

**SANFORD AIRPORT AUTHORITY  
NOTICE TO BIDDERS/INVITATION FOR BIDS**

The Sanford Airport Authority, hereinafter called "Owner," hereby requests sealed bids for the **“AIRCRAFT RESCUE & FIREFIGHTING (ARFF) 1,500 GALLON VEHICLE” (Project)**, at **ORLANDO SANFORD INTERNATIONAL AIRPORT**.

Acceptance of the bid for the project will be contingent on successful receipt of a Federal Aviation Administration Airport Improvement Program grant for the project. Failure to secure a grant will be grounds to reject all bids.

The scope of work for the project is the manufacture and providing of a Class 4, 1,500-gallon ARFF vehicle per attached specification in accordance with Federal Aviation Administration guidelines for such acquisition. The scope of work is intended to provide a new, fully operational, vehicle to provide ARFF support at the Airport. Equipment and performance capability will meet, or exceed, requirements for an ARFF vehicle contained in:

- Federal Aviation Administration Advisory Circular #150/5220-10E, Guide Specifications for Aircraft Rescue and Fire Fighting (ARFF) Vehicles.

**Specific performance requirements for this scope of work are:**

- Outlined in the attached Procurement Specification

**Bids submittal to include:**

- All costs to provide a Class 4, 1,500-gallon ARFF vehicle, as outlined in the scope of work to include manufacture, freight and delivery to the Sanford Airport Authority, acceptance testing, and operational training.
- References confirming experience where bidder has provided similar equipment to that contained within this Invitation to Bid within the past five (5) years.
- A material list that includes the manufacturer and model number of the key critical system components.

- Documentation of support items required by the Specification and this Invitation to Bid.

There is no express or implied obligation for the Sanford Airport Authority to reimburse responding firms for any expenses incurred in preparing proposals in response to this Invitation to Bid.

**Electronic Sealed Bids will be accepted on the Sanford Airport Authority’s online procurement webpage up to 2:00 pm, local time, April 22, 2025**, at which time all bids received will be publicly opened, the contents noted and read aloud. The opening will take place at the Sanford Airport Authority, 2nd Floor Boardroom, 1200 Red Cleveland Blvd., Sanford, FL 32773.

On and after **March 18, 2025**, Bid Documents will be available electronically and may be obtained on the Sanford Airport Authority’s webpage: <https://flysfb.com/procurement/solicitations/> or by contacting Roberta Stanton, Director of Procurement, Phone: 407-585-4013; Email: [procurement@osaa.net](mailto:procurement@osaa.net) (hard copies are not available). **Bidders must be registered through OpenGov/ProcureNow on the Sanford Airport Authority’s online procurement webpage at <https://www.flysfb.com/procurement> to be eligible to submit a Bid for the project.** A complete examination and understanding of the drawings and specifications contained in the Bid Documents is necessary in order for the Bidder to properly submit a Bid. The Bid Documents also include a detailed set of Instructions to Bidders. All Bids shall be prepared in accordance with the Instructions to Bidders. The failure to comply with any requirement contained in the Bid Documents may result in the rejection of the Bid as non-responsive or a finding that the Bidder is not qualified for this Project.

Any questions regarding this Invitation For Bid shall be submitted by the bidder and addressed in the

Question Section in the project in the Authority's online procurement webpage at <https://www.flysfb.com/procurement> no later than 5:00 p.m. EST, April 9, 2025. All questions and responses will be posted on the Addenda & Notices Section in the project on OpenGov by 5:00 p.m. EST, April 14, 2025. It is the responsibility of the bidder to check the website for any additional information related to this bid.

A Bid Security in the amount of five percent (**5%**) of the sum of the Total Bid Price will be required for this Project. Exact Bid Guarantee period requirements are defined in the Instructions to Bidders.

The Sanford Airport Authority reserves the right to reject any or all bids, to waive any irregularities or informalities in any bid or in the bid procedures, and to accept or reject any item or combination of items. SFB will be the sole judge in determining as equivalent products. SAA will select the low bidder for contract negotiations if the low bidder fully complies with the Specification. In the event that the low bidder does not fully comply with the Specification, SAA will give consideration to all deviations in the low bid and any deviations in the other bids, as well as the relative pricing of the bids, and either select the bid that provides the best value to SAA or reject all bids. Any bid that substantially deviates from the Specification in the sole discretion of SAA will be deemed non-responsive.

### **IMPORTANT NOTICES**

The Sanford Airport Authority, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 USC §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders or offerors that it will affirmatively ensure that for any contract entered into pursuant to this advertisement, disadvantaged business enterprises and airport concessions disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, national origin (including limited English proficiency), creed, sex (including sexual orientation and gender identity), age, or disability in consideration for an award .

**The DBE Participation Goal for this Contract is 4.9%.**

*Nicole Martz*

Nicole Martz, Esq. AICP, President and CEO  
Sanford Airport Authority