:Travel:Vehicle:IT	\$ -	\$ 5,000	\$ 14,000
2115-30-000	E:Travel:Vehicle:Maint	\$ -	\$ 22,000	\$ 22,000
2115-40-000	E:Travel:Vehicle:Exec	\$ -	\$ 19,200	\$ -
2115-50-000	E:Travel:Vehicle:Ops	\$ -	\$ 36,800	\$ 30,000
2115-60-000	E:Travel:Vehicle:ARFF	\$ -	\$ 22,000	\$ 27,000

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
OFFICE & ADMINISTRATION				
2120-10-000	E:Training:Staff:Finance	\$ 980	\$ 5,000	\$ 10,000
2120-12-000	E:Training:Staff:IT	\$ 868	\$ 5,000	\$ 6,000
2120-20-000	E:Training:Staff:Admin	\$ 1,568	\$ 1,000	\$ 1,000
2120-30-000	E:Training:Staff:Maint	\$ 3,205	\$ 1,000	\$ 3,000
2120-40-000	E:Training:Staff:Exec	\$ 1,370	\$ 3,000	\$ 3,000
2120-50-000	E:Training:Staff:Ops	\$ 4,512	\$ 10,155	\$ 10,155
2120-60-000	E:Training:Staff:ARFF	\$ 17,536	\$ 19,000	\$ 15,300
2120-70-000	E:Training:Staff:Police	\$ 2,548	\$ 2,755	\$ 1,500
2120-71-000	E:Training:Staff:Control	\$ 441	\$ 2,500	\$ 2,500
2125-60-000	E:Airport Safety Training:ARFF	\$ -	\$ 2,500	\$ -
2130-10-000	E:Postage & Shipping:Finance	\$ 1,073	\$ 5,000	\$ 5,000
2130-12-000	E:Postage & Shipping:IT	\$ 144	\$ 500	\$ 500
2130-20-000	E:Postage & Shipping:Admin	\$ 785	\$ 4,000	\$ 4,000
2130-30-000	E:Postage & Shipping:Maint	\$ 52	\$ 100	\$ 100
2130-40-000	E:Postage & Shipping:Exec	\$ 1,252	\$ 800	\$ 400
2130-50-000	E:Postage & Shipping:Ops	\$ 341	\$ 750	\$ 750
2130-60-000	E:Postage & Shipping:ARFF	\$ 85	\$ 100	\$ 100
2130-70-000	E:Postage & Shipping:Police	\$ 77	\$ 80	\$ 80
2130-71-000	E:Postage & Shipping:Control	\$ -	\$ 25	\$ 25
2140-10-000	E:Dues & Publications:Finance	\$ 961	\$ 4,175	\$ 5,675
2140-12-000	E:Dues & Publication:IT	\$ 620	\$ -	\$ -
2140-20-000	E:Dues & Publications:Admin	\$ 4,233	\$ 5,000	\$ -
2140-30-000	E:Dues & Publications:Maint	\$ 190	\$ 300	\$ 500
2140-40-000	E:Dues & Publications:Exec	\$ 47,695	\$ 40,000	\$ 45,000
2140-50-000	E:Dues & Publications:Ops	\$ 1,258	\$ 1,300	\$ 1,300
2140-60-000	E:Dues & Publications:ARFF	\$ 1,604	\$ 2,350	\$ 2,350
2140-70-000	E:Dues & Publications:Police	\$ 1,165	\$ 1,500	\$ 1,500
2140-71-000	E:Dues & Publication:Control	\$ -	\$ -	\$ -
2150-10-000	E:License&Registration:Finance	\$ 2,270	\$ 4,000	\$ 19,000
2150-12-000	E:License&Registration:IT	\$ 25,123	\$ 21,000	\$ 117,600
2150-20-000	E:License&Registration:Admin	\$ 290	\$ 1,500	\$ 1,500
2150-30-000	E:License&Registration:Maint	\$ -	\$ 1,900	\$ -
2150-40-000	E:License&Registration:Exec	\$ 2,099	\$ 8,000	\$ 8,000
2150-50-000	E:License&Registration:Ops	\$ 11,614	\$ 42,400	\$ 40,000
2150-60-000	E:License&Registration:ARFF	\$ 4,723	\$ 6,000	\$ 7,650
2150-70-000	E:License&Registration:Police	\$ 290	\$ 1,020	\$ 500
2150-71-000	E:License&Registration:Control	\$ -	\$ 450	\$ 450
2160-10-000	E:Charges&Obligations:Finance	\$ 34,860	\$ 40,000	\$ 40,000
2160-12-000	E:Charges&Obligations:IT	\$ 20	\$ -	\$ -
2160-20-000	E:Charges&Obligations:Admin	\$ -	\$ 500	\$ 500
2160-30-000	E:Charges&Obligations:Maint	\$ -	\$ -	\$ -
2160-40-000	E:Charges&Obligations:Exec	\$ 1,489	\$ -	\$ -
2160-50-000	E:Charges&Obligations:Ops	\$ -	\$ -	\$ -
2160-60-000	E:Charges&Obligations:ARFF	\$ -	\$ -	\$ -
2160-70-000	E:Charges&Obligations:Police	\$ 290	\$ 300	\$ 300
2160-71-000	E:Charges&Obligations:Control	\$ -	\$ -	\$ -
		\$ 255,734	\$ 480,760	\$ 537,935

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	\$ 347	\$ 20,000	\$ 40,000
2200-12-000	E:Professional Services:IT	\$ 17,695	\$ 50,000	\$ 50,000
2200-20-000	E:Professional Services:Admin	\$ 626	\$ 4,000	\$ 4,000
2200-30-000	E:Professional Services:Maint	\$ 10,304	\$ 300	\$ 100,500
2200-40-000	E:Professional Service:Exec	\$ 81,750	\$ 230,000	\$ 130,000
2200-50-000	E:Professional Services:Ops	\$ 2,132	\$ 3,450	\$ 3,450
2200-60-000	E:Professional Services:ARFF	\$ -	\$ 1,000	\$ 7,500
2200-70-000	E:Professional Services:Police	\$ 1,645	\$ 3,320	\$ 1,600
2200-71-000	E:Professional Services:Control	\$ 327	\$ 580	\$ 580
2220-40-000	E:Legal Services:Exec	\$ 576,016	\$ 400,000	\$ 275,000
2230-10-000	E:Accounting&Auditing:Finance	\$ 92,508	\$ 100,000	\$ 115,000
2235-50-000	E:Security Services:Ops	\$ 28,041	\$ 90,000	\$ 90,000
2237-50-000	E:Security & Safety Awards:Ops	\$ 275	\$ 500	\$ 500
2240-10-000	E:Contractual Services:Finance	\$ 55,655	\$ 90,366	\$ 90,366
2240-12-000	E:Contractual Services:IT	\$ 136,184	\$ 142,000	\$ 106,000
2240-20-000	E:Contractual Services:Admin	\$ 37,816	\$ 55,000	\$ 55,000
2240-30-000	E:Contractual Services:Maint	\$ 93,117	\$ 98,000	\$ 94,000
2240-40-000	E:Contractual Services:Exec	\$ 95,608	\$ 70,000	\$ 70,000
2240-50-000	E:Contractual Services:Ops	\$ 88,329	\$ 29,795	\$ 46,545
2240-60-000	E:Contractual Services:ARFF	\$ 8,036	\$ 21,200	\$ 21,200
2240-70-000	E:Contractual Services:Police	\$ 8,807	\$ 15,580	\$ 21,200
2240-71-000	E:Contractual Services:Control	\$ 21,467	\$ 26,000	\$ 21,940
2250-10-000	E:Special Events: Expenses	\$ 102,269	\$ 95,000	\$ 105,000
2250-10-005	E:Special Events: Reimb	\$ 1,224,417	\$ (30,000)	\$ (15,000)
		\$ 1,458,954	\$ 1,516,091	\$ 1,434,381
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-20-000	E:Airport Marketing:Admin	\$ -	\$ -	\$ -
2300-40-000	E:Airport Marketing:Exec	\$ 138,720	\$ 300,000	\$ 300,000
2305-40-000	E:Airline Origination Marketing	\$ 13,531	\$ 80,000	\$ 230,000
2310-40-000	E:Community Relations:Exec	\$ 42,492	\$ 105,000	\$ 75,000
2315-10-000	E:Employee Relations:Finance	\$ 165	\$ 1,000	\$ 1,000
2315-12-000	E:Employee Relations:IT	\$ 354	\$ 250	\$ 250
2315-20-000	E:Employee Relations:Admin	\$ 1,360	\$ 5,000	\$ 5,000
2315-30-000	E:Employee Relations:Maint.	\$ 401	\$ 500	\$ 500
2315-40-000	E:Employee Relations:Exec	\$ 3,584	\$ 2,000	\$ 2,000
2315-50-000	E:Employee Relations:Ops	\$ 850	\$ 150	\$ 150
2315-60-000	E:Employee Relations:ARFF	\$ 425	\$ 500	\$ 500
2315-70-000	E:Employee Relations:Police	\$ -	\$ 400	\$ 500
2315-71-000	E:Employee Relations:Control	\$ 205	\$ 300	\$ 300
2320-20-000	E:Foreign Trade Zone:Admin	\$ -	\$ 1,000	\$ 1,000
2340-10-000	E:Advertising&Printing:Finance	\$ (2,844)	\$ 4,000	\$ 4,000
2340-12-000	E:Advertising&Printing:IT	\$ -	\$ -	\$ -
2340-20-000	E:Advertising&Printing:Admin	\$ 2,507	\$ 3,500	\$ 5,000
2340-30-000	E:Advertising&Printing:Maint	\$ -	\$ -	\$ -
2340-40-000	E:Advertising&Printing:Exec	\$ 9,525	\$ 8,000	\$ 10,000
2340-50-000	E:Advertising&Printing:Ops	\$ -	\$ -	\$ -
2340-60-000	E:Advertising&Printing:ARFF	\$ 1,900	\$ 2,500	\$ 2,000
2340-70-000	E:Advertising&Printing:Police	\$ 135	\$ 1,600	\$ 600
2340-71-000	E:Advertising&Printing:Control	\$ -	\$ -	\$ -
		\$ 213,310	\$ 515,700	\$ 637,800

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	\$ 7,012	\$ 18,000	\$ 9,000
2400-12-000	E:Office Supplies:IT	\$ 2,432	\$ 1,000	\$ 2,000
2400-20-000	E:Office Supplies:Admin	\$ 2,262	\$ 7,500	\$ 7,500
2400-30-000	E:Office Supplies:Maint	\$ 2,421	\$ 2,500	\$ 2,500
2400-40-000	E:Office Supplies:Exec	\$ 4,067	\$ 2,000	\$ 2,000
2400-50-000	E:Office Supplies:Ops	\$ 4,027	\$ 7,500	\$ 9,138
2400-60-000	E:Office Supplies:ARFF	\$ 1,154	\$ 3,000	\$ 2,950
2400-70-000	E:Office Supplies:Police	\$ 1,165	\$ 1,500	\$ 1,500
2400-71-000	E:Office Supplies:Control	\$ 1,672	\$ 500	\$ 500
2410-12-000	E:Operating Supplies:IT	\$ 4,918	\$ 9,000	\$ 15,000
2410-30-000	E:Operating Supplies:Maint	\$ 18,496	\$ 20,000	\$ 10,000
2410-40-000	E:Operating Supplies:Exec	\$ 13	\$ -	\$ -
2410-50-000	E:Operating Supplies:Ops	\$ 9,830	\$ 8,000	\$ 8,000
2410-60-000	E:Operating Supplies:ARFF	\$ 47,059	\$ 25,812	\$ 27,600
2410-70-000	E:Operating Supplies:Police	\$ 4,613	\$ 9,000	\$ 9,000
2410-70-010	E:Operating Supplies:K-9 only	\$ 10,637	\$ 11,000	\$ 11,000
2415-10-000	E:Small Tools:Finance	\$ 1,240	\$ 2,000	\$ 2,000
2415-12-000	E:Small Tools:IT	\$ 1,538	\$ 2,000	\$ 3,000
2415-20-000	E:Small Tools:Admin	\$ 1,646	\$ 1,000	\$ 1,000
2415-30-000	E:Small Tools:Maint	\$ 8,390	\$ 9,500	\$ 9,500
2415-40-000	E:Small Tools:Exec	\$ 37	\$ 300	\$ 300
2415-50-000	E:Small Tools:Ops	\$ 1,135	\$ 950	\$ 2,150
2415-60-000	E:Small Tools:ARFF	\$ 3,915	\$ 4,000	\$ 4,000
2415-70-000	E:Small Tools:Police	\$ 3,636	\$ 4,300	\$ 4,300
2415-71-000	E:Small Tools:Control	\$ 93	\$ 900	\$ 1,800
2420-20-000	E:Janitorial Supplies:Admin	\$ 8,552	\$ 6,000	\$ 6,000
2420-30-000	E:Janitorial Supplies:Maint	\$ 4,043	\$ 4,800	\$ 4,800
2420-60-000	E:Janitorial Supplies:ARFF	\$ 2,774	\$ 2,420	\$ 3,000
2430-30-000	E:Chemicals & Defoliants:Maint	\$ 8,940	\$ 6,500	\$ 6,500
2440-10-000	E:Uniforms:Finance	\$ -	\$ 600	\$ 600
2440-12-000	E:Uniforms:IT	\$ 518	\$ 600	\$ 800
2440-20-000	E:Uniforms:Admin	\$ 298	\$ 800	\$ 1,000
2440-30-000	E:Uniforms:Maint	\$ 6,227	\$ 6,500	\$ 6,500
2440-40-000	E:Uniforms:Exec	\$ 5	\$ 1,000	\$ 1,000
2440-50-000	E:Uniforms:Ops	\$ 8,031	\$ 5,650	\$ 5,650
2440-60-000	E:Uniforms:ARFF	\$ 7,211	\$ 10,250	\$ 10,000
2440-70-000	E:Uniforms:Police	\$ 5,608	\$ 12,000	\$ 12,000
2440-71-000	E:Uniforms:Control	\$ 211	\$ 900	\$ 900
2450-10-000	E:Gas & Oil:Finance	\$ -	\$ 200	\$ 200
2450-12-000	E:Gas & Oil:IT	\$ 3,413	\$ 4,000	\$ 5,000
2450-20-000	E:Gas & Oil:Admin	\$ -	\$ 2,000	\$ 2,000
2450-30-000	E:Gas & Oil:Maint	\$ 52,454	\$ 75,000	\$ 60,000
2450-40-000	E:Gas & Oil:Exec	\$ 4,450	\$ 11,000	\$ 2,000
2450-50-000	E:Gas & Oil:Ops	\$ 16,315	\$ 22,000	\$ 22,000
2450-60-000	E:Gas & Oil:ARFF	\$ 10,656	\$ 17,325	\$ 20,325
2450-70-000	E:Gas & Oil:Police	\$ 29,308	\$ 36,000	\$ 41,000
2460-10-000	E:Coffee&Drink:Supplies:Finance	\$ 2,323	\$ 5,000	\$ 5,000
2460-30-000	E:Coffee&Drink:Supplies:Maint	\$ 1,401	\$ 1,500	\$ 1,500
2460-50-000	E:Coffee&Drink:Supplies:Ops	\$ -	\$ 100	\$ 300
2460-60-000	E:Coffee&Drink:Supplies:ARFF	\$ -	\$ -	\$ 250
2460-70-000	E:Coffee&Drink:Supplies:Police	\$ -	\$ 150	\$ 150
2460-71-000	E:Coffee&Drink:Supplies:Control	\$ -	\$ 100	\$ 100
2495-10-000	E:CARES Act - Uniforms,Tools, & Supplies	\$ 80,000	\$ -	\$ -
		\$ 316,147	\$ 383,657	\$ 364,313

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	\$ 2,390	\$ 2,000	\$ 8,500
2510-30-000	E:Maintenance:Parking Lots	\$ 14	\$ 1,000	\$ 500
2520-30-000	E:Maintenance:Drainage Systems	\$ -	\$ 47,085	\$ 48,000
2530-30-000	E:Maintenance:Grounds	\$ 27,234	\$ 35,000	\$ 35,000
2540-30-000	E:Maintenance:Fences	\$ 8,795	\$ 7,500	\$ 9,000
2550-30-000	E:Maintenance:AOA:Maint	\$ 162,015	\$ 175,000	\$ 250,000
2550-50-000	E:Maintenance:Naval:Ops	\$ -	\$ -	\$ -
2570-50-000	E:Wildlife Management:Ops	\$ 39,982	\$ 28,850	\$ 28,850
2580-30-000	E:Maintenance:Signs & Industrial Lighting	\$ -	\$ 25,000	\$ 25,000
2590-40-000	E:Haz-Mat Disposal:Exec	\$ -	\$ 5,000	\$ 5,000
2600-30-000	E:Land Clearing&Demo:Maint	\$ -	\$ 1,000	\$ 51,000
2610-10-000	E:Maintenance:Buildings:Finance	\$ 2,574	\$ 6,000	\$ 6,000
2610-12-000	E:Maintenance:Buildings:IT	\$ 609	\$ 5,000	\$ 41,000
2610-20-000	E:Maintenance:Buildings:Admin	\$ 1,481	\$ -	\$ 7,000
2610-30-000	E:Maintenance:Buildings:Maint	\$ 81,597	\$ 125,000	\$ 125,000
2610-50-000	E:Maintenance:Buildings:Ops	\$ 123	\$ 500	\$ 500
2610-60-000	E:Maintenance:Buildings:ARFF	\$ 18,360	\$ 19,435	\$ 17,500
2610-70-000	E:Maintenance:Building:Police	\$ 748	\$ -	\$ -
2615-30-000	E:Maintenance:Keys&Locks:Maint	\$ 718	\$ 4,000	\$ 4,000
2620-10-000	E:Maintenance:Equip:Finance	\$ -	\$ 1,000	\$ 1,000
2620-12-000	E:Maintenance:Equip:IT	\$ -	\$ 3,500	\$ 1,500
2620-20-000	E:Maintenance:Equip:Admin	\$ 45	\$ 1,000	\$ 1,000
2620-30-000	E:Maintenance:Equip:Maint	\$ 68,252	\$ 55,000	\$ 65,000
2620-40-000	E:Maintenance:Equip:Exec	\$ -	\$ 500	\$ 500
2620-50-000	E:Maintenance:Equip:Ops	\$ 350	\$ 1,500	\$ 1,500
2620-60-000	E:Maintenance:Equip:ARFF	\$ 17,005	\$ 17,000	\$ 17,000
2620-70-000	E:Maintenance:Equip:Police	\$ 1,184	\$ 2,040	\$ 2,040
2620-71-000	E:Maintenance:Equip:Control	\$ 1,253	\$ 5,100	\$ 5,100
2630-10-000	E:Maintenance:Vehicles:Finance	\$ -	\$ -	\$ -
2630-12-000	E:Maintenance:Vehicles:IT	\$ 1,077	\$ 3,000	\$ 2,000
2630-20-000	E:Maintenance:Vehicles:Admin	\$ -	\$ 1,000	\$ 1,000
2630-30-000	E:Maintenance:Vehicles:Maint	\$ 24,801	\$ 25,000	\$ 25,000
2630-40-000	E:Maintenance:Vehicles:Exec	\$ 4,803	\$ 5,500	\$ -
2630-50-000	E:Maintenance:Vehicles:Ops	\$ 12,788	\$ 6,000	\$ 6,000
2630-60-000	E:Maintenance:Vehicles:ARFF	\$ 180,435	\$ 91,300	\$ 150,000
2630-70-000	E:Maintenance:Vehicles:Police	\$ 15,015	\$ 16,000	\$ 16,000
		\$ 673,647	\$ 721,810	\$ 956,490
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	\$ 822	\$ 2,400	\$ 2,400
2700-12-000	E:Utilities:Telephones:IT	\$ 110,063	\$ 181,000	\$ 182,000
2700-20-000	E:Utilities:Telephones:Admin	\$ 589	\$ 1,000	\$ 1,500
2700-30-000	E:Utilities:Telephones:Maint	\$ 5,198	\$ 4,500	\$ 5,100
2700-40-000	E:Utilities:Telephones:Exec	\$ 3,943	\$ 6,000	\$ 6,000
2700-50-000	E:Utilities:Telephones:Ops	\$ 4,347	\$ 6,000	\$ 6,000
2700-60-000	E:Utilities:Telephones:ARFF	\$ 3,692	\$ 4,100	\$ 4,100
2700-70-000	E:Utilities:Telephones:Police	\$ 15,501	\$ 18,440	\$ 18,440
2700-71-000	E:Utilities:Telephones:Control	\$ 1,646	\$ 1,400	\$ 1,650
2710-10-000	E:Utilities:Electric:Finance	\$ 14,254	\$ 19,500	\$ 19,500
2710-12-000	E:Utilities:Electric:IT	\$ 9,978	\$ 11,800	\$ 12,000
2710-20-000	E:Utilities:Electric:Admin	\$ 21,658	\$ 35,000	\$ 40,000
2710-30-000	E:Utilities:Electric:Maint	\$ 33,261	\$ 38,000	\$ 36,000
2710-50-000	E:Utilities:Electric:Ops	\$ 38,932	\$ 39,000	\$ 64,000
2710-60-000	E:Utilities:Electric:ARFF	\$ 9,547	\$ 12,499	\$ 12,500
2710-70-000	E:Utilities:Electric:Police	\$ 2,040	\$ 3,000	\$ 3,000

DETAIL OF EXPENSES FY 2021 - 2022 (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
UTILITIES EXPENSE				
2720-10-000	E:Utilities:Water:Finance	\$ -	\$ -	\$ -
2720-12-000	E:Utilities:Water:IT	\$ 311	\$ 450	\$ 500
2720-20-000	E:Utilities:Water:Admin	\$ 13,005	\$ 15,000	\$ 18,000
2720-30-000	E:Utilities:Water:Maint	\$ 3,996	\$ 4,200	\$ 4,200
2720-50-000	E:Utilities:Water:Ops	\$ 711	\$ 700	\$ 700
2720-60-000	E:Utilities:Water:ARFF	\$ 398	\$ 500	\$ 500
2720-70-000	E:Utilities:Water:Police	\$ -	\$ -	\$ -
2730-10-000	E:Utilities:Garbage:Finance	\$ -	\$ -	\$ -
2730-12-000	E:Utilities:Garbage:IT	\$ 422	\$ 450	\$ 400
2730-20-000	E:Utilities:Garbage:Admin	\$ 9,744	\$ 18,000	\$ 20,000
2730-30-000	E:Utilities:Garbage:Maint	\$ 8,291	\$ 9,000	\$ 8,500
2730-50-000	E:Utilities:Garbage:Ops	\$ -	\$ -	\$ -
2730-60-000	E:Utilities:Garbage:ARFF	\$ 2,232	\$ 2,400	\$ 2,400
2730-70-000	E:Utilities:Garbage:Police	\$ -	\$ -	\$ -
		\$ 314,583	\$ 434,339	\$ 469,390
2800-30-000	E:Insurance:Auto:Maint	\$ 11,626	\$ 11,034	\$ 12,468
2800-40-000	E:Insurance:Auto:Exec	\$ 2,219	\$ 3,400	\$ 3,842
2800-50-000	E:Insurance:Auto:Ops	\$ 2,551	\$ 4,739	\$ 5,355
2800-60-000	E:Insurance:Auto:ARFF	\$ 9,793	\$ 8,000	\$ 9,040
2800-70-000	E:Insurance:Auto:Police	\$ 9,847	\$ 11,595	\$ 13,102
2820-10-000	E:Insurance:Property	\$ 222,724	\$ 238,000	\$ 320,000
2830-10-000	E:Insurance:Airport Liability	\$ 56,352	\$ 57,000	\$ 68,750
2830-70-000	E:Insurance:Police Liability	\$ 9,422	\$ 18,000	\$ 20,700
2840-10-000	E:Insurance:Pollution (Tanks)	\$ 3,307	\$ 3,307	\$ 3,737
2860-10-000	E:Insurance:D & O Liability	\$ 42,329	\$ 42,329	\$ 43,400
2870-60-000	E:Insurance: AD&D/Cancer: ARFF	\$ 371	\$ 3,750	\$ 2,400
2870-70-000	E:Insurance: AD&D: Police	\$ -	\$ 1,250	\$ -
		\$ 373,211	\$ 405,804	\$ 506,637
DEBT SERVICE				
2900-10-000	E:Debt Service - Interest:Finance	\$ -	\$ 1,117,717	
Balance Sheet	E:Debt Service - Principal	\$ -	\$ -	
		\$ -	\$ 1,117,717	
TOTAL REVENUES FROM OPERATIONS*		\$ 12,068,744	\$ 10,899,126	\$ 12,772,935
TOTAL EXPENSES FROM OPERATIONS**		\$ 12,915,540	\$ 14,903,900	\$ 14,983,321
NET REVENUES FROM OPERATIONS		\$ (846,796)	\$ (4,004,774)	\$ (2,210,386)
*Excludes Estimated CARES receipts of \$10 million				
**Excludes Capital Expenditures or Debt Service				

DEPARTMENTAL LINE ITEM
BUDGETS

FINANCE

SANFORD AIRPORT AUTHORITY
FY 2021-2022 PROPOSED OPERATING BUDGET
FINANCE DEPARTMENT

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-10-000	E:Full Time Salaries:Finance	377,268	365,566	460,396
2020-10-000	E:Overtime:Finance	1,519	6,500	6,500
2040-10-000	E:Unemployment Comp:Finance	0	0	0
2050-10-000	E:FICA:Finance	27,085	27,966	35,220
2060-10-000	E:Employee Pension:Finance	1,343,595	66,814	79,305
2065-10-000	E:OPEB Contribution:Finance	0	38,000	38,000
2070-10-000	E:Life & Health Ins:Finance	15,557	35,775	50,703
2080-10-000	E:Workers Compensation:Finance	1,820	764	11,510
2090-10-000	Budgetary Reserve (Board, net of 3.5% vacancy)	0	395,338	75,995
	Total Salaries & Benefits	1,766,843	936,723	757,629
OFFICE & ADMINISTRATION EXPENSE				
2110-10-000	E:Travel:Staff:Finance	74	5,000	5,000
2120-10-000	E:Training:Staff:Finance	980	5,000	10,000
2130-10-000	E:Postage & Shipping:Finance	1,073	5,000	5,000
2140-10-000	E:Dues & Publications:Finance	961	4,175	5,675
2150-10-000	E:License&Registration:Finance	2,270	4,000	19,000
2160-10-000	E:Charges&Obligations:Finance	34,860	40,000	40,000
	Total Office & Administrative	40,216	63,175	84,675
PROFESSIONAL & CONTRACT SERVICES				
2200-10-000	E:Professional Services:Finance	347	20,000	40,000
2230-10-000	E:Accounting&Auditing:Finance	92,508	100,000	115,000
2240-10-000	E:Contractual Services:Finance	55,655	90,366	90,366
2250-10-000	E:Special Events: Expenses	102,269	95,000	105,000
2250-10-005	E:Special Events: Reimb	-45,000	-30,000	-15,000
	Total Professional & Contract Services	205,779	275,366	335,366
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-10-000	E:Employee Relations:Finance	165	1,000	1,000
2340-10-000	E:Advertising&Printing:Finance	-2,844	4,000	4,000
	Total Marketing & Community Relations	-2,679	5,000	5,000
UNIFORMS, TOOLS & SUPPLIES				
2400-10-000	E:Office Supplies:Finance	7,012	18,000	9,000
2415-10-000	E:Small Tools:Finance	1,240	2,000	2,000
2440-10-000	E:Uniforms:Finance	0	600	600
2450-10-000	E:Gas & Oil:Finance	0	200	200
2460-10-000	E:Coffee&DrinkSupplies:Finance	2,323	5,000	5,000
2495-10-000	E:CARES Act - Uniforms,Tools, & Supplies	80,000	0	0
	Total Uniforms, Tools & Supplies	10,576	25,800	16,800
REPAIRS & MAINTENANCE				
2610-10-000	E:Maintenance:Buildings:Finance	2,574	6,000	6,000
2620-10-000	E:Maintenance:Equip:Finance	0	1,000	1,000
2630-10-000	E:Maintenance: Vehicles:Finance	0	0	0
	Total Repairs & Maintenance	2,574	7,000	7,000

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
FINANCE DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
UTILITIES EXPENSE				
2700-10-000	E:Utilities:Telephones:Finance	822	2,400	2,400
2710-10-000	E:Utilities:Electric:Finance	14,254	19,500	19,500
2720-10-000	E:Utilities:Water:Finance	0	0	0
2730-10-000	E:Utilities:Garbage:Finance	0	0	0
	Total Utilities	15,076	21,900	21,900
INSURANCE EXPENSE				
2800-10-000	E:Insurance:Auto:Finance	0	0	0
2820-10-000	E:Insurance:Property	222,724	238,000	320,000
2830-10-000	E:Insurance:Airport Liability	56,352	57,000	68,750
2840-10-000	E:Insurance:Pollution (Tanks)	3,307	3,307	3,737
2860-10-000	E:Insurance:D & O Liability	42,329	42,329	43,400
	Total Insurance	324,712	340,636	435,887
	TOTAL OPERATING EXPENSES	2,363,096	2,793,317	1,664,257

INFORMATION TECHNOLOGY

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
IT DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-12-000	E:Full Time Salaries:IT	314,131	347,112	355,042
2010-12-000	E:Part Time Salaries:IT	0	0	0
2020-12-000	E:Overtime:IT	1,075	6,000	5,000
2040-12-000	E:Unemployment Comp:IT	0	0	0
2050-12-000	E:FICA:IT	23,821	26,554	27,161
2060-12-000	E:Employee Pension:IT	24,495	34,711	35,504
2070-12-000	E:Life & Health Ins:IT	44,508	53,107	60,311
2080-12-000	E:Workers Compensation:IT	13,300	19,154	15,783
	Total Salaries & Benefits	421,330	486,639	498,801
OFFICE & ADMINISTRATION EXPENSE				
2110-12-000	E:Travel:Staff:IT	2,281	7,500	2,400
2115-12-000	E:Travel:Vehicle:IT	0	5,000	14,000
2120-12-000	E:Training:Staff:IT	868	5,000	6,000
2130-12-000	E:Postage & Shipping:IT	144	500	500
2140-12-000	E:Dues & Publication:IT	620	0	0
2150-12-000	E:License&Registration:IT	25,123	21,000	117,600
2160-12-000	E:Charges&Obligations:IT	20	0	0
	Total Office & Administrative	29,055	39,000	140,500
PROFESSIONAL & CONTRACT SERVICES				
2200-12-000	E:Professional Services:IT	17,695	50,000	50,000
2240-12-000	E:Contractual Services:IT	136,184	142,000	106,000
	Total Professional & Contract Services	153,879	192,000	156,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-12-000	E:Employee Relations:IT	354	250	250
2340-12-000	E:Advertising&Printing:IT	0	0	0
	Total Marketing & Community Relations	354	250	250
UNIFORMS, TOOLS & SUPPLIES				
2400-12-000	E:Office Supplies:IT	2,432	1,000	2,000
2410-12-000	E:Operating Supplies:IT	4,918	9,000	15,000
2415-12-000	E:Small Tools:IT	1,538	2,000	3,000
2440-12-000	E:Uniforms:IT	518	600	800
2450-12-000	E:Gas & Oil:IT	3,413	4,000	5,000
	Total Uniforms, Tools & Supplies	12,819	16,600	25,800
REPAIRS & MAINTENANCE				
2610-12-000	E:Maintenance:Buildings:IT	609	5,000	41,000
2620-12-000	E:Maintenance:Equip:IT	0	3,500	1,500
2630-12-000	E:Maintenance:Vehicles:IT	1,077	3,000	2,000
	Total Repairs & Maintenance	1,686	11,500	44,500

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
IT DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021- 2022
UTILITIES EXPENSE				
2700-12-000	E:Utilities:Telephones:IT	110,063	181,000	182,000
2710-12-000	E:Utilities:Electric:IT	9,978	11,800	12,000
2720-12-000	E:Utilities:Water:IT	311	450	500
2730-12-000	E:Utilities:Garbage:IT	422	450	400
	Total Utilities	120,775	193,700	194,900
INSURANCE EXPENSE				
2800-12-000	E:Insurance:Auto:IT	2,670	2,400	2,712
	Total Insurance	2,670	2,400	2,712
	<u>TOTAL OPERATING EXPENSES</u>	<u>742,567</u>	<u>942,089</u>	<u>1,063,463</u>

ADMINISTRATION

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
ADMINISTRATIVE DEPARTMENT				
		ACTUALS FY 2019-2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021-2022
SALARIES & BENEFITS EXPENSE				
2000-20-000	E: Full Time Salaries: Admin	170,179	202,699	211,312
2010-20-000	E: Part Time Wages: Admin	54,592	57,395	59,694
2020-20-000	E: Overtime: Admin	2,058	2,000	2,000
2040-20-000	E: Unemployment Comp: Admin	3,020	0	0
2050-20-000	E: FICA: Admin	16,468	19,897	16,165
2060-20-000	E: Employee Pension: Admin	16,181	20,546	18,278
2070-20-000	E: Life & Health Ins: Admin	34,256	52,880	40,058
2080-20-000	E: Workers Compensation: Admin	881	544	383
	Total Salaries & Benefits	297,635	355,960	347,890
OFFICE & ADMINISTRATION EXPENSE				
2110-20-000	E: Travel: Staff: Admin	380	4,000	4,000
2120-20-000	E: Training: Staff: Admin	1,568	1,000	1,000
2130-20-000	E: Postage & Shipping: Admin	785	4,000	4,000
2140-20-000	E: Dues & Publications: Admin	4,233	5,000	0
2150-20-000	E: License & Registration: Admin	290	1,500	1,500
2160-20-000	E: Charges & Obligations: Admin	0	500	500
	Total Office & Administrative	7,255	16,000	11,000
PROFESSIONAL & CONTRACT SERVICES				
2200-20-000	E: Professional Services: Admin	626	4,000	4,000
2240-20-000	E: Contractual Services: Admin	37,816	55,000	55,000
	Total Professional & Contract Services	38,442	59,000	59,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-20-000	E: Airport Marketing: Admin	0	0	0
2310-20-000	E: Community Relations: Admin	0	0	0
2315-20-000	E: Employee Relations: Admin	1,360	5,000	5,000
2320-20-000	E: Foreign Trade Zone: Admin	0	1,000	1,000
2340-20-000	E: Advertising & Printing: Admin	2,507	3,500	5,000
	Total Marketing & Community Relations	3,868	9,500	11,000
UNIFORMS, TOOLS & SUPPLIES				
2400-20-000	E: Office Supplies: Admin	2,262	7,500	7,500
2415-20-000	E: Small Tools: Admin	1,646	1,000	1,000
2420-20-000	E: Janitorial Supplies: Admin	8,552	6,000	6,000
2440-20-000	E: Uniforms: Admin	298	800	1,000
2450-20-000	E: Gas & Oil: Admin	0	2,000	2,000
	Total Uniforms, Tools & Supplies	12,758	17,300	17,500

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
ADMINISTRATIVE DEPARTMENT (CONT.)				
		ACTUALS FY 2019-2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021-2022
REPAIRS & MAINTENANCE				
2610-20-000	E: Maintenance: Buildings: Admin	1,481	0	7,000
2620-20-000	E: Maintenance: Equip: Admin	45	1,000	1,000
2630-20-000	E: Maintenance: Vehicles: Admin	0	1,000	1,000
	Total Repairs & Maintenance	45	2,000	9,000
UTILITIES EXPENSE				
2700-20-000	E: Utilities: Telephones: Admin	589	1,000	1,500
2710-20-000	E: Utilities: Electric: Admin	21,658	35,000	40,000
2720-20-000	E: Utilities: Water: Admin	13,005	15,000	18,000
2730-20-000	E: Utilities: Garbage: Admin	9,744	18,000	20,000
	Total Utilities	44,997	69,000	79,500
INSURANCE EXPENSE				
2800-20-000	E: Insurance: Auto: Admin	0	1,000	1,130
	Total Insurance	0	1,000	1,130
	TOTAL OPERATING EXPENSES	404,998	529,760	536,020

MAINTENANCE

SANFORD AIRPORT AUTHORITY FY 2021-2022 PROPOSED OPERATING BUDGET MAINTENANCE DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-30-000	E:Full Time Salaries:Maint	989,519	1,079,532	1,098,127
2020-30-000	E:Overtime:Maint	18,946	15,000	20,000
2040-30-000	E:Unemployment Comp:Maint	0	0	0
2050-30-000	E:FICA:Maint	76,667	82,584	83,337
2060-30-000	E:Employee Pension:Maint	84,103	116,737	119,642
2070-30-000	E:Life & Health Ins:Maint	178,638	211,544	230,414
2080-30-000	E:Workers Compensation:Maint	43,414	59,571	48,427
	Total Salaries & Benefits	1,391,288	1,564,968	1,599,947
OFFICE & ADMINISTRATION EXPENSE				
2110-30-000	E:Travel:Staff:Maint	8,386	1,000	500
2115-30-000	E:Travel:Vehicle:Maint	0	22,000	22,000
2120-30-000	E:Training:Staff:Maint	3,205	1,000	3,000
2130-30-000	E:Postage & Shipping:Maint	52	100	100
2140-30-000	E:Dues & Publications:Maint	190	300	500
2150-30-000	E:License&Registration:Maint	0	1,900	0
2160-30-000	E:Charges&Obligations:Maint	0	0	0
	Total Office & Administrative	11,832	26,300	26,100
PROFESSIONAL & CONTRACT SERVICES				
2200-30-000	E:Professional Services:Maint	10,304	300	100,500
2240-30-000	E:Contractual Services:Maint	93,117	98,000	94,000
	Total Professional & Contract Services	103,421	98,300	194,500
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-30-000	E:Employee Relations:Maint.	401	500	500
2340-30-000	E:Advertising&Printing:Maint	0	0	0
	Total Marketing & Community Relations	401	500	500
UNIFORMS, TOOLS & SUPPLIES				
2400-30-000	E:Office Supplies:Maint	2,421	2,500	2,500
2410-30-000	E:Operating Supplies:Maint	18,496	20,000	10,000
2415-30-000	E:Small Tools:Maint	8,390	9,500	9,500
2420-30-000	E:Janitorial Supplies:Maint	4,043	4,800	4,800
2430-30-000	E:Chemicals & Defoliants:Maint	8,940	6,500	6,500
2440-30-000	E:Uniforms:Maint	6,227	6,500	6,500
2450-30-000	E:Gas & Oil:Maint	52,454	75,000	60,000
2460-30-000	E:Coffee&Drink Supplies:Maint	1,401	1,500	1,500
	Total Uniforms, Tools & Supplies	102,372	126,300	101,300

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
MAINTENANCE DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
REPAIRS & MAINTENANCE				
2500-30-000	E:Maintenance:Streets	2,390	2,000	8,500
2510-30-000	E:Maintenance:Parking Lots	14	1,000	500
2520-30-000	E:Maintenance:Drainage Systems	0	47,085	48,000
2530-30-000	E:Maintenance:Grounds	27,234	35,000	35,000
2540-30-000	E:Maintenance:Fences	8,795	7,500	9,000
2550-30-000	E:Maintenance:AOA:Maint	162,015	175,000	250,000
2580-30-000	E:Maintenance:Signs & Industrial Lighting	0	25,000	25,000
2600-30-000	E:Land Clearing&Demo:Maint	0	1,000	51,000
2610-30-000	E:Maintenance:Buildings:Maint	81,597	125,000	125,000
2615-30-000	E:Maintenance:Keys&Locks:Maint	718	4,000	4,000
2620-30-000	E:Maintenance:Equip:Maint	68,252	55,000	65,000
2630-30-000	E:Maintenance:Vehicles:Maint	24,801	25,000	25,000
	Total Repairs & Maintenance	375,816	502,585	646,000
UTILITIES EXPENSE				
2700-30-000	E:Utilities:Telephones:Maint	5,198	4,500	5,100
2710-30-000	E:Utilities:Electric:Maint	33,261	38,000	36,000
2720-30-000	E:Utilities:Water:Maint	3,996	4,200	4,200
2730-30-000	E:Utilities:Garbage:Maint	8,291	9,000	8,500
	Total Utilities	50,746	55,700	53,800
INSURANCE EXPENSE				
2800-30-000	E:Insurance:Auto:Maint	11,626	11,034	12,468
	Total Insurance	11,626	11,034	12,468
	<u>TOTAL OPERATING EXPENSES</u>	<u>2,047,502</u>	<u>2,385,687</u>	<u>2,634,616</u>

EXECUTIVE

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
EXECUTIVE DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-40-000	E:Full Time Salaries:Exec	729,682	774,356	1,038,125
2010-40-000	E:Part Time Wages:Exec	62,639	67,882	70,596
2020-40-000	E:Overtime:Exec	920	1,000	1,000
2040-40-000	E:Unemployment Comp:Exec	0	0	0
2050-40-000	E:FICA:Exec	45,017	55,662	69,806
2060-40-000	E:Employee Pension:Exec	97,542	146,371	164,860
2070-40-000	E:Life & Health Ins:Exec	59,613	71,910	91,840
2080-40-000	E:Workers Compensation:Exec	7,828	38,320	32,122
	Total Salaries & Benefits	1,003,240	1,155,500	1,468,349
OFFICE & ADMINISTRATION EXPENSE				
2100-40-000	E:Travel:Board Members	0	30,000	30,000
2110-40-000	E:Travel:Staff:Exec	16,143	60,000	25,000
2115-40-000	E:Travel:Vehicle:Exec	0	19,200	0
2120-40-000	E:Training:Staff:Exec	1,370	3,000	3,000
2130-40-000	E:Postage & Shipping:Exec	1,252	800	400
2140-40-000	E:Dues & Publications:Exec	47,695	40,000	45,000
2150-40-000	E:License&Registration:Exec	2,099	8,000	8,000
2160-40-000	E:Charges&Obligations:Exec	1,489	0	0
	Total Office & Administrative	70,049	161,000	111,400
PROFESSIONAL & CONTRACT SERVICES				
2200-40-000	E:Professional Service:Exec	81,750	230,000	130,000
2220-40-000	E:Legal Services:Exec	576,016	400,000	275,000
2240-40-000	E:Contractual Services:Exec	95,608	70,000	70,000
	Total Professional & Contract Services	753,374	700,000	475,000
MARKETING, ADVERTISING & COMM. RELATIONS				
2300-40-000	E:Airport Marketing:Exec	138,720	300,000	300,000
2305-40-000	E:Airline Origination Marketing	13,531	80,000	230,000
2310-40-000	E:Community Relations:Exec	42,492	105,000	75,000
2315-40-000	E:Employee Relations:Exec	3,584	2,000	2,000
2340-40-000	E:Advertising&Printing:Exec	9,525	8,000	10,000
	Total Marketing & Community Relations	207,851	495,000	617,000
UNIFORMS, TOOLS & SUPPLIES				
2400-40-000	E:Office Supplies:Exec	4,067	2,000	2,000
2415-40-000	E:Small Tools:Exec	37	300	300
2440-40-000	E:Uniforms:Exec	5	1,000	1,000
2450-40-000	E:Gas & Oil:Exec	4,450	11,000	2,000
	Total Uniforms, Tools & Supplies	8,560	14,300	5,300

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
EXECUTIVE DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
REPAIRS & MAINTENANCE				
2590-40-000	E:Haz-Mat Disposal:Exec	0	5,000	5,000
2620-40-000	E:Maintenance:Equip:Exec	0	500	500
2630-40-000	E:Maintenance:Vehicles:Exec	4,803	5,500	0
	Total Repairs & Maintenance	4,803	11,000	5,500
UTILITIES EXPENSE				
2700-40-000	E:Utilities:Telephones:Exec	3,943	6,000	6,000
	Total Utilities	3,943	6,000	6,000
INSURANCE EXPENSE				
2800-40-000	E:Insurance:Auto:Exec	2,219	3,400	3,842
	Total Insurance	2,219	3,400	3,842
	<u>TOTAL OPERATING EXPENSES</u>	<u>2,054,038</u>	<u>2,546,200</u>	<u>2,692,391</u>

OPERATIONS

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
OPERATIONS DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-50-000	E:Full Time Salaries:Ops	1,119,577	1,112,687	1,264,023
2020-50-000	E:Overtime:Ops	53,159	45,000	45,000
2040-50-000	E:Unemployment Comp:Ops	0	0	0
2050-50-000	E:FICA:Ops	82,546	85,121	96,027
2060-50-000	E:Employee Pension:Ops	113,227	144,984	159,240
2070-50-000	E:Life & Health Ins:Ops	175,811	220,321	270,411
2080-50-000	E:Workers Compensation:Ops	39,952	50,724	43,823
	Total Salaries & Benefits	1,584,272	1,658,836	1,878,524
OFFICE & ADMINISTRATION EXPENSE				
2110-50-000	E:Travel:Staff:Ops	31,453	15,000	15,000
2115-50-000	E:Travel:Vehicle:Ops	0	36,800	30,000
2120-50-000	E:Training:Staff:Ops	4,512	10,155	10,155
2130-50-000	E:Postage & Shipping:Ops	341	750	750
2140-50-000	E:Dues & Publications:Ops	1,258	1,300	1,300
2150-50-000	E:License&Registration:Ops	11,614	42,400	40,000
	Total Office & Administrative	49,179	106,405	97,205
PROFESSIONAL & CONTRACT SERVICES				
2200-50-000	E:Professional Services:Ops	2,132	3,450	3,450
2235-50-000	E:Security Services:Ops	28,041	90,000	90,000
2237-50-000	E:Security & Safety Awards:Ops	275	500	500
2240-50-000	E:Contractual Services:Ops	88,329	29,795	46,545
	Total Professional & Contract Services	118,778	123,745	140,495
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-50-000	E:Employee Relations:Ops	850	150	150
	Total Marketing & Community Relations	850	150	150
UNIFORMS, TOOLS & SUPPLIES				
2400-50-000	E:Office Supplies:Ops	4,027	7,500	9,138
2410-50-000	E:Operating Supplies:Ops	9,830	8,000	8,000
2415-50-000	E:Small Tools:Ops	1,135	950	2,150
2440-50-000	E:Uniforms:Ops	8,031	5,650	5,650
2450-50-000	E:Gas & Oil:Ops	16,315	22,000	22,000
2460-50-000	E:Coffee&Drink Supplies:Ops	0	100	300
	Total Uniforms, Tools & Supplies	39,339	44,200	47,238
REPAIRS & MAINTENANCE				
2570-50-000	E:Wildlife Management:Ops	39,982	28,850	28,850
2610-50-000	E:Maintenance:Buildings:Ops	123	500	500
2620-50-000	E:Maintenance:Equip:Ops	350	1,500	1,500
2630-50-000	E:Maintenance:Vehicles:Ops	12,788	6,000	6,000
	Total Repairs & Maintenance	53,243	36,850	36,850

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
OPERATIONS DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
UTILITIES EXPENSE				
2700-50-000	E:Utilities:Telephones:Ops	4,347	6,000	6,000
2710-50-000	E:Utilities:Electric:Ops	38,932	39,000	64,000
2720-50-000	E:Utilities:Water:Ops	711	700	700
	Total Utilities	43,989	45,700	70,700
INSURANCE EXPENSE				
2800-50-000	E:Insurance:Auto:Ops	2,551	4,739	5,355
	Total Insurance	2,551	4,739	5,355
	<u>TOTAL OPERATING EXPENSES</u>	<u>1,892,202</u>	<u>2,020,625</u>	<u>2,276,517</u>

AIRCRAFT RESCUE & FIRE FIGHTING **(ARFF)**

SANFORD AIRPORT AUTHORITY
FY 2021-2022 PROPOSED OPERATING BUDGET
ARFF DEPARTMENT

		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-60-000	E:Full Time Salaries:ARFF	634,879	713,189	817,178
2010-60-000	E:Part Time Wages:ARFF	21,663	0	0
2020-60-000	E:Overtime:ARFF	174,587	76,159	93,523
2040-60-000	E:Unemployment Comp:ARFF	0	0	0
2050-60-000	E:FICA:ARFF	64,536	54,559	69,669
2060-60-000	E:Employee Pension:ARFF	191,794	174,375	199,800
2070-60-000	E:Life & Health Ins:ARFF	96,647	106,211	140,623
2080-60-000	E:Workers Compensation:ARFF	28,016	35,659	39,443
	Total Salaries & Benefits	1,212,121	1,160,151	1,360,235
OFFICE & ADMINISTRATION EXPENSE				
2110-60-000	E:Travel:Staff:ARFF	19,387	7,000	7,000
2115-60-000	E:Travel:Vehicle:ARFF	0	22,000	27,000
2120-60-000	E:Training:Staff:ARFF	17,536	19,000	15,300
2125-60-000	E:Airport Safety Training:ARFF	0	2,500	0
2130-60-000	E:Postage & Shipping:ARFF	85	100	100
2140-60-000	E:Dues & Publications:ARFF	1,604	2,350	2,350
2150-60-000	E:License&Registration:ARFF	4,723	6,000	7,650
2160-60-000	E:Charges&Obligations:ARFF	0	0	0
	Total Office & Administrative	43,336	58,950	59,400
PROFESSIONAL & CONTRACT SERVICES				
2200-60-000	E:Professional Services:ARFF	0	1,000	7,500
2240-60-000	E:Contractual Services:ARFF	8,036	21,200	21,200
	Total Professional & Contract Services	8,036	22,200	28,700
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-60-000	E:Employee Relations:ARFF	425	500	500
2340-60-000	E:Advertising&Printing:ARFF	1,900	2,500	2,000
	Total Marketing & Community Relations	2,325	3,000	2,500
UNIFORMS, TOOLS & SUPPLIES				
2400-60-000	E:Office Supplies:ARFF	1,154	3,000	2,950
2410-60-000	E:Operating Supplies:ARFF	47,059	25,812	27,600
2415-60-000	E:Small Tools:ARFF	3,915	4,000	4,000
2420-60-000	E:Janitorial Supplies:ARFF	2,774	2,420	3,000
2440-60-000	E:Uniforms:ARFF	7,211	10,250	10,000
2450-60-000	E:Gas & Oil:ARFF	10,656	17,325	20,325
2460-60-000	E:Coffee&Drink Supplies:ARFF	0	0	250
	Total Uniforms, Tools & Supplies	72,769	62,807	68,125

SANFORD AIRPORT AUTHORITY FY 2021-2022 PROPOSED OPERATING BUDGET ARFF DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
REPAIRS & MAINTENANCE				
2610-60-000	E:Maintenance:Buildings:ARFF	18,360	19,435	17,500
2620-60-000	E:Maintenance:Equip:ARFF	17,005	17,000	17,000
2630-60-000	E:Maintenance:Vehicles:ARFF	180,435	91,300	150,000
	Total Repairs & Maintenance	215,800	127,735	184,500
UTILITIES EXPENSE				
2700-60-000	E:Utilities:Telephones:ARFF	3,692	4,100	4,100
2710-60-000	E:Utilities:Electric:ARFF	9,547	12,499	12,500
2720-60-000	E:Utilities:Water:ARFF	398	500	500
2730-60-000	E:Utilities:Garbage:ARFF	2,232	2,400	2,400
	Total Utilities	15,870	19,499	19,500
INSURANCE EXPENSE				
2800-60-000	E:Insurance:Auto:ARFF	9,793	8,000	9,040
2870-60-000	E:Insurance: AD&D Cancer: ARFF	371	3,750	2,400
	Total Insurance	10,164	11,750	11,440
	<u>TOTAL OPERATING EXPENSES</u>	<u>1,580,421</u>	<u>1,466,092</u>	<u>1,722,960</u>

AIRPORT POLICE

SANFORD AIRPORT AUTHORITY FY 2021-2022 PROPOSED OPERATING BUDGET POLICE DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
SALARIES & BENEFITS EXPENSE				
2000-70-000	E:Full Time Salaries:Police	833,489	923,791	1,014,141
2010-70-000	E:Part Time Wages:Police	-	0	0
2020-70-000	E:Overtime:Police	14,376	20,000	20,000
2040-70-000	E:Unemployment Comp:Police	0	0	0
2050-70-000	E:FICA:Police	60,776	70,670	77,582
2060-70-000	E:Employee Pension:Police	184,827	231,879	247,957
2070-70-000	E:Life & Health Ins:Police	106,138	141,600	160,987
2080-70-000	E:Workers Compensation:Police	25,912	34,936	32,350
	Total Salaries & Benefits	1,225,519	1,422,876	1,553,017
OFFICE & ADMINISTRATION EXPENSE				
2110-70-000	E:Travel:Staff:Police	1	700	200
2120-70-000	E:Training:Staff:Police	2,548	2,755	1,500
2130-70-000	E:Postage & Shipping:Police	77	80	80
2140-70-000	E:Dues & Publications:Police	1,165	1,500	1,500
2150-70-000	E:License&Registration:Police	290	1,020	500
2160-70-000	E:Charges&Obligations:Police	290	300	300
	Total Office & Administrative	4,371	6,355	4,080
PROFESSIONAL & CONTRACT SERVICES				
2200-70-000	E:Professional Services:Police	1,645	3,320	1,600
2240-70-000	E:Contractual Services:Police	8,807	15,580	21,200
	Total Professional & Contract Services	10,452	18,900	22,800
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-70-000	E:Employee Relations:Police	0	400	500
2340-70-000	E:Advertising&Printing:Police	135	1,600	600
	Total Marketing & Community Relations	135	2,000	1,100
UNIFORMS, TOOLS & SUPPLIES				
2400-70-000	E:Office Supplies:Police	1,165	1,500	1,500
2410-70-000	E:Operating Supplies:Police	4,613	9,000	9,000
2410-70-010	E:Operating Supplies:K-9 only	10,637	11,000	11,000
2415-70-000	E:Small Tools:Police	3,636	4,300	4,300
2440-70-000	E:Uniforms:Police	5,608	12,000	12,000
2450-70-000	E:Gas & Oil:Police	29,308	36,000	41,000
2460-70-000	E:Coffee&Drink Supplies:Police	0	150	150
	Total Uniforms, Tools & Supplies	54,967	73,950	78,950
REPAIRS & MAINTENANCE				
2610-70-000	E:Maintenance:Building:Police	748	0	0
2620-70-000	E:Maintenance:Equip:Police	1,184	2,040	2,040
2630-70-000	E:Maintenance:Vehicles:Police	15,015	16,000	16,000
	Total Repairs & Maintenance	16,946	18,040	18,040

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
POLICE DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020- 2021	PROPOSED BUDGET FY 2021- 2022
UTILITIES EXPENSE				
2700-70-000	E:Utilities:Telephones:Police	15,501	18,440	18,440
2710-70-000	E:Utilities:Electric:Police	2,040	3,000	3,000
2720-70-000	E:Utilities:Water:Police	0	0	0
2730-70-000	E:Utilities:Garbage:Police	0	0	0
	Total Utilities	17,541	21,440	21,440
INSURANCE EXPENSE				
2800-70-000	E:Insurance:Auto:Police	9,847	11,595	13,102
2830-70-000	E:Insurance:Police Liability	9,422	18,000	20,700
2870-70-000	E:Insurance: AD&D: Police	0	1,250	0
	Total Insurance	19,269	30,845	33,802
	<u>TOTAL OPERATING EXPENSES</u>	<u>1,349,200</u>	<u>1,594,406</u>	<u>1,733,229</u>

CONTROL CENTER

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
CONTROL DEPARTMENT				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021-2022
SALARIES & BENEFITS EXPENSE				
2000-71-000	E:Full Time Salaries:Control	415,537	423,387	436,018
2020-71-000	E:Overtime:Control	6,098	8,000	8,000
2040-71-000	E:Unemployment Comp:Control	0	0	0
2050-71-000	E:FICA:Control	31,708	32,389	33,355
2060-71-000	E:Employee Pension:Control	33,342	42,339	43,602
2070-71-000	E:Life & Health Ins:Control	79,020	79,369	90,175
2080-71-000	E:Workers Compensation:Control	598	885	834
	Total Salaries & Benefits	566,304	586,369	611,983
OFFICE & ADMINISTRATION EXPENSE				
2110-71-000	E:Travel:Staff:Control	0	600	600
2120-71-000	E:Training:Staff:Control	441	2,500	2,500
2130-71-000	E:Postage & Shipping:Control	0	25	25
2140-71-000	E:Dues & Publication:Control	0	0	0
2150-71-000	E:License&Registration:Control	0	450	450
2160-71-000	E:Charges&Obligations:Control	0	0	0
	Total Office & Administrative	441	3,575	3,575
PROFESSIONAL & CONTRACT SERVICES				
2200-71-000	E:Professional Services:Control	327	580	580
2240-71-000	E:Contractual Services:Control	21,467	26,000	21,940
	Total Professional & Contract Services	21,794	26,580	22,520
MARKETING, ADVERTISING & COMM. RELATIONS				
2315-71-000	E:Employee Relations:Control	205	300	300
2340-71-000	E:Advertising&Printing:Control	0	0	0
	Total Marketing & Community Relations	205	300	300
UNIFORMS, TOOLS & SUPPLIES				
2400-71-000	E:Office Supplies:Control	1,672	500	500
2415-71-000	E:Small Tools:Control	93	900	1,800
2440-71-000	E:Uniforms:Control	211	900	900
2460-71-000	E:Coffee&DrinkSupplies:Control	0	100	100
	Total Uniforms, Tools & Supplies	1,975	2,400	3,300

SANFORD AIRPORT AUTHORITY				
FY 2021-2022 PROPOSED OPERATING BUDGET				
CONTROL DEPARTMENT (CONT.)				
		ACTUALS FY 2019- 2020	ADOPTED BUDGET FY 2020-2021	PROPOSED BUDGET FY 2021-2022
REPAIRS & MAINTENANCE				
2620-71-000	E:Maintenance:Equip:Control	1,253	5,100	5,100
	Total Repairs & Maintenance	1,253	5,100	5,100
UTILITIES EXPENSE				
2700-71-000	E:Utilities:Telephones:Control	1,646	1,400	1,650
	Total Utilities	1,646	1,400	1,650
	<u>TOTAL OPERATING EXPENSES</u>	<u>593,618</u>	<u>625,724</u>	<u>648,428</u>

DEPARTMENT OPERATING
EXPENDITURE CHANGES

DEPARTMENTAL OPERATING EXPENSE CHANGES

Overall	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	2,363,096	1,675,600	1,664,257	(11,344)
IT (12)	742,567	942,089	1,063,463	121,374
Admin (20)	404,998	529,760	536,020	6,260
Maintenance (30)	2,047,502	2,385,687	2,634,616	248,929
Executive (40)	2,054,038	2,546,200	2,692,391	146,190
Operations (50)	1,892,202	2,020,625	2,276,517	255,892
ARFF (60)	1,580,421	1,466,092	1,734,400	268,308
Police (70)	1,349,200	1,594,406	1,733,229	138,823
Control (71)	593,618	625,724	648,428	22,705
Total	13,027,642	13,786,183	14,983,321	1,197,137

Salaries & Benefits	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	1,766,843	936,723	757,629	(179,095)
IT (12)	421,330	486,639	498,801	12,162
Admin (20)	297,635	355,960	347,890	(8,070)
Maintenance (30)	1,391,288	1,564,968	1,599,947	34,979
Executive (40)	1,003,240	1,155,500	1,468,349	312,848
Operations (50)	1,584,272	1,658,836	1,878,524	219,688
ARFF (60)	1,212,121	1,160,151	1,360,235	200,084
Police (70)	1,225,519	1,422,876	1,553,017	130,141
Control (71)	566,304	586,369	611,983	25,615
Total	9,468,551	9,328,022	10,076,375	748,352

Office & Administrative	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	40,216	63,175	84,675	21,500
IT (12)	29,055	39,000	140,500	101,500
Admin (20)	7,255	16,000	11,000	(5,000)
Maintenance (30)	11,832	26,300	26,100	(200)
Executive (40)	70,049	161,000	111,400	(49,600)
Operations (50)	49,179	106,405	97,205	(9,200)
ARFF (60)	43,336	58,950	59,400	450
Police (70)	4,371	6,355	4,080	(2,275)
Control (71)	441	3,575	3,575	-
Total	255,734	480,760	537,935	57,175

DEPARTMENTAL OPERATING EXPENSE CHANGES (CONT.)

Professional & Contract	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	205,779	275,366	335,366	60,000
IT (12)	153,879	192,000	156,000	(36,000)
Admin (20)	38,442	59,000	59,000	-
Maintenance (30)	103,421	98,300	194,500	96,200
Executive (40)	753,374	700,000	475,000	(225,000)
Operations (50)	118,778	123,745	140,495	16,750
ARFF (60)	8,036	22,200	28,700	6,500
Police (70)	10,452	18,900	22,800	3,900
Control (71)	21,794	26,580	22,520	(4,060)
Total	1,413,954	1,516,091	1,434,381	(81,710)

Marketing & Advertising	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	(2,679)	5,000	5,000	-
IT (12)	354	250	250	-
Admin (20)	3,868	9,500	11,000	1,500
Maintenance (30)	401	500	500	-
Executive (40)	207,851	495,000	617,000	122,000
Operations (50)	850	150	150	-
ARFF (60)	2,325	3,000	2,500	(500)
Police (70)	135	2,000	1,100	(900)
Control (71)	205	300	300	-
Total	213,310	515,700	637,800	122,100

Uniforms, Tools & Supplies	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	10,576	25,800	16,800	(9,000)
IT (12)	12,819	16,600	25,800	9,200
Admin (20)	12,758	17,300	17,500	200
Maintenance (30)	102,372	126,300	101,300	(25,000)
Executive (40)	8,560	14,300	5,300	(9,000)
Operations (50)	39,339	44,200	47,238	3,038
ARFF (60)	72,769	62,807	68,125	5,318
Police (70)	54,967	73,950	78,950	5,000
Control (71)	1,975	2,400	3,300	900
Total	316,134	383,657	364,313	(19,344)

DEPARTMENTAL OPERATING EXPENSE CHANGES (CONT.)

Repairs & Maintenance	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	2,574	7,000	7,000	-
IT (12)	1,686	11,500	44,500	33,000
Admin (20)	45	2,000	9,000	7,000
Maintenance (30)	375,816	502,585	646,000	143,415
Executive (40)	4,803	11,000	5,500	(5,500)
Operations (50)	53,243	36,850	36,850	-
ARFF (60)	215,800	127,735	184,500	56,765
Police (70)	16,946	18,040	18,040	-
Control (71)	1,253	5,100	5,100	-
Total	672,165	721,810	956,490	234,680

Utilities	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	15,076	21,900	21,900	-
IT (12)	120,775	193,700	194,900	1,200
Admin (20)	44,997	69,000	79,500	10,500
Maintenance (30)	50,746	55,700	53,800	(1,900)
Executive (40)	3,943	6,000	6,000	-
Operations (50)	43,989	45,700	70,700	25,000
ARFF (60)	15,870	19,499	19,500	1
Police (70)	17,541	21,440	21,440	-
Control (71)	1,646	1,400	1,650	250
Total	314,583	434,339	469,390	35,051

Insurance	19-20 Actuals	20-21 Budget	21-22 Budget	Budget Change
Finance (10)	324,712	340,636	435,887	95,251
IT (12)	2,670	2,400	2,712	312
Admin (20)	-	1,000	1,130	130
Maintenance (30)	11,626	11,034	12,468	1,434
Executive (40)	2,219	3,400	3,842	442
Operations (50)	2,551	4,739	5,355	616
ARFF (60)	10,164	11,750	11,440	(310)
Police (70)	19,269	30,845	33,802	2,957
Control (71)	(1)	-	-	-
Total	373,210	405,804	506,637	100,833