

**MINUTES OF THE REGULAR MEETING OF THE
SANFORD AIRPORT AUTHORITY
JANUARY 7, 2025
8:30 A.M.**

PRESENT: Clyde H. Robertson, Jr., Chairman
Kenneth Bentley, Vice Chairman
Chick Gregg, Sr., Secretary/Treasurer
Benny Crosby
Jennifer T. Dane (appeared telephonically)
Frank Ioppolo, Jr.
William R. Miller
Stephen P. Smith
Brett Renton, Airport General Counsel
Comm. Jay Zembower, County Liaison

ABSENT: Richard Sweat
Mayor Art Woodruff, City Liaison

STAFF PRESENT: Nicole Martz, President & CEO
George Speake, EVP & Deputy CEO
Shani Beach, Director of Properties & Exec. Initiatives Admin.
Chris Breese, Procurement Analyst
Judy Desrosiers, Property Manager
Matthew Dolin, Expense Mgmt. Accountant
Erroet Figueroa, Ramp Manager
Steve Fussell, VP & Chief Strategy Officer
Tommy Gentry, Director IT
Renato Gonzales, Asst. Director Airline Services
Lori Hunt, Executive Assistant
Katee Mathis, Interim CFO
Chris Metro, Interim Finance Operations Manager
Bryon Morgan, SMS Director
Jeremy Owens, VP & Chief Development Officer
Lauren Rowe, Communications Director
Roberta Stanton, Director of Procurement
Jennifer Taylor, VP & Chief Commercial Officer
Raul Veizaga, Marketing Manager
Shawn Ziegler, SAAPD Captain

OTHERS PRESENT: Oscar Anderson, The Southern Group
Jack Bojinov, OEP
Tom Hanley, Million Air
Laura Marriott, A2 Group, Inc.
Allison McCuddy, FDOT

Paul Partyka, NAI Realvest
Doug Saunders, C&S Engineers
Craig Sucich, RS&H
Nate Troyer, Allegiant
Robert Utsey, ZHA

1. CALL TO ORDER, PLEDGE OF ALLEGIANCE
2. ADVERTISEMENT OF MONTHLY MEETING

Copies attached.

3. APPROVAL OF MINUTES OF THE REGULAR MEETING HELD ON (DECEMBER 3, 2024)

Motion by Board Director Smith, seconded by Board Director Bentley, to approve the minutes of the Regular Meeting held on December 3, 2024. Vote was taken, none opposed. Motion passed unanimously.

4. LIAISON REPORTS

- A. City of Sanford

Mayor Woodruff was not in attendance.

- B. Seminole County

Chairman Zembower reported: 1) SR427 Connector roadway to SFB PD&E Progress meeting was held January 7th the consultant has been made aware of TID and potential increased use of the connector roadway. Consultant and CFX have been made aware of potential freight and commercial use as well; 2) E. Lake Mary Boulevard/Sanford Avenue Improvements Study: staff is reviewing recommendations to enhance traffic flow at the intersection of East Lake Mary Boulevard (CR 427) and South Sanford Avenue. The project aims to alleviate congestion, particularly for traffic exiting the 417 off-ramps; 3) Current projects in and around the Airport: Concrete recycling (a special exception) located on the west side of Cameron Avenue, north of Moores Station Road; proposed re-zone from PD to PD and site plan for a commercial retail, townhome; and apartment development on 32.61 acres located on the southwest corner of E SR46 and Richmond Avenue; commercial site plan for a commercial office on 0.85 acres in the C-2 Zoning District located on the west side of Sanford Ave, north of E 27th Street and they will be looking in to annexing into the City of Sanford; 4) as of last month TID passed by hoteliers and hopefully on the February BCC Agenda that item will be finalized and the Commission can move forward with the \$65M indoor sports complex; 5) One Cent sales tax renewed during the election, the County is underway in

identifying projects that will be done by that in addition to projects identified under the referendum. This will be a huge economic boost for the County and the wisdom of the citizens at 72.9% people approved this is the highest in the state; 6) Continuing to work with the Airport, anything the County can do there is an open door to have those discussions to continue to help and push forward anything that is needed at the Airport.

Chairman Zembower offered kudos to President Martz. He was with her last night in Volusia County working with Representative Corey Mills. She is advocating and pushing all she can many hours being involved. President Martz thanked Chairman Zembower for everything he is doing.

Chairman Robertson thanked Chairman Zembower and noted he is a very strong advocate for the Airport.

5. COMMENTS FROM THE PUBLIC

None.

6. CONSENT AGENDA

- A. 2025 Billing Rates Increase and Second Amendment to Agreement.
- B. Consider approval of Addendum B to Lease 2022-048 for Katco Distributors, building #515-1 located at 2848 S. Mellonville Ave. Sanford, FL 32773.
- C. Consideration and Approval of Assignment Agreement to Contract #SA-2023-016, for Professional Audit Services to Forvis Mazars, LLP from MSL, P.A.
- D. Contract Award of Top Ranked Firms for Request for Proposal #2025-004-RFP Lobbying Services for State Legislation and Government Affairs to Ballard Partners and The Southern Group.

Motion by Board Director Smith, seconded by Board Director Gregg, to approve Consent Agenda items A-D. Vote was taken, none opposed. Motion passed unanimously.

7. PRESIDENT'S REPORT

President Martz referenced her PowerPoint presentation, incorporated herein, and requested Jeremy Owens, VP & Chief Development Officer present updates on the following topics:

- Stormwater Master Plan Update: Wrapping up reports and preparing for submittal to WMD;
- Runway 9L Rehabilitation: Field work starts today;
- Taxiway A Rehabilitation: See Discussion Agenda;
- Remote Parking Lot: Bids due January 21st; and
- Stormwater Pond Improvements: 60% plans expected this week.

Terminal Projects:

- SSP Renovations – Sanford Tap – Opened ; Brew Landing – Opened; Nature's Table – Opened; Brew Garden – Opened;
- FIS Renovations – Limited Demo complete. Wall construction begins next week;
- Secure Corridor Removal (Terminal West) – Work began 11/4. Phase I 90% complete;
- Terminal Ramp Improvements – Work starts this month; and
- Generator Replacement (Admin/PBB) – Shop drawing and schedules.

Board Director Smith requested a status update on the chillers.

Jeremy Owens replied that the one chiller delivery is scheduled for March will be a direct replacement for chiller #2. The temporary chiller would be here until the new chiller comes in.

Board Director Smith inquired if this was all due to lack of maintenance.

Jeremy Owens replied it's useful life has ended due to a lack of maintenance.

President Martz reminded the Board there is a refresh scheduled on the retail concessions which will be starting after the completion of the food & beverage concessions refresh. A timeline will be provided when that begins. Staff preferred staggering these projects to minimize interruption in the Terminal.

Development

Paul Partyka, NAI Realvest recognized Jack Bojinov of OEP. Mr. Partyka updated the Board regarding Development & Real Estate Activity under due diligence 157 acres of property under LOI including: 1) Foundry; 2) Hangars near South East Ramp; 3) Inlight spec buildings; 4) Siemens & UCF on internal proposals that he felt are very beneficial for the Airport and for the potential tenants.

Robert Utsey, ZHA updated the Board regarding 1) Presentation at FTZ Workshop with Shani Beach & Kristina Gilmore; 2) NBAA Conference in Las Vegas with a booth; and 3) NBAA Conference at Orlando Executive Airport with a booth.

President Martz informed the Board that the entirety of the Airport is not in the FTZ which she found interesting and staff is working on having the entire campus as a designated FTZ.

Board Director Ioppolo requested a presentation to the Board on (FTZ) Foreign Trade Zones.

Interim Chief Financial Officer

Katee Mathis, Interim Chief Financial Officer, shared the following information:

- November 2024 Dashboard; 208,000 passengers compared to 230,000 FY23 is 10% lower this was a function of multiple hurricanes that effected primarily some key Allegiant hubs and areas that they service and lack of international flights;
- Cash & Investment Balances;
- Procurement Dashboard: Board Notifications: Economic Development Consulting Services, RFQ, Mid-January; Solicitation Responses Due: Airport Remote Parking Construction Re-Bid, Invitation to Bid, January 21, 2025; New Solicitations: Digital Signage, Request for Information, Late January.
- Finance and Administration Updates: December 2024 - Expected Reduced Net Cash Flow due to Continued ARPA Concessions Credits to Concessionaires, Final Mx Facility Invoices; SAA Closed on Line of Credit with Truist in December - \$13MM Financing; PFC App #6 Projects Expected to Commence in January '25.

President Martz explained that we never like to see red on our balance sheets, but she just wanted to make sure everyone understood that a majority of the red is related to the ARPA Concession Rebates. That is money the Airport already received, it's not as if we weren't compensated for that, it just came in a different year. So now we're feeling the hit of it, but its not that we're necessarily underperforming although we've had some impacts with weather issues that have effected passenger levels.

Katee Mathis noted due to the ARPA revenues taken out above the line we are showing a negative 48% if they were not taken out above the line we would be just under -6% variance, and we're still recovering from the storms.

George Speake added that we're expecting a strong spring & summer.

President Martz reiterated it's a positive picture she just wanted to make sure everybody understands that we're not stressed about it. We think based on what's coming down the pike we feel comfortable where we're headed this year.

Board Director Ioppolo inquired of President Martz how she felt about being almost a year from the transition and knowing there are a lot of unknowns and things that came with that how she felt looking back as to where we are now.

President Martz replied she feels 100% comfortable with how we handled the transition and our ability to put the Airport in a better position than it was operationally. The deferred maintenance weighs on her mind every day. Everyone needs to understand that is something we're going to be dealing with for the next several years. We're trying to work through it from a legal standpoint, but it's a factor that's going to affect our budget every year.

Board Director Ioppolo stated that's what he's getting to.

President Martz explained that it's going to be an ongoing issue for the foreseeable future but from the standpoint of whether or not the termination was the correct move for the airport she felt 100% for the service levels in the airport as well as the long term health of the facilities, the team, the traveling public and everybody else. She feels completely comfortable with the Board's decision and we have been able to execute that in a way that exceeds our expectations.

Board Director Ioppolo referenced the deferred maintenance obligations and inquired of President Martz did she feel like we have the tools in the toolbox to allow us to address that, obviously it's not one chunk and it's going to be a rolling deferral. But are there other things we need to be looking at in terms of revenue enhancers and things that will help us deal with the deferred maintenance.

President Martz replied we look at that and talk everyday about how we can generate more revenue. She thinks the Board is going to see the advertising program start to come on much stronger revenue generator than it has been in the past. Once Lamar gets up and running she noted you're going to see some more positive things there. She knows the Board keeps hearing that we have stuff in the works for real estate we really do and she felt you'll see this year those things are going to come to fruition. There will be a lag in revenue from them because there is a construction period wherein you're not getting any revenue. But long term she thought the real estate program is really going to be a significant factor in the economic health of the airport.

Katee Mathis explained by the end of February we'll have the new PARCS system in place which will be saving us roughly \$100,000 per month since we're all doing that all the revenue management in-house.

George Speake noted and potentially making more money too because we think there has been leakage in parking revenue.

Katee Mathis thought that we'll have better reporting and be surprised with what we'll see.

Miscellaneous – Communications

Lauren Rowe, Communications Director, updated the Board regarding: 1) Participation in the Sanford Christmas Parade which included the SFBee, FD & PD departments; 2) Christmas in the terminal activities: Steve Fussell on trumpet, Santa Claus with the SFBee and Bee Keeper, and on Christmas Eve stuffed bees came out on the baggage claim for children on the flight.

Miscellaneous

George Speake updated the Board regarding Aviation Day. He explained that Aviation Day is Saturday January 25th from 9 a.m. – 2 p.m. and the Board Directors were invited to attend. This year, speakers include representatives of Blue Origin the heavy launch rocket program and the NASA Deep Space program. The Air Force came out huge this year. The primary recruiting level office has been part of this every year, but this year they upped their game, bringing several of their units which will include: 2-C130's, C-17, KC-46, KC-135 in addition to some smaller planes. The Navy P-8 and support staff will also be here. Eric Burris, meteorologist WESH 2 is the MC and he's also a Seminole County Public School graduate and just bought his first plane.

Chairman Robertson encouraged the Board Directors to come out to Aviation Day, he felt this is the strongest day to show off our airport.

President Martz informed the Board of a gifted framed photo the Airport received from Nick Mergo whose father was stationed at NAS Sanford. The family moved here in 1962; his father was a navigator with the Vigilante fleet which was photographed on the USS Ranger passing under the Golden Gate Bridge on their way to Vietnam. President Martz noted that the Airport is very grateful for this gift and stated the photo would be put in a place of honor at the Airport.

President Martz welcomed Nate Troyer, Allegiant Airport Affairs Manager.

8. COUNSEL'S REPORT

Brett Renton noted he sent updates to the Board Directors regarding OSI/TBI litigation and he requested a shade session pursuant Florida Statute §286.011 (8) regarding litigation with OSI/TBI if necessary and appropriate in February or March. Mr. Renton updated the Board regarding GOAA.

9. CHAIRMAN'S REPORT

Chairman Robertson stated he had nothing to report.

10. DISCUSSION AGENDA

A. Consider Approval of Task Order No. 16B with C&S Engineers, Inc.

President Martz stated this item is a task order with C&S Engineers, Inc. regarding the terminal ramp project. This is a PFC project. C&S Engineers prepared the drawings and technical specs; the task order is for them to perform construction phased services.

Motion by Board Director Smith, seconded by Board Director Gregg, to approve and authorize the President to execute Task Order No. 16 with C&S Engineers, Inc., for the Construction Phase Services for the Terminal Apron Project. Vote was taken, none opposed. Motion passed unanimously.

B. Consider adoption of Resolution 2025-01 amending Resolution No. 2021-06 and restating the Sanford Airport Authority Rules and Regulations.

President Martz explained this is request to consider adoption of Resolution No. 2025-01, amending Resolution No. 2021-06 and restating the Sanford Airport Authority Rules. In 2021 the Board adopted Resolution No. 2021-06 which memorialized operating Rules for the Board. In that Resolution there is a requirement that those rules be reviewed every three years. She and Brett Renton have spoken with several of the Board Directors individually and based on that feedback operational issues observed by staff deals with some proposed revisions were prepared to the original resolution regarding rules and procedures. The revisions have been circulated and the Board was given the opportunity to review the revisions. In summary, the changes are: removed references to OSI, clarified Agenda requirements, clarified reporting structure and provided some flexibility in the management of personnel so that every rule change doesn't have to come back to the Board.

Board Director Ioppolo stated as he recalled some additional controls were added at a time we had some different staffing and this is to him a normal part of the evolution of we've looked at where we are today what was appropriate then and this is much more in his opinion traditional for a Board. We had a unique set of circumstances in 2021 when we addressed with the prior resolution and he thinks this is well done.

Motion by Board Director Ioppolo, seconded by Board Director Smith to approve Resolution No. 2025-01 amending Resolution No. 2021-06 and restating the Sanford Airport Authority Rules and Regulations. Vote was taken, none opposed. Motion passed unanimously.

C. Consider and approve contract #SA-2025-009-PB-CB with Janitorial Depot of America, Inc. utilizing the Melbourne Airport Authority's Invitation to Bid ITB #2024-0328 for Janitorial Supplies.

Chris Breese, Procurement Analyst explained when SAA took over Terminal Management from OSI/TBI we took over the three vendors that they were currently

using for the janitorial supplies. We took in deliveries on a weekly basis spending approximately \$217,000 a year on terminal cleaning. With this piggyback request we will save approximately 16% annually reducing our deliveries to monthly instead of weekly, which equals \$35,000 in annual savings on the surplus side.

Board Director Ioppolo inquired if this is both the cleaning supplies and the services.

President Martz replied it's just the supplies; the services are supplied in-house.

Board Director Ioppolo inquired if we were providing the in-house services prior to this.

President Martz replied OSI was providing the services and when we took over the management of the terminal we took on the OSI team.

Motion by Board Director Gregg, seconded by Board Director Crosby, to approve staff's recommendation to utilize Melbourne Airport Authority Invitation to Bid (ITB) #2024-0328 for janitorial supplies; and Authorize the President to execute the appropriate contract. Vote was taken, none opposed. Motion passed unanimously.

- D. Award of 2024-21-ITB – Taxiway Alpha Rehabilitation – Project award and authorization for the President to execute the contract between the Sanford Airport Authority and Halifax Paving, Inc. for Taxiway Alpha Rehabilitation.

Jennifer Taylor distributed a new Agenda Memo D as there was a typographical error in the original Agenda Memo.

Chairman Robertson inquired if runway 18 was being used.

George Speake replied we're surveying 9-L today. Today was supposed to be a no fly day for Allegiant but they had a couple of re-scheduled flights due to the weather and they are using 18-36. Starting tomorrow and pretty much every night moving forward for the foreseeable future, 18-36 will be used for recoveries at night. We've had some community meetings with Midway residents, to make sure that they are aware and know what's going on. Mr. Bentley was at the community meeting when we presented. George said he touched base again yesterday with Emory Green of the Midway Coalition to make sure he was aware that was coming. The contractor has come up with a schedule that originally the engineer thought maybe a year and half to get completed but the contractor thinks he can get done by October, we're very excited about that, and hope that comes to fruition and will be less of an impact on that community.

Jeremy Owens updated the Board, explaining that this is a three phase item 1) the award of the construction contract with Halifax Paving, 2) approve and authorize the President to execute FAA AIP Grant #3-12-0069-095-2025 once received, and 3) authorize the President to execute the task order with C&S upon execution of the

grant. The project was put out to bid, we had three responses. The lowest bidder was Halifax Paving at \$6.6M which was below the engineers estimate. This is being funded through the BIL Fund that we have and are receiving. We are waiting for the final grant, which should be any time. Staff recommendation is to award subject to receiving the grant for the construction to Halifax Paving, Inc., as well as the engineers post design services task order #15 for C&S, and the President execute FAA grant #3-12-0069-095-2025 once we receive it.

George Speake noted that in addition to the BIL Grant, FDOT and our local funds are in this as well.

President Martz explained we deviated a little bit from the process here normally the Board gets a copy of the grant, as we have not received the grant yet we don't want to lose the pricing so we're asking the Board to go ahead and authorize her to sign the grant when it comes in.

Brett Renton clarified the ask is permission upon receipt of the grant from the FAA, then authorize motions 1-3.

Motion by Board Director Ioppolo, seconded by Board Director Bentley, to 1) approve and authorize the President to execute FAA AIP #3-12-0069-095-2025 for the Rehabilitation of Taxiway Alpha once received; 2) accept the bid results and engineer's letter of recommendation to award, approve and authorize the President to execute the contract with Halifax Paving, Inc., in the amount of \$6,589,268 upon execution of FAA Grant; and 3) approve the authorize the President to execute C&S task order #15 upon execution of the FAA Grant. Vote was taken, none opposed. Motion passed unanimously.

E. Consider acceptance of a Letter of Intent to lease 36 acres for PPK Aviation, LLC

President Martz explained this is a proposed Letter of Intent. As you'll recall a few months ago we accepted a LOI for about 60 acres on the north side of 9-L, this LOI is associated with that potential project. The developer is looking to do a "quick start" with a potential client. The client would like to remain confidential for the time being as much as possible. The request is intended to address an immediate need for a hangar in order to accomplish some work in the next couple of years. The only "pad-ready" area we have at the Airport is on the Romeo Ramp area. This proposal is to take 9,000 square feet of that ramp, as referenced in the agenda packets. It's a corner of the ramp, maintaining the operability of the rest of the ramp. They would construct a hangar but there is a twist here, this ramp was constructed using FAA Grant funds. We've spoken with the FAA they are comfortable with the proposal to use a portion of the ramp; however it would require a payback, a pro-rata payback for the cost of the ramp that is being taken out of public use. We've discussed that with the developer, it would be a function of any lease that we would do, whatever we would have to repay would be recaptured in the terms of the lease. We're not

sure what that payment might look like so we haven't really talked to the developer about what their re-payment to us would look like. She just wanted the Board to know that there is an out of pocket, but it's a reimbursed out of pocket for us. We think this is a great opportunity; however, there is need for a quick turnaround on this. At the end of the month there's a meeting with the potential client and she thought we'd have a pretty good idea then, as to whether or not this is a go. The developer has thrown a lot of money at this already, so she thought this is a real strong opportunity for us and the recommendation is the Board move forward with this letter of intent and of course the lease would come back to the Board for final approval.

Board Director Smith inquired the location of the hangar.

President Martz referenced the Agenda memo and where the two planes are on the ramp that's where the hangar would be located.

George Speake explained the hangar is not anything we have on the field now. This hangar is ribbed steel type construction and fabric.

Motion by Board Director Miller, seconded by Board Director Smith, to 1) accept the Non-Binding Letter of Intent from PPK Aviation, LLC (the LOI) ; and 2) Authorize the President/CEO to execute the LOI. Vote was taken, none opposed. Motion passed unanimously.

F. Consideration, Approval and Contract Award of the three (3) Topped Rank Contractors for Construction Services Projects Under \$1M, Request for Qualification #2025-001-RFP-CB.

Jennifer Taylor stated this item is Consideration, Approval and Contract Award of the three (3) top ranked contractors for construction services. In an effort to expedite projects including deferred maintenance items, staff has directed that we execute contracts for on call general contractors. We put this out to bid and received 10 contractors responses, the team narrowed it down to 4. Presentations were done, they short-listed the presentations, and out of the 4 they picked 3 and they are recommending 3 be awarded today: A2 Group, Inc., Johnson-Laux Construction, and Mark Construction for projects up to \$1M.

President Martz explained because some of the projects do have some design elements to it they frequently get caught up in the CCNA process which is a very long involved process. So having somebody on contract like we do with the engineers will allow us to expedite some of the construction work that needs to be done.

Board Director Smith asked would these three contractors be bidding within themselves for each contract.

Jeremy Owens replied the intent is that staff will look at the contractors selected and try to split the work out and also look at the contractors strengths in certain areas. We have three really good contractors that came through this group (all that bid looked good but these three were the best qualified firms) with a lot of aviation experience between the three of them, we're trying to keep it all consistent as we went through.

President Martz noted they will operate just like our other continuing services contractors.

Jeremy Owens explained we have a project we'll sit down and scope out the project. Staff will have a budgetary number in mind, we choose one of these three contractors, and once we agree to scope they'll come up with a budgetary number. This will be more open book. At that point we'll see their bids that come in with their subs, to make sure we're getting fair bidding process. We'll work with the engineers & consultants we have on staff and then we can also have one of them do more cost estimating type situations that can help with our budget.

President Martz noted time is money for us and so being able to move forward is important. We're running into some problems with grant money expiring and not being able to move quickly enough. Anything over \$250,000 the task order will come back to the Board and this meets procurement requirements.

Board Director Miller noted with the discussion that came out of this today is it possible that there should be some kind of a written document outlining procedures. Because say we have six opportunities in a given year. Your selection of the specific contractor is what. Perhaps there would be a bullet outline of some of the criteria to assist them in doing it to eliminate one of the contractors or two as they move down the line while it's being done.

President Martz felt we can do it in general terms and like she said just like our engineering consultants. It will depend on the nature of the work, and there firm's availability. There may be a contractor that worked the project before so we can certainly lay out the factors that we would consider in which the firm is selected. The team feels comfortable with all three of these teams.

Board Director Smith stated he's familiar with Mark Construction they've been around for a long time at the Airport. He said he wasn't that familiar with the other two and inquired what they've done.

Jeremy Owens replied none of the other two have done work at the Airport, they have both done work at MCO, one of them has done a lot of work at Tampa and A2 has done a lot of work down south, Miami & Fort Lauderdale.

Board Director Smith asked if their offices are here locally.

Jeremy Owens noted Johnson Laux has an office in Winter Garden & A2 has one in Orlando and Mark Construction in Sanford.

Motion by Board Director Smith, seconded by Board Director Miller, to 1) accept the Technical Evaluation committee results and award the Construction Services Projects Under \$1M to A2 Group, Inc., Johnson-Laux Construction, and Mark Construction; and 2) Authorize the President/CEO to execute the contracts with A2 Group, Inc., Johnson-Laux Construction, and Mark Construction. Vote was taken, none opposed. Motion passed unanimously.

11. OTHER BUSINESS

Board Director Crosby informed the Board there is a new start up airline in the Dominican Republic named SKYhigh with all new Embraer aircraft. He had the opportunity to fly on the airline and he was impressed not only with the professionalism of the crew but also the cleanliness of the aircraft and timely operation. He wasn't sure if it was worth reaching out, they already have service to Miami. He assumed they are going to be branching out to other airports and there might be an opportunity for Sanford.

Chairman Robertson thanked Board Director Crosby for the update.

President Martz stated she appreciated the information and informed the Board that Arajet received its approval from Open Skies agreement just in the last couple of weeks. We have had multiple conversations with them, we met with them and have another meeting scheduled with them next month. We're excited that they are actually now allowed to enter into the US. They have alerted us that their priorities are Miami & New York but eventually would like to continue discussions with us. While we know we aren't their immediate priority we will continue to reach out to them on a regular basis so as they get established in the United States we'll have an opportunity to work with them.

Discussion ensued regarding the Boeing situation getting any better as far as the availability of planes now that they're back to work. George Speake explained we have 4 planes and he thought the fifth is due this month.

Nate Troyer noted it's due the end of next month, and then basically one a month for the remainder of the year after that.

George stated Allegiant took delivery of their last leased airbus out of that 12 aircraft contract as well, so there's airbuses coming online for them as well.

Chairman Robertson inquired what is the circumstance around flying Allegiant to Puerto Rico.

Nate Troyer replied that is definitely something he can take back to our planning team and talk with them about, he didn't have anything to report on that today.

Chairman Robertson reminded the Board about attending Aviation Day January 25th from 9 a.m. – 2 p.m.

12. NEXT MEETING REGULAR MEETING (FEBRUARY 4, 2025)

13. ADJOURNMENT

There being no further business, the meeting was adjourned at 9:39 a.m.

Respectfully submitted,



Nicole Martz, Esq., AICP
President & CEO
/lh