

ACIP: Exhibit A

*SFB: Air Carrier Incentive Program (ACIP)
U.S. / Canadian / Other International Carriers*

ACIP exhibit.

This Exhibit A is subject to the terms and conditions of the 2024 Air Carrier Incentive Program. Exhibit A is intended to provide more detailed information stated in the ACIP and may be amended from time to time. In the event of conflict between the ACIP and Exhibit A, the ACIP will prevail. An incentive agreement, approved by the Authority's Board, will be necessary to document any incentives provided to an air carrier before an ACIP may become official.

Operational incentives.

Airport sponsored operational incentives include certain fee reductions or waivers. SFB will offer the following operational incentives to commercial airlines who provide qualified, regularly scheduled service for a new service destination:

Airport/Facility Fee Type	Incentive: Year 1	Incentive: Year 2
Terminal Use Fee (per turn)	100% waived	75% waived
Landing Fees	100% waived	75% waived
FIS Fee (per arriving int'l pax)	100% waived	50% waived
DCS Common Use Fee (per departing pax)	100% waived	50% waived
Public Safety Fee (per departing int'l pax)	100% waived	50% waived

Marketing incentives.

Marketing incentives for new service may be paid directly by SFB to the marketing provider or be reimbursed to the air carrier only after the air carrier has paid the marketing provider and presented SFB with an invoice and sufficient supporting documentation. Such marketing incentives for new service destinations may be provided in an amount up to \$200,000 per air carrier with a limit of \$50,000 for each new service destination up to four (4) new service destinations in one (1) fiscal year. Additional terms and conditions will be provided in an incentive agreement and must be adhered to by the air carrier.