**ACIP: Exhibit A**

*SFB: Air Carrier Incentive Program (ACIP)*

*U.S. / Canadian / Other International Carriers*

**ACIP exhibit.**

This Exhibit A is subject to the terms and conditions of the 2024 Air Carrier Incentive Program. Exhibit A is intended to provide more detailed information stated in the ACIP and may be amended from time to time. In the event of conflict between the ACIP and Exhibit A, the ACIP will prevail. An incentive agreement, approved by the Authority’s Board, will be necessary to document any incentives provided to an air carrier before an ACIP may become official.

**Operational incentives.**

Airport sponsored operational incentives include certain fee reductions or waivers. SFB will offer the following operational incentives to commercial airlines who provide qualified, regularly scheduled service for a new service destination:

|  |  |  |
| --- | --- | --- |
| **Airport/Facility Fee Type** | **Incentive: Year 1** | **Incentive: Year 2** |
| Terminal Use Fee (per turn) | 100% waived | 75% waived |
| Landing Fees | 100% waived | 75% waived |
| FIS Fee (per arriving int’l pax) | 100% waived | 50% waived |
| DCS Common Use Fee (per departing pax) | 100% waived | 50% waived |
| Public Safety Fee (per departing int’l pax) | 100% waived | 50% waived |

**Marketing incentives.**

Marketing incentives for new service may be paid directly by SFB to the marketing provider or be reimbursed to the air carrier only after the air carrier has paid the marketing provider and presented SFB with an invoice and sufficient supporting documentation. Such marketing incentives for new service destinations may be provided in an amount up to $200,000 per air carrier, with a limit of $50,000 for each new service destination during a Promotional Period. Up to four (4) new service destinations per air carrier may receive marketing incentives during any, one (1) fiscal year. Additional terms and conditions will be provided in an incentive agreement and must be adhered to by the air carrier.