

EXHIBIT A

RATES AND CHARGES SCHEDULE

I. Definitions

“Signatory Domestic Airline” or “Signatory” means those Air Transportation Companies that have executed this Agreement with the Authority, lease office space from Authority under a separate Terminal Building commercial lease as determined and approved by the President and CEO, and operate no less than forty (40) Part 121 monthly scheduled departures from the Airport as established upon a rolling six (6) month forward-looking period.

“Signatory International Airline” or “Signatory” means those Air Transportation Companies that have executed this Agreement with the Authority, lease office space from Authority under a separate Terminal Building commercial lease as determined and approved by the President and CEO, and operate no less than twenty (20) Part 121 monthly scheduled departures from the Airport as established upon a rolling six (6) month forward-looking period.

“Non-Signatory Airline” means those Air Transportation Companies operating Part 121 scheduled service at the Airport that are not a Signatory Airline.

“Turn” means the ground operation components of the arrival and coinciding departure of a single aircraft operated by an Airline, including an arriving flight number, and departing flight number commencing at the "On Block" time and terminating at the "Off Block" time, in which the duration may not exceed 120 minutes.

I. Signatory Airlines Fees

Terminal Use Fee- includes hold room, apron, jet bridge, baggage claim, baggage make-up and ticket counters.

#	Aircraft Class	Aircraft Seating Configuration	Rate Per Turn
SA1.1	1	200 or less seats	\$ 147.50
SA1.2	2	201 to 250 seats	\$ 227.50
SA1.3	3	251 to 350 seats	\$ 292.50
SA1.4	4	351 or more seats	\$ 387.50

Other Fees

#	Item	Rate
SA1.5	Public Safety Fee	\$ 0.125 per enplaned passenger
SA1.6	*Passenger Facility Charge (PFC)	\$ 4.00/\$4.50 per enplaned passenger
SA1.7	Aircraft Landing Fee (Signatory)	\$0.54 per 1,000 pounds of maximum certified gross landing weight.
SA1.8	Departure Control System (DCS)	\$0.15 per enplaned passenger
SA1.9	Employee Parking	\$10.00 a month per employee
SA1.10	FIS Fee	\$ 3.75 per arriving international passenger

* PFC application #4 equals \$4.00. PFC application #6 equals \$4.50.

Fueling Fees

#	Item	Unit	Rate
FF1.1	Aviation Fuel Flowage Fee	Per Gallon	\$0 .03
FF1.2	ITP Fee	Per Gallon	\$ 0.033
FF1.3	O&M Fee	Per Gallon	\$ 0.022
FF1.4	Throughput Fee	Per Gallon	\$ 0.011
FF1.5	FTZ Fee	Per Gallon	\$ 0.0083
FF1.6	Scheduled Differential	Per Gallon	\$ 0.283
FF1.7	AdHoc Differential	Per Gallon	\$ 0.333
FF1.8	Defueling Fee - Normal Shift	Per Hour	\$150 (min 1 hour)
FF1.9	Defueling Fee - After Hours	Per Hour	\$250 (min 1 hour)

Overtime and Equipment Fees

#	Item	Description	Rate
OE1.1	Late Arrival Fee	Applies 30 minutes after last scheduled arrival.	\$150.00
OE1.2	400 Hz Jetbridge Ground Power, if available.	Class 1-2	\$ 55 per hour or part thereof
		Class 3-4	\$ 125 per hour or part thereof
OE1.3	Pre-conditioned Air at Jetbridge		\$ 125 per hour

Miscellaneous Fees

G1.1	Air Traffic Control Tower (ATCT) Off Scheduled Operations	Additional fees to be assessed for the airline to reimburse ATCT for operations that can extend beyond ATCT's normal operating hours of 0630-2300. Airlines will be billed for extended hours based on minimum hours charged by the FAA at \$140/hour.
G1.2	Airport Licenses & Permits	Reserved
G1.3	U.S. Customs & Border Protection (CBP) Service User Fees	The airport has entered into a Section 481 Service Fee Agreement (Reimbursable Services Agreement). Airlines will be billed to reimburse CBP for overtime services resulting from delayed schedules.

II. Non-Signatory Airlines

Terminal Use Fee- includes hold room, apron, jet bridge, baggage claim, baggage make-up and ticket counters.

#	Aircraft Class	Aircraft Seating Configuration	Rate Per Turn
NSA1.1	1	200 or less seats	\$ 395.00
NSA1.2	2	201 to 250 seats	\$ 455.00
NSA1.3	3	251 to 350 seats	\$ 585.00
NSA1.4	4	351 or more seats	\$ 775.00

Other Fees

#	Rate Description	Rate
NSA1.5	Public Safety Fee	\$.50 per enplaned passenger
NSA1.6	Passenger Facility Charge (PFC)	\$ 4.00/\$4.50 per enplaned passenger
NSA1.7	Aircraft Landing Fee (Non- Signatory)	\$ 1.35 per 1,000 pounds of maximum certified gross landing weight.
NSA1.8	Departure Control System (DCS)	\$.30 per enplaned passenger
NSA1.9	Employee Parking	\$12.00 a month per employee
NSA1.10	FIS Fee	\$ 3.75 per arriving passenger
NSA1.11	Lavatory Dump Facility Fee	\$7.50 per flight

* PFC application #4 equals \$4.00. PFC application #6 equals \$4.50.

Fueling Fees

#	Item	Unit	Rate
FF1.1	Aviation Fuel Flowage Fee	Per Gallon	\$.03
FF1.2	ITP Fee	Per Gallon	\$ 0.033
FF1.3	O&M Fee	Per Gallon	\$ 0.022
FF1.4	Throughput Fee	Per Gallon	\$ 0.011
FF1.5	FTZ Fee	Per Gallon	\$ 0.0083
FF1.6	Scheduled Differential	Per Gallon	\$ 0.283
FF1.7	AdHoc Differential	Per Gallon	\$ 0.333
FF1.8	Defueling Fee - Normal Shift	Per Hour	\$150 (min 1 hour)
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Overtime and Equipment Fees

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OE1.2	400 Hz Jet bridge Ground Power, if available.	Class 1-2 Class 3-4	\$ 55 per hour or part thereof \$ 125 per hour or part thereof
OE1.3	Pre-conditioned Air at Jet bridge		\$ 125 per hour

Miscellaneous Fees

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G1.2	Airport Licenses & Permits	[Reserved]
G1.3	U.S. Customs & Border Protection (CBP) Service User Fees	The airport has entered into a Section 481 Service Fee Agreement (Reimbursable Services Agreement). Airlines will be billed to reimburse CBP for overtime services resulting from delayed schedules.

III. Ground Handling Fees

Ramp Handling Services Includes:

Ramp Handling - Below wing services	Aircraft Class	Seating Configuration	Rate	#
Marshalling	1	200 or less seats	\$659.00	GH1.1
Chocking	2	201-250 seats	\$659.00	GH1.2
Cones in place	3	251-350 seats	\$659.00	GH1.3
Baggage Handling/ reconciliation	4	351 or more seats	\$859.00	GH1.4
Towing				
Bag Delivery				
Lavatory services				
Potable Water				
Aircraft tow -narrow/wide				
Aircraft reposition narrow/wide				
Aircraft communication- during push				
In range and gate assignment				
Aircraft interior cleaning				

Passenger Services Includes:

Passenger Services - Above wing	Aircraft Class	Seating Configuration	Rate	#
Check in	1	200 or less seats	\$401.00	GH2.1
Document Validation	2	201-250 seats	\$401.00	GH2.2
Calculating loads	3	251-350 seats	\$601.00	GH2.3
Baggage sorting	4	351 or more seats	\$601.00	GH2.4
Wheelchair service				
Companion service from gate to family				
Airline Rep				
Ticket Sales				

#	Item	Unit	Rate
GH3.1	Wheelchair Service	Each	\$ 20.00

#	Ground Handling Delay Fee	Rate Per Hour, or portion thereof, per position
GH4.1	Ramp Labor, minimum 3 positions	\$55.00
GH4.2	Cleaning Labor	\$55.00
GH4.3	Passenger Services Labor, # of positions per GH contract	\$55.00

IV. AD HOC Fees

Some services may also require a labor rate. The labor rate applies when Authority personnel operate equipment. See SAA personnel rates.

	Fees contained in operating agreements and contracts supersede fees listed here.		Aircraft Class	
			1-2	3-4
#	Service	Quantity	Rate	
AH1.1	Push Back	Per Use	\$80.00	\$95.00
AH1.2	Lavatory Service	Per Use	\$40.00	\$90.00
AH1.3	Water Service	Per Use	\$30.00	\$65.00
AH1.4	Aircraft Interior Clean - Transit Turnaround (Subject to 24-hour prior notice) Off Hours	Per Clean	\$300.00	
		Per Clean		\$600.00
AH1.5	Air Start	Per Use	\$80.00	\$95.00
AH1.6	Portable GPU/KVA	Per Hour	\$70.00	\$95.00
AH1.7	Passenger Stairs	Per Use	\$45.00	\$105.00
AH1.8	Belt Loader	Per Hour	\$35.00	\$35.00
AH1.9	Baggage Tug	Per Hour	\$35.00	\$35.00
AH1.10	Baggage Cart	Per Hour	\$20.00	\$20.00
AH1.11	Container Dolly	Per Hour	N/A	\$25.00
AH1.12	Forklift	Per Hour	\$100.00	\$100.00
AH1.13	Aircraft Tow	Per Use	\$115.00	\$145.00
AH1.14	High Lift	Per Hour	\$150.00	\$150.00
AH1.15	Portable Generator	Per Hour	\$65.00	\$65.00
AH1.16	International Garbage	Per Flight	Signatory	\$142.00
AH1.17	International Garbage	Per Flight	Non-Signatory	\$171.00
AH1.18	International Garbage	Each Bag	FBO	\$200.00
AH1.19	International Garbage	Each Bag	Ad Hoc	\$200.00
AH1.20	Lavatory Dump Facility Fee	Per Flight	\$7.50	
AH1.21	Bio-Hazard Cleaning Fee	Per Hour	\$100.00, minimum 1 hr.	

V. Aircraft Open Ramp Parking Fees

#	Type	Daily Rate
AP1.1	Remain Overnight (RON)/and off leasehold aircraft parking.	\$ 150.00
AP1.2	Transient and/or off leasehold aircraft	\$150.00 per 24-hour period or any portion thereof.

*Excludes based Commercial Aircraft.

VI. Landing Fees

#	Type	Rate
LF1.1	Aircraft with 31 or more seats	\$ 1.35 per 1,000 pounds of maximum certified gross landing weight.

VII. Security Fees

#	Badge Type	Badge Rate	Aviation Worker Security Screening Fee	Total Cost Per Badge
S1.1	SIDA/Sterile Badge	\$ 85.00	\$ 100.00	\$ 185.00
S1.2	Non-Signatory Airlines	\$ 85.00	\$ 100.00	\$ 185.00
S1.3	Signatory Airlines	\$ 65.00	\$ 100.00	\$ 165.00
S1.4	All Other Badges	\$ 85.00	N/A	\$ 85.00
S1.5	ACRON Instructor	\$ 45.00	N/A	\$ 45.00
S1.6	Badge Reprint	\$ 45.00	N/A	\$ 45.00
#	Replacement Badges		Rate	
S1.7	1 st Replacement		\$ 25.00	
S1.8	2 nd Replacement		\$ 45.00	
S1.9	3 rd Replacement		\$ 100.00	
S1.10	4 th Replacement		Denied	
S1.11	Unreturned Badges		\$ 250.00	
	Contractor Badge Deposits		Price	
S1.12	1-5 Employees		\$ 200.00 Per Badge	
S1.13	6-10 Employees		\$ 5,000.00	
S1.14	11-40 Employees		\$ 10,000.00	
S1.15	41+ Employees		\$ 25,000.00	
S1.16	T Hanger Lock/Key		\$ 15.00	
S1.17	Replacement Key for Secure Facilities		Replacement cost for entire series (all cores and keys)	

VIII. Key Replacement

S1.18	Replacement Key for Secure Facilities	Replacement cost for entire series (all cores and keys)
S1.19	Replacement Terminal Key non-secure	\$25.00

IX. Parking Fees

#	Lot	Rate
PF1.1	Garage	\$ 23.00 per day

PF1.2	Hourly	\$ 30.00 per day
PF1.3	Long Term	\$ 17.00 per day
PF1.4	Employee Parking	\$ 12.00 per employee per month in designated areas.
SA1.11	Signatory Airlines	\$10.00 per employee per month in designated areas.

X. CFC Fee

#	Type	Daily Rate
CF1.1	Customer Facility Charge	\$3.25 (up to five days)

***Adopted by Resolution #2023-09**

XI. Sanford Airport Authority Personnel Fees

#	Department	Purpose	Rate Per Hour or portion thereof.
PR-1.1	Law Enforcement Officer	Special Details	\$ 55.00
PR1.2	Aircraft Rescue and Firefighting (ARFF)	Response to fuel spills,	Burden Labor Rate + Materials
PR1.3	Operations	Ramp/Street Sweeping	\$155.00
PR1.4	SAA Staff	Escorting and other non-listed services	\$ 55.00
PR1.5	Maintenance	Mowing	Rate available upon request.
PR1.6	Maintenance	Requested Services	\$ 85.00

*Availability of services is not guaranteed.

XII. Conference Room Rental Fees

#	Room	Rate
CF1.1	Vigilante Room	\$100.00 up to 3 hours
CF1.2		\$150.00 all day

* Non-Authority sponsored use of room.

XIII. Internet/Telephone Fees

#	Types of Phones	Monthly Rate	Other Rate
TC1.1	2410	\$ 2.25	
TC1.2	2420	\$ 4.50	
TC1.3	6408D	\$ 2.14	
TC1.4	6416D	\$ 2.63	
TC1.5	6424D	\$ 4.38	
TC1.6	IP Phone	\$ 4.50	
	Services		
TC1.7	Line Charge	\$ 24.99	
TC1.8	Trunk Charge	\$ 15.00	
TC1.9	Voice Mail	\$ 3.00	

TC1.10	911 Charge (Per Tenant)	\$ 1.00	
TC1.11	Fiber Lines Pair/Network Extender	\$ 100.00	
TC1.12	Rack Space Per U	\$ 25.00	
TC1.13	Phone # Port Over Fee		\$ 25.00/each
TC1.14	Tech Charge Per Hour (\$85 Minimum)		\$ 85.00
TC1.15	Set-up Charge VLAN per Hour		\$ 85.00
TC1.16	Reconnect Fee per Line		\$ 25.00/each
TC1.17	Internet Charge Up to 100 mbps	\$ 100.00	
TC1.18	Up to 250 mbps	\$ 225.00	
TC1.19	Up to 400 mbps	\$ 350.00	

XIV. License and Permit Fees

G1.2	Airport Licenses & Permits	[Reserved]
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XV. T-Hangar Fees

TH1.1	Small T-Hangar	\$425
TH1.2	Large T-Hangar	\$525

XVI. Public Records Requests

Per Florida Statute 119.07	The custodian of public records shall furnish a copy or certified copy of the record upon payment of the fee prescribed by law. If a fee is not prescribed by law, the following fees are authorized. 1. Up to 15 cents per one-sided copy for duplicated copies of not more than 14 inches by 8 ½ inches. 2. No more than an additional 5 cents for each two -sided copy; and 3. For all other copies, the actual cost of duplication of the public record. The charge for copies of county maps or aerial photographs supplied by the county constitutional officers may also include a reasonable charge for overhead associated with their duplication. An agency may charge up to \$ 1 per copy for a certified copy of public record. If the nature or volume of public records requested to be inspected or copied pursuant to this subsection is such as to require extensive use of information technology resources or extensive clerical or supervisory assistance by personnel of the agency involved or both, the agency may charge, in addition to the actual cost of duplication, a special service charge, which shall be reasonable and shall be based on the cost incurred for such extensive use of information technology resources or the labor cost of the personnel providing the service that is actually incurred by the agency or attributable to the agency for the clerical and supervisory assistance required, or both.
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Please note: In addition to the rates and charges expressly set forth herein, the Customer shall be responsible for any and all other fees, costs, taxes, surcharges, or charges that may be imposed by applicable law, regulation, or by any governmental or regulatory authority, even if not specifically itemized herein.