



AGENDA
DEVELOPMENT REAL ESTATE DEVELOPMENT WORKSHOP
MAY 5, 2022
8:30 a.m.

1. CALL TO ORDER AND PLEDGE OF ALLEGIANCE
2. INTRODUCTORY ITEMS
 - A. Inventory of Existing Properties and Facilities
 - B. Revenue Issues
 - C. Zyscovich Plan
 - D. Other Planning Efforts
3. PRELIMINARY TACTICAL IMPROVEMENTS CURRENTLY IN PROCESS
 - A. Property Policy Manual
 - B. Increased Exposure of Properties
 - C. Infrastructure Assessment
 - D. Review of all Existing Leases
 - E. Tenant Outreach Program
 - F. Development of Strategy for Calculation of True Cost Allocation of the Property Program/CAM
4. CONSTRAINTS
5. OPPORTUNITIES
6. OVERVIEW OF TENANT DEVELOPMENT INITIATIVES
7. STRATEGIC PLANNING FOR SAA'S DEVELOPMENT PROGRAM
 - A. Introduction of ZHA Team
 - B. Review of Prior/concurrent Planning Efforts
 - C. Review of Strategic Land Development Process
 - D. Break-Out Session 1. – Goals and Priorities
 - E. Break-Out Session 2. – SWOTS Analysis
8. WRAP UP - TAKE AWAYS
9. ADJOURNMENT OF WORKSHOP
10. OPTIONAL TOUR OF AIRPORT PROPERTIES