

**ORLANDO SANFORD INTERNATIONAL AIRPORT (SFB)  
AIR CARRIER INCENTIVE PROGRAM (ACIP)  
2024**

**SUPERSEDES**

This ACIP supersedes the previous SFB Air Service Incentive Program 2021 and is compliant with the new guidelines set forth by FAA Air Carrier Incentive Programs guidance issued December 7, 2023. The general principles of that guidance include: Discrimination between carriers participating in an ACIP and non-participating carriers must be justified and time-limited; A sponsor may not use airport revenues to subsidize air carriers; A sponsor may not cross-charge non-participating carriers or other aeronautical users to subsidize ACIP carriers; The terms of an ACIP should be made public; and Use of airport funds for an ACIP must not adversely affect airport operations or maintenance.

**ELIGIBILITY**

This ACIP is available to any commercial airline who does or will provide regularly scheduled service to and from SFB. There is no obligation to provide incentives to commercial airlines for those destinations not targeted by SFB at the discretion of the CEO.

**NEW SERVICE**

New service includes: 1) any nonstop service to an airport destination not currently served from SFB by either an incumbent or new entrant air carrier or 2) any service to SFB by a new entrant cargo carrier. SFB may not offer incentives to a carrier to restart service to an airport destination that the same carrier had served and cancelled within the previous two-year period.

**LIMITED BUDGET**

Due to limited budget, for new service to a nonstop service airport destination not currently served from the airport, SFB may restrict incentives to one carrier, the first air carrier that establishes the new service.

**INCENTIVES**

The ACIP incentives offered include fee waivers for aircraft landing fees, aircraft terminal use fees (e.g., holdroom, apron, jetway, baggage claim, baggage make-up, and/or ticket counters), public safety fees, common use areas and equipment fees, and include marketing contributions to promote use of the airport. For new service by any carrier, including any nonstop service to an airport destination not currently served from SFB by an incumbent or new entrant, the incentives may be available for up to two (2) years. For new service on a seasonal basis to an airport destination not currently served, the incentives may be available for up to two (2) seasons over two (2) consecutive years. A “season” means not less than three (3) consecutive months and not greater than seven (7) consecutive months. Marketing of any new service may be paid by SFB either directly to the marketing provider or be provided to the air carrier only after the carrier has paid the marketing provider and submitted an invoice with supporting documentation to SFB. See [Exhibit A](#) for more detailed information.

**LENGTH OF PROGRAM**

This ACIP will remain in effect until either superseded by a subsequent ACIP or upon notice from the Federal Aviation Administration (FAA). The incentives offered will not exceed the length of time prescribed in this program or by FAA; however, the amount and duration of incentives offered within those time parameters will be negotiated by the CEO on a case-by-case basis.