

**MINUTES OF THE REGULAR MEETING OF THE
SANFORD AIRPORT AUTHORITY
AUGUST 6, 2024
8:00 A.M.**

PRESENT: Jennifer T. Dane, Chairman
Kenneth Bentley, Secretary/Treasurer
Benny Crosby
Chick Gregg, Sr.
Frank Ioppolo Jr.
William R. Miller
Richard Sweat
Stephen P. Smith
Brett Renton, Airport General Counsel
Comm. Jay Zembower, County Liaison

ABSENT: Commissioner Sheena Britton, City Liaison
Clyde H. Robertson, Jr., Vice Chairman

STAFF PRESENT: Nicole Martz, President & CEO
George Speake, EVP/Deputy CEO
Shani Beach, Director of Properties & Exec. Initiatives
Chris Breese, Procurement Analyst
Judy Desrosiers, Property Manager
Steve Fussell, VP & Chief Strategy Officer
Tommy Gentry, Director IT
Marc Gilotti, SAAPD Chief
Lori Hunt, Executive Assistant
Gino Martinez, VP & Chief Financial Officer
Katee Mathis, Controller
Bryon Morgan, SMS Director
Jeremy Owens, VP & Chief Development Officer
Lauren Rowe, Director of Communications
Rick Shea, VP of Operations & COO
Roberta Stanton, Director of Procurement
Jennifer Taylor, VP & Chief Commercial Officer
Shawn Ziegler, SAAPD Captain

OTHERS PRESENT: Thayne Klingler, Allegiant
Brady Lessard, City of Sanford
Genean McKinnon
Dan Nichols, AVCON

**Paul Partyka, NAI Realvest
Doug Saunders, C&S Companies
Natalie Shaber, CPH
Greg Smith, Million Air
Craig Sucich, RS&H
Nate Troyer, Allegiant
Robert Utsey, ZHA**

1. CALL TO ORDER, PLEDGE OF ALLEGIANCE
2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. APPROVAL OF MINUTES OF THE REGULAR BOARD MEETING HELD ON (JULY 2, 2024)

Motion by Board Director Smith, seconded by Board Director Ioppolo, to approve the Minutes of the Regular Meeting held on July 2, 2024. Vote was taken, none opposed. Motion passed unanimously.

4. LIAISON REPORTS

A. City of Sanford

Brady Lessard, Director of Economic Development reported: 1) The City recently completed its review of the Budget 2024/2025 \$207M; 2) The sale of the Seminole Town Center Mall is slated to close the middle of October, with a phenomenal refresh. The Dillard's will remain, there will be a huge retail component that comes back similar to the St. Johns Town Center in Jacksonville. There will also be a Costco, and more importantly other retailers will follow. A scaled down residential component is also included. Estimated construction will be 36 months.

B. Seminole County

Chairman Zembower reported: 1) The Lake Jessup Basin Study flooding problem areas have been evaluated and ranked by the consultants. Public Works and Project Concepts are being deployed in areas are being developed. Ranked problem flooding areas are expected to be presented to the BCC on September 24th for final approval; 2) SR417/Connector Roadway to Sanford Airport: CFX has provided a project kick-off notification for the SR417/Sanford

Airport Connector PD&E for review and comments, no new development services in the area at this point.

5. COMMENTS FROM THE PUBLIC

None

President Martz introduced Thayne Klingler, and Nate Troyer with Allegiant who were in attendance.

6. CONSENT AGENDA

A. Consider approval of Residential Lease No. 2024-119 with Lee Richardson and the Sanford Airport Authority for Building No. 520, located at 3933 Moores Station Road.

B. Consider and Approve MSL, P.A. First Amendment to agreement #SA-2023-016 for Additional Scope of Services.

Motion by Board Director Smith, seconded by Board Director Ioppolo, to approve Consent Agenda items A-B. Vote was taken, none opposed. Motion passed unanimously.

7. PRESIDENT'S REPORT

President Martz referenced her PowerPoint presentation, incorporated herein, and requested Jeremy Owens, VP & Chief Development Officer present updates on the following topics:

- Stormwater Master Plan Update: Draft Report being delivered 9/16/2024;
- SAA Maintenance Facility Replacement: Scheduling demolition and wall installation;
- ARFF Station and Building #37 Generators: Building 37 (100% Complete), ARFF Station generator was damaged during shipping and returned to the manufacturer, temporary measures are in place;
- Runway 9L Rehabilitation: Awaiting FAA Grant. Anticipating September Approval;
- Taxiway A Rehabilitation: Awaiting FAA approval of ALP Update;
- Remote Parking Lot: Project Postponed; and
- Stormwater Pond Improvements: Staff is reviewing scope.

Terminal Projects:

- SSP Renovations – Sanford Tap – Opened 6/24; Brew Landing – Opening 8/15 (est.); Nature's Table – Work Started 7/15; Brew Garden – Pre-Con 8/4/2024;
- FIS Renovations – Work Starts 7/21/24+/-;
- Secure Corridor Removal (Terminal West) – Awarding today. September 3rd Notice To Proceed (est.); and

- Terminal Ramp Improvements – Out to Bid.

Chairman Dane inquired if there is an overarching plan, vision, or theme in the terminal. She referenced Sanford Tap but other than that location which looks great.

President Martz replied that she would like to address that a Terminal theme as part of Strategic Planning, and also bring in a lighting architect to address the terminal. She noted that both the food beverage concession and retail concession extension will both have a significant refresh. The intent has been to keep a local Sanford theme, for instance the Brew Landing has a Lake Monroe theme, the Sanford Tap reflects the local area.

Development

Paul Partyka, NAI Realvest introduced Jack Bojinov, Director Economic Development, Orlando Economic Partnership. Mr. Partyka updated the Board regarding Development & Real Estate Activity: 1) Met and toured with 7 major developers; 2) Under consideration (currently) – 17 proposals, under discussion/ negotiations 7 projects plus the 2 projects with Diversified that are on the Agenda for approval today; 3) American Builders Supply new additional lease under review; and 4) 2 proposals for spec buildings and also master development negotiations.

VP & Chief Financial Officer

Gino Martinez, VP & Chief Financial Officer shared the following information:

- June 2024 Dashboard;
- Cash & Investment Balances;
- Procurement Dashboard: (1) Board Notifications this month: Parking Access Revenue Control System (PARCS) – RFP; Runway 9L Rehabilitation & 27R Demolition – Invitation to Bid; Sterile Corridor Wall Removal – Invitation to Bid. (2) Solicitation Responses Due: Terminal Advertising -RFP. (3) New Solicitations: Terminal Apron Rehabilitation (Construction) – Invitation to Bid; Engineering Professional Services – RFQ; Taxiway Alpha Rehabilitation (Construction) – Invitation to Bid; Passenger Boarding Bridges and Baggage Belt Systems Preventative Maintenance, Repairs, and Inspections – Invitation to Bid; and
- Finance and Administration Updates: July 2024 – Positive Net Cash Flow; FY2024 Budget Amendment – Approved by the City Commission; SAA/City of Sanford Joint Meeting 8/26/24.

In response to a Board inquiry Gino Martinez explained that currently we have \$150,000 in deferred maintenance and the variance is \$162,000 which is very much in line with what we're having to pick up in deferred terminal maintenance. At the same time, we do have some unexpected things that have risen such as chiller maintenance, baggage handling maintenance, and boarding bridge repairs. We're going to try to manage as best as we can. Best case scenario at the end of the year,

there will be a re-balancing amendment where he'll move from the categories to reconcile. Worst case scenario there may be some type of marginal amendment to pick up for increase of Operating Expenses.

Board Director Ioppolo inquired of Brett Renton, the additional dollars that we continue to find that we need to allocate to fix OSI's breaches, he assumed that gets factored back into the lawsuit for claims.

Brett Renton stated yes that is supportive of both the numbers that were sued upon and specifically delineated and he knows accounting is tracking that information for Shutts.

Board Director Smith inquired if staff received a final determination on the status of the chillers.

Jeremy Owens explained that staff is babying them along, he has worked with procurement to send out three to continuing service and we're waiting on final pricing back for replacement of one.

Board Director Smith inquired if the Authority was going to have to replace one.

Jeremy Owens replied yes.

President Martz stated if you'll recall in the upcoming budget we have about \$1.6M for discretionary deferred OSI maintenance, we also talked with FDOT a couple of weeks ago, when we went through the grant opportunities. \$3M was set aside to build a hangar because that's a revenue producing opportunity for us. We have since shifted that which is another foregone opportunity that will factor into the lawsuit. We're going to work with FDOT, they're allowing us to use that \$3M towards deferred maintenance, so we'll have a pot of money that we can draw from starting next year on the deferred maintenance as well as the direct contribution.

Discussion ensued regarding COVID Relief Fund. BIL dollars have not been fully drawn upon but they have been assigned to the taxiway project. But those are being parceled out over a five-year period and staff is trying to match the timing on it with the timing for the taxiway project. The CARES ACT & ARPA money have been allocated, we used some of that to pay down debt. The CARES money was gone first quarter 2024 and ARPA was before that as well.

Miscellaneous – Communications

Lauren Rowe, Communications Director updated the Board regarding: 1) UCF Ladies Knight Event marketing partnership for the next two years; (2) Empowering the Future – EVP/Deputy CEO George Speake showcased aviation career opportunities to New Image Youth Center and the Unity Youth Association providing an airport tour for 250 local youth equipping them with knowledge and

inspiration needed to pursue careers in aviation; (3) City of Sanford District 2 Commissioner Kerry Wiggins school supply giveaway; and (4) Copa America/Euro Cup Recap; (5) Social Media Update.

Miscellaneous

President Martz referenced the Airline Incentive Program Agreement that was provided to the Board in their packets. She explained this will not be unfamiliar to the Board because we've had incentive programs in play in the past, the two Canadian carriers that were here took advantage of this program. In the past, the program it was administered by OSI, this is SAA's proposed program. We talked at the last meeting about how important Air Service Development is to the airport and we need to be doing everything we can to grow that here. What is proposed is an Air Service Development Incentive Program that will be used as a guide for negotiation with airlines. She is not asking for any action on this, she wanted the Board to know what staff intends to post on the website, and make sure there aren't any objections before it is posted. The way this will work is if we do have a carrier that wants to take advantage of the incentive program, the agreement would come back to the Board and then the Board would take formal action. The Board is not obligated to act on any of the agreements. New destinations that are not currently served at the Airport we would receive an incentive that would waive terminal fees, landing fees, and a series of other fees; 100% for the first year and 75% for the second year. This would also include seasonal service, as you will recall some of the Canadian carriers were providing seasonal service. The benefit that we receive from flights coming in extends well beyond the rates and charges that we receive, so even though we're waiving fees we're still getting significant benefit from having new service here. This would apply for new carriers, it would also apply to Allegiant. It would be eligible for it for any new destinations that it might want to bring to the airport, so its for both new and existing carriers. If there aren't objections from the Board on this, we're going to post this and hopefully our air service development consultants will be using it as well and then if we have any takers, we'll bring back the specific details for the specific carrier to the Board for approval.

Board Director Ioppolo inquired so to be eligible for this, the carrier would execute the agreement and be here for some period of time.

President Martz replied "correct", there are also additionally marketing dollars. That is consistent with what the Board approved before. There would be a set of performance standards that would mirror what you would expect from any new service and they would have to meet that and they would commit to a minimum number of flights per week or whatever the metric is we decide to set. She noted the importance of creating an environment that folks want to bring new service to the airport, and again we'll still receive financial benefits even though we're waiving fees because the other revenue that's generated for new service.

Chairman Zembower inquired if President Martz had updated the Board on finalizing the money coming from the County, the meeting with the County Attorney.

President Martz explained that Airports are very limited in what they can do to incentivize service, based on the FAA regulations. Airports can waive fees and provide some funds for marketing. Sometimes that's not enough to move some sort of meaningful legacy carrier, or international carrier. When the County was allocating its ARPA dollars, Chairman Zembower set aside \$1M for the Airport for Air Service Development Incentives. We are at the final stages of negotiating an agreement with the County to lock in that money.

Additionally, President Martz updated the Board regarding her recent trip to Tallahassee to meet with folks from the Governor's office, FDOT and Florida Department of Commerce. It was an entire day of meetings. The Airport has a consultant that we work with from Ballard Partners, that has strong relationships with all of those agencies and was able to get her some meaningful access. She met with two Deputy Chiefs of Staff in the Governor's office. She was able to brief them on what's going on with us and OSI so that nobody was caught off guard. Additionally, we've been talking directly with FDOT about the termination and transition so it was aware of the situation, but should the media pick up the lawsuits we wanted to make sure that nobody up there was not caught off guard.

Interestingly in the Governor's office they were aware, as apparently there was a member of the County Commission (she didn't know who that was that wasn't shared with her) who visited the Governor's office earlier this year expressing concern over the transition. The Governor's office reaction to that was to send some representatives from FDOT to the Airport. The FDOT folks have been down here a couple of times since the transition. FDOT has dipped in and are working with us; we've been able to shift some grant money to pay for the deferred maintenance. She just wanted the Board to be aware. She talked to the Chairman about it he's aware of it, and as you talk to other Commissioners, if they have questions or perhaps you need to educate them. It was an interesting aside that Tallahassee had already heard about this but not from us, she had a very good conversation with them, and they were very supportive of our Airport.

Ms. Martz also had a good conversation with the Department of Commerce. There is some money available there to assist with development, and they are very interested in working with us. We've already had a follow up call with them, they are very anxious to help us provide infrastructure here so she's hoping that before the end of the year we'll have a deal with them to really push a couple of developments that Paul was talking about earlier over the finish line. But all in all, a great trip, we are well thought of in Tallahassee and she thought that was a very good takeaway.

President Martz noted also she and George Speake met with Allegiant about a month ago in Las Vegas. They had a great meeting got some meaningful updates

and positive feedback. A couple of things we're going to work on to help improve service out here, but really overall there seems to be a high level of satisfaction. The representative spent a lot of time with us, and we're very grateful it was good connection. President Martz inquired of Nate Troyer did he or Thayne Klingler want to share anything with the Board.

Nate Troyer, Allegiant addressed the Board, he stated that coincidentally Allegiant's Spring Schedule went on sale today and he wanted to hit some highlights for SFB. Flights have increased for every week during that schedule period. The increases were between 16-47 additional flights a week during that time. The flight numbers for that timeframe would be about 182-258 so between 182-258 flights each week during that schedule with March having 193 flights.

George Speake noted that's an increase of 19-20%.

George Speake referenced the Board packets in which he included an industry update article discusses low cost and ultra-low-cost carriers. It's a long read but well worth it, a good follow-up to the discussions last meeting with the Air Service Development Consultant.

Board Director Smith informed the Board that Sunrail will start service from Deland on August 12th.

Chairman Dane requested Board Director Smith present a Metroplan update to the Board.

Board Director Smith explained that Chairman Zembower updated the Board on the 417 project and everything else is pretty much status quo.

Chairman Zembower added the 434 Sunrail intersection at Ronald Reagan was moved up the list to #1.

Board Director Smith noted the other big thing is discussions of widening SR46 all the way to Interstate 95.

Discussion ensued this may not be great for Geneva but it will be a great selling point for the Airport. The Airport would want the 46 widening project to go all the way to Interstate 95 and Geneva would benefit with improved traffic flow.

Board Director Smith explained that's going to be a few years off, and also, they are elevating 46 because of the flooding we had after the 2 years ago when 46 was closed for a length of time due to the height of the river.

Chairman Dane requested that Board Director Miller update the Board on the DRC Committee that he is the Board Liaison on.

Board Director Miller stated that this month's and last month's meetings were canceled there is nothing to report.

8. COUNSEL'S REPORT

Brett Renton updated the Board regarding: 1) Contract & Terminal Agreement reviews; 2) GOAA; 3) Burrell; 4) OSI dispute; and 5) Insurance Claims.

9. CHAIRMAN'S REPORT

Chairman Dane reminded the Board of the upcoming FAC Florida Airports Council Conference August 11-14. Chairman Dane mentioned the AAAE Board Orientation Training Online Course scheduled for September 19th. The Joint Board Meeting with the City of Sanford will be held August 26th at 4 p.m.

10. DISCUSSION AGENDA

- A. [Pulled from Agenda] Consider approval of Lease No. 2024-125 with American Builders Supply Inc. Parcel B located on Aileron Circle (Parcel A) and south of Wyllly Ave.

President Martz stated this item was pulled from the Agenda and will hopefully be presented at the next Board meeting. She noted that there are a couple of homes with tenants on the subject property. We were going to go ahead & give notice of the pending lease. The tenants are on month-to-month basis right now, staff will give them notice now as we feel the new lease is eminent. Board Director Smith inquired if this was going to be another truss facility or is this going to be something different.

President Martz, noted this is an expansion of their existing operation their truss operation, they have a lease combination lumber yard plus manufacturing.

- B. Consider acceptance of the Letter of Intent with Diversified Reality Acquisitions, LLC for the development of an aviation project.
- C. Consider acceptance of the Letter of Intent with Diversified Reality Acquisitions, LLC for the Development of a mixed-use project.

President Martz informed the Board items B & C are related to one another and she presented them together. They are both letters of intent with a company called Diversified Reality Acquisitions, LLC.

Board Director Ioppolo requested the properties referenced be pulled up in google earth for the Board to see where they are located.

President Martz explained there are two different letters of intent for the same group, Diversified. Staff has been working with them for quite a while. Paul Partyka mentioned earlier that Shani Beach has been the point person on this, and President Martz thanked Shani for all of her efforts. The aviation piece was formerly part of what Blue Skies was considering. Diversified wants to do a three-phase aviation project there and has experience in these aviation types of construction. It is a combination of different types of hangars, the first phase which is closest to the runway will have box hangars and t-hangars. They anticipate phase II will be the same. The Board was provided a layout for the first two phases, phase III is up in the air depending on how the first two phases go. This would be a longer-term lease, 50-year lease. The letters of intent are through the end of August to give staff an opportunity to negotiate a lease, the group is hot to go. President Martz believes staff will have a final lease by September/October. All the terms have been agreed upon with the exception of the phasing of the rent and when it will commence because these are both phased projects. The aviation piece has three pieces and will involve a variety of different types of hangars which is great because we have waiting lists.

Discussion ensued will this project in any way effect the stormwater. The project goes around the stormwater pond and will not affect it.

Discussion ensued will this project compete with SouthEast Ramp. The project will be competitive with SER but there's more demand then either one of the facilities could fully meet.

President Martz referenced Discussion Agenda item C - this property is about 23 acres. This is a proposal for a mixed-use project, the first phase will be a hotel. The Diversified Group, Carey Goldberg is the principle, he has experience doing hotels, and airparks. Mr. Goldberg is working with both Marriott & Hilton right now. There is another pad designated for a second hotel at a later date. The rest of the project is proposed to be commercial. Mr. Goldberg has a concept where he wants to do somewhat of a family entertainment complex with things like a Mario Andretti racetrack game facility and arcades, which she thought is a great fit with a sports complex, and then retail, and food service along the front of it.

Chairman Zembower updated the Board regarding the proposed County indoor sports complex and the Tourism Improvement District.

Chairman Dane inquired if the indoor sports complex will connect in any way to Boombah sports complex.

Chairman Zembower replied the County has not discussed that yet.

Motion by Board Director Smith, seconded by Board Director Gregg, to accept Discussion Agenda items B & C as presented. Vote was taken, none opposed. Motion passed unanimously.

D. Consider approval of the Concession Agreement for Flippit Passengers' Prohibited Items Mail Back Program.

President Martz stated this item is another "thanks to Shani" project. This is a concession agreement for a service that we think is going to be really helpful to our passengers. Every day we have people trying to bring items through the security checkpoint that are prohibited, everything from pocketknives to snow globes. This program will allow people if they have something they have to surrender to mail it back to themselves. There will be box pre-security and another box post-security. This has all been coordinated with TSA. There is a flat fee of \$29 and the Airport gets a 20% concession fee. We don't know that it's going to be a large revenue for us, but it's a great service for the passengers.

Motion by Board Director Smith, seconded by Board Director Crosby, to approve the Concession Agreement between the Sanford Airport Authority and Flippit; and authorize the President and CEO to execute the Agreement. Vote was taken, none opposed. Motion passed unanimously.

E. Consideration, Approval and Contract Award of Topped Rank Contractor for parking Access Revenue Control System (PARCS) Request for Proposal #2024-011-RFP-CB.

President Martz noted that Rick Shea, VP of Operations & COO is going to present this item.

Rick Shea, VP of Operations & COO presented the background on this item. On October 1, 2019 Orlando Sanford International Inc. entered into a five-year agreement with Park Jockey Miami LLC for Parking Equipment and Services for operation of the parking facilities and back-office support under the operational responsibility of OSI at the Orlando Sanford International Airport.

On September 18, 2023, the Sanford Airport Authority Board of Directors terminated the Agreement for the *Operation and Management of the Orlando Sanford International Terminals and Parking Structure* by Orlando Sanford Inc., effective February 28, 2024. In preparation for this transition, Authority staff diligently developed and implemented a comprehensive plan to ensure a smooth transfer of operational responsibilities.

On February 29, 2024, the Sanford Airport Authority (SAA) assumed this agreement for the remainder of the term which expires on September 30,

2024. To ensure the Authority is receiving the best products, services, for the price, a Request for Proposal was issued and posted for public solicitation on May 6, 2024, with responses due on June 6, 2024. A total of four (4) electronic responses were received, and one (1) of which was deemed non-responsive.

An Evaluation Committee was formed to review the responses with five (5) voting members representing the executive team and management and two non-voting members as technical advisors. In Phase 1, there were (4) different evaluation criteria with 100 points possible. All firms in Phase 1 were deemed responsive and qualified to move into Phase II. The Committee continued with Phase II consisting of six (6) evaluation criteria with 120 points possible that included interviews/presentations as well as Best and Final Offer (BAFO) price sheet for each firm.

The Committee conducted the evaluation and individual scoring of Phase II with the following results:

- SKIDATA – 101 Points
- DESIGNA – 97 Points
- IMPERIAL PARKING – 89 Points

Based on the results of the Technical Evaluation Committee's review, SKIDATA is widely recognized in the parking industry for its reliability and innovative solutions. In addition, SKIDATA has service technicians and parts warehouses in Orlando and Tampa allowing repairs to be completed in less than half the time of the other firms. SKIDATA has the best execution time of 109 days compared to the other two firms which are one to three months longer. This shorter timeline allows SAA to start immediate savings of the current 8% financial fee we are currently paying the existing provider. For the month of June 2024 this fee equaled over \$70,000.00. The new system is anticipated to be in service prior to the 2024 Christmas holiday season which allows for a greater realized cost savings. SKIDATA has also committed to holding its submitted equipment and installation prices for 2 years for the FY25 construction of a new remote parking lot.

The cost for the new SKIDATA Park Access Revenue Control System (excluding the Remote Lot) is \$808,840.00 (this includes the physical equipment, Software license, and maintenance for one year). The yearly flat fee for Software recurring license and maintenance for years 2 through 5 will be \$68,755.00. All merchant service fees related to credit card processing will be directly incurred by SAA. The cost of the PARCS infrastructure and the ongoing annual cost has been accounted for in the Authority's FY 2025 Capital & Operating Expense budgets, respectively.

The cost for the equipment and installation of the FY25 new remote parking lot is \$70,334.00 for a total installation and implementation cost of \$879,174.00.

Year 1 Total Cost: \$879,174.00

Years 2-5 Total Cost: \$275, 202.00 (\$68,755.00 x 4)

Motion by Board Director Gregg, seconded by Board Director Crosby, to accept the Evaluation Committee's ranking to award the Parking Access Revenue Control System (PCARC) contract to SKIDATA; and authorize the President/CEO to execute agreement #SA-2024-059 with SKIDATA for a term of five (5) years to begin on August 7, 2024, and ending on August 6, 2029. Vote was taken, none opposed. Motion passed unanimously.

- F. Approval and authorization of FAA BIL-ATP Grant #3-12- 0069-094-2024 and Award of Bid #2024-016-ITB to Gomez Construction Company for the Sterile Corridor Project.

President Martz noted that staff has discussed the Sterile Corridor with the Board over the last couple of months. The project is to remove the sterile corridor which will increase capacity and create passenger circulation in the terminal. The Airport received a \$1M ATP Grant for this project. The Board is asked to approve and accept the grant today and also authorize staff to go ahead and move forward with the contract for the construction with Gomez Construction Company, the bid information is in the Boards packet.

Motion by Board Director Miller, seconded by Board Director Smith, to approve and authorize the President/CEO to execute FAA BIL ATP #3-12-0069-094-2024 for the Sterile West Corridor Project; and accept the bid results and CPH Inc., letter of recommendation to award, approve and authorize the President/CEO to execute the contract with Gomez Construction Company in the amount of \$974,143. Vote was taken, none opposed. Motion passed unanimously.

- G. Approval and authorization of FAA AIP #3-12-0069-092- 2024 for the Wildlife Mitigation Project Phase 1.

George Speake, EVP/Deputy CEO explained 10-12 years ago the Airport received a grant to place propane-based wildlife cannons on the airfield. The cannons don't fire anything out, its just a puff of air and some noise. There are also some distress cry generators on the cannons. We've had them for more their double life expectancy, they've been maintained very well. We have a grant opportunity to replace those. They are a good tool; it pushes birds off the airport sometimes back & forth down the runway. They are mixed with all of our other tools for wildlife harassment. This is a grant to replace these.

Discussion ensued regarding using a dog for wildlife mitigation. The real problem with dogs in Florida is they can only work 10- 15 minutes before they have to rest for a while because of the heat.

Motion by Board Director Smith, seconded by Board Director Bentley, to approve and authorize the President/CEO to execute FAA AIP #3-12-0069-092-2024, for the Wildlife Project Phase 1. Vote was taken, none opposed. Motion passed unanimously.

11. OTHER BUSINESS

Board Director Crosby updated the Board regarding Aerojet.

12. NEXT MEETINGS JOINT BOARD MEETING (AUGUST 26, 2024) AND
REGULAR MEETING (SEPTEMBER 3, 2024)

13. ADJOURNMENT

There being no further business, the meeting was adjourned at 9:30 a.m.

Respectfully submitted,


Nicole Martz, Esq., AICP
President & CEO
/lh